2021-22 Livestock Farm Monitor Appendix Tables

Table A1

Whole-farm Profit Performance – Statewide

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Number of farms** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** |
|  | **total per category** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |
| <$428k | 25 | 1,258 | 462 | 621 | 175 | 79 | 96 | 1.0% | 0.4% |
| $428 - $938k | 24 | 1,214 | 397 | 442 | 375 | 45 | 331 | 2.1% | 3.2% |
| $938k - $1.3m | 24 | 1,294 | 420 | 352 | 522 | 63 | 459 | 3.3% | 3.9% |
| $1.3m - $2.1m | 25 | 1,377 | 499 | 385 | 493 | 59 | 434 | 2.7% | 2.8% |
| >$2.1m | 25 | 1,658 | 594 | 312 | 752 | 82 | 670 | 4.0% | 5.9% |
| **Statewide average** | **123** | **1,360** | **474** | **422** | **463** | **65** | **398** | **2.6%** | **3.2%** |

Table A2

Whole-farm Feed Information – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2021 Rainfall percentage** | **Grazed pasture consumption** | **Conserved pasture** | **Purchased feed in the diet** | **Supplementary feeding rate** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **(MJ ME/DSE)** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |  |
| <$428k | 15.7 | 847 | 108% | 125% | 4.2 | 0.4 | 1% | 267 | 13 | 11 | 13 | 10 |
| $428 - $938k | 13.2 | 768 | 119% | 139% | 3.5 | 0.2 | 3% | 234 | 4 | 7 | 5 | 7 |
| $938k - $1.3m | 14.8 | 683 | 108% | 113% | 3.9 | 0.1 | 4% | 275 | 6 | 10 | 9 | 16 |
| $1.3m - $2.1m | 17.6 | 725 | 105% | 110% | 4.9 | 0.2 | 5% | 235 | 5 | 11 | 8 | 12 |
| >$2.1m | 16.8 | 625 | 101% | 110% | 4.6 | 0.2 | 5% | 258 | 10 | 15 | 11 | 13 |
| **Statewide average** | **15.6** | **729** | **108%** | **119%** | **4.2** | **0.2** | **4%** | **254** | **8** | **11** | **9** | **12** |

Table A3

Pasture costs – Statewide

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |
| <$428k | 127 | 15 | 15 | 43 | 9 | 3 | 0 | 4 | 0 | 216 |
| $428 - $938k | 75 | 10 | 6 | 19 | 10 | 3 | 1 | 2 | 7 | 133 |
| $938k - $1.3m | 87 | 15 | 11 | 11 | 7 | 4 | 0 | 0 | 1 | 137 |
| $1.3m - $2.1m | 119 | 22 | 9 | 17 | 11 | 8 | 1 | 2 | 0 | 190 |
| >$2.1m | 102 | 18 | 12 | 6 | 7 | 8 | 1 | 2 | 8 | 165 |
| **Statewide average** | **102** | **16** | **10** | **19** | **9** | **5** | **1** | **2** | **3** | **168** |

Table A4

Overhead costs - Statewide

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |
| <$428k | 7 | 87 | 5 | 33 | 36 | 232 | 54 | 334 | 621 |
| $428 - $938k | 33 | 59 | 5 | 20 | 24 | 188 | 30 | 223 | 442 |
| $938k - $1.3m | 36 | 52 | 4 | 20 | 20 | 171 | 29 | 153 | 352 |
| $1.3m - $2.1m | 61 | 72 | 5 | 21 | 23 | 223 | 29 | 129 | 385 |
| >$2.1m | 70 | 68 | 4 | 16 | 19 | 207 | 27 | 77 | 312 |
| **Statewide average** | **42** | **67** | **5** | **22** | **24** | **204** | **34** | **183** | **422** |

Table A5

Enterprise Mix and Labour – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Fodder sales** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **cash income/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| <$428k | 3% | 9% | 8% | 81% | 292 | 3,930 | 310,477 | 59% | 20% | 10% | 7% | 0% | 3% |
| $428 - $938k | 14% | 8% | 8% | 69% | 387 | 4,720 | 438,661 | 60% | 25% | 11% | 0% | 0% | 4% |
| $938k - $1.3m | 18% | 15% | 7% | 60% | 376 | 5,042 | 482,736 | 38% | 45% | 10% | 4% | 0% | 3% |
| $1.3m - $2.1m | 29% | 13% | 9% | 49% | 381 | 6,597 | 561,944 | 35% | 36% | 11% | 4% | 0% | 2% |
| >$2.1m | 41% | 21% | 7% | 31% | 503 | 7,316 | 929,353 | 21% | 37% | 22% | 14% | 0% | 2% |
| **Statewide average** | **21%** | **13%** | **8%** | **58%** | **388** | **5,521** | **544,634** | **43%** | **32%** | **13%** | **6%** | **0%** | **3%** |

Table A6

Capital structure – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Leased area** | **Effective area** | **FMD** | **Feed** | **Livestock** | **Plant and Equipment** | **Freehold land** | **Total assets managed** | **Total Liabilities** | **Equity** | **Equity** | **Change in equity** |
|  | **ha** | **ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |  |
| <$428k | 44 | 254 | 315 | 87 | 2,220 | 731 | 15,693 | 20,087 | 3,189 | 17,263 | 91% | 2,878 |
| $428 - $938k | 247 | 643 | 175 | 94 | 1,936 | 474 | 12,243 | 16,396 | 1,518 | 12,826 | 92% | 2,063 |
| $938k - $1.3m | 236 | 947 | 545 | 79 | 1,794 | 493 | 11,868 | 16,283 | 1,575 | 13,313 | 89% | 2,246 |
| $1.3m - $2.1m | 227 | 1,233 | 440 | 75 | 2,284 | 440 | 15,697 | 19,307 | 1,960 | 16,575 | 91% | 2,651 |
| >$2.1m | 543 | 2,349 | 442 | 119 | 1,968 | 492 | 13,234 | 18,726 | 2,227 | 14,531 | 89% | 2,524 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Gippsland Average** | **84** | **598** | **95** | **107** | **2,646** | **659** | **14,890** | **19,602** | **1,865** | **16,825** | **91%** | **3,044** |
| **North Average** | **123** | **765** | **173** | **87** | **1,721** | **478** | **12,333** | **17,094** | **886** | **14,223** | **93%** | **1,792** |
| **South West Average** | **165** | **1,449** | **178** | **74** | **1,966** | **496** | **13,324** | **17,992** | **1,788** | **14,387** | **89%** | **2,526** |

Table B1

Whole-farm Profit Performance - South West

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** |
| SW1006 | 4337 | 1520 | 899 | 1918 | 130 | 1788 | 8.0% | 12.2% |
| SW1016 | 1072 | 345 | 431 | 296 | 63 | 233 | 1.4% | 1.3% |
| SW1018 | 1648 | 578 | 545 | 526 | 72 | 454 | 2.8% | 2.9% |
| SW1019 | 4582 | 1204 | 647 | 2731 | 257 | 2474 | 11.0% | 24.3% |
| SW1020 | 1406 | 779 | 218 | 409 | 218 | 191 | 2.3% | 22.9% |
| SW1023 | 1461 | 582 | 270 | 609 | 1 | 608 | 2.8% | 2.8% |
| SW1024 | 1029 | 294 | 264 | 471 | 33 | 438 | 3.3% | 3.5% |
| SW1025 | 1468 | 586 | 374 | 507 | 73 | 435 | 2.3% | 2.3% |
| SW1026 | 2223 | 1050 | 660 | 514 | 143 | 371 | 1.9% | 1.6% |
| SW1028 | 1723 | 669 | 220 | 834 | 111 | 722 | 4.3% | 7.4% |
| SW1029 | 1287 | 722 | 300 | 265 | 218 | 47 | 2.1% | 1.9% |
| SW1030 | 1583 | 413 | 317 | 853 | 37 | 816 | 5.1% | 5.6% |
| SW1031 | 1250 | 370 | 378 | 502 | 56 | 445 | 1.6% | 1.5% |
| SW1032 | 1174 | 763 | 696 | -284 | 0 | -284 | -1.6% | -1.6% |
| SW1033 | 1544 | 628 | 1225 | -309 | 185 | -494 | -1.6% | -3.6% |
| SW1034 | 1121 | 392 | 139 | 590 | 61 | 528 | 5.5% | 6.7% |
| SW1035 | 1183 | 473 | 204 | 507 | 38 | 469 | 3.8% | 3.7% |
| SW1036 | 1209 | 623 | 164 | 422 | 0 | 422 | 2.4% | 2.4% |
| SW1037 | 1735 | 562 | 390 | 783 | 277 | 506 | 5.4% | 6.5% |
| SW1038 | 1476 | 624 | 423 | 429 | 31 | 398 | 2.6% | 2.6% |
| SW1039 | 1315 | 778 | 257 | 280 | 170 | 111 | 1.3% | 0.9% |
| SW1041 | 1302 | 454 | 315 | 533 | 35 | 498 | 3.6% | 3.6% |
| SW1042 | 585 | 255 | 233 | 97 | 54 | 43 | 0.7% | 0.4% |
| SW1043 | 1091 | 454 | 239 | 398 | 46 | 352 | 2.8% | 3.0% |
| SW1044 | 605 | 362 | 304 | -61 | 4 | -65 | -0.4% | -0.5% |
| SW1045 | 1020 | 416 | 190 | 414 | 95 | 319 | 2.7% | 2.6% |
| SW1046 | 1035 | 426 | 318 | 292 | 5 | 287 | 2.5% | 2.5% |
| SW1047 | 1238 | 498 | 449 | 290 | 78 | 213 | 1.6% | 1.4% |
| SW1048 | 1295 | 367 | 262 | 666 | 14 | 651 | 5.4% | 5.4% |
| SW1050 | 998 | 514 | 166 | 318 | 0 | 318 | 3.1% | 3.1% |
| SW1051 | 538 | 610 | 204 | -276 | 0 | -276 | -2.3% | -2.3% |
| SW1052 | 1052 | 493 | 357 | 202 | 0 | 202 | 1.3% | 1.3% |
| SW1057 | 1245 | 382 | 398 | 465 | 159 | 306 | 2.8% | 3.9% |
| SW1058 | 1626 | 484 | 133 | 1009 | 81 | 928 | 7.2% | 8.9% |
| SW1060 | 1855 | 505 | 334 | 1015 | 215 | 801 | 3.0% | 3.2% |
| SW1061 | 1696 | 747 | 782 | 167 | 108 | 59 | 0.9% | 0.4% |
| SW1062 | 997 | 343 | 256 | 398 | 81 | 317 | 2.5% | 2.7% |
| SW1063 | 897 | 286 | 526 | 85 | 16 | 69 | 0.4% | 0.3% |
| SW1064 | 1569 | 683 | 487 | 400 | 71 | 329 | 2.7% | 2.8% |
| SW1065 | 1430 | 781 | 360 | 289 | 60 | 228 | 1.4% | 1.2% |
| SW1066 | 1558 | 386 | 381 | 792 | 50 | 742 | 4.8% | 5.7% |
| SW1067 | 1414 | 356 | 461 | 597 | 24 | 573 | 3.3% | 3.8% |
| SW1068 | 2111 | 821 | 777 | 514 | 462 | 51 | 1.6% | 0.3% |
| SW1069 | 1456 | 644 | 299 | 513 | 119 | 393 | 1.9% | 2.2% |
| SW114 | 959 | 270 | 324 | 366 | 5 | 360 | 3.4% | 3.4% |
| SW14 | 1062 | 458 | 152 | 452 | 51 | 402 | 3.0% | 3.3% |
| SW39 | 1905 | 679 | 219 | 1007 | 88 | 919 | 5.0% | 5.3% |
| SW43 | 1770 | 511 | 354 | 904 | 0 | 904 | 5.1% | 5.5% |
| SW512 | 1825 | 557 | 562 | 706 | 4 | 702 | 3.8% | 3.8% |
| SW522 | 1175 | 452 | 231 | 493 | 0 | 493 | 2.5% | 2.5% |
| SW55 | 1154 | 554 | 440 | 161 | 0 | 161 | 0.9% | 0.9% |
| SW623 | 1537 | 526 | 595 | 417 | 86 | 331 | 1.9% | 3.1% |
| SW627 | 760 | 275 | 212 | 273 | 58 | 215 | 2.0% | 2.0% |
| SW628 | 2287 | 657 | 576 | 1054 | 43 | 1011 | 4.8% | 5.1% |
| SW659 | 798 | 296 | 270 | 232 | 58 | 173 | 1.4% | 1.3% |
| SW693 | 1730 | 493 | 201 | 1036 | 44 | 992 | 5.7% | 6.1% |
| SW715 | 1822 | 668 | 502 | 653 | 47 | 606 | 3.5% | 3.5% |
| SW751 | 1591 | 598 | 367 | 626 | 40 | 587 | 2.9% | 3.0% |
| SW754 | 1153 | 491 | 349 | 314 | 15 | 299 | 1.6% | 1.7% |
| SW758 | 2386 | 450 | 461 | 1475 | 168 | 1308 | 8.0% | 11.6% |
| SW759 | 1352 | 351 | 171 | 830 | 39 | 791 | 4.8% | 4.9% |
| SW761 | 1839 | 669 | 374 | 795 | 0 | 795 | 4.2% | 4.2% |
| SW87 | 1141 | 507 | 316 | 317 | 28 | 290 | 2.1% | 2.1% |
| SW88 | 1571 | 632 | 358 | 581 | 59 | 521 | 3.2% | 3.5% |
| **Average** | **1473** | **552** | **379** | **542** | **75** | **467** | **3.0%** | **3.8%** |

Table B2

Whole-farm Feed Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2021 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Supplementary feeding rate** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **MJ ME/DSE** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| SW1006 | 24.8 | 694 | 97% | 104% | 5.7 | 0.3 | 18% | 626 | 31 | 13 | 35 | 13 |
| SW1016 | 16.8 | 725 | 101% | 96% | 4.2 | 0.7 | 4% | 426 | 0 | 6 | 12 | 8 |
| SW1018 | 18.4 | 686 | 98% | 105% | 5.5 | 0.2 | 0% | 163 | 1 | 12 | 0 | 12 |
| SW1019 | 26.0 | 537 | 88% | 82% | 6.8 | 0.0 | 10% | 299 | 28 | 16 | 0 | 13 |
| SW1020 | 6.8 | 520 | 96% | 111% | 3.1 | 0.0 | 0% | 54 | 36 | 2 | 0 | 0 |
| SW1023 | 18.5 | 648 | 94% | 98% | 5.0 | 0.0 | 6% | 187 | 6 | 14 | 4 | 17 |
| SW1024 | 12.0 | 555 | 101% | 99% | 3.3 | 0.0 | 1% | 159 | 2 | 7 | 0 | 5 |
| SW1025 | 21.1 | 634 | 88% | 94% | 5.9 | 0.0 | 3% | 126 | 3 | 21 | 1 | 19 |
| SW1026 | 30.5 | 642 | 93% | 95% | 7.5 | 0.2 | 13% | 473 | 6 | 0 | 0 | 0 |
| SW1028 | 22.7 | 539 | 108% | 131% | 6.2 | 0.0 | 6% | 170 | 0 | 9 | 0 | 12 |
| SW1029 | 20.8 | 616 | 109% | 110% | 5.5 | 0.2 | 3% | 247 | 23 | 13 | 0 | 16 |
| SW1030 | 21.8 | 659 | 96% | 84% | 5.9 | 0.3 | 2% | 193 | 6 | 12 | 0 | 1 |
| SW1031 | 13.8 | 648 | 94% | 98% | 3.6 | 0.0 | 0% | 291 | 3 | 10 | 2 | 13 |
| SW1032 | 15.6 | 591 | 103% | 114% | 3.4 | 0.0 | 24% | 739 | 0 | 0 | 0 | 0 |
| SW1033 | 28.7 | 664 | 102% | 91% | 7.7 | 0.5 | 1% | 240 | 11 | 26 | 41 | 18 |
| SW1034 | 14.2 | 488 | 89% | 103% | 3.9 | 0.0 | 3% | 190 | 13 | 10 | 40 | 12 |
| SW1035 | 17.3 | 573 | 111% | 110% | 4.6 | 0.0 | 7% | 244 | 0 | 5 | 0 | 6 |
| SW1036 | 15.6 | 450 | 86% | 72% | 4.2 | 0.0 | 7% | 209 | 1 | 7 | 0 | 8 |
| SW1037 | 11.0 | 539 | 100% | 108% | 2.7 | 0.1 | 0% | 452 | 8 | 7 | 0 | 8 |
| SW1038 | 17.6 | 536 | 98% | 104% | 4.5 | 0.1 | 12% | 382 | 0 | 10 | 0 | 13 |
| SW1039 | 20.4 | 470 | 90% | 86% | 5.6 | 0.0 | 6% | 186 | 5 | 15 | 0 | 18 |
| SW1041 | 15.0 | 489 | 95% | 71% | 3.9 | 0.0 | 10% | 0 | 0 | 0 | 0 | 2 |
| SW1042 | 9.2 | 544 | 109% | 122% | 2.4 | 0.1 | 0% | 371 | 2 | 4 | 5 | 6 |
| SW1043 | 12.7 | 523 | 92% | 62% | 3.1 | 0.0 | 17% | 511 | 4 | 10 | 0 | 12 |
| SW1044 | 8.9 | 575 | 110% | 139% | 2.7 | 0.0 | 0% | 61 | 0 | 0 | 0 | 0 |
| SW1045 | 16.9 | 431 | 76% | 71% | 4.4 | 0.0 | 10% | 289 | 0 | 8 | 0 | 11 |
| SW1046 | 13.3 | 523 | 96% | 76% | 3.6 | 0.1 | 7% | 247 | 0 | 9 | 0 | 12 |
| SW1047 | 13.0 | 632 | 121% | 146% | 3.4 | 0.1 | 0% | 371 | 25 | 7 | 3 | 3 |
| SW1048 | 14.1 | 628 | 118% | 112% | 3.9 | 0.0 | 4% | 121 | 22 | 11 | 5 | 0 |
| SW1050 | 15.2 | 385 | 61% | 91% | 3.7 | 0.3 | 11% | 497 | 1 | 9 | 0 | 10 |
| SW1051 | 15.8 | 559 | 92% | 94% | 4.2 | 0.0 | 8% | 243 | 26 | 14 | 0 | 11 |
| SW1052 | 17.2 | 700 | 108% | 123% | 4.4 | 0.0 | 3% | 355 | 13 | 14 | 0 | 7 |
| SW1057 | 12.9 | 641 | 112% | 113% | 3.6 | 0.2 | 2% | 135 | 9 | 5 | 2 | 52 |
| SW1058 | 13.2 | 519 | 104% | 78% | 4.1 | 0.0 | 5% | 420 | 0 | 5 | 0 | 6 |
| SW1060 | 14.8 | 643 | 100% | 100% | 4.0 | 0.3 | 1% | 206 | 5 | 12 | 7 | 14 |
| SW1061 | 13.8 | 676 | 107% | 105% | 3.2 | 1.2 | 0% | 599 | 23 | 17 | 38 | 16 |
| SW1062 | 19.8 | 510 | 74% | 95% | 5.7 | 0.0 | 1% | 67 | 0 | 11 | 4 | 13 |
| SW1063 | 14.6 | 543 | 80% | 88% | 4.1 | 0.2 | 1% | 160 | 0 | 8 | 15 | 10 |
| SW1064 | 17.3 | 614 | 105% | 124% | 4.2 | 0.6 | 3% | 494 | 11 | 3 | 0 | 2 |
| SW1065 | 20.4 | 649 | 105% | 91% | 5.3 | 0.2 | 7% | 347 | 20 | 21 | 41 | 25 |
| SW1066 | 17.1 | 800 | 96% | 110% | 4.6 | 0.0 | 0% | 248 | 9 | 43 | 67 | 55 |
| SW1067 | 17.6 | 804 | 97% | 110% | 4.8 | 0.3 | 0% | 191 | 4 | 26 | 11 | 32 |
| SW1068 | 16.6 | 674 | 100% | 105% | 4.3 | 0.7 | 0% | 365 | 12 | 6 | 5 | 2 |
| SW1069 | 13.8 | 802 | 114% | 112% | 3.6 | 0.0 | 11% | 323 | 2 | 11 | 0 | 5 |
| SW114 | 13.8 | 627 | 106% | 106% | 3.9 | 0.1 | 0% | 103 | 1 | 5 | 1 | 5 |
| SW14 | 11.9 | 673 | 98% | 82% | 3.1 | 0.4 | 6% | 317 | 2 | 11 | 4 | 13 |
| SW39 | 20.5 | 629 | 92% | 99% | 5.4 | 0.0 | 9% | 277 | 5 | 14 | 59 | 13 |
| SW43 | 19.5 | 564 | 86% | 82% | 5.3 | 0.0 | 7% | 215 | 9 | 97 | 62 | 77 |
| SW512 | 17.5 | 635 | 108% | 133% | 4.8 | 0.1 | 6% | 194 | 0 | 14 | 2 | 16 |
| SW522 | 14.4 | 592 | 97% | 82% | 3.9 | 0.2 | 4% | 188 | 9 | 26 | 15 | 6 |
| SW55 | 9.6 | 554 | 98% | 119% | 2.9 | 0.6 | 0% | 296 | 0 | 3 | 3 | 4 |
| SW623 | 23.1 | 601 | 88% | 98% | 6.6 | 0.2 | 0% | 78 | 2 | 13 | 15 | 16 |
| SW627 | 10.7 | 519 | 85% | 90% | 3.0 | 0.0 | 3% | 79 | 0 | 17 | 0 | 21 |
| SW628 | 30.5 | 638 | 98% | 83% | 7.2 | 0.2 | 16% | 556 | 30 | 20 | 24 | 15 |
| SW659 | 11.6 | 689 | 109% | 113% | 3.1 | 0.2 | 3% | 254 | 1 | 7 | 8 | 8 |
| SW693 | 18.6 | 627 | 102% | 109% | 5.2 | 0.2 | 2% | 108 | 3 | 12 | 1 | 1 |
| SW715 | 22.5 | 727 | 98% | 96% | 6.3 | 0.0 | 4% | 127 | 5 | 24 | 51 | 27 |
| SW751 | 20.0 | 720 | 110% | 89% | 5.2 | 0.0 | 10% | 320 | 6 | 21 | 25 | 19 |
| SW754 | 16.7 | 654 | 89% | 94% | 4.6 | 0.1 | 3% | 156 | 2 | 12 | 0 | 13 |
| SW758 | 21.0 | 716 | 104% | 103% | 5.4 | 0.4 | 8% | 353 | 0 | 13 | 26 | 17 |
| SW759 | 17.2 | 638 | 101% | 101% | 5.1 | 0.0 | 0% | 29 | 19 | 12 | 0 | 5 |
| SW761 | 22.1 | 805 | 123% | 146% | 6.0 | 0.0 | 5% | 210 | 7 | 3 | 0 | 0 |
| SW87 | 14.0 | 536 | 82% | 77% | 3.8 | 0.2 | 3% | 275 | 9 | 11 | 2 | 12 |
| SW88 | 23.3 | 664 | 102% | 91% | 6.4 | 0.2 | 3% | 185 | 14 | 13 | 8 | 14 |
| **Average** | **17.1** | **611** | **98%** | **100%** | **4.6** | **0.2** | **5%** | **266** | **8** | **13** | **10** | **13** |

