# **Dairy Farm Monitor Project**

#### 2021-22 South West Victoria Performance







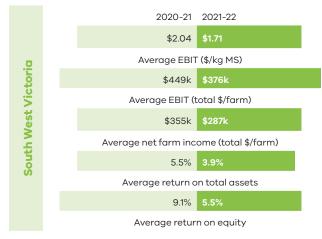
Approximately 1,030 dairy farm businesses in South West Victoria produced 1.91 billion litres of milk in 2021-22, accounting for 35 per cent of Victorian milk production output and 22 per cent of Australia's milk production.

### Physical farm characteristics

More cows were milked at similar production per cow leading to an increase in average total milk production. Greater quantities of supplements were fed as lower quantities of homegrown feed were harvested.



# In 2021-22, nearly all participants (24 of the 25) recorded a positive return on total assets





11% ↑ increase in average milk price to \$7.39/kg MS

13% ↑ in herd and shed costs to \$0.65/kg MS

40% ↑ in total feed costs to \$3.47/kg MS

8% 1 in overhead costs to \$2.90/kg MS



14% decrease in homegrown pasture and conserved feed due to adverse (wet) seasonable conditions

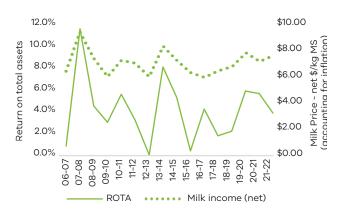


0.7 t DM/cow increase in average supplements fed (total 4.4 t DM/cow)



Highest total costs (variable and overhead) in 16 years of DFMP

### Return on total assets and milk price



### **Future expectations 2022-23**



Two-thirds of farmers expect business returns to improve

## Concerns as reported by farm businesses:







Pasture/Fodder 17%



Succession planning