The Dairy Farm Monitor Project provides industry and government with timely, farm level data for targeted strategy and decision making. Encourages the application of whole farm analysis principles on Victorian farm businesses. In Northern Victoria, 25 farms were analysed.

Dairying in Northern Victoria

Northern Victoria produced 1.89 billion litres of milk in 2017-18, an 8% increase compared to 2016-17. Approximately 1,290 dairy farmers in the region, account for 21% of Australia’s milk production and 32% of Victoria’s.

In 2017-18, 21 of the 25 farms (88%) recorded a positive EBIT

<table>
<thead>
<tr>
<th>2016-17</th>
<th>2017-18</th>
</tr>
</thead>
<tbody>
<tr>
<td>$112k</td>
<td>$185k</td>
</tr>
</tbody>
</table>

- Average earnings before interest & tax
- $4k     | $73k    |
- Average net farm income
- 1%     | 2.5%    |
- Average return on total assets
- -2.0%  | 1.2%    |
- Average return on equity

In 2017-18, 21 of the 25 farms (88%) recorded a positive EBIT

Return on total assets and milk price

Future expectations for 2018-19

- Only 65% expect business returns to improve, down from 80% last year

Concerns as reported by farmers:

- Milk price, seasonal conditions, availability of feed and other factors affected return on total assets.

Acknowledgements - Dairy Farm Monitor Project is provided with funding and support from the Victorian Government and Dairy Australia. This project is delivered primarily through partnerships between the Department of Economic Development, Jobs, Transport & Resources, Dairy Australia and service providers.


© The State of Victoria Department of Economic Development, Jobs, Transport and Resources Melbourne 2018. Unless indicated otherwise, this work is made available under the terms of the Creative Commons Attribution 3.0 Australia licence. To view a copy of this licence, visit creativecommons.org/licenses/by/3.0/au.

It is a condition of this Creative Commons Attribution 3.0 Licence that you must give credit to the original author who is the State of Victoria.