Table B3

Pasture costs - South West

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| SW1006 | 185 | 6 | 13 | 61 | 24 | 0 | 0 | 17 | 0 | 306 |
| SW1016 | 89 | 19 | 9 | 9 | 16 | 0 | 0 | 0 | 0 | 142 |
| SW1018 | 117 | 39 | 19 | 3 | 9 | 0 | 0 | 0 | 0 | 187 |
| SW1019 | 129 | 34 | 58 | 0 | 19 | 19 | 0 | 0 | 140 | 399 |
| SW1020 | 55 | 19 | 0 | 0 | 4 | 16 | 12 | 0 | 0 | 105 |
| SW1023 | 151 | 28 | 21 | 0 | 4 | 0 | 0 | 0 | 0 | 203 |
| SW1024 | 64 | 18 | 11 | 0 | 0 | 8 | 0 | 0 | 0 | 102 |
| SW1025 | 148 | 44 | 45 | 3 | 12 | 22 | 0 | 0 | 0 | 274 |
| SW1026 | 182 | 50 | 25 | 24 | 9 | 5 | 0 | 0 | 0 | 296 |
| SW1028 | 54 | 3 | 6 | 0 | 1 | 0 | 0 | 10 | 0 | 74 |
| SW1029 | 119 | 67 | 5 | 83 | 0 | 0 | 0 | 0 | 0 | 274 |
| SW1030 | 90 | 25 | 11 | 27 | 5 | 1 | 0 | 0 | 0 | 159 |
| SW1031 | 117 | 6 | 6 | 10 | 3 | 0 | 0 | 0 | 0 | 142 |
| SW1032 | 10 | 19 | 0 | 0 | 10 | 0 | 0 | 1 | 0 | 40 |
| SW1033 | 171 | 50 | 38 | 128 | 29 | 0 | 0 | 0 | 0 | 416 |
| SW1034 | 63 | 1 | 4 | 0 | 1 | 0 | 0 | 0 | 0 | 68 |
| SW1035 | 51 | 16 | 3 | 24 | 24 | 0 | 0 | 0 | 0 | 119 |
| SW1036 | 76 | 20 | 5 | 0 | 0 | 6 | 0 | 0 | 0 | 107 |
| SW1037 | 39 | 16 | 8 | 11 | 10 | 0 | 0 | 0 | 0 | 84 |
| SW1038 | 105 | 0 | 1 | 22 | 0 | 0 | 0 | 12 | 0 | 140 |
| SW1039 | 85 | 0 | 5 | 0 | 0 | 9 | 0 | 2 | 0 | 101 |
| SW1041 | 43 | 9 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 54 |
| SW1042 | 50 | 0 | 10 | 11 | 5 | 5 | 0 | 1 | 0 | 82 |
| SW1043 | 44 | 6 | 10 | 0 | 0 | 3 | 0 | 0 | 0 | 64 |
| SW1044 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SW1045 | 67 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 68 |
| SW1046 | 61 | 6 | 19 | 6 | 24 | 0 | 0 | 0 | 0 | 115 |
| SW1047 | 112 | 44 | 7 | 10 | 29 | 0 | 0 | 0 | 0 | 202 |
| SW1048 | 133 | 25 | 38 | 0 | 13 | 0 | 0 | 0 | 0 | 208 |
| SW1050 | 90 | 14 | 18 | 53 | 0 | 4 | 0 | 0 | 0 | 178 |
| SW1051 | 162 | 35 | 12 | 0 | 2 | 0 | 0 | 1 | 0 | 212 |
| SW1052 | 67 | 5 | 30 | 0 | 5 | 13 | 0 | 0 | 0 | 120 |
| SW1057 | 41 | 24 | 7 | 31 | 12 | 17 | 0 | 0 | 0 | 132 |
| SW1058 | 24 | 16 | 0 | 0 | 0 | 0 | 0 | 18 | 0 | 58 |
| SW1060 | 105 | 40 | 22 | 7 | 11 | 5 | 0 | 8 | 54 | 253 |
| SW1061 | 246 | 41 | 57 | 96 | 5 | 8 | 0 | 0 | 0 | 453 |
| SW1062 | 59 | 12 | 12 | 3 | 16 | 10 | 0 | 0 | 0 | 112 |
| SW1063 | 140 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 144 |
| SW1064 | 149 | 0 | 9 | 0 | 26 | 37 | 0 | 0 | 0 | 221 |
| SW1065 | 171 | 29 | 11 | 23 | 14 | 0 | 0 | 6 | 0 | 255 |
| SW1066 | 219 | 3 | 7 | 10 | 0 | 0 | 0 | 0 | 0 | 239 |
| SW1067 | 199 | 2 | 8 | 9 | 0 | 0 | 0 | 0 | 0 | 218 |
| SW1068 | 102 | 65 | 24 | 9 | 17 | 0 | 0 | 0 | 0 | 217 |
| SW1069 | 95 | 27 | 21 | 0 | 17 | 38 | 0 | 2 | 2 | 203 |
| SW114 | 54 | 8 | 10 | 8 | 14 | 0 | 0 | 3 | 0 | 96 |
| SW14 | 70 | 13 | 17 | 36 | 4 | 1 | 0 | 0 | 0 | 141 |
| SW39 | 196 | 9 | 6 | 0 | 2 | 0 | 0 | 0 | 0 | 213 |
| SW43 | 109 | 3 | 11 | 0 | 0 | 23 | 0 | 0 | 0 | 146 |
| SW512 | 96 | 4 | 9 | 16 | 2 | 0 | 0 | 0 | 0 | 127 |
| SW522 | 89 | 17 | 14 | 18 | 1 | 8 | 0 | 0 | 0 | 147 |
| SW55 | 33 | 6 | 10 | 0 | 1 | 12 | 0 | 0 | 0 | 63 |
| SW623 | 122 | 11 | 4 | 7 | 18 | 0 | 0 | 1 | 0 | 163 |
| SW627 | 72 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 72 |
| SW628 | 180 | 19 | 3 | 33 | 22 | 0 | 0 | 0 | 0 | 258 |
| SW659 | 58 | 0 | 0 | 1 | 10 | 0 | 0 | 1 | 0 | 70 |
| SW693 | 79 | 33 | 4 | 19 | 0 | 42 | 0 | 2 | 0 | 179 |
| SW715 | 161 | 40 | 18 | 0 | 25 | 2 | 0 | 0 | 0 | 246 |
| SW751 | 168 | 5 | 22 | 0 | 11 | 9 | 0 | 4 | 0 | 219 |
| SW754 | 138 | 6 | 5 | 10 | 0 | 36 | 0 | 30 | 0 | 225 |
| SW758 | 158 | 0 | 1 | 17 | 4 | 0 | 0 | 0 | 0 | 180 |
| SW759 | 6 | 21 | 40 | 0 | 5 | 58 | 0 | 0 | 0 | 130 |
| SW761 | 165 | 42 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 232 |
| SW87 | 121 | 30 | 7 | 7 | 3 | 10 | 0 | 1 | 0 | 180 |
| SW88 | 141 | 39 | 20 | 14 | 20 | 3 | 17 | 0 | 0 | 254 |
| **Average** | **105** | **19** | **13** | **13** | **8** | **7** | **0** | **2** | **3** | **170** |

Table B4

Overhead costs - South West

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| SW1006 | 0 | 121 | 9 | 63 | 26 | 318 | 28 | 552 | 899 |
| SW1016 | 0 | 95 | 3 | 22 | 18 | 190 | 0 | 241 | 431 |
| SW1018 | 42 | 172 | 3 | 37 | 20 | 302 | 67 | 176 | 545 |
| SW1019 | 146 | 100 | 3 | 25 | 14 | 318 | 21 | 308 | 647 |
| SW1020 | 39 | 76 | 3 | 14 | 2 | 153 | 24 | 41 | 218 |
| SW1023 | 8 | 84 | 4 | 13 | 29 | 160 | 12 | 98 | 270 |
| SW1024 | 0 | 39 | 1 | 29 | 6 | 101 | 12 | 151 | 264 |
| SW1025 | 0 | 113 | 6 | 26 | 20 | 206 | 14 | 153 | 374 |
| SW1026 | 0 | 157 | 17 | 51 | 24 | 398 | 36 | 226 | 660 |
| SW1028 | 45 | 31 | 3 | 6 | 21 | 119 | 6 | 95 | 220 |
| SW1029 | 0 | 46 | 7 | 9 | 17 | 96 | 23 | 181 | 300 |
| SW1030 | 114 | 82 | 6 | 21 | 26 | 292 | 21 | 4 | 317 |
| SW1031 | 0 | 32 | 8 | 18 | 26 | 106 | 64 | 208 | 378 |
| SW1032 | 121 | 172 | 2 | 23 | 19 | 387 | 31 | 277 | 696 |
| SW1033 | 0 | 125 | 6 | 48 | 34 | 344 | 49 | 832 | 1225 |
| SW1034 | 27 | 15 | 2 | 10 | 9 | 81 | 14 | 43 | 139 |
| SW1035 | 11 | 39 | 3 | 28 | 16 | 112 | 14 | 77 | 204 |
| SW1036 | 52 | 34 | 7 | 14 | 17 | 147 | 17 | 0 | 164 |
| SW1037 | 70 | 74 | 1 | 22 | 14 | 202 | 56 | 131 | 390 |
| SW1038 | 0 | 81 | 6 | 15 | 18 | 161 | 19 | 243 | 423 |
| SW1039 | 32 | 36 | 4 | 17 | 15 | 163 | 16 | 78 | 257 |
| SW1041 | 0 | 21 | 3 | 17 | 17 | 100 | 9 | 206 | 315 |
| SW1042 | 0 | 47 | 2 | 8 | 9 | 95 | 15 | 122 | 233 |
| SW1043 | 0 | 26 | 2 | 16 | 14 | 84 | 5 | 150 | 239 |
| SW1044 | 0 | 61 | 2 | 20 | 27 | 138 | 79 | 87 | 304 |
| SW1045 | 41 | 29 | 5 | 15 | 15 | 129 | 10 | 51 | 190 |
| SW1046 | 0 | 41 | 0 | 16 | 15 | 90 | 30 | 198 | 318 |
| SW1047 | 53 | 112 | 6 | 33 | 16 | 276 | 32 | 141 | 449 |
| SW1048 | 28 | 6 | 6 | 18 | 20 | 126 | 23 | 113 | 262 |
| SW1050 | 79 | 42 | 2 | 6 | 20 | 158 | 9 | 0 | 166 |
| SW1051 | 100 | 25 | 5 | 7 | 16 | 175 | 28 | 0 | 204 |
| SW1052 | 114 | 117 | 7 | 5 | 28 | 331 | 11 | 14 | 357 |
| SW1057 | 0 | 68 | 2 | 16 | 9 | 137 | 70 | 191 | 398 |
| SW1058 | 0 | 18 | 3 | 8 | 15 | 51 | 23 | 58 | 133 |
| SW1060 | 97 | 42 | 7 | 23 | 22 | 227 | 25 | 82 | 334 |
| SW1061 | 0 | 53 | 5 | 24 | 33 | 160 | 21 | 600 | 782 |
| SW1062 | 67 | 16 | 4 | 13 | 25 | 154 | 18 | 84 | 256 |
| SW1063 | 6 | 18 | 2 | 27 | 31 | 307 | 48 | 82 | 526 |
| SW1064 | 110 | 234 | 6 | 17 | 10 | 401 | 33 | 53 | 487 |
| SW1065 | 63 | 76 | 5 | 21 | 18 | 217 | 43 | 101 | 360 |
| SW1066 | 0 | 79 | 3 | 36 | 25 | 182 | 34 | 164 | 381 |
| SW1067 | 0 | 86 | 4 | 30 | 22 | 193 | 39 | 230 | 461 |
| SW1068 | 0 | 86 | 0 | 51 | 6 | 231 | 111 | 434 | 777 |
| SW1069 | 104 | 46 | 4 | 16 | 16 | 205 | 32 | 61 | 299 |
| SW114 | 0 | 60 | 3 | 25 | 13 | 136 | 47 | 140 | 324 |
| SW14 | 0 | 17 | 4 | 13 | 13 | 73 | 27 | 51 | 152 |
| SW39 | 46 | 20 | 4 | 14 | 24 | 123 | 13 | 83 | 219 |
| SW43 | 29 | 111 | 6 | 15 | 23 | 216 | 41 | 96 | 354 |
| SW512 | 100 | 30 | 2 | 26 | 23 | 213 | 58 | 290 | 562 |
| SW522 | 64 | 77 | 3 | 10 | 13 | 177 | 14 | 40 | 231 |
| SW55 | 242 | 65 | 2 | 17 | 31 | 398 | 36 | 6 | 440 |
| SW623 | 105 | 67 | 3 | 22 | 14 | 255 | 44 | 296 | 595 |
| SW627 | 0 | 47 | 4 | 19 | 29 | 121 | 67 | 24 | 212 |
| SW628 | 198 | 31 | 8 | 28 | 31 | 331 | 48 | 197 | 576 |
| SW659 | 67 | 47 | 2 | 8 | 16 | 169 | 16 | 85 | 270 |
| SW693 | 0 | 24 | 6 | 20 | 29 | 115 | 23 | 63 | 201 |
| SW715 | 0 | 112 | 8 | 29 | 28 | 197 | 21 | 283 | 502 |
| SW751 | 22 | 119 | 5 | 15 | 20 | 215 | 34 | 117 | 367 |
| SW754 | 0 | 63 | 4 | 12 | 20 | 148 | 21 | 180 | 349 |
| SW758 | 0 | 97 | 7 | 25 | 18 | 173 | 0 | 288 | 461 |
| SW759 | 0 | 28 | 2 | 16 | 12 | 83 | 17 | 71 | 171 |
| SW761 | 89 | 48 | 7 | 13 | 25 | 213 | 30 | 131 | 374 |
| SW87 | 79 | 107 | 3 | 12 | 12 | 244 | 6 | 65 | 316 |
| SW88 | 0 | 113 | 15 | 36 | 25 | 237 | 12 | 109 | 358 |
| **Average** | **41** | **68** | **4** | **21** | **19** | **193** | **29** | **156** | **379** |

