

# Cultivating Futures in Farming Program Overview

Managing a farm is complex. This program aims to develop the skills and knowledge required to run a modern farming business. The Cultivating Futures in Farming program will assist and support the development of the next generation of farm managers.

Cultivating Future Farmers develops key financial, business and people management skills with practical tips, tricks, and tools to gain confidence in decision making on farm. Participants in this program learn from experts, peers, and their mentors to make a positive impact in their farm businesses and ensure they sustainable and resilient into the future.

This program is ideally suited to our next generation farm managers starting their business management journey, including working through, and wanting to improve their management skills.

You may have recently returned to your farm business or have been working in the business for a few years but are transitioning to management – this program is for you.

The program is designed for next generation farm managers to attend with their mentors. The focus is on upskilling the next generation in a manner that is fully supported by their mentors.

## Program benefits:

- Connect with like-minded farmers and mentors to share ideas and experiences.
- Receive coaching from experienced Pinion Advisory consultants to implement workshop learnings into key actions to improve your farm business.
- Gain/enhance key financial, business and people management skills required to run a successful and professional farm business.
- Develop your business skills to become an effective manager and leader.
- Benchmark your business and management performance to review and improve.
- Gain confidence in decision making to improve the sustainability of your farm business.

<p><b>Workshops</b></p> <p>There will be two workshops delivered – one in June 2024 and the other in March 2025. Each workshop runs for two days.</p> <p>Workshop topics include:</p> <ul style="list-style-type: none"> <li>• Introduction to financial literacy</li> <li>• Introduction to benchmarking</li> </ul>	<p><b>Webinars</b></p> <p>The course consists of five webinars including:</p> <ol style="list-style-type: none"> <li>1. Personal leadership</li> <li>2. Introduction to leasing and share farming</li> <li>3. Natural resource management</li> </ol>
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*The Farm Business Resilience Program is jointly funded through the Australian Government’s Future Drought Fund and the Victorian Government’s Future Agriculture Skills Capacity Fund.*

<ul style="list-style-type: none"> <li>• Exploring current farm management capability</li> <li>• Strategic and business planning including vision for the business, SWOT, and risk assessment</li> <li>• Business cases and decision making</li> <li>• Culture and leadership</li> <li>• Succession planning</li> </ul> <p>Plus, local farm tours and networking.</p>	<ol style="list-style-type: none"> <li>4. Risk management</li> <li>5. Business cases and opportunity identification</li> </ol>
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**Summary of the program:**

- Workshops will be delivered in June 2024 and March 2025 in Horsham.
- There will be two face-to-face workshops plus five webinars.
- Next generation young farmer to attend with their mentor.
- One on one coaching time is included to aid implementation.
- All participants will benchmark their business for two production years with Pinion Advisory’s SnapShot program.
- There is an expectation of work between sessions such as developing business cases, working on action plans, and collecting benchmarking data.

**Registration:**

- This program is free, fully funded by the Farm Business Resilience Program
- Registrations are limited so get in quick if you wish to participate in this great program!
- To register your expression of interest, visit: <https://forms.office.com/r/9whU6ES8rc>

**Further information:**

For more information about the Cultivating Futures in Farming Mentor Program, email [tanya.dobrijevic@agriculture.vic.gov.au](mailto:tanya.dobrijevic@agriculture.vic.gov.au)