Table B5

Enterprise Mix and Labour - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Fodder sales** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **cash income/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| SW1006 | 0% | 0% | 33% | 67% | 116 | 2,877 | 510,026 | 0% | 95% | 0% | 0% | 0% | 5% |
| SW1016 | 0% | 6% | 24% | 71% | 283 | 4,753 | 308,298 | 47% | 44% | 9% | 0% | 0% | 0% |
| SW1018 | 17% | 11% | 8% | 63% | 276 | 4,027 | 413,595 | 0% | 68% | 3% | 27% | 0% | 1% |
| SW1019 | 23% | 16% | 8% | 54% | 118 | 3,081 | 879,516 | 16% | 82% | 1% | 0% | 0% | 1% |
| SW1020 | 20% | 28% | 34% | 18% | 419 | 1,015 | 641,226 | 0% | 17% | 1% | 81% | 0% | 0% |
| SW1023 | 5% | 35% | 0% | 59% | 463 | 8,554 | 615,140 | 15% | 83% | 0% | 0% | 0% | 2% |
| SW1024 | 0% | 21% | 0% | 79% | 402 | 4,516 | 359,942 | 0% | 87% | 10% | 1% | 0% | 2% |
| SW1025 | 0% | 27% | 0% | 73% | 373 | 7,879 | 508,844 | 0% | 94% | 5% | 0% | 0% | 1% |
| SW1026 | 0% | 30% | 1% | 69% | 294 | 8,970 | 730,525 | 0% | 82% | 16% | 0% | 0% | 2% |
| SW1028 | 26% | 38% | 0% | 36% | 363 | 8,239 | 693,031 | 0% | 45% | 55% | 0% | 0% | 0% |
| SW1029 | 0% | 20% | 0% | 80% | 424 | 8,804 | 709,161 | 20% | 47% | 33% | 0% | 0% | 0% |
| SW1030 | 67% | 23% | 7% | 3% | 424 | 9,234 | 787,134 | 54% | 45% | 1% | 0% | 0% | 0% |
| SW1031 | 0% | 0% | 0% | 100% | 451 | 6,240 | 531,438 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW1032 | 33% | 12% | 2% | 53% | 167 | 2,595 | 221,356 | 0% | 52% | 48% | 0% | 0% | 1% |
| SW1033 | 0% | 4% | 0% | 96% | 104 | 2,976 | 146,757 | 2% | 95% | 3% | 0% | 0% | 0% |
| SW1034 | 23% | 49% | 0% | 28% | 622 | 8,339 | 564,245 | 0% | 16% | 80% | 2% | 0% | 1% |
| SW1035 | 7% | 34% | 19% | 41% | 505 | 8,719 | 662,399 | 0% | 47% | 53% | 0% | 0% | 0% |
| SW1036 | 38% | 53% | 9% | 0% | 716 | 10,628 | 1,436,406 | 39% | 35% | 20% | 6% | 0% | 1% |
| SW1037 | 40% | 14% | 0% | 47% | 316 | 1,299 | 569,326 | 0% | 9% | 13% | 75% | 0% | 2% |
| SW1038 | 0% | 4% | 9% | 86% | 255 | 4,479 | 424,832 | 15% | 58% | 25% | 0% | 0% | 2% |
| SW1039 | 15% | 52% | 5% | 28% | 344 | 7,007 | 705,105 | 0% | 14% | 84% | 0% | 0% | 3% |
| SW1041 | 0% | 27% | 16% | 57% | 247 | 3,704 | 273,367 | 0% | 0% | 0% | 0% | 0% | 0% |
| SW1042 | 0% | 2% | 24% | 74% | 583 | 4,881 | 330,598 | 0% | 47% | 35% | 17% | 0% | 1% |
| SW1043 | 0% | 21% | 0% | 79% | 361 | 4,178 | 342,133 | 0% | 52% | 47% | 1% | 0% | 1% |
| SW1044 | 0% | 3% | 55% | 43% | 472 | 2,683 | 247,288 | 0% | 0% | 41% | 50% | 8% | 2% |
| SW1045 | 45% | 28% | 0% | 27% | 508 | 8,580 | 411,707 | 14% | 83% | 3% | 0% | 0% | 1% |
| SW1046 | 0% | 26% | 0% | 74% | 361 | 4,802 | 402,499 | 6% | 54% | 38% | 0% | 0% | 3% |
| SW1047 | 24% | 12% | 16% | 48% | 269 | 2,997 | 279,938 | 29% | 26% | 22% | 14% | 0% | 9% |
| SW1048 | 37% | 11% | 0% | 52% | 391 | 5,509 | 384,653 | 0% | 100% | 0% | 0% | 0% | 0% |
| SW1050 | 100% | 0% | 0% | 0% | 1085 | 16,541 | 924,616 | 34% | 65% | 0% | 0% | 0% | 1% |
| SW1051 | 100% | 0% | 0% | 0% | 930 | 12,747 | 1,614,317 | 44% | 36% | 14% | 5% | 0% | 1% |
| SW1052 | 60% | 16% | 13% | 11% | 440 | 5,435 | 453,610 | 9% | 63% | 4% | 25% | 0% | 0% |
| SW1057 | 0% | 7% | 8% | 86% | 366 | 4,722 | 405,433 | 41% | 56% | 3% | 0% | 0% | 0% |
| SW1058 | 0% | 5% | 47% | 47% | 789 | 2,165 | 1,104,106 | 0% | 7% | 6% | 84% | 0% | 3% |
| SW1060 | 49% | 10% | 0% | 41% | 479 | 7,073 | 1,940,498 | 80% | 15% | 1% | 0% | 0% | 5% |
| SW1061 | 0% | 8% | 8% | 84% | 132 | 1,817 | 269,268 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW1062 | 41% | 18% | 0% | 41% | 421 | 8,346 | 430,174 | 62% | 31% | 5% | 0% | 0% | 2% |
| SW1063 | 31% | 2% | 11% | 56% | 314 | 4,569 | 408,334 | 35% | 21% | 40% | 0% | 0% | 4% |
| SW1064 | 60% | 18% | 0% | 22% | 404 | 4,740 | 566,805 | 37% | 32% | 1% | 30% | 0% | 0% |
| SW1065 | 29% | 31% | 1% | 39% | 374 | 7,408 | 539,158 | 0% | 44% | 55% | 0% | 0% | 1% |
| SW1066 | 0% | 26% | 18% | 56% | 326 | 5,589 | 531,839 | 99% | 0% | 0% | 0% | 0% | 1% |
| SW1067 | 0% | 8% | 0% | 92% | 311 | 5,478 | 499,282 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW1068 | 0% | 0% | 4% | 96% | 182 | 2,410 | 346,339 | 34% | 12% | 1% | 50% | 0% | 2% |
| SW1069 | 59% | 17% | 0% | 24% | 383 | 5,269 | 732,459 | 30% | 64% | 3% | 0% | 0% | 3% |
| SW114 | 0% | 22% | 11% | 68% | 406 | 5,549 | 529,022 | 57% | 22% | 20% | 0% | 0% | 1% |
| SW14 | 0% | 49% | 12% | 39% | 437 | 5,201 | 473,824 | 0% | 45% | 51% | 0% | 4% | 0% |
| SW39 | 44% | 0% | 0% | 56% | 650 | 13,344 | 2,299,313 | 72% | 4% | 20% | 0% | 0% | 4% |
| SW43 | 19% | 21% | 0% | 60% | 490 | 9,577 | 835,495 | 0% | 94% | 2% | 0% | 0% | 4% |
| SW512 | 24% | 5% | 11% | 60% | 198 | 3,475 | 362,823 | 0% | 56% | 44% | 0% | 0% | 0% |
| SW522 | 53% | 26% | 0% | 21% | 502 | 7,239 | 597,748 | 17% | 30% | 53% | 0% | 0% | 0% |
| SW55 | 61% | 35% | 2% | 2% | 234 | 1,656 | 299,515 | 0% | 29% | 33% | 34% | 1% | 2% |
| SW623 | 30% | 14% | 5% | 52% | 160 | 3,697 | 259,107 | 0% | 95% | 4% | 0% | 0% | 1% |
| SW627 | 0% | 40% | 37% | 23% | 734 | 7,841 | 562,005 | 43% | 22% | 35% | 0% | 0% | 0% |
| SW628 | 46% | 18% | 0% | 36% | 174 | 5,321 | 403,360 | 0% | 98% | 0% | 0% | 0% | 2% |
| SW659 | 37% | 25% | 0% | 38% | 409 | 4,730 | 358,514 | 0% | 61% | 39% | 0% | 0% | 0% |
| SW693 | 0% | 0% | 60% | 40% | 608 | 11,331 | 963,243 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW715 | 0% | 15% | 15% | 69% | 232 | 5,221 | 410,119 | 7% | 92% | 0% | 0% | 0% | 1% |
| SW751 | 10% | 11% | 23% | 55% | 402 | 8,049 | 641,783 | 12% | 84% | 3% | 0% | 0% | 1% |
| SW754 | 0% | 21% | 10% | 69% | 367 | 6,109 | 465,097 | 55% | 42% | 2% | 0% | 0% | 1% |
| SW758 | 0% | 0% | 0% | 100% | 314 | 6,602 | 707,424 | 98% | 0% | 0% | 0% | 0% | 1% |
| SW759 | 0% | 5% | 42% | 52% | 712 | 9,298 | 1,044,749 | 0% | 32% | 64% | 4% | 0% | 0% |
| SW761 | 44% | 0% | 6% | 49% | 361 | 7,994 | 637,592 | 0% | 93% | 7% | 0% | 0% | 0% |
| SW87 | 57% | 11% | 0% | 32% | 468 | 5,956 | 384,566 | 31% | 52% | 0% | 14% | 0% | 3% |
| SW88 | 0% | 38% | 21% | 41% | 362 | 8,458 | 612,314 | 3% | 80% | 15% | 0% | 2% | 1% |
| **Average** | **21%** | **18%** | **10%** | **51%** | **403** | **6133** | **604755** | **24%** | **46%** | **18%** | **8%** | **0%** | **1%** |

Table B6

Beef Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Calving pattern** | **Major calving period** | **Cows (+2 years) calving rate** | **Heifers (1-2 years) calving rate** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg LWT/ha** | **$/hd** | **$/kg LWT** |
| SW1016 | 16.8 | 0% | 1% | 13% | 85% | Single | Autumn | 81% | 84% | 228 | 2846 | 5.2 |
| SW1019 | 26.0 | 0% | 0% | 0% | 100% |  |  | - | - | 983 | 2336 | 5.6 |
| SW1023 | 18.5 | 0% | 0% | 0% | 100% | Single | Winter | 94% | - | 316 | 2600 | 4.8 |
| SW1029 | 20.8 | 0% | 5% | 2% | 93% | Single | Winter | 88% | 81% | 475 | 2330 | 5.1 |
| SW1030 | 21.8 | 0% | 3% | 2% | 94% | Split | Spring | 85% | 74% | 404 | 2201 | 5.8 |
| SW1031 | 13.8 | 0% | 5% | 5% | 90% | Single | Autumn | 74% | 89% | 238 | 2567 | 5.0 |
| SW1033 | 28.7 | 0% | 0% | 0% | 100% |  |  | - | - | 474 | 2199 | 3.7 |
| SW1036 | 15.6 | 0% | 0% | 5% | 95% |  |  | - | - | 930 | 2352 | 5.4 |
| SW1038 | 17.6 | 0% | 0% | 1% | 99% |  |  | - | - | 779 | 2453 | 5.8 |
| SW1045 | 16.9 | 0% | 0% | 0% | 100% | Single | Spring | 97% | - | 1218 | 1585 | 5.2 |
| SW1046 | 13.3 | 0% | 0% | 0% | 100% |  |  | - | - | 297 | 2108 | 6.1 |
| SW1047 | 13.0 | 0% | 1% | 9% | 90% | Single | Spring | 82% | 87% | 156 | 2429 | 5.1 |
| SW1050 | 15.2 | 2% | 4% | 0% | 94% | Single | Winter | 85% | 78% | 120 | 2241 | 6.1 |
| SW1051 | 15.8 | 0% | 0% | 1% | 99% |  |  | - | - | 960 | 2586 | 5.7 |
| SW1052 | 17.2 | 0% | 0% | 1% | 99% | Split | Autumn | 90% | - | 951 | 1913 | 5.4 |
| SW1057 | 12.9 | 0% | 0% | 6% | 94% | Single | Winter | 95% | 83% | 231 | 2485 | 6.6 |
| SW1060 | 14.8 | 0% | 7% | 2% | 90% |  |  | - | - | 1167 | 2722 | 4.8 |
| SW1061 | 13.8 | 0% | 4% | 17% | 79% | Single | Autumn | 74% | 53% | 385 | 2122 | 5.3 |
| SW1062 | 19.8 | 1% | 0% | 3% | 96% | Single | Spring | 82% | 62% | 225 | 1960 | 6.8 |
| SW1063 | 14.6 | 0% | 1% | 7% | 91% | Single | Winter | 88% | 75% | 176 | 2261 | 6.0 |
| SW1064 | 17.3 | 6% | 1% | 6% | 87% | Single | Winter | 84% | 67% | 269 | 2760 | 5.4 |
| SW1066 | 17.1 | 0% | 3% | 5% | 92% | Single | Autumn | 78% | 85% | 331 | 2564 | 4.9 |
| SW1067 | 17.6 | 0% | 3% | 4% | 93% | Single | Autumn | 85% | 88% | 331 | 2503 | 4.8 |
| SW1068 | 16.6 | 0% | 0% | 14% | 86% | Single | Winter | 95% | 93% | 232 | 2069 | 4.5 |
| SW114 | 13.8 | 0% | 1% | 0% | 99% |  |  | - | - | 464 | 2112 | 3.7 |
| SW39 | 20.5 | 16% | 0% | 1% | 83% |  |  | - | - | 880 | 3509 | 7.9 |
| SW522 | 14.4 | 1% | 1% | 0% | 97% | Single | Spring | 84% | 63% | 224 | 2328 | 4.1 |
| SW627 | 10.7 | 0% | 0% | 10% | 90% | Single | Autumn | 93% | - | 189 | 2207 | 6.1 |
| SW659 | 11.6 | 0% | 0% | 11% | 89% |  |  | - | - | 72 | 1053 | 3.6 |
| SW693 | 18.6 | 0% | 0% | 4% | 96% | Single | Winter | 98% | 83% | 274 | 2995 | 5.8 |
| SW715 | 22.5 | 0% | 0% | 0% | 100% |  |  | - | - | 1833 | 2009 | 4.4 |
| SW751 | 20.0 | 0% | 0% | 0% | 100% |  |  | - | - | 3564 | 2643 | 3.9 |
| SW754 | 16.7 | 0% | 1% | 9% | 90% | Single | Winter | 89% | 78% | 322 | 1862 | 4.5 |
| SW758 | 21.0 | 0% | 0% | 12% | 88% | Single | Spring | 100% | 91% | 372 | 2673 | 6.0 |
| SW87 | 14.0 | 0% | 11% | 1% | 89% | Split | Winter | 92% | - | 210 | 2059 | 6.0 |
| SW88 | 23.3 | 0% | 3% | 4% | 92% | Single | Spring | 89% | - | 207 | 2530 | 5.5 |
| SW1069 | 13.8 | 0% | 0% | 0% | 100% | Single | Winter | 97% | - | 446 | 2043 | 5.6 |
| **Average** | **17.2** | **1%** | **2%** | **4%** | **94%** |  |  | **88%** | **79%** | **566** | **2330** | **5.3** |

Table B7

Beef Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW1016 | 1193 | 80 | 158 | 1272 | 38 | 25 | 0 | 203 | 133 | 0 | 399 | 873 | 52 |
| SW1019 | 5465 | 5060 | 3460 | 3864 | 44 | 0 | 0 | 0 | 399 | 0 | 443 | 3421 | 132 |
| SW1023 | 1520 | 0 | 268 | 1788 | 21 | 64 | 0 | 0 | 203 | 0 | 288 | 1500 | 81 |
| SW1029 | 2429 | 96 | 127 | 2460 | 89 | 141 | 0 | 118 | 191 | 0 | 539 | 1921 | 93 |
| SW1030 | 2350 | 45 | -342 | 1962 | 29 | 69 | 7 | 106 | 132 | 3 | 346 | 1616 | 74 |
| SW1031 | 1178 | 0 | 233 | 1411 | 116 | 112 | 0 | 160 | 132 | 0 | 520 | 890 | 64 |
| SW1033 | 1775 | 0 | -1634 | 141 | 0 | 115 | 0 | 0 | 288 | 0 | 403 | -262 | -9 |
| SW1036 | 5039 | 3653 | 6 | 1392 | 0 | 323 | 73 | 0 | 107 | 0 | 503 | 889 | 57 |
| SW1038 | 4556 | 9438 | 4739 | -143 | 56 | 273 | 0 | 0 | 118 | 0 | 446 | -589 | -34 |
| SW1045 | 6317 | 3593 | 0 | 2724 | 21 | 389 | 0 | 0 | 68 | 0 | 477 | 2247 | 133 |
| SW1046 | 1818 | 1054 | 0 | 764 | 0 | 115 | 0 | 0 | 109 | 0 | 224 | 540 | 41 |
| SW1047 | 796 | 34 | 210 | 972 | 55 | 63 | 0 | 74 | 189 | 0 | 380 | 592 | 45 |
| SW1050 | 733 | 191 | 495 | 1037 | 79 | 12 | 31 | 55 | 125 | 0 | 303 | 735 | 48 |
| SW1051 | 5456 | 6814 | 2239 | 881 | 64 | 174 | 0 | 3 | 212 | 0 | 454 | 428 | 27 |
| SW1052 | 5104 | 2705 | -1602 | 797 | 97 | 313 | 0 | 11 | 120 | 0 | 542 | 255 | 15 |
| SW1057 | 1529 | 0 | 244 | 1773 | 277 | 79 | 26 | 31 | 101 | 0 | 514 | 1259 | 97 |
| SW1060 | 5547 | 3218 | -597 | 1732 | 74 | 139 | 0 | 119 | 246 | 8 | 585 | 1147 | 78 |
| SW1061 | 2042 | 0 | -367 | 1674 | 135 | 159 | 0 | 280 | 357 | 0 | 931 | 743 | 54 |
| SW1062 | 1523 | 35 | -289 | 1198 | 72 | 54 | 114 | 31 | 109 | 0 | 380 | 818 | 41 |
| SW1063 | 1062 | 101 | 77 | 1038 | 38 | 78 | 0 | 103 | 144 | 0 | 363 | 675 | 46 |
| SW1064 | 1443 | 0 | 114 | 1557 | 189 | 8 | 108 | 95 | 220 | 0 | 620 | 937 | 54 |
| SW1066 | 1606 | 156 | 213 | 1662 | 56 | 89 | 0 | 127 | 229 | 0 | 501 | 1161 | 68 |
| SW1067 | 1599 | 137 | -6 | 1456 | 38 | 98 | 0 | 134 | 209 | 0 | 479 | 977 | 56 |
| SW1068 | 1052 | 124 | 519 | 1448 | 60 | 90 | 0 | 190 | 204 | 0 | 545 | 903 | 54 |
| SW114 | 1695 | 707 | -79 | 909 | 31 | 35 | 0 | 13 | 88 | 0 | 167 | 742 | 54 |
| SW39 | 6974 | 5443 | 651 | 2182 | 43 | 115 | 310 | 11 | 213 | 80 | 771 | 1410 | 69 |
| SW522 | 915 | 51 | 16 | 880 | 24 | 81 | 12 | 19 | 128 | 0 | 263 | 616 | 43 |
| SW627 | 1163 | 0 | -72 | 1091 | 7 | 66 | 86 | 0 | 72 | 0 | 231 | 860 | 81 |
| SW659 | 258 | 2999 | 2204 | -537 | 18 | 119 | 0 | 103 | 69 | 0 | 310 | -846 | -73 |
| SW693 | 1584 | 63 | 188 | 1709 | 213 | 37 | 48 | 21 | 160 | 0 | 480 | 1229 | 66 |
| SW715 | 8003 | 0 | -5639 | 2364 | 0 | 510 | 0 | 0 | 246 | 0 | 756 | 1609 | 71 |
| SW751 | 13926 | 6577 | -4547 | 2802 | 59 | 573 | 0 | 0 | 219 | 0 | 850 | 1952 | 97 |
| SW754 | 1450 | 44 | -55 | 1351 | 82 | 105 | 70 | 61 | 215 | 1 | 534 | 818 | 49 |
| SW758 | 2217 | 73 | 169 | 2313 | 72 | 66 | 92 | 73 | 163 | 0 | 465 | 1848 | 88 |
| SW87 | 1254 | 66 | 974 | 2162 | 105 | 151 | 0 | 131 | 171 | 0 | 558 | 1605 | 114 |
| SW88 | 1149 | 273 | 1341 | 2217 | 102 | 70 | 0 | 148 | 240 | 0 | 560 | 1657 | 71 |
| SW1069 | 2493 | 1333 | -110 | 1049 | 28 | 197 | 0 | 0 | 203 | 195 | 623 | 426 | 31 |
| **Average** | **2871** | **1464** | **89** | **1496** | **66** | **138** | **26** | **65** | **177** | **8** | **480** | **1016** | **58** |

Table B8

Prime Lamb Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Lambing pattern** | **Major lambing period** | **Ewes (+2 years) marking rate** | **Ewes (1-2 years) marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **$/head** | **$/kg CWT** |
| SW1006 | 24.8 | 10% | 4% | 7% | 79% | single | Spring | 155% | 60% | 0 | - | 107 | 260 | 12.4 |
| SW1016 | 16.8 | 6% | 0% | 8% | 85% | single | Winter | 92% | 70% | 38 | 4.7 | 71 | 185 | 9.4 |
| SW1018 | 18.4 | 3% | 2% | 0% | 94% | split | Winter | 143% | 108% | 34 | 1.8 | 140 | 194 | 8.5 |
| SW1019 | 26.0 | 13% | 0% | 0% | 87% | split | Winter | 122% | 64% | 49 | 2.2 | 223 | 194 | 9.4 |
| SW1020 | 6.8 | 1% | 0% | 0% | 98% | single | Winter | 141% | - | 11 | 4.2 | 40 | 164 | 7.8 |
| SW1023 | 18.5 | 6% | 0% | 1% | 93% | single | Winter | 135% | 89% | 31 | - | 136 | 191 | 8.8 |
| SW1024 | 12.0 | 5% | 0% | 0% | 95% | single | Winter | 154% | 95% | 18 | 2.1 | 86 | 196 | 8.9 |
| SW1025 | 21.1 | 2% | 0% | 2% | 96% | split | Winter | 129% | 82% | 48 | 1.5 | 127 | 167 | 8.3 |
| SW1026 | 30.5 | 13% | 4% | 0% | 84% | single | Winter | 113% | - | 56 | 7.3 | 221 | 210 | 8.3 |
| SW1028 | 22.7 | 4% | 0% | 0% | 96% | single | Winter | 80% | - | 70 | 13.2 | 53 | 127 | 8.1 |
| SW1029 | 20.8 | 4% | 3% | 3% | 90% | single | Winter | 135% | 57% | 31 | 3.4 | 112 | 165 | 8.0 |
| SW1030 | 21.8 | 2% | 4% | 1% | 93% | single | Winter | 150% | 53% | 27 | 1.3 | 108 | 133 | 10.1 |
| SW1032 | 15.6 | 7% | 0% | 0% | 93% | single | Winter | 115% | - | 0 | - | 89 | 159 | 8.7 |
| SW1033 | 28.7 | 2% | 6% | 0% | 92% | single | Winter | 127% | 68% | 23 | 1.8 | 115 | 145 | 9.6 |
| SW1038 | 17.6 | 12% | 1% | 0% | 87% | single | Winter | 148% | 96% | 27 | 4.1 | 148 | 160 | 8.9 |
| SW1043 | 12.7 | 6% | 0% | 0% | 94% | single | Winter | 93% | - | 13 | 14.3 | 74 | 164 | 10.4 |
| SW1045 | 16.9 | 10% | 0% | 0% | 90% | single | Winter | 123% | - | 26 | 2.7 | 59 | 164 | 10.4 |
| SW1046 | 13.3 | 4% | 0% | 1% | 94% | single | Autumn | 116% | - | 23 | 3.3 | 93 | 192 | 9.3 |
| SW1048 | 14.1 | 4% | 0% | 0% | 96% | single | Winter | 146% | 120% | 13 | - | 100 | 237 | 9.1 |
| SW1050 | 15.2 | 18% | 7% | 0% | 76% | single | Winter | 127% | 49% | 24 | 2.6 | 92 | 197 | 8.9 |
| SW1051 | 15.8 | 9% | 0% | 0% | 90% | single | Winter | 85% | - | 37 | 9.3 | 70 | 141 | 8.8 |
| SW1052 | 17.2 | 9% | 0% | 3% | 88% | split | Winter | 139% | 79% | 26 | 2.1 | 92 | 159 | 8.9 |
| SW1057 | 12.9 | 2% | 3% | 0% | 96% | split | Winter | 129% | 85% | 11 | 1.8 | 71 | 176 | 8.8 |
| SW1060 | 14.8 | 3% | 0% | 0% | 97% | single | Winter | 132% | 64% | 29 | 2.6 | 152 | 226 | 8.5 |
| SW1062 | 19.8 | 1% | 0% | 0% | 99% | split | Winter | 127% | 49% | 28 | 3.0 | 66 | 134 | 7.2 |
| SW1063 | 14.6 | 2% | 0% | 0% | 98% | single | Winter | 117% | 115% | 21 | - | 164 | 156 | 7.7 |
| SW1064 | 17.3 | 21% | 0% | 0% | 78% | single | Spring | 143% | 73% | 36 | 1.0 | 131 | 192 | 9.5 |
| SW1065 | 20.4 | 16% | 3% | 0% | 81% | single | Winter | 108% | 48% | 38 | 6.0 | 206 | 182 | 8.9 |
| SW1068 | 16.6 | 2% | 0% | 5% | 93% | single | Winter | 119% | - | 27 | 2.5 | 124 | 239 | 10.6 |
| SW1069 | 13.8 | 13% | 0% | 1% | 86% | split | Winter | 137% | 91% | 25 | 2.7 | 119 | 228 | 9.4 |
| SW43 | 19.5 | 7% | 0% | 1% | 93% | single | Winter | 165% | 83% | 21 | 2.1 | 88 | 166 | 11.0 |
| SW512 | 17.5 | 5% | 0% | 0% | 95% | single | Winter | 91% | - | 51 | 13.5 | 120 | 154 | 8.7 |
| SW522 | 14.4 | 2% | 1% | 0% | 97% | split | Winter | 130% | 70% | 20 | 1.6 | 118 | 177 | 8.2 |
| SW623 | 23.1 | 0% | 1% | 2% | 97% | split | Winter | 142% | 33% | 31 | 2.0 | 177 | 167 | 8.0 |
| SW628 | 30.5 | 14% | 3% | 3% | 81% | split | Winter | 140% | 87% | 47 | - | 249 | 197 | 8.3 |
| SW659 | 11.6 | 1% | 0% | 5% | 94% | single | Winter | 120% | - | 14 | 2.9 | 65 | 167 | 9.9 |
| SW715 | 22.5 | 4% | 0% | 0% | 96% | split | Winter | 156% | 69% | 41 | - | 135 | 193 | 10.2 |
| SW751 | 20.0 | 7% | 1% | 3% | 89% | single | Winter | 143% | 101% | 23 | 1.3 | 137 | 187 | 9.0 |
| SW754 | 16.7 | 1% | 0% | 0% | 99% | split | Winter | 130% | 70% | 25 | 2.3 | 94 | 161 | 9.4 |
| SW759 | 17.2 | 2% | 0% | 0% | 98% | single | Spring | 78% | - | 46 | 16.9 | 81 | 162 | 8.0 |
| SW761 | 22.1 | 4% | 2% | 2% | 93% | single | Winter | 157% | - | 49 | 2.6 | 157 | 193 | 8.9 |
| SW87 | 14.0 | 7% | 2% | 1% | 91% | single | Winter | 105% | 81% | 25 | - | 62 | 153 | 8.4 |
| SW88 | 23.3 | 3% | 3% | 0% | 94% | split | Winter | 118% | 67% | 41 | 6.3 | 144 | 180 | 8.3 |
| **Average** | **18.4** | **6%** | **1%** | **1%** | **91%** |  |  | **127%** | **76%** | **30** | **4.4** | **117** | **179** | **9.0** |

Table B9

Prime Lamb Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW1006 | 4192 | 0 | -116 | 0 | 4076 | 558 | 230 | 354 | 76 | 245 | 0 | 1464 | 2612 | 105 |
| SW1016 | 830 | 36 | -56 | 177 | 915 | 151 | 34 | 115 | 113 | 133 | 0 | 545 | 370 | 22 |
| SW1018 | 1286 | 53 | 287 | 61 | 1582 | 177 | 106 | 0 | 79 | 168 | 0 | 530 | 1052 | 57 |
| SW1019 | 7780 | 2455 | -772 | 107 | 4659 | 511 | 247 | 227 | 0 | 399 | 0 | 1385 | 3275 | 126 |
| SW1020 | 924 | 112 | -227 | 38 | 627 | 81 | 85 | 0 | 8 | 67 | 0 | 241 | 385 | 56 |
| SW1023 | 1266 | 95 | 132 | 0 | 1377 | 211 | 80 | 130 | 0 | 203 | 0 | 623 | 754 | 41 |
| SW1024 | 839 | 71 | 226 | 92 | 1025 | 120 | 72 | 11 | 49 | 102 | 0 | 354 | 670 | 56 |
| SW1025 | 1287 | 51 | 167 | 70 | 1473 | 174 | 78 | 48 | 28 | 271 | 0 | 599 | 874 | 41 |
| SW1026 | 2032 | 303 | 76 | 408 | 2213 | 307 | 72 | 330 | 92 | 271 | 24 | 1097 | 1117 | 37 |
| SW1028 | 1741 | 841 | -83 | 921 | 1737 | 307 | 141 | 85 | 0 | 74 | 0 | 607 | 1130 | 50 |
| SW1029 | 1217 | 122 | -172 | 106 | 1028 | 260 | 81 | 94 | 103 | 191 | 0 | 728 | 300 | 14 |
| SW1030 | 1454 | 28 | -114 | 35 | 1347 | 219 | 81 | 52 | 77 | 132 | 0 | 561 | 786 | 36 |
| SW1032 | 770 | 518 | 703 | 0 | 956 | 162 | 69 | 111 | 0 | 40 | 0 | 382 | 574 | 37 |
| SW1033 | 1367 | 176 | 348 | 42 | 1580 | 83 | 96 | 28 | 157 | 288 | 0 | 652 | 928 | 32 |
| SW1038 | 1474 | 184 | 214 | 114 | 1617 | 171 | 137 | 133 | 15 | 118 | 0 | 573 | 1044 | 59 |
| SW1043 | 853 | 316 | 132 | 184 | 853 | 88 | 72 | 64 | 0 | 64 | 0 | 289 | 564 | 44 |
| SW1045 | 685 | 19 | 243 | 22 | 983 | 157 | 35 | 155 | 0 | 68 | 0 | 415 | 568 | 34 |
| SW1046 | 973 | 211 | 164 | 74 | 1000 | 109 | 79 | 44 | 13 | 109 | 0 | 355 | 645 | 49 |
| SW1048 | 984 | 49 | 358 | 0 | 1314 | 77 | 53 | 43 | 3 | 208 | 0 | 385 | 930 | 66 |
| SW1050 | 915 | 394 | 398 | 4 | 968 | 172 | 48 | 253 | 83 | 125 | 0 | 680 | 288 | 19 |
| SW1051 | 867 | 838 | 25 | 336 | 396 | 189 | 47 | 154 | 0 | 212 | 0 | 602 | -206 | -13 |
| SW1052 | 920 | 23 | 84 | 54 | 1035 | 221 | 58 | 16 | 110 | 120 | 0 | 526 | 509 | 30 |
| SW1057 | 886 | 40 | 129 | 44 | 1000 | 114 | 52 | 17 | 28 | 101 | 0 | 311 | 689 | 53 |
| SW1060 | 1412 | 28 | 93 | 76 | 1552 | 171 | 80 | 37 | 8 | 246 | 0 | 541 | 1011 | 68 |
| SW1062 | 548 | 60 | 253 | 85 | 825 | 164 | 19 | 22 | 5 | 109 | 0 | 320 | 506 | 26 |
| SW1063 | 1454 | 99 | -74 | 852 | 1778 | 180 | 110 | 21 | 6 | 144 | 0 | 461 | 1317 | 90 |
| SW1064 | 1400 | 48 | 284 | 36 | 1672 | 313 | 16 | 0 | 264 | 220 | 0 | 811 | 861 | 50 |
| SW1065 | 1934 | 81 | 28 | 433 | 2128 | 363 | 123 | 296 | 90 | 231 | 5 | 1108 | 1020 | 50 |
| SW1068 | 1310 | 0 | -228 | 96 | 1178 | 58 | 113 | 0 | 91 | 204 | 0 | 467 | 711 | 43 |
| SW1069 | 1609 | 818 | 659 | 66 | 1516 | 163 | 63 | 213 | 0 | 203 | 8 | 650 | 866 | 63 |
| SW43 | 1601 | 0 | 66 | 43 | 1709 | 171 | 79 | 116 | 0 | 146 | 0 | 513 | 1196 | 61 |
| SW512 | 1227 | 594 | 524 | 688 | 1845 | 168 | 125 | 61 | 4 | 111 | 0 | 470 | 1375 | 79 |
| SW522 | 1338 | 0 | -329 | 32 | 1041 | 128 | 62 | 27 | 11 | 128 | 0 | 356 | 685 | 48 |
| SW623 | 1541 | 432 | 367 | 66 | 1530 | 202 | 145 | 0 | 51 | 156 | 0 | 554 | 976 | 42 |
| SW628 | 2275 | 47 | 178 | 0 | 2449 | 186 | 23 | 500 | 72 | 225 | 0 | 1006 | 1443 | 47 |
| SW659 | 829 | 23 | -241 | 41 | 606 | 91 | 52 | 7 | 50 | 69 | 0 | 268 | 338 | 29 |
| SW715 | 1652 | 27 | 94 | 0 | 1800 | 180 | 111 | 121 | 0 | 246 | 8 | 666 | 1134 | 50 |
| SW751 | 1365 | 55 | 253 | 54 | 1586 | 127 | 76 | 172 | 16 | 219 | 0 | 610 | 976 | 49 |
| SW754 | 1028 | 164 | 60 | 56 | 981 | 190 | 83 | 17 | 0 | 215 | 0 | 505 | 476 | 29 |
| SW759 | 653 | 1441 | 1660 | 772 | 1644 | 212 | 90 | 0 | 25 | 127 | 0 | 453 | 1190 | 69 |
| SW761 | 1638 | 61 | 147 | 128 | 1852 | 256 | 60 | 99 | 34 | 232 | 0 | 681 | 1171 | 53 |
| SW87 | 611 | 13 | 118 | 0 | 777 | 137 | 80 | 43 | 50 | 171 | 0 | 481 | 297 | 21 |
| SW88 | 1405 | 49 | -75 | 260 | 1541 | 249 | 71 | 66 | 57 | 240 | 0 | 682 | 858 | 37 |
| **Average** | **1450** | **255** | **139** | **155** | **1483** | **194** | **84** | **100** | **43** | **171** | **1** | **593** | **890** | **48** |

Table A10

Wool Sheep Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Lambing pattern** | **Major lambing period** | **Ewes (+2 years) marking rate** | **Ewes (1-2 years) marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| SW1020 | 6.8 | 2% | 0% | 1% | 98% |  |  | - | - | 75 | 4.4 | 31 | 19.3 | 16.9 |
| SW1028 | 22.7 | 7% | 0% | 0% | 93% | Single | Spring | 76% | - | 136 | 4.2 | 72 | 16.3 | 15.7 |
| SW1029 | 20.8 | 4% | 3% | 0% | 92% | Single | Winter | 80% | 56% | 283 | 4.3 | 64 | 16.7 | 17.3 |
| SW1032 | 15.6 | 25% | 0% | 1% | 74% | Split | Winter | 101% | 87% | 155 | 3.6 | 41 | 19.1 | 17.7 |
| SW1034 | 14.2 | 7% | 0% | 0% | 93% | Single | Winter | 92% | - | 61 | 4.8 | 51 | 16.6 | 15.0 |
| SW1035 | 17.3 | 7% | 1% | 0% | 92% | Single | Winter | 103% | 85% | 188 | 3.5 | 39 | 16.5 | 17.8 |
| SW1036 | 15.6 | 7% | 0% | 1% | 92% | Single | Winter | 92% | 67% | 265 | 3.5 | 43 | 19.1 | 11.5 |
| SW1037 | 11.0 | 11% | 0% | 5% | 85% | Split | Winter | 89% | - | 150 | 5.8 | 52 | 19.2 | 10.9 |
| SW1038 | 17.6 | 13% | 1% | 0% | 86% | Single | Winter | 96% | 80% | 238 | 4.1 | 47 | 16.7 | 16.6 |
| SW1039 | 20.4 | 7% | 0% | 0% | 93% | Single | Spring | 74% | 46% | 128 | 4.2 | 88 | 17.0 | 13.6 |
| SW1041 | 15.0 | 7% | 0% | 4% | 89% | Single | Winter | 79% | 73% | 148 |  | 48 | 17.8 | 13.8 |
| SW1042 | 9.2 | 9% | 0% | 4% | 87% | Single | Winter | 99% | 82% | 112 | 3.3 | 19 | 18.3 | 11.4 |
| SW1043 | 12.7 | 25% | 0% | 1% | 74% | Single | Winter | 99% | - | 102 | 4.7 | 50 | 17.8 | 14.2 |
| SW1044 | 8.9 | 1% | 0% | 1% | 98% | Single | Spring | 64% | - | - | 4.0 | 21 | 17.4 | 15.6 |
| SW1046 | 13.3 | 8% | 0% | 2% | 90% | Split | Autumn | 101% | - | 178 | 4.4 | 44 | 17.9 | 13.5 |
| SW1047 | 13.0 | 9% | 1% | 4% | 86% | Single | Spring | 89% | - | 167 | 3.0 | 32 | 17.3 | 15.3 |
| SW1058 | 13.2 | 10% | 0% | 4% | 86% | Single | Winter | 108% | - | 148 | 6.5 | 35 | 18.4 | 12.1 |
| SW1063 | 14.6 | 2% | 1% | 1% | 96% | Single | Winter | 102% | 102% | 52 | 5.4 | 45 | 17.6 | 20.3 |
| SW1065 | 20.4 | 8% | 2% | 0% | 90% | Single | Winter | 83% | 80% | 115 | 5.0 | 61 | 18.7 | 14.0 |
| SW114 | 13.8 | 3% | 3% | 0% | 94% | Single | Winter | 118% | - | 201 | 4.3 | 42 | 18.5 | 11.3 |
| SW14 | 11.9 | 7% | 0% | 4% | 89% | Single | Winter | 82% | 70% | 144 | 5.5 | 40 | 17.3 | 13.7 |
| SW39 | 20.5 | 5% | 0% | 0% | 95% | Single | Spring | 60% | - | 91 | 5.6 | 68 | 16.7 | 16.6 |
| SW512 | 17.5 | 7% | 0% | 0% | 92% | Single | Spring | 113% | - | 272 | 3.8 | 56 | 17.3 | 15.5 |
| SW522 | 14.4 | 6% | 2% | 0% | 92% | Split | Spring | 100% | 78% | 133 | 5.0 | 62 | 17.2 | 14.7 |
| SW55 | 9.6 | 6% | 0% | 4% | 90% | Single | Winter | 103% | 85% | 180 | 4.0 | 38 | 17.8 | 14.8 |
| SW627 | 10.7 | 0% | 0% | 0% | 100% | Split | Spring | 75% | - | 82 | 3.4 | 23 | 17.2 | 15.1 |
| SW659 | 11.6 | 6% | 0% | 6% | 88% | Single | Winter | 93% | - | - | 4.0 | 45 | 17.0 | 15.4 |
| SW759 | 17.2 | 1% | 0% | 0% | 99% | Single | Spring | 75% | 64% | 238 | 4.4 | 71 | 16.0 | 18.2 |
| **Average** | **14.6** | **7%** | **1%** | **2%** | **90%** |  |  | **91%** | **75%** | **156** | **4.4** | **48** | **17.6** | **15.0** |

Table A11

Wool Sheep Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW1020 | 149 | 1653 | 976 | 153 | -199 | 142 | 37 | 0 | 11 | 67 | 0 | 257 | -455 | -67 |
| SW1028 | 331 | 12 | 258 | 1127 | 1703 | 394 | 74 | 164 | 0 | 74 | 0 | 706 | 997 | 44 |
| SW1029 | 649 | 87 | -288 | 1108 | 1383 | 340 | 90 | 107 | 62 | 191 | 0 | 790 | 594 | 29 |
| SW1032 | 685 | 0 | -155 | 659 | 1236 | 268 | 126 | 404 | 26 | 40 | 0 | 863 | 373 | 24 |
| SW1034 | 153 | 35 | 261 | 768 | 1148 | 226 | 53 | 43 | 27 | 67 | 0 | 417 | 731 | 52 |
| SW1035 | 619 | 19 | -91 | 693 | 1200 | 183 | 74 | 97 | 17 | 95 | 0 | 466 | 735 | 43 |
| SW1036 | 877 | 354 | 27 | 499 | 1049 | 269 | 122 | 98 | 0 | 107 | 0 | 596 | 453 | 29 |
| SW1037 | 430 | 7 | -7 | 636 | 1009 | 195 | 53 | 0 | 122 | 73 | 0 | 444 | 566 | 52 |
| SW1038 | 550 | 0 | -12 | 789 | 1327 | 161 | 71 | 144 | 16 | 118 | 0 | 509 | 818 | 47 |
| SW1039 | 291 | 1471 | 1355 | 1778 | 1255 | 347 | 96 | 126 | 0 | 101 | 0 | 670 | 586 | 29 |
| SW1041 | 456 | 0 | 259 | 674 | 1347 | 243 | 75 | 131 | 0 | 54 | 0 | 504 | 843 | 56 |
| SW1042 | 296 | 59 | 44 | 220 | 501 | 90 | 40 | 0 | 84 | 69 | 0 | 283 | 218 | 24 |
| SW1043 | 309 | 0 | 390 | 708 | 1407 | 252 | 52 | 240 | 0 | 64 | 14 | 607 | 801 | 63 |
| SW1044 | 0 | 21 | 28 | 335 | 342 | 131 | 17 | 0 | 15 | 0 | 0 | 162 | 180 | 20 |
| SW1046 | 465 | 37 | -20 | 595 | 1003 | 194 | 69 | 81 | 23 | 109 | 0 | 477 | 526 | 40 |
| SW1047 | 557 | 7 | 122 | 484 | 1156 | 274 | 71 | 0 | 134 | 189 | 0 | 667 | 489 | 37 |
| SW1058 | 461 | 32 | 76 | 426 | 930 | 206 | 66 | 41 | 85 | 47 | 0 | 445 | 485 | 37 |
| SW1063 | 143 | 39 | 143 | 923 | 786 | 196 | 39 | 23 | 19 | 144 | 0 | 421 | 365 | 25 |
| SW1065 | 332 | 33 | 88 | 911 | 1258 | 267 | 57 | 111 | 68 | 231 | 0 | 734 | 525 | 26 |
| SW114 | 527 | 0 | -33 | 482 | 976 | 214 | 31 | 0 | 89 | 88 | 0 | 422 | 554 | 40 |
| SW14 | 488 | 0 | -19 | 552 | 1021 | 186 | 64 | 59 | 54 | 106 | 0 | 470 | 551 | 46 |
| SW39 | 227 | 0 | 170 | 1133 | 1530 | 273 | 48 | 91 | 0 | 213 | 0 | 625 | 905 | 44 |
| SW512 | 899 | 26 | 0 | 871 | 1745 | 229 | 72 | 96 | 5 | 111 | 0 | 514 | 1232 | 70 |
| SW522 | 335 | 4 | -9 | 920 | 1242 | 227 | 43 | 68 | 24 | 128 | 0 | 490 | 751 | 52 |
| SW55 | 513 | 0 | -68 | 579 | 1008 | 214 | 69 | 0 | 58 | 55 | 0 | 396 | 613 | 64 |
| SW627 | 238 | 19 | 49 | 373 | 631 | 190 | 31 | 0 | 0 | 72 | 0 | 292 | 339 | 32 |
| SW659 | 216 | 24 | 174 | 685 | 1052 | 192 | 56 | 63 | 55 | 69 | 0 | 434 | 618 | 53 |
| SW759 | 612 | 0 | -186 | 1292 | 1718 | 255 | 81 | 0 | 14 | 127 | 0 | 477 | 1241 | 72 |
| **Average** | **422** | **141** | **126** | **728** | **1099** | **227** | **63** | **78** | **36** | **100** | **1** | **505** | **594** | **39** |

TABLE B12

Average Whole Farm Economic Performance - South West

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| 2002-03 | $834 | $323 | $275 | $236 | 4.7% | 4.9% |
| 2003-04 | $816 | $287 | $239 | $289 | 5.0% | 5.7% |
| 2004-05 | $749 | $315 | *$243* | $191 | 2.7% | 2.0% |
| 2005-06 | $672 | $300 | *$227* | $145 | 1.6% | 1.2% |
| 2006-07 | $619 | $345 | *$248* | $25 | 0.0% | -2.9% |
| 2007-08 | $876 | $358 | *$270* | $249 | 3.1% | 2.4% |
| 2008-09 | $795 | $362 | *$325* | $108 | 2.2% | 1.0% |
| 2009-10 | $843 | $332 | *$242* | $269 | 3.2% | 2.5% |
| 2010-11 | $987 | $266 | *$265* | $455 | 5.7% | 5.7% |
| 2011-12 | $850 | $416 | *$159* | $275 | 3.7% | 3.3% |
| 2012-13 | $650 | $339 | *$240* | $71 | 1.0% | -1.2% |
| 2013-14 | $704 | $292 | *$248* | $164 | 2.2% | 0.8% |
| 2014-15 | $790 | $361 | *$256* | $173 | 2.3% | 1.8% |
| 2015-16 | $854 | $342 | *$257* | $255 | 3.4% | 2.9% |
| 2016-17 | $1,082 | $298 | *$283* | $501 | 6.9% | 8.0% |
| 2017-18 | $1,141 | $370 | *$352* | $419 | 5.5% | 5.8% |
| 2018-19 | $1,222 | $509 | *$372* | $341 | 4.0% | 4.0% |
| 2019-20 | $1,364 | $496 | *$390* | $478 | 4.3% | 14.0% |
| 2020-21 | $1,360 | $501 | *$353* | $507 | 3.7% | 4.2% |
| 2021-22 | $1,473 | $552 | *$379* | $542 | 3.0% | 3.8% |
| **Average** | **$934** | **$368** | **$281** | **$285** | **3.4%** | **3.5%** |

TABLE B13

Historical Gross Margins For Livestock Enterprises - South West

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| 2002-03 | $26 | $374 | $32 | $559 | $18 | $306 |
| 2003-04 | $25 | $383 | $39 | $597 | $33 | $533 |
| 2004-05 | $20 | $307 | $31 | $480 | $30 | $473 |
| 2005-06 | $11 | $177 | $23 | $366 | $17 | $266 |
| 2006-07 | $12 | $162 | $16 | $201 | $13 | $255 |
| 2007-08 | $20 | $325 | $18 | $354 | $19 | $369 |
| 2008-09 | $16 | $237 | $23 | $358 | $26 | $412 |
| 2009-10 | $22 | $342 | $39 | $588 | $20 | $311 |
| 2010-11 | $46 | $684 | $51 | $781 | $40 | $669 |
| 2011-12 | $34 | $467 | $34 | $553 | $26 | $394 |
| 2012-13 | $15 | $197 | $18 | $276 | $19 | $282 |
| 2013-14 | $13 | $183 | $32 | $496 | $22 | $332 |
| 2014-15 | $15 | $213 | $28 | $446 | $34 | $469 |
| 2015-16 | $20 | $235 | $36 | $555 | $46 | $690 |
| 2016-17 | $42 | $550 | $44 | $714 | $50 | $732 |
| 2017-18 | $50 | $721 | $41 | $777 | $75 | $1,376 |
| 2018-19 | $33 | $459 | $37 | $664 | $28 | $509 |
| 2019-20 | $38 | $645 | $46 | $825 | $35 | $704 |
| 2020-21 | $37 | $597 | $42 | $788 | $51 | $898 |
| 2021-22 | $39 | $594 | $46 | $849 | $58 | $1,016 |
| **Average** | **$27** | **$392** | **$34** | **$561** | **$33** | **$550** |

TABLE B14

Historical Data For Selected Enterprise Measures - South West

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
| **Year** | **Stocking Rate** | **Micron** | **Wool Cut (Gr.)** | **Wool Price** | **Lambing** | **Ave Sale Price** | **Lambing** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | KG/HA | REAL ($/KG) GR | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2002-03** | 15.6 | 19.5 | 51 | $11.2 | 73% | $100 | 98% | 90% | $883 |
| **2003-04** | 16.0 | 19.4 | 54 | $9.0 | 72% | $112 | 97% | 88% | $1,039 |
| **2004-05** | 15.8 | 19.2 | 55 | $8.1 | 78% | $102 | 99% | 88% | $1,093 |
| **2005-06** | 15.5 | 18.9 | 43 | $8.1 | 76% | $83 | 107% | 86% | $972 |
| **2006-07** | 14.6 | 18.7 | 51 | $9.2 | 74% | $81 | 98% | 89% | $724 |
| **2007-08** | 17.5 | 18.4 | 52 | $8.6 | 79% | $86 | 101% | 85% | $807 |
| **2008-09** | 16.2 | 18.3 | 49 | $8.3 | 75% | $98 | 110% | 88% | $967 |
| **2009-10** | 16.0 | 18.2 | 48 | $8.4 | 73% | $116 | 104% | 90% | $899 |
| **2010-11** | 15.8 | 18.6 | 48 | $11.8 | 72% | $153 | 101% | 87% | $1,061 |
| **2011-12** | 15.3 | 18.4 | 44 | $10.8 | 84% | $116 | 112% | 84% | $946 |
| **2012-13** | 15.4 | 17.7 | 45 | $9.3 | 76% | $83 | 108% | 85% | $792 |
| **2013-14** | 15.0 | 17.5 | 44 | $8.7 | 67% | $110 | 102% | 88% | $848 |
| **2014-15** | 14.8 | 17.7 | 45 | $8.6 | 76% | $108 | 116% | 87% | $899 |
| **2015-16** | 14.0 | 17.8 | 38 | $9.6 | 81% | $113 | 117% | 93% | $1,258 |
| **2016-17** | 15.5 | 17.4 | 42 | $12.9 | 82% | $135 | 112% | 90% | $1,596 |
| **2017-18** | 17.8 | 17.4 | 49 | $15.9 | 79% | $139 | 115% | 91% | $1,477 |
| **2018-19** | 17.0 | 17.3 | 54 | $14.2 | 67% | $156 | 116% | 94% | $1,278 |
| **2019-20** | 17.4 | 17.3 | 52 | $11.2 | 82% | $176 | 116% | 92% | $1,534 |
| **2020-21** | 17.7 | 17.6 | 48 | $12.3 | 91% | $168 | 125% | 90% | $1,946 |
| **2021-22** | 17.1 | 17.6 | 48 | $15.0 | 91% | $179 | 127% | 88% | $2,330 |
| **Average** | **16.0** | **18.2** | **48** | **$10.6** | **77%** | **$121** | **109%** | **89%** | **$1,167** |

Table C1

Whole-farm Profit Performance – North

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** |
| N1012 | 351 | 76 | 309 | -34 | 0 | -34 | -0.3% | -0.3% |
| N1016 | 1586 | 461 | 694 | 430 | 155 | 276 | 1.7% | 1.4% |
| N1017 | 713 | 257 | 730 | -273 | 0 | -273 | -0.9% | -0.9% |
| N1019 | 827 | 288 | 231 | 307 | 152 | 155 | 3.3% | 6.1% |
| N1020 | 883 | 486 | 236 | 161 | 29 | 132 | 1.5% | 1.4% |
| N1025 | 1203 | 439 | 956 | -192 | 107 | -299 | -0.8% | -1.5% |
| N1026 | 922 | 145 | 274 | 503 | 17 | 486 | 3.8% | 3.9% |
| N1027 | 1001 | 323 | 246 | 432 | 82 | 351 | 3.9% | 4.6% |
| N1028 | 1168 | 619 | 499 | 50 | 13 | 37 | 0.4% | 0.3% |
| N1029 | 1016 | 207 | 500 | 310 | 0 | 310 | 2.1% | 2.1% |
| N1030 | 1198 | 174 | 480 | 544 | 0 | 544 | 2.2% | 19.1% |
| N1031 | 2033 | 632 | 573 | 828 | 0 | 828 | 2.9% | 2.9% |
| N1032 | 1212 | 462 | 669 | 81 | 8 | 73 | 0.6% | 0.6% |
| N1033 | 994 | 469 | 320 | 205 | 48 | 157 | 1.5% | 1.9% |
| N1034 | 805 | 188 | 274 | 343 | 18 | 325 | 2.8% | 3.1% |
| N1035 | 475 | 198 | 376 | -99 | 17 | -116 | -0.7% | -0.9% |
| N1036 | 1382 | 543 | 514 | 325 | 33 | 292 | 1.7% | 1.7% |
| N1037 | 1095 | 402 | 294 | 399 | 0 | 399 | 2.3% | 2.3% |
| N584 | 2043 | 701 | 244 | 1098 | 178 | 920 | 4.7% | 7.2% |
| N585 | 742 | 82 | 187 | 474 | 0 | 474 | 2.8% | 2.8% |
| N586 | 699 | 300 | 254 | 145 | 0 | 145 | 0.6% | 0.9% |
| N588 | 889 | 166 | 185 | 538 | 28 | 510 | 3.5% | 3.5% |
| N589 | 655 | 167 | 202 | 286 | 44 | 242 | 2.0% | 1.8% |
| N599 | 1128 | 465 | 453 | 210 | 135 | 76 | 1.5% | 0.8% |
| N630 | 829 | 247 | 207 | 375 | 37 | 338 | 2.0% | 2.2% |
| N678 | 1481 | 377 | 502 | 602 | 58 | 543 | 4.6% | 4.9% |
| N683 | 657 | 275 | 572 | -190 | 50 | -239 | -1.4% | -1.8% |
| N688 | 1457 | 199 | 170 | 1088 | 5 | 1083 | 4.9% | 5.0% |
| N706 | 1616 | 830 | 779 | 7 | 51 | -44 | 0.0% | -0.3% |
| N707 | 1897 | 409 | 368 | 1119 | 0 | 1119 | 6.5% | 6.5% |
| N708 | 1350 | 144 | 216 | 991 | 0 | 991 | 5.9% | 5.9% |
| N744 | 982 | 338 | 359 | 286 | 52 | 233 | 2.8% | 6.5% |
| N745 | 1596 | 395 | 352 | 850 | 31 | 819 | 5.0% | 5.3% |
| N757 | 1382 | 364 | 419 | 598 | 100 | 498 | 2.8% | 2.9% |
| N800 | 1167 | 177 | 373 | 616 | 0 | 616 | 2.7% | 2.7% |
| N802 | 1019 | 524 | 286 | 209 | 47 | 162 | 1.6% | 2.0% |
| **Average** | **1124** | **348** | **397** | **378** | **41** | **337** | **2.2%** | **3.0%** |

Table C2

Whole-farm Feed Information – North

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2021 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Supplementary feeding rate** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **MJ ME/DSE** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| N1012 | 4.8 | 576 | 89% | 87% | 1.4 | 0.0 | 2% | 71 | 0 | 0 | 0 | 0 |
| N1016 | 18.6 | 1221 | 160% | 168% | 5.0 | 0.5 | 0% | 214 | 18 | 15 | 7 | 22 |
| N1017 | 14.6 | 1366 | 121% | 136% | 4.0 | 0.2 | 0% | 195 | 0 | 0 | 0 | 0 |
| N1019 | 8.6 | 564 | 130% | 144% | 2.0 | 0.0 | 0% | 606 | 1 | 1 | 0 | 1 |
| N1020 | 14.2 | 482 | 109% | 117% | 2.2 | 0.0 | 19% | 1365 | 1 | 3 | 0 | 0 |
| N1025 | 20.6 | 1192 | 128% | 147% | 5.8 | 0.5 | 0% | 124 | 9 | 9 | 0 | 11 |
| N1026 | 10.7 | 1045 | 101% | 131% | 3.1 | 0.1 | 0% | 51 | 0 | 5 | 0 | 6 |
| N1027 | 9.3 | 600 | 100% | 116% | 2.7 | 0.0 | 1% | 65 | 0 | 18 | 0 | 22 |
| N1028 | 13.9 | 618 | 119% | 120% | 3.6 | 0.0 | 5% | 538 | 65 | 25 | 28 | 6 |
| N1029 | 13.5 | 1218 | 140% | 177% | 3.8 | 0.2 | 0% | 67 | 0 | 0 | 1 | 0 |
| N1030 | 14.0 | 1129 | 146% | 196% | 4.0 | 0.0 | 0% | 97 | 0 | 2 | 0 | 3 |
| N1031 | 18.9 | 1221 | 145% | 172% | 4.7 | 1.0 | 0% | 423 | 21 | 25 | 17 | 32 |
| N1032 | 11.6 | 567 | 108% | 107% | 3.3 | 0.0 | 0% | 499 | 4 | 1 | 0 | 1 |
| N1033 | 9.7 | 607 | 103% | 119% | 2.7 | 0.0 | 6% | 176 | 0 | 0 | 0 | 0 |
| N1034 | 9.5 | 1158 | 118% | 115% | 2.7 | 0.1 | 0% | 64 | 0 | 4 | 0 | 5 |
| N1035 | 8.8 | 677 | 116% | 105% | 2.2 | 0.2 | 0% | 448 | 0 | 0 | 0 | 0 |
| N1036 | 12.9 | 1008 | 157% | 142% | 3.3 | 0.3 | 9% | 391 | 23 | 22 | 22 | 7 |
| N1037 | 15.4 | 711 | 122% | 162% | 4.6 | 0.0 | 0% | 43 | 0 | 9 | 0 | 12 |
| N584 | 22.4 | 874 | 124% | 141% | 5.9 | 0.0 | 10% | 301 | 24 | 30 | 26 | 12 |
| N585 | 11.3 | 760 | 98% | 122% | 3.3 | 0.0 | 0% | 12 | 0 | 0 | 0 | 0 |
| N586 | 7.3 | 518 | 88% | 113% | 1.9 | 0.0 | 11% | 319 | 0 | 10 | 0 | 13 |
| N588 | 11.0 | 707 | 124% | 126% | 3.1 | 0.1 | 2% | 87 | 11 | 5 | 11 | 106 |
| N589 | 12.2 | 659 | 114% | 107% | 3.4 | 0.2 | 6% | 167 | 0 | 0 | 0 | 0 |
| N599 | 14.2 | 718 | 103% | 106% | 3.9 | 0.0 | 6% | 189 | 3 | 10 | 4 | 11 |
| N630 | 11.3 | 844 | 116% | 128% | 3.3 | 0.1 | 1% | 44 | 0 | 3 | 0 | 3 |
| N678 | 13.4 | 643 | 123% | 132% | 3.2 | 0.4 | 5% | 525 | 0 | 12 | 0 | 16 |
| N683 | 7.4 | 767 | 115% | 115% | 1.6 | 0.0 | 0% | 776 | 0 | 0 | 0 | 0 |
| N688 | 11.7 | 608 | 107% | 123% | 3.4 | 0.0 | 1% | 43 | 3 | 4 | 0 | 3 |
| N706 | 9.9 | 537 | 125% | 155% | 2.6 | 0.7 | 8% | 301 | 1 | 3 | 0 | 0 |
| N707 | 18.3 | 1120 | 120% | 149% | 5.2 | 0.5 | 0% | 64 | 6 | 18 | 0 | 19 |
| N708 | 14.9 | 1130 | 126% | 139% | 4.3 | 0.1 | 0% | 15 | 0 | 9 | 0 | 11 |
| N744 | 6.8 | 513 | 114% | 163% | 1.7 | 0.0 | 0% | 544 | 1 | 1 | 0 | 1 |
| N745 | 17.9 | 931 | 109% | 132% | 5.0 | 0.2 | 1% | 128 | 0 | 11 | 0 | 13 |
| N757 | 12.3 | 935 | 140% | 139% | 3.2 | 0.3 | 1% | 360 | 2 | 4 | 3 | 2 |
| N800 | 11.9 | 771 | 109% | 133% | 3.1 | 0.5 | 0% | 360 | 0 | 0 | 0 | 0 |
| N802 | 10.5 | 726 | 132% | 153% | 2.2 | 0.0 | 4% | 802 | 0 | 0 | 0 | 0 |
| **Average** | **12.6** | **825** | **119%** | **134%** | **3.4** | **0.2** | **3%** | **291** | **5** | **7** | **3** | **9** |

Table C3

Pasture costs – North

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N1012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| N1016 | 196 | 20 | 13 | 51 | 31 | 0 | 0 | 2 | 0 | 313 |
| N1017 | 0 | 0 | 9 | 16 | 0 | 0 | 0 | 0 | 0 | 25 |
| N1019 | 13 | 13 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 28 |
| N1020 | 14 | 48 | 10 | 0 | 0 | 0 | 0 | 3 | 0 | 76 |
| N1025 | 232 | 16 | 15 | 75 | 0 | 0 | 0 | 0 | 0 | 339 |
| N1026 | 42 | 4 | 7 | 1 | 9 | 0 | 0 | 2 | 0 | 66 |
| N1027 | 96 | 0 | 2 | 0 | 14 | 0 | 0 | 0 | 0 | 112 |
| N1028 | 117 | 53 | 24 | 0 | 19 | 16 | 0 | 0 | 0 | 230 |
| N1029 | 24 | 0 | 7 | 22 | 27 | 0 | 0 | 0 | 0 | 80 |
| N1030 | 13 | 0 | 7 | 20 | 1 | 0 | 0 | 0 | 0 | 41 |
| N1031 | 175 | 59 | 1 | 2 | 48 | 4 | 22 | 0 | 11 | 321 |
| N1032 | 15 | 25 | 37 | 1 | 5 | 0 | 0 | 0 | 0 | 84 |
| N1033 | 78 | 4 | 3 | 0 | 10 | 0 | 0 | 3 | 0 | 97 |
| N1034 | 38 | 3 | 2 | 4 | 3 | 0 | 0 | 3 | 0 | 53 |
| N1035 | 0 | 0 | 12 | 55 | 2 | 0 | 0 | 0 | 0 | 69 |
| N1036 | 113 | 22 | 3 | 42 | 0 | 0 | 0 | 0 | 0 | 179 |
| N1037 | 65 | 13 | 11 | 0 | 0 | 21 | 0 | 0 | 0 | 110 |
| N584 | 182 | 11 | 18 | 1 | 0 | 24 | 0 | 0 | 0 | 237 |
| N585 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| N586 | 79 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 91 |
| N588 | 13 | 2 | 0 | 4 | 1 | 0 | 0 | 0 | 0 | 20 |
| N589 | 0 | 7 | 7 | 13 | 0 | 0 | 0 | 0 | 0 | 27 |
| N599 | 88 | 14 | 8 | 0 | 8 | 0 | 0 | 0 | 0 | 118 |
| N630 | 36 | 0 | 0 | 14 | 10 | 0 | 0 | 16 | 0 | 77 |
| N678 | 125 | 5 | 7 | 29 | 0 | 0 | 0 | 0 | 0 | 167 |
| N683 | 0 | 4 | 10 | 0 | 11 | 0 | 0 | 0 | 0 | 25 |
| N688 | 30 | 5 | 7 | 0 | 0 | 8 | 0 | 5 | 0 | 55 |
| N706 | 36 | 68 | 8 | 48 | 49 | 0 | 0 | 14 | 177 | 399 |
| N707 | 178 | 25 | 4 | 53 | 2 | 33 | 0 | 2 | 0 | 296 |
| N708 | 67 | 2 | 2 | 4 | 3 | 0 | 0 | 0 | 0 | 77 |
| N744 | 14 | 10 | 10 | 0 | 8 | 0 | 0 | 0 | 0 | 43 |
| N745 | 76 | 6 | 3 | 11 | 14 | 0 | 6 | 0 | 0 | 117 |
| N757 | 68 | 15 | 16 | 45 | 10 | 0 | 0 | 0 | 22 | 178 |
| N800 | 25 | 14 | 0 | 7 | 8 | 6 | 0 | 0 | 0 | 61 |
| N802 | 0 | 27 | 38 | 0 | 25 | 0 | 0 | 82 | 0 | 172 |
| **Average** | **62** | **14** | **8** | **14** | **9** | **3** | **1** | **4** | **6** | **122** |

Table C4

Overhead costs – North

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N1012 | 0 | 24 | 3 | 13 | 36 | 84 | 1 | 224 | 309 |
| N1016 | 0 | 74 | 8 | 11 | 37 | 169 | 43 | 482 | 694 |
| N1017 | 0 | 199 | 11 | 61 | 74 | 424 | 16 | 288 | 730 |
| N1019 | 0 | 22 | 3 | 5 | 14 | 72 | 0 | 159 | 231 |
| N1020 | 101 | 22 | 7 | 11 | 22 | 218 | 18 | 0 | 236 |
| N1025 | 0 | 216 | 6 | 74 | 45 | 461 | 71 | 423 | 956 |
| N1026 | 0 | 18 | 2 | 16 | 18 | 72 | 14 | 188 | 274 |
| N1027 | 69 | 5 | 3 | 21 | 21 | 158 | 39 | 48 | 246 |
| N1028 | 0 | 81 | 6 | 14 | 23 | 156 | 12 | 331 | 499 |
| N1029 | 0 | 29 | 6 | 26 | 23 | 103 | 74 | 323 | 500 |
| N1030 | 0 | 42 | 11 | 5 | 4 | 149 | 31 | 300 | 480 |
| N1031 | 0 | 150 | 5 | 37 | 23 | 258 | 111 | 203 | 573 |
| N1032 | 0 | 102 | 3 | 33 | 34 | 203 | 87 | 378 | 669 |
| N1033 | 0 | 16 | 3 | 17 | 20 | 92 | 13 | 214 | 320 |
| N1034 | 60 | 17 | 3 | 8 | 14 | 124 | 29 | 120 | 274 |
| N1035 | 0 | 32 | 0 | 9 | 13 | 116 | 8 | 252 | 376 |
| N1036 | 190 | 152 | 12 | 28 | 23 | 471 | 7 | 36 | 514 |
| N1037 | 0 | 49 | 6 | 18 | 24 | 126 | 53 | 114 | 294 |
| N584 | 90 | 22 | 5 | 9 | 14 | 187 | 10 | 47 | 244 |
| N585 | 0 | 49 | 0 | 12 | 20 | 108 | 10 | 69 | 187 |
| N586 | 0 | 9 | 4 | 21 | 32 | 72 | 30 | 152 | 254 |
| N588 | 0 | 12 | 0 | 4 | 15 | 49 | 10 | 126 | 185 |
| N589 | 0 | 5 | 4 | 10 | 14 | 69 | 17 | 116 | 202 |
| N599 | 104 | 64 | 2 | 11 | 13 | 252 | 35 | 166 | 453 |
| N630 | 87 | 33 | 1 | 15 | 14 | 187 | 20 | 0 | 207 |
| N678 | 0 | 20 | 7 | 22 | 24 | 124 | 36 | 342 | 502 |
| N683 | 201 | 144 | 8 | 14 | 48 | 492 | 31 | 49 | 572 |
| N688 | 52 | 48 | 4 | 11 | 26 | 161 | 9 | 0 | 170 |
| N706 | 0 | 85 | 22 | 32 | 25 | 412 | 0 | 368 | 779 |
| N707 | 0 | 63 | 0 | 19 | 39 | 165 | 43 | 160 | 368 |
| N708 | 39 | 16 | 2 | 7 | 33 | 111 | 19 | 85 | 216 |
| N744 | 40 | 44 | 2 | 18 | 16 | 178 | 30 | 151 | 359 |
| N745 | 0 | 100 | 7 | 23 | 14 | 176 | 60 | 116 | 352 |
| N757 | 267 | 19 | 9 | 23 | 46 | 386 | 33 | 0 | 419 |
| N800 | 210 | 69 | 7 | 13 | 27 | 356 | 17 | 0 | 373 |
| N802 | 0 | 12 | 0 | 41 | 23 | 198 | 30 | 57 | 286 |
| **Average** | **42** | **57** | **5** | **20** | **25** | **198** | **30** | **169** | **397** |

Table C5

Enterprise Mix and Labour - North

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Fodder sales** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **cash income/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| N1012 | 0% | 9% | 0% | 91% | 392 | 1,880 | 34,313 | 0% | 94% | 6% | 0% | 0% | 0% |
| N1016 | 0% | 4% | 0% | 96% | 180 | 3,361 | 202,600 | 99% | 0% | 0% | 0% | 0% | 1% |
| N1017 | 0% | 0% | 0% | 100% | 333 | 4,862 | 530,003 | 99% | 0% | 0% | 0% | 0% | 1% |
| N1019 | 0% | 17% | 0% | 83% | 482 | 2,872 | 473,709 | 0% | 35% | 9% | 51% | 0% | 5% |
| N1020 | 100% | 0% | 0% | 0% | 564 | 5,409 | 960,705 | 0% | 99% | 1% | 0% | 0% | 0% |
| N1025 | 0% | 8% | 0% | 92% | 181 | 3,726 | 153,706 | 92% | 0% | 0% | 0% | 0% | 8% |
| N1026 | 0% | 0% | 24% | 76% | 234 | 2,505 | 80,659 | 84% | 0% | 0% | 0% | 0% | 16% |
| N1027 | 47% | 1% | 24% | 28% | 563 | 5,234 | 430,170 | 0% | 54% | 46% | 0% | 0% | 0% |
| N1028 | 0% | 11% | 0% | 89% | 220 | 2,467 | 198,469 | 0% | 87% | 2% | 6% | 0% | 5% |
| N1029 | 0% | 5% | 0% | 95% | 203 | 2,734 | 167,225 | 68% | 29% | 0% | 0% | 0% | 3% |
| N1030 | 0% | 1% | 0% | 99% | 316 | 4,310 | 284,761 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1031 | 0% | 12% | 11% | 77% | 364 | 6,888 | 1,985,500 | 94% | 0% | 0% | 0% | 0% | 5% |
| N1032 | 0% | 5% | 0% | 95% | 192 | 1,733 | 223,783 | 0% | 45% | 11% | 44% | 0% | 0% |
| N1033 | 0% | 11% | 4% | 85% | 379 | 3,664 | 333,864 | 0% | 59% | 41% | 0% | 0% | 0% |
| N1034 | 38% | 8% | 0% | 54% | 416 | 3,974 | 370,928 | 55% | 11% | 32% | 0% | 0% | 2% |
| N1035 | 0% | 14% | 0% | 86% | 278 | 1,856 | 152,461 | 32% | 55% | 0% | 11% | 0% | 2% |
| N1036 | 62% | 0% | 16% | 21% | 342 | 4,405 | 425,823 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1037 | 0% | 29% | 9% | 62% | 349 | 4,875 | 542,838 | 0% | 58% | 32% | 10% | 0% | 0% |
| N584 | 42% | 34% | 4% | 20% | 412 | 9,209 | 814,011 | 52% | 15% | 32% | 0% | 0% | 0% |
| N585 | 0% | 22% | 0% | 78% | 1097 | 12,367 | 981,852 | 100% | 0% | 0% | 0% | 0% | 0% |
| N586 | 0% | 14% | 0% | 86% | 520 | 3,783 | 286,372 | 0% | 35% | 65% | 0% | 0% | 0% |
| N588 | 0% | 12% | 0% | 88% | 504 | 5,550 | 355,512 | 0% | 50% | 47% | 0% | 0% | 2% |
| N589 | 0% | 26% | 0% | 74% | 612 | 7,466 | 257,858 | 0% | 0% | 100% | 0% | 0% | 0% |
| N599 | 33% | 19% | 0% | 49% | 265 | 3,757 | 345,123 | 0% | 57% | 40% | 0% | 0% | 2% |
| N630 | 100% | 0% | 0% | 0% | 691 | 7,813 | 737,077 | 36% | 61% | 3% | 0% | 0% | 0% |
| N678 | 0% | 0% | 0% | 100% | 264 | 3,535 | 384,556 | 100% | 0% | 0% | 0% | 0% | 0% |
| N683 | 75% | 0% | 0% | 25% | 299 | 2,217 | 939,540 | 90% | 0% | 0% | 0% | 0% | 10% |
| N688 | 60% | 0% | 40% | 0% | 726 | 8,486 | 859,489 | 34% | 63% | 3% | 0% | 0% | 0% |
| N706 | 0% | 9% | 0% | 91% | 216 | 2,129 | 546,501 | 0% | 93% | 5% | 0% | 0% | 2% |
| N707 | 0% | 17% | 0% | 83% | 496 | 9,063 | 852,598 | 95% | 0% | 0% | 0% | 0% | 5% |
| N708 | 42% | 0% | 0% | 58% | 652 | 9,687 | 765,987 | 96% | 0% | 0% | 0% | 0% | 4% |
| N744 | 20% | 8% | 11% | 62% | 354 | 1,393 | 379,275 | 0% | 16% | 9% | 61% | 1% | 13% |
| N745 | 0% | 25% | 31% | 44% | 362 | 6,488 | 630,793 | 41% | 9% | 46% | 0% | 0% | 4% |
| N757 | 94% | 6% | 0% | 0% | 283 | 3,264 | 363,933 | 39% | 48% | 1% | 0% | 1% | 11% |
| N800 | 100% | 0% | 0% | 0% | 356 | 4,250 | 472,248 | 100% | 0% | 0% | 0% | 0% | 0% |
| N802 | 0% | 0% | 39% | 61% | 932 | 9,784 | 944,842 | 100% | 0% | 0% | 0% | 0% | 0% |
| **Average** | **23%** | **9%** | **6%** | **62%** | **417** | **4,917** | **513,030** | **47%** | **30%** | **15%** | **5%** | **0%** | **3%** |

Table C6

Beef Production Information – North

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Calving pattern** | **Major calving period** | **Cows (+2 years) calving rate** | **Heifers (1-2 years) calving rate** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg LWT/ha** | **$/hd** | **$/kg LWT** |
| N1016 | 18.6 | 0% | 6% | 2% | 93% | Single | Winter | 100% | 88% | 210 | 2630 | 5.3 |
| N1017 | 14.6 | 0% | 6% | 1% | 93% | Single | Winter | 85% | + | 326 | 2194 | 4.8 |
| N1025 | 20.6 | 0% | 1% | 4% | 96% | Single | Winter | 79% | 86% | 146 | 2030 | 5.4 |
| N1026 | 10.7 | 0% | 0% | 2% | 98% | Split | Spring | 101% | 80% | 65 | 2878 | 4.4 |
| N1029 | 13.5 | 0% | 1% | 0% | 99% | Single | Winter | 102% | - | 176 | 2403 | 4.8 |
| N1030 | 14.0 | 0% | 3% | 1% | 97% | Split | Spring | 89% | 67% | 180 | 2429 | 5.1 |
| N1031 | 18.9 | 0% | 10% | 5% | 86% | Single | Summer | 100% | - | 957 | 3155 | 5.4 |
| N1034 | 9.5 | 0% | 0% | 5% | 95% | Split | Autumn | 100% | 100% | 229 | 2234 | 5.5 |
| N1035 | 8.8 | 0% | 7% | 18% | 75% | Split | Spring | 100% | - | 105 | 2445 | 6.6 |
| N1036 | 12.9 | 3% | 4% | 6% | 87% | Split | Spring | 79% | 86% | 234 | 2576 | 5.3 |
| N584 | 22.4 | 15% | 0% | 3% | 82% | Single | Spring | 83% | 74% | 401 | 2798 | 5.0 |
| N585 | 11.3 | 0% | 0% | 0% | 100% | Single | Winter | 77% | 88% | 174 | 1801 | 5.1 |
| N630 | 11.3 | 0% | 0% | 4% | 96% |  |  | 100% | - | 339 | 2446 | 5.0 |
| N678 | 13.4 | 2% | 3% | 13% | 82% | Single | Autumn | 84% | 91% | 225 | 2125 | 6.5 |
| N683 | 7.4 | 0% | 1% | 25% | 73% |  |  | - | - | 559 | 2195 | 5.1 |
| N688 | 11.7 | 0% | 0% | 1% | 99% | Single | Winter | 92% | - | 174 | 2257 | 6.0 |
| N707 | 18.3 | 0% | 1% | 1% | 98% | Single | Winter | 79% | 68% | 318 | 2740 | 5.1 |
| N708 | 14.9 | 0% | 0% | 0% | 99% | Single | Winter | 93% | 68% | 227 | 2589 | 5.0 |
| N745 | 17.9 | 0% | 3% | 10% | 87% | Single | Spring | 88% | - | 592 | 2402 | 5.1 |
| N757 | 12.3 | 0% | 11% | 7% | 82% | Single | Autumn | 95% | 83% | 209 | 2428 | 5.5 |
| N800 | 11.9 | 0% | 0% | 12% | 88% | Split | Winter | 78% | 66% | 232 | 2063 | 5.7 |
| N802 | 10.5 | 0% | 1% | 27% | 73% | Single | Spring | 97% | 88% | 124 | 4338 | 8.2 |
| **Average** | **13.9** | **1%** | **3%** | **7%** | **90%** |  |  | **91%** | **81%** | **282** | **2507** | **5.4** |

Table C7

Beef Gross Margin – North

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N1016 | 1115 | 122 | 556 | 1549 | 91 | 34 | 0 | 126 | 262 | 0 | 513 | 1036 | 56 |
| N1017 | 1580 | 120 | -712 | 748 | 115 | 116 | 0 | 108 | 9 | 0 | 348 | 400 | 27 |
| N1025 | 781 | 188 | 470 | 1063 | 75 | 23 | 2 | 96 | 263 | 0 | 460 | 603 | 29 |
| N1026 | 289 | 20 | 581 | 850 | 42 | 36 | 0 | 18 | 65 | 0 | 162 | 688 | 64 |
| N1029 | 840 | 48 | 34 | 826 | 26 | 9 | 0 | 16 | 57 | 0 | 108 | 718 | 53 |
| N1030 | 925 | 26 | 325 | 1224 | 61 | 42 | 0 | 33 | 21 | 0 | 157 | 1066 | 76 |
| N1031 | 5158 | 3629 | 194 | 1723 | 59 | 252 | 0 | 264 | 319 | 0 | 894 | 829 | 44 |
| N1034 | 1259 | 161 | -41 | 1057 | 27 | 99 | 10 | 44 | 49 | 0 | 229 | 828 | 87 |
| N1035 | 696 | 0 | 146 | 842 | 37 | 48 | 0 | 214 | 14 | 0 | 313 | 530 | 60 |
| N1036 | 1240 | 0 | 64 | 1305 | 152 | 82 | 88 | 55 | 137 | 0 | 514 | 791 | 61 |
| N584 | 1993 | 0 | 268 | 2261 | 37 | 55 | 431 | 1 | 236 | 23 | 783 | 1478 | 66 |
| N585 | 895 | 79 | -79 | 737 | 11 | 62 | 4 | 0 | 0 | 0 | 77 | 660 | 59 |
| N630 | 1680 | 31 | -530 | 1120 | 34 | 133 | 0 | 35 | 63 | 25 | 290 | 830 | 73 |
| N678 | 1455 | 36 | 101 | 1520 | 59 | 88 | 33 | 167 | 137 | 15 | 500 | 1020 | 76 |
| N683 | 2841 | 1902 | -458 | 481 | 21 | 229 | 0 | 130 | 25 | 0 | 405 | 76 | 10 |
| N688 | 1044 | 9 | 619 | 1654 | 20 | 75 | 2 | 4 | 55 | 13 | 169 | 1485 | 127 |
| N707 | 1625 | 173 | 263 | 1715 | 87 | 26 | 0 | 39 | 243 | 0 | 396 | 1318 | 72 |
| N708 | 1128 | 55 | 197 | 1271 | 27 | 41 | 0 | 7 | 73 | 0 | 148 | 1123 | 76 |
| N745 | 3009 | 55 | -800 | 2154 | 34 | 154 | 0 | 216 | 106 | 0 | 510 | 1644 | 92 |
| N757 | 1152 | 417 | 538 | 1273 | 86 | 60 | 0 | 234 | 131 | 0 | 511 | 761 | 62 |
| N800 | 1326 | 0 | -156 | 1170 | 28 | 87 | 0 | 142 | 54 | 0 | 312 | 858 | 72 |
| N802 | 1014 | 0 | 193 | 1207 | 74 | 61 | 21 | 287 | 172 | 0 | 617 | 590 | 56 |
| **Average** | **1502** | **321** | **81** | **1261** | **55** | **82** | **27** | **102** | **113** | **3** | **382** | **879** | **64** |

Table C8

Prime Lamb Production Information – North

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Lambing pattern** | **Major lambing period** | **Ewes (+2 years) marking rate** | **Ewes (1-2 years) marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **$/head** | **$/kg CWT** |
| N1019 | 8.6 | 19% | 0% | 0% | 81% | Single | Winter | 117% | - | 17 | 3.8 | 312 | 239 | 8.3 |
| N1020 | 14.2 | 39% | 0% | 7% | 53% | Multiple | Winter | 74% | 96% | 10 | 1.5 | 262 | 247 | 8.7 |
| N1028 | 13.9 | 17% | 0% | 2% | 82% | Split | Winter | 135% | 80% | 25 | 1.0 | 104 | 194 | 8.6 |
| N1029 | 13.5 | 0% | 4% | 0% | 96% | Single | Autumn | 125% | - | 21 | 2.9 | 60 | 205 | 9.7 |
| N1032 | 11.6 | 4% | 0% | 13% | 83% | Split | Autumn | 131% | 100% | 18 | 9.4 | 66 | 194 | 7.7 |
| N1033 | 9.7 | 5% | 0% | 0% | 95% | Single | Winter | 91% | - | 8 | 5.6 | 26 | 141 | 8.9 |
| N1035 | 8.8 | 8% | 0% | 2% | 89% | Split | Autumn | 99% | - | 0 | 0.0 | 53 | 225 | 8.8 |
| N588 | 11.0 | 6% | 0% | 4% | 89% | Single | Winter | 123% | - | 22 | 9.9 | 113 | 198 | 7.6 |
| N599 | 14.2 | 3% | 0% | 0% | 97% | Split | Winter | 158% | 73% | 25 | 4.5 | 103 | 175 | 9.5 |
| N630 | 11.3 | 1% | 0% | 0% | 99% | Single | Winter | 112% | 85% | 20 | 2.3 | 82 | 192 | 8.5 |
| N688 | 11.7 | 2% | 0% | 0% | 98% | Single | Winter | - | 130% | 35 | 3.3 | 98 | 179 | 7.8 |
| N706 | 9.9 | 11% | 0% | 2% | 87% | Single | Autumn | 113% | - | 35 | 4.6 | 224 | 202 | 9.1 |
| N744 | 6.8 | 10% | 4% | 3% | 82% | Single | Winter | 126% | - | 8 | 3.9 | 72 | 211 | 7.6 |
| N757 | 12.3 | 3% | 2% | 3% | 93% | Split | Winter | 126% | - | 22 | 2.1 | 114 | 185 | 9.2 |
| **Average** | **11.2** | **9%** | **1%** | **3%** | **87%** |  |  | **118%** | **94%** | **19** | **3.9** | **121** | **199** | **8.6** |

Table C9

Prime Lamb Gross Margin – North

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N1019 | 2585 | 1702 | 224 | 64 | 1170 | 173 | 232 | 0 | 148 | 28 | 0 | 582 | 589 | 69 |
| N1020 | 2508 | 1548 | 278 | 15 | 1253 | 94 | 199 | 141 | 247 | 76 | 0 | 757 | 496 | 35 |
| N1028 | 969 | 162 | 493 | 25 | 1325 | 161 | 106 | 62 | 137 | 212 | 19 | 697 | 628 | 45 |
| N1029 | 721 | 105 | 538 | 8 | 1242 | 157 | 101 | 0 | 58 | 57 | 0 | 373 | 869 | 64 |
| N1032 | 676 | 72 | 173 | 166 | 942 | 111 | 65 | 0 | 211 | 71 | 0 | 458 | 484 | 42 |
| N1033 | 756 | 25 | 128 | 71 | 906 | 242 | 50 | 20 | 0 | 97 | 0 | 409 | 497 | 52 |
| N1035 | 600 | 187 | -166 | 0 | 248 | 52 | 46 | 0 | 65 | 14 | 0 | 177 | 71 | 8 |
| N588 | 856 | 0 | -6 | 216 | 1066 | 43 | 86 | 74 | 31 | 16 | 0 | 250 | 815 | 74 |
| N599 | 1080 | 660 | 339 | 188 | 863 | 131 | 82 | 42 | 0 | 118 | 0 | 373 | 490 | 35 |
| N630 | 843 | 211 | 54 | 38 | 729 | 61 | 76 | 9 | 0 | 63 | 0 | 210 | 520 | 46 |
| N688 | 1209 | 37 | 10 | 63 | 1336 | 72 | 95 | 0 | 9 | 55 | 0 | 230 | 1105 | 95 |
| N706 | 3070 | 2323 | 477 | 160 | 1384 | 174 | 274 | 43 | 25 | 351 | 13 | 880 | 504 | 51 |
| N744 | 572 | 369 | 34 | 35 | 273 | 111 | 46 | 0 | 71 | 40 | 0 | 268 | 5 | 1 |
| N757 | 1228 | 39 | 57 | 25 | 1303 | 156 | 88 | 24 | 81 | 131 | 0 | 481 | 822 | 67 |
| **Average** | **1262** | **531** | **188** | **77** | **1003** | **124** | **111** | **30** | **77** | **95** | **2** | **439** | **564** | **49** |

Table C10

Wool Sheep Production Information – North

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Lambing pattern** | **Major lambing period** | **Ewes (+2 years) marking rate** | **Ewes (1-2 years) marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| N1012 | 4.8 | 2% | 0% | 0% | 98% | Single | Winter | 109% | 87% | 23 | 4.2 | 13 | 18.0 | 4.5 |
| N1019 | 8.6 | 2% | 0% | 13% | 85% | Single | Winter | 117% | 109% | 50 | 4.4 | 25 | 18.5 | 10.7 |
| N1027 | 9.3 | 1% | 0% | 1% | 98% | Single | Winter | 93% | 85% | 103 | 3.6 | 28 | 18.0 | 12.4 |
| N1033 | 9.7 | 5% | 0% | 1% | 94% | Single | Winter | 97% | - | 102 | 6.1 | 55 | 17.0 | 11.3 |
| N1034 | 9.5 | 0% | 0% | 0% | 100% | Split | Winter | 83% | - | 63 | 3.7 | 23 | 17.2 | 18.2 |
| N1037 | 15.4 | 1% | 0% | 0% | 99% | Single | Winter | 100% | 81% | 297 | 4.1 | 42 | 18.3 | 13.2 |
| N584 | 22.4 | 2% | 0% | 1% | 98% | Single | Spring | 75% | 65% | 193 | 4.6 | 76 | 17.3 | 16.9 |
| N586 | 7.3 | 11% | 0% | 0% | 89% | Single | Winter | 96% | - | 66 | 3.9 | 22 | 16.3 | 15.9 |
| N588 | 11.0 | 1% | 0% | 1% | 99% | Single | Winter | 98% | - | 81 | 5.0 | 29 | 18.3 | 12.7 |
| N589 | 12.2 | 6% | 0% | 0% | 94% | Single | Winter | 74% | - | 0 | 3.7 | 31 | 17.6 | 13.4 |
| N599 | 14.2 | 7% | 0% | 1% | 91% | Single | Winter | 88% | - | 197 | 3.7 | 44 | 16.6 | 16.4 |
| N744 | 6.8 | 13% | 5% | 2% | 81% | Single | Winter | 90% | - | 70 | 4.0 | 19 | 18.5 | 10.6 |
| N745 | 17.9 | 1% | 0% | 0% | 98% | Single | Spring | 81% | - | 110 | 3.2 | 46 | 15.1 | 23.0 |
| **Average** | **11.5** | **4%** | **0%** | **2%** | **94%** |  |  | **92%** | **85%** | **104** | **4.2** | **35** | **17.4** | **13.8** |

Table C11

Wool Sheep Gross Margin – North

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N1012 | 82 | 24 | 148 | 5 | 343 | 50 | 6 | 10 | 0 | 0 | 0 | 66 | 278 | 58 |
| N1019 | 131 | 42 | 316 | 267 | 672 | 123 | 24 | 0 | 85 | 28 | 0 | 260 | 412 | 48 |
| N1027 | 417 | 48 | 291 | 348 | 1007 | 153 | 49 | 8 | 7 | 112 | 1 | 328 | 679 | 73 |
| N1033 | 256 | 17 | 204 | 681 | 1065 | 244 | 55 | 103 | 0 | 97 | 0 | 500 | 565 | 58 |
| N1034 | 162 | 17 | 59 | 462 | 612 | 88 | 41 | 0 | 3 | 49 | 5 | 181 | 431 | 45 |
| N1037 | 987 | 46 | -443 | 550 | 1048 | 135 | 136 | 0 | 16 | 107 | 0 | 394 | 654 | 43 |
| N584 | 619 | 0 | -103 | 1333 | 1814 | 256 | 79 | 60 | 0 | 236 | 0 | 631 | 1182 | 53 |
| N586 | 194 | 16 | 185 | 357 | 721 | 78 | 38 | 80 | 0 | 91 | 0 | 286 | 434 | 60 |
| N588 | 269 | 6 | 143 | 369 | 775 | 74 | 40 | 3 | 9 | 16 | 6 | 143 | 632 | 57 |
| N589 | 0 | 0 | 235 | 421 | 657 | 121 | 19 | 0 | 2 | 14 | 0 | 156 | 501 | 41 |
| N599 | 545 | 15 | -27 | 728 | 1231 | 209 | 52 | 129 | 0 | 118 | 0 | 508 | 724 | 51 |
| N744 | 187 | 41 | 25 | 215 | 371 | 148 | 27 | 0 | 80 | 40 | 6 | 296 | 76 | 11 |
| N745 | 201 | 5 | 93 | 1059 | 1348 | 246 | 48 | 17 | 6 | 106 | 0 | 424 | 924 | 51 |
| **Average** | **312** | **21** | **87** | **523** | **897** | **148** | **47** | **31** | **16** | **78** | **1** | **321** | **576** | **50** |

Table C12

Average Whole Farm Economic Performance – North

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| **2004-05** | $416 | $164 | $171 | $81 | 1.1% | -0.2% |
| **2005-06** | $403 | $165 | $172 | $67 | 1.5% | 0.0% |
| **2006-07** | $397 | $237 | $160 | $0 | 0.2% | -1.8% |
| **2007-08** | $403 | $157 | $161 | $85 | 2.4% | 1.5% |
| **2008-09** | $348 | $160 | $177 | $11 | 0.3% | -1.3% |
| **2009-10** | $435 | $132 | $198 | $105 | 2.5% | 2.0% |
| **2010-11** | $621 | $139 | $254 | $228 | 4.5% | 4.9% |
| **2011-12** | $533 | $161 | $228 | $144 | 2.9% | 2.6% |
| **2012-13** | $456 | $200 | $227 | $30 | 0.6% | -1.8% |
| **2013-14** | $501 | $175 | $208 | $118 | 2.0% | 0.9% |
| **2014-15** | $522 | $205 | $220 | $97 | 1.9% | 1.0% |
| **2015-16** | $573 | $231 | $256 | $86 | 1.4% | 0.5% |
| **2016-17** | $825 | $242 | $308 | $275 | 4.3% | 4.4% |
| **2017-18** | $775 | $239 | $339 | $196 | 2.7% | 2.7% |
| **2018-19** | $722 | $355 | $324 | $43 | 0.5% | -0.7% |
| **2019-20** | $935 | $396 | $484 | $55 | 1.2% | 1.4% |
| **2020-21** | $1,061 | $365 | $440 | $255 | 2.1% | 2.1% |
| **2021-22** | $1,125 | $348 | $397 | $380 | 2.2% | 3.0% |
| **Average** | **$614** | **$226** | **$262** | **$125** | **1.9%** | **1.2%** |

Table C13

Historical Gross Margins For Livestock Enterprises – North

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| **2004-05** | $22 | $193 |  |  |  |  |
| **2005-06** | $17 | $159 |  |  |  |  |
| **2006-07** | $16 | $137 |  |  |  |  |
| **2007-08** | $21 | $169 | $14 | $124 |  |  |
| **2008-09** | $17 | $140 | $21 | $181 |  |  |
| **2009-10** | $31 | $259 | $32 | $288 | $38 | $448 |
| **2010-11** | $54 | $493 | $57 | $499 | $39 | $454 |
| **2011-12** | $40 | $405 | $34 | $305 | $31 | $348 |
| **2012-13** | $21 | $204 | $29 | $226 | $28 | $294 |
| **2013-14** | $26 | $271 | $37 | $369 | $30 | $367 |
| **2014-15** | $30 | $316 | $32 | $329 | $28 | $319 |
| **2015-16** | $28 | $242 | $35 | $247 | $43 | $485 |
| **2016-17** | $47 | $397 | $58 | $544 | $52 | $531 |
| **2017-18** | $67 | $539 | $57 | $556 | $44 | $482 |
| **2018-19** | $35 | $336 | $51 | $475 | $18 | $220 |
| **2019-20** | $42 | $348 | $43 | $496 | $29 | $358 |
| **2020-21** | $53 | $529 | $42 | $485 | $37 | $542 |
| **2021-22** | $50 | $576 | $45 | $526 | $64 | $874 |
| **Average** | **$33** | **$302** | **$39** | **$366** | **$35** | **$404** |

Table C14

Historical Data For Selected Enterprise Measures – North

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
| **Year** | **Stocking Rate** | **Micron** | **Wool Cut (Gr.)** | **Wool Price** | **Lambing** | **Ave Sale Price** | **Lambing** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | KG/HA | REAL ($/KG) GR | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2004-05** | 9.3 | 19.2 | 33.0 | $7.4 | 75% |  |  |  |  |
| **2005-06** | 9.8 | 18.8 | 30.0 | $7.6 | 79% |  |  |  |  |
| **2006-07** | 9.7 | 18.3 | 30.0 | $10.0 | 69% |  |  |  |  |
| **2007-08** | 8.2 | 18.8 | 29.0 | $8.4 | 72% | $72 | 87% |  |  |
| **2008-09** | 8.5 | 18.4 | 29.0 | $7.5 | 80% | $89 | 98% |  |  |
| **2009-10** | 8.8 | 18.3 | 27.0 | $7.8 | 77% | $121 | 111% | 87% | $819 |
| **2010-11** | 9.4 | 18.6 | 32.0 | $10.9 | 78% | $158 | 105% | 87% | $1,054 |
| **2011-12** | 9.3 | 18.5 | 29.3 | $10.3 | 84% | $124 | 107% | 87% | $995 |
| **2012-13** | 9.4 | 18.5 | 30.1 | $8.9 | 80% | $93 | 111% | 87% | $967 |
| **2013-14** | 9.8 | 18.0 | 32.5 | $8.4 | 77% | $104 | 109% | 93% | $808 |
| **2014-15** | 10.2 | 18.1 | 36.3 | $9.3 | 78% | $114 | 112% | 90% | $1,060 |
| **2015-16** | 8.8 | 17.8 | 28.0 | $9.8 | 85% | $114 | 119% | 90% | $1,328 |
| **2016-17** | 9.9 | 17.8 | 30.7 | $12.9 | 75% | $147 | 113% | 85% | $1,728 |
| **2017-18** | 10.7 | 18.0 | 31.7 | $15.7 | 89% | $149 | 118% | 89% | $1,390 |
| **2018-19** | 10.4 | 17.7 | 31.3 | $14.2 | 79% | $162 | 114% | 88% | $1,147 |
| **2019-20** | 10.3 | 17.5 | 27.1 | $11.4 | 82% | $212 | 109% | 88% | $1,416 |
| **2020-21** | 12.6 | 18.4 | 36.9 | $11.8 | 93% | $200 | 119% | 88% | $2,002 |
| **2021-22** | 12.6 | 17.4 | 35.0 | $13.8 | 92% | $199 | 118% | 90% | $2,507 |
| **Average** | **9.9** | **18.2** | **31.1** | **$10.3** | **80%** | **$137** | **110%** | **88%** | **$1,325** |

Table D1

Whole-farm Profit Performance – Gippsland

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** |
| G1017 | 541 | 167 | 277 | 97 | 0 | 97 | 0.7% | 0.7% |
| G1019 | 714 | 76 | 372 | 265 | 38 | 228 | 2.0% | 1.8% |
| G1021 | 1339 | 231 | 168 | 940 | 10 | 930 | 9.0% | 9.1% |
| G1023 | 691 | 249 | 302 | 140 | 60 | 80 | 1.4% | 4.9% |
| G1024 | 1732 | 739 | 568 | 425 | 9 | 416 | 2.1% | 2.1% |
| G1025 | 704 | 458 | 910 | -663 | 413 | -1076 | -2.2% | -5.9% |
| G1027 | 3370 | 827 | 728 | 1814 | 214 | 1600 | 8.2% | 11.9% |
| G1028 | 1064 | 236 | 299 | 529 | 0 | 529 | 3.8% | 3.8% |
| G1029 | 1674 | 380 | 771 | 523 | 20 | 503 | 2.4% | 2.4% |
| G1030 | 754 | 307 | 428 | 20 | 77 | -57 | 0.2% | -0.6% |
| G1031 | 972 | 231 | 451 | 290 | 11 | 279 | 2.9% | 3.0% |
| G1032 | 1359 | 669 | 916 | -226 | 0 | -226 | -1.0% | -1.0% |
| G1033 | 1073 | 267 | 610 | 196 | 0 | 196 | 0.8% | 0.8% |
| G1034 | 1777 | 1036 | 1084 | -344 | 487 | -831 | -1.4% | -8.2% |
| G1035 | 2067 | 979 | 634 | 453 | 359 | 94 | 2.0% | 1.1% |
| G553 | 1371 | 400 | 353 | 618 | 45 | 573 | 4.4% | 4.2% |
| G555 | 1207 | 468 | 260 | 479 | 17 | 462 | 3.8% | 4.5% |
| G638 | 1992 | 653 | 466 | 873 | 0 | 873 | 2.8% | 2.8% |
| G653 | 811 | 228 | 305 | 279 | 14 | 265 | 1.9% | 1.9% |
| G663 | 2160 | 660 | 742 | 758 | 0 | 758 | 3.6% | 3.6% |
| G667 | 742 | 315 | 635 | -208 | 0 | -208 | -0.7% | -0.7% |
| G698 | 2352 | 548 | 1277 | 527 | 0 | 527 | 1.8% | 1.8% |
| G701 | 1697 | 571 | 563 | 563 | 0 | 563 | 3.1% | 3.2% |
| G755 | 1904 | 399 | 613 | 892 | 51 | 841 | 3.1% | 3.2% |
| **Average** | **1419** | **462** | **572** | **385** | **76** | **309** | **2.3%** | **2.1%** |

Table D2

Whole-farm Feed Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2021 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Supplementary feeding rate** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **MJ ME/DSE** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| G1017 | 7.7 | 802 | 138% | 166% | 2.2 | 0.0 | 0% | 35 | 0 | 0 | 0 | 0 |
| G1019 | 9.0 | 1039 | 149% | 170% | 2.6 | 0.3 | 0% | 33 | 0 | 0 | 0 | 0 |
| G1021 | 13.6 | 936 | 139% | 188% | 4.0 | 0.0 | 0% | 8 | 1 | 7 | 0 | 7 |
| G1023 | 9.8 | 671 | 102% | 124% | 2.8 | 0.1 | 0% | 57 | 0 | 4 | 1 | 5 |
| G1024 | 19.8 | 776 | 119% | 168% | 5.3 | 0.7 | 0% | 242 | 13 | 18 | 49 | 21 |
| G1025 | 20.5 | 876 | 93% | 157% | 4.3 | 1.9 | 0% | 830 | 31 | 6 | 10 | 7 |
| G1027 | 17.5 | 732 | 124% | 164% | 4.8 | 0.3 | 5% | 201 | 6 | 2 | 4 | 3 |
| G1028 | 11.2 | 1399 | 233% | 287% | 3.4 | 0.4 | 5% | 155 | 10 | 3 | 7 | 3 |
| G1029 | 21.0 | 695 | 110% | 134% | 5.4 | 1.1 | 0% | 371 | 22 | 19 | 6 | 17 |
| G1030 | 9.4 | 1111 | 143% | 155% | 2.6 | 0.3 | 3% | 185 | 3 | 2 | 1 | 2 |
| G1031 | 8.3 | 813 | 123% | 137% | 2.4 | 0.2 | 0% | 68 | 6 | 13 | 2 | 2 |
| G1032 | 17.0 | 1020 | 89% | 122% | 4.8 | 0.0 | 4% | 106 | 0 | 20 | 0 | 25 |
| G1033 | 20.0 | 904 | 90% | 122% | 5.2 | 0.0 | 0% | 306 | 0 | 0 | 0 | 0 |
| G1034 | 21.5 | 1124 | 103% | 130% | 6.3 | 0.8 | 0% | 189 | 58 | 49 | 107 | 61 |
| G1035 | 14.7 | 806 | 131% | 182% | 7.5 | 1.0 | 0% | 119 | 11 | 2 | 5 | 2 |
| G553 | 16.7 | 656 | 104% | 136% | 4.6 | 0.7 | 2% | 183 | 7 | 1 | 4 | 1 |
| G555 | 16.3 | 704 | 108% | 84% | 4.7 | 0.0 | 1% | 22 | 1 | 6 | 10 | 7 |
| G638 | 26.3 | 1055 | 104% | 116% | 7.6 | 0.2 | 0% | 33 | 0 | 19 | 55 | 24 |
| G653 | 6.9 | 539 | 83% | 105% | 2.0 | 0.0 | 1% | 23 | 3 | 1 | 1 | 0 |
| G663 | 26.8 | 993 | 91% | 91% | 7.7 | 0.0 | 1% | 43 | 48 | 17 | 20 | 11 |
| G667 | 20.4 | 1104 | 107% | 147% | 5.8 | 0.2 | 0% | 98 | 0 | 14 | 24 | 18 |
| G698 | 19.4 | 945 | 94% | 97% | 5.4 | 1.4 | 1% | 137 | 36 | 20 | 12 | 11 |
| G701 | 17.0 | 765 | 130% | 198% | 4.2 | 1.0 | 0% | 467 | 0 | 19 | 40 | 23 |
| G755 | 17.9 | 955 | 94% | 104% | 4.9 | 0.3 | 2% | 171 | 14 | 11 | 10 | 6 |
| **Average** | **16.2** | **892** | **117%** | **145%** | **4.6** | **0.5** | **1%** | **170** | **11** | **11** | **15** | **11** |

Table D3

Pasture costs – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| G1017 | 0 | 3 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 5 |
| G1019 | 0 | 0 | 1 | 13 | 1 | 0 | 1 | 0 | 0 | 16 |
| G1021 | 89 | 17 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 125 |
| G1023 | 34 | 12 | 16 | 14 | 0 | 1 | 0 | 0 | 0 | 77 |
| G1024 | 311 | 0 | 4 | 71 | 14 | 0 | 0 | 0 | 0 | 399 |
| G1025 | 122 | 0 | 27 | 191 | 20 | 0 | 0 | 0 | 0 | 361 |
| G1027 | 128 | 45 | 2 | 5 | 33 | 0 | 0 | 0 | 0 | 213 |
| G1028 | 81 | 0 | 1 | 33 | 10 | 0 | 0 | 0 | 0 | 126 |
| G1029 | 195 | 7 | 7 | 23 | 13 | 0 | 0 | 0 | 0 | 245 |
| G1030 | 40 | 22 | 10 | 15 | 18 | 0 | 15 | 0 | 0 | 120 |
| G1031 | 67 | 4 | 4 | 14 | 6 | 2 | 0 | 0 | 0 | 97 |
| G1032 | 197 | 39 | 7 | 79 | 10 | 0 | 0 | 0 | 0 | 333 |
| G1033 | 0 | 0 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 20 |
| G1034 | 817 | 0 | 7 | 92 | 42 | 0 | 0 | 0 | 0 | 957 |
| G1035 | 148 | 148 | 1 | 133 | 42 | 75 | 0 | 0 | 0 | 548 |
| G553 | 61 | 6 | 2 | 28 | 5 | 0 | 11 | 0 | 0 | 114 |
| G555 | 95 | 2 | 3 | 0 | 0 | 7 | 0 | 0 | 0 | 107 |
| G638 | 363 | 0 | 0 | 8 | 26 | 0 | 0 | 0 | 0 | 397 |
| G653 | 83 | 0 | 3 | 0 | 2 | 0 | 0 | 0 | 0 | 87 |
| G663 | 169 | 3 | 5 | 0 | 0 | 9 | 0 | 0 | 0 | 186 |
| G667 | 135 | 0 | 5 | 15 | 24 | 0 | 0 | 0 | 0 | 179 |
| G698 | 127 | 3 | 2 | 122 | 0 | 0 | 1 | 0 | 0 | 254 |
| G701 | 241 | 11 | 0 | 71 | 0 | 13 | 0 | 0 | 0 | 335 |
| G755 | 160 | 0 | 0 | 54 | 0 | 0 | 0 | 0 | 0 | 214 |
| **Average** | **153** | **13** | **6** | **41** | **11** | **4** | **1** | **0** | **0** | **230** |

Table D4

Overhead costs – Gippsland

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| G1017 | 0 | 11 | 2 | 13 | 18 | 67 | 2 | 208 | 277 |
| G1019 | 0 | 25 | 2 | 16 | 14 | 95 | 21 | 256 | 372 |
| G1021 | 29 | 5 | 2 | 12 | 11 | 86 | 21 | 60 | 168 |
| G1023 | 0 | 56 | 1 | 24 | 15 | 125 | 19 | 159 | 302 |
| G1024 | 0 | 45 | 8 | 27 | 52 | 157 | 14 | 396 | 568 |
| G1025 | 0 | 121 | 23 | 78 | 85 | 346 | 106 | 454 | 910 |
| G1027 | 114 | 109 | 4 | 38 | 38 | 376 | 63 | 290 | 728 |
| G1028 | 60 | 92 | 3 | 10 | 18 | 198 | 4 | 97 | 299 |
| G1029 | 147 | 116 | 4 | 35 | 52 | 366 | 62 | 343 | 771 |
| G1030 | 0 | 57 | 3 | 48 | 14 | 151 | 73 | 203 | 428 |
| G1031 | 0 | 0 | 3 | 9 | 12 | 43 | 33 | 374 | 451 |
| G1032 | 0 | 117 | 3 | 20 | 29 | 355 | 30 | 531 | 916 |
| G1033 | 0 | 16 | 0 | 44 | 58 | 196 | 73 | 341 | 610 |
| G1034 | 0 | 113 | 19 | 61 | 62 | 371 | 112 | 601 | 1084 |
| G1035 | 102 | 57 | 9 | 27 | 32 | 279 | 101 | 254 | 634 |
| G553 | 0 | 71 | 3 | 19 | 31 | 146 | 59 | 148 | 353 |
| G555 | 54 | 29 | 4 | 13 | 31 | 151 | 6 | 103 | 260 |
| G638 | 165 | 157 | 7 | 42 | 56 | 458 | 8 | 0 | 466 |
| G653 | 0 | 73 | 2 | 9 | 31 | 126 | 9 | 170 | 305 |
| G663 | 0 | 184 | 3 | 21 | 51 | 356 | 100 | 286 | 742 |
| G667 | 148 | 34 | 2 | 4 | 42 | 255 | 51 | 328 | 635 |
| G698 | 0 | 295 | 8 | 43 | 65 | 527 | 115 | 632 | 1277 |
| G701 | 0 | 29 | 1 | 12 | 49 | 174 | 88 | 302 | 563 |
| G755 | 177 | 113 | 4 | 25 | 9 | 369 | 87 | 157 | 613 |
| **Average** | **42** | **80** | **5** | **27** | **36** | **241** | **52** | **279** | **572** |

Table D5

Enterprise Mix and Labour – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Fodder sales** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **cash income/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| G1017 | 0% | 11% | 17% | 73% | 335 | 2,583 | 230,792 | 0% | 36% | 60% | 0% | 0% | 4% |
| G1019 | 0% | 1% | 6% | 93% | 350 | 3,077 | 220,410 | 45% | 11% | 27% | 0% | 0% | 17% |
| G1021 | 49% | 4% | 0% | 47% | 749 | 10,178 | 925,673 | 99% | 0% | 0% | 0% | 0% | 1% |
| G1023 | 0% | 11% | 2% | 87% | 408 | 4,003 | 290,621 | 67% | 15% | 18% | 0% | 0% | 0% |
| G1024 | 0% | 2% | 46% | 53% | 128 | 2,531 | 188,491 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1025 | 0% | 10% | 0% | 90% | 183 | 3,748 | 394,656 | 85% | 0% | 0% | 0% | 0% | 15% |
| G1027 | 43% | 8% | 1% | 48% | 160 | 2,805 | 582,839 | 97% | 0% | 0% | 0% | 0% | 3% |
| G1028 | 37% | 2% | 0% | 61% | 544 | 5,882 | 383,760 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1029 | 33% | 1% | 0% | 67% | 187 | 3,921 | 281,354 | 95% | 0% | 0% | 0% | 0% | 5% |
| G1030 | 0% | 7% | 10% | 83% | 300 | 2,814 | 234,815 | 54% | 26% | 4% | 0% | 0% | 17% |
| G1031 | 0% | 4% | 0% | 96% | 243 | 2,032 | 180,091 | 69% | 19% | 11% | 0% | 0% | 0% |
| G1032 | 0% | 28% | 0% | 72% | 131 | 2,219 | 73,787 | 90% | 0% | 0% | 0% | 0% | 10% |
| G1033 | 0% | 8% | 0% | 92% | 259 | 5,188 | 243,886 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1034 | 0% | 4% | 0% | 96% | 138 | 3,613 | 220,609 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1035 | 35% | 3% | 0% | 62% | 233 | 6,219 | 629,055 | 80% | 0% | 0% | 0% | 2% | 18% |
| G553 | 0% | 26% | 24% | 50% | 321 | 5,351 | 372,028 | 29% | 41% | 30% | 0% | 0% | 1% |
| G555 | 25% | 31% | 4% | 40% | 372 | 6,076 | 481,448 | 0% | 37% | 62% | 0% | 0% | 1% |
| G638 | 100% | 0% | 0% | 0% | 606 | 15,922 | 1,372,583 | 64% | 33% | 2% | 0% | 0% | 0% |
| G653 | 0% | 30% | 0% | 70% | 378 | 2,604 | 220,879 | 0% | 15% | 85% | 0% | 0% | 0% |
| G663 | 0% | 7% | 0% | 93% | 312 | 8,364 | 583,739 | 100% | 0% | 0% | 0% | 0% | 0% |
| G667 | 32% | 0% | 0% | 68% | 198 | 4,034 | 726,431 | 100% | 0% | 0% | 0% | 0% | 0% |
| G698 | 0% | 11% | 5% | 84% | 128 | 2,490 | 353,679 | 100% | 0% | 0% | 0% | 0% | 0% |
| G701 | 0% | 0% | 0% | 100% | 318 | 5,400 | 797,881 | 98% | 0% | 0% | 0% | 2% | 0% |
| G755 | 63% | 2% | 3% | 32% | 194 | 3,475 | 268,309 | 86% | 0% | 0% | 0% | 0% | 14% |
| **Average** | **17%** | **9%** | **5%** | **69%** | **299** | **4,772** | **427,409** | **73%** | **10%** | **12%** | **0%** | **0%** | **4%** |

Table D6

Beef Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Calving pattern** | **Major calving period** | **Cows (+2 years) calving rate** | **Heifers (1-2 years) calving rate** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg LWT/ha** | **$/hd** | **$/kg LWT** |
| G1019 | 9.0 | 0% | 1% | 1% | 98% | Single | Spring | 95% | - | 85 | 1903 | 5.9 |
| G1021 | 13.6 | 0% | 0% | 0% | 100% | Single | Spring | 80% | 81% | 228 | 2525 | 5.4 |
| G1023 | 9.8 | 0% | 2% | 1% | 97% | Single | Winter | 88% | 66% | 142 | 2543 | 5.3 |
| G1024 | 19.8 | 0% | 0% | 8% | 92% | Single | Spring | 91% | 76% | 259 | 2398 | 5.7 |
| G1025 | 20.5 | 0% | 0% | 28% | 72% |  |  | - | - | 362 | 2018 | 5.1 |
| G1027 | 17.5 | 3% | 1% | 3% | 93% | Single | Autumn | 100% | - | 391 | 4742 | 9.1 |
| G1028 | 11.2 | 0% | 0% | 5% | 95% | Split | Spring | 88% | 74% | 138 | 1954 | 5.3 |
| G1029 | 21.0 | 0% | 0% | 13% | 87% | Single | Winter | 76% | 80% | 243 | 1962 | 5.9 |
| G1030 | 9.4 | 0% | 1% | 2% | 96% | Single | Winter | 85% | - | 174 | 2092 | 4.6 |
| G1031 | 8.3 | 0% | 0% | 4% | 96% | Single | Autumn | 81% | 69% | 155 | 2167 | 6.3 |
| G1032 | 17.0 | 0% | 2% | 1% | 96% | Split | Spring | 95% | 95% | 92 | 2365 | 5.5 |
| G1033 | 20.0 | 0% | 0% | 10% | 90% | Split | Winter | 94% | - | 241 | 2043 | 3.9 |
| G1034 | 21.5 | 0% | 0% | 0% | 100% | Split | Summer | 104% | 100% | 363 | 1855 | 5.6 |
| G1035 | 14.7 | 0% | 3% | 1% | 96% | Split | Spring | 115% | - | 251 | 2110 | 4.7 |
| G553 | 16.7 | 0% | 9% | 2% | 88% | Single | Winter | 88% | - | 195 | 2494 | 5.2 |
| G638 | 26.3 | 0% | 0% | 2% | 98% | Single | Spring | 89% | 80% | 332 | 2199 | 6.8 |
| G663 | 26.8 | 0% | 0% | 1% | 99% | Single | Spring | 83% | 75% | 366 | 2102 | 5.1 |
| G667 | 20.4 | 0% | 0% | 3% | 97% |  |  | - | - | 824 | 2922 | 4.5 |
| G698 | 19.4 | 1% | 2% | 2% | 95% | Split | Autumn | 86% | - | 573 | 1992 | 4.8 |
| G701 | 17.0 | 0% | 9% | 7% | 84% | Single | Autumn | 96% | - | 437 | 2268 | 5.6 |
| G755 | 17.9 | 0% | 0% | 6% | 94% | Split | Spring | 95% | 100% | 206 | 2006 | 5.8 |
| **Average** | **17.0** | **0%** | **1%** | **5%** | **93%** |  |  | **91%** | **82%** | **288** | **2317** | **5.5** |

Table D7

Beef Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G1019 | 506 | 23 | 257 | 741 | 27 | 24 | 0 | 16 | 3 | 0 | 70 | 671 | 74 |
| G1021 | 1218 | 24 | 126 | 1321 | 26 | 64 | 2 | 0 | 125 | 13 | 231 | 1090 | 80 |
| G1023 | 752 | 173 | 160 | 739 | 50 | 54 | 0 | 42 | 63 | 0 | 209 | 529 | 54 |
| G1024 | 1476 | 88 | 329 | 1717 | 231 | 103 | 5 | 137 | 329 | 0 | 806 | 912 | 46 |
| G1025 | 1838 | 2889 | 1516 | 464 | 53 | 44 | 0 | 499 | 170 | 0 | 765 | -301 | -15 |
| G1027 | 3552 | 600 | 254 | 3207 | 172 | 315 | 74 | 35 | 208 | 28 | 832 | 2375 | 135 |
| G1028 | 728 | 57 | 271 | 942 | 20 | 62 | 8 | 0 | 84 | 0 | 173 | 769 | 69 |
| G1029 | 1431 | 17 | 154 | 1568 | 22 | 113 | 0 | 228 | 222 | 0 | 585 | 983 | 47 |
| G1030 | 799 | 111 | 144 | 833 | 84 | 72 | 0 | 9 | 105 | 29 | 299 | 534 | 57 |
| G1031 | 971 | 39 | 205 | 1136 | 21 | 76 | 0 | 75 | 83 | 34 | 289 | 847 | 101 |
| G1032 | 507 | 0 | 715 | 1222 | 139 | 17 | 44 | 0 | 254 | 69 | 522 | 700 | 41 |
| G1033 | 941 | 64 | 376 | 1253 | 169 | 78 | 0 | 180 | 20 | 0 | 447 | 806 | 40 |
| G1034 | 1585 | 56 | -852 | 678 | 63 | 14 | 0 | 0 | 447 | 0 | 524 | 154 | 7 |
| G1035 | 1189 | 2372 | 1923 | 741 | 53 | 125 | 0 | 51 | 229 | 15 | 473 | 268 | 18 |
| G553 | 1011 | 64 | 482 | 1429 | 68 | 80 | 0 | 168 | 86 | 0 | 402 | 1027 | 62 |
| G638 | 2254 | 164 | -135 | 1955 | 38 | 139 | 0 | 40 | 389 | 0 | 606 | 1349 | 51 |
| G663 | 1865 | 0 | 268 | 2133 | 68 | 182 | 42 | 0 | 186 | 155 | 632 | 1501 | 56 |
| G667 | 3678 | 2754 | -159 | 765 | 21 | 115 | 0 | 59 | 164 | 0 | 358 | 407 | 20 |
| G698 | 2748 | 755 | 64 | 2057 | 88 | 203 | 0 | 88 | 133 | 0 | 512 | 1546 | 80 |
| G701 | 2456 | 935 | 198 | 1718 | 39 | 197 | 0 | 233 | 264 | 0 | 733 | 985 | 58 |
| G755 | 1193 | 49 | 545 | 1690 | 55 | 97 | 24 | 64 | 160 | 0 | 400 | 1290 | 72 |
| **Average** | **1557** | **535** | **326** | **1348** | **72** | **104** | **9** | **92** | **177** | **16** | **470** | **878** | **55** |

Table D8

Prime Lamb Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Lambing pattern** | **Major lambing period** | **Ewes (+2 years) marking rate** | **Ewes (1-2 years) marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **$/head** | **$/kg CWT** |
| G1019 | 9.0 | 0% | 0% | 0% | 100% | Single | Spring | 97% | - | 16 | - | 9 | 110 | 5.6 |
| G1030 | 9.4 | 4% | 6% | 0% | 91% | Single | Spring | 138% | 80% | 16 | 4.2 | 44 | 203 | 8.7 |
| G1031 | 8.3 | 0% | 0% | 0% | 100% | Split | Spring | 108% | - | 8 | 5.3 | 58 | 194 | 9.6 |
| G553 | 16.7 | 4% | 0% | 0% | 96% | Single | Winter | 110% | - | 31 | 3.4 | 130 | 201 | 8.5 |
| G555 | 16.3 | 0% | 0% | 0% | 100% | Single | Winter | 83% | - | 36 | 11.6 | 103 | 187 | 8.3 |
| G638 | 26.3 | 0% | 0% | 0% | 100% | Single | Winter | 124% | - | 16 | 9.8 | 189 | 183 | 10.2 |
| **Average** | **14.3** | **1%** | **1%** | **0%** | **98%** |  |  | **110%** | **80%** | **21** | **6.8** | **89** | **180** | **8.5** |

Table D9

Prime Lamb Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G1019 | 88 | 380 | 298 | 0 | 42 | 53 | 10 | 0 | 1 | 3 | 0 | 67 | -25 | -3 |
| G1030 | 431 | 592 | 418 | 62 | 303 | 127 | 50 | 43 | 50 | 105 | 0 | 376 | -73 | -8 |
| G1031 | 556 | 14 | 298 | 42 | 881 | 129 | 52 | 0 | 0 | 83 | 0 | 264 | 617 | 74 |
| G553 | 1149 | 466 | 125 | 104 | 911 | 216 | 105 | 63 | 0 | 86 | 0 | 470 | 441 | 26 |
| G555 | 1377 | 826 | 449 | 421 | 1422 | 168 | 153 | 0 | 0 | 107 | 0 | 429 | 993 | 61 |
| G638 | 2129 | 65 | -201 | 155 | 2018 | 190 | 210 | 0 | 0 | 389 | 0 | 789 | 1230 | 47 |
| **Average** | **955** | **390** | **231** | **131** | **930** | **147** | **97** | **18** | **9** | **129** | **0** | **399** | **530** | **33** |

Table D10

Wool Sheep Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Concentrate** | **Silage** | **Hay** | **Grazed pasture utilised** | **Lambing pattern** | **Major lambing period** | **Ewes (+2 years) marking rate** | **Ewes (1-2 years) marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **% of enterprise total** | **breeding period** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| G1017 | 7.7 | 0% | 0% | 1% | 99% | Single | Winter | 114% | - | 76 | 3.8 | 22 | 18.2 | 15.0 |
| G1019 | 9.0 | 0% | 0% | 0% | 100% | Single | Spring | 66% | - | 98 | 5.1 | 32 | 18.5 | 13.7 |
| G1023 | 9.8 | 0% | 0% | 0% | 100% | Single | Spring | 116% | 113% | 120 | 4.6 | 32 | 19.9 | 11.2 |
| G1031 | 8.3 | 0% | 0% | 0% | 100% | Split | Autumn | 83% | - | 39 | 3.9 | 19 | 17.9 | 14.7 |
| G553 | 16.7 | 3% | 0% | 0% | 97% | Single | Winter | 80% | - | 155 | 4.8 | 58 | 17.5 | 13.9 |
| G555 | 16.3 | 1% | 0% | 0% | 99% | Single | Winter | 79% | - | 112 | 5.0 | 61 | 16.9 | 14.0 |
| G653 | 6.9 | 1% | 0% | 0% | 99% | Single | Winter | 86% | - | 37 | 5.3 | 34 | 18.0 | 14.8 |
| **Average** | **10.7** | **1%** | **0%** | **0%** | **99%** |  |  | **89%** | **113%** | **91** | **4.6** | **37** | **18.1** | **13.9** |

Table D11

Wool Sheep Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G1017 | 248 | 33 | 1 | 413 | 522 | 112 | 44 | 3 | 9 | 5 | 0 | 173 | 349 | 45 |
| G1019 | 245 | 31 | -203 | 799 | 344 | 33 | 57 | 0 | 0 | 3 | 0 | 92 | 251 | 28 |
| G1023 | 286 | 58 | -39 | 359 | 547 | 217 | 74 | 0 | 10 | 63 | 0 | 364 | 183 | 19 |
| G1031 | 114 | 32 | 10 | 272 | 364 | 68 | 35 | 0 | 0 | 83 | 0 | 186 | 178 | 21 |
| G553 | 480 | 20 | -19 | 722 | 1275 | 235 | 63 | 52 | 0 | 86 | 0 | 437 | 838 | 50 |
| G555 | 367 | 27 | -30 | 847 | 1157 | 283 | 60 | 14 | 0 | 107 | 0 | 464 | 693 | 42 |
| G653 | 88 | 23 | 250 | 496 | 811 | 102 | 34 | 5 | 0 | 87 | 0 | 228 | 584 | 85 |
| **Average** | **261** | **32** | **-4** | **558** | **717** | **150** | **52** | **11** | **3** | **62** | **0** | **278** | **440** | **42** |

TABLE D12

Average Whole Farm Economic Performance – Gippsland

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| **2004-05** | $526 | $174 | $211 | $141 | 3.0% | 4.0% |
| **2005-06** | $418 | $214 | $237 | -$33 | -0.4% | -1.6% |
| **2006-07** | $423 | $202 | $260 | -$39 | -0.7% | -2.2% |
| **2007-08** | $832 | $346 | $282 | $204 | 2.1% | 1.0% |
| **2008-09** | $518 | $317 | $270 | -$69 | -1.6% | -5.0% |
| **2009-10** | $584 | $239 | $269 | $76 | 0.4% | -0.5% |
| **2010-11** | $867 | $251 | $394 | $221 | 2.6% | 2.1% |
| **2011-12** | $842 | $276 | $457 | $110 | 1.9% | 0.7% |
| **2012-13** | $638 | $281 | $438 | -$81 | 0.3% | -0.8% |
| **2013-14** | $805 | $300 | $405 | $100 | 1.2% | -0.1% |
| **2014-15** | $878 | $293 | $395 | $190 | 2.0% | 1.5% |
| **2015-16** | $888 | $363 | $355 | $170 | 2.2% | 3.2% |
| **2016-17** | $1,307 | $407 | $503 | $397 | 3.6% | 4.5% |
| **2017-18** | $989 | $365 | $471 | $154 | 1.8% | 2.4% |
| **2018-19** | $938 | $589 | $453 | -$103 | -1.9% | -4.0% |
| **2019-20** | $1,265 | $446 | $554 | $266 | 2.2% | 2.7% |
| **2020-21** | $1,222 | $400 | $576 | $246 | 1.9% | 2.2% |
| **2021-22** | $1,419 | $462 | $572 | $385 | 2.3% | 2.1% |
| **Average** | **$853** | **$329** | **$394** | **$130** | **1.3%** | **0.7%** |

TABLE D13

Historical Gross Margins For Livestock Enterprises- Gippsland

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| **2004-05** | $23 | $248 | $0 | $0 | $0 | $0 |
| **2005-06** | $12 | $135 | $0 | $0 | $0 | $0 |
| **2006-07** | $13 | $143 | $0 | $0 | $0 | $0 |
| **2007-08** | $25 | $335 | $23 | $381 | $0 | $0 |
| **2008-09** | $5 | $63 | $20 | $292 | $0 | $0 |
| **2009-10** | $19 | $186 | $32 | $452 | $22 | $319 |
| **2010-11** | $42 | $407 | $51 | $883 | $30 | $520 |
| **2011-12** | $35 | $396 | $43 | $765 | $23 | $421 |
| **2012-13** | $28 | $308 | $24 | $517 | $16 | $261 |
| **2013-14** | $61 | $769 | $44 | $737 | $32 | $701 |
| **2014-15** | $22 | $278 | $39 | $804 | $29 | $543 |
| **2015-16** | $41 | $502 | $37 | $531 | $34 | $527 |
| **2016-17** | $44 | $493 | $44 | $714 | $49 | $895 |
| **2017-18** | $56 | $714 | $41 | $684 | $30 | $651 |
| **2018-19** | $11 | $133 | $31 | $731 | $13 | $308 |
| **2019-20** | $33 | $357 | $64 | $1,134 | $34 | $629 |
| **2020-21** | $44 | $497 | $29 | $546 | $39 | $714 |
| **2021-22** | $42 | $440 | $33 | $530 | $55 | $878 |
| **Average** | **$31** | **$356** | **$37** | **$647** | **$31** | **$567** |

TABLE D14

Historical Data For Selected Enterprise Measures – Gippsland

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
| **Year** | **Stocking Rate** | **Micron** | **Wool Cut (Gr.)** | **Wool Price** | **Lambing** | **Ave Sale Price** | **Lambing** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | KG/HA | REAL ($/KG) GR | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2004-05** | 11.4 | 19.0 | 36 | $8.2 | 74% |  |  |  |  |
| **2005-06** | 11.7 | 18.8 | 37 | $8.0 | 73% |  |  |  |  |
| **2006-07** | 11.2 | 18.4 | 36 | $9.3 | 74% |  |  |  |  |
| **2007-08** | 15.3 | 18.8 | 43 | $9.4 | 79% | $99 | 103% |  |  |
| **2008-09** | 13.0 | 18.5 | 34 | $7.4 | 70% | $104 | 99% |  |  |
| **2009-10** | 13.0 | 18.2 | 31 | $8.0 | 62% | $127 | 103% | 89% | $834 |
| **2010-11** | 15.4 | 18.6 | 34 | $10.9 | 66% | $165 | 103% | 88% | $971 |
| **2011-12** | 17.2 | 18.4 | 37 | $9.7 | 84% | $132 | 111% | 90% | $956 |
| **2012-13** | 17.0 | 18.7 | 44 | $9.3 | 81% | $94 | 109% | 90% | $811 |
| **2013-14** | 18.0 | 18.6 | 43 | $9.1 | 80% | $119 | 100% | 91% | $784 |
| **2014-15** | 18.2 | 18.2 | 48 | $8.7 | 77% | $119 | 106% | 89% | $966 |
| **2015-16** | 15.7 | 17.7 | 51 | $10.2 | 81% | $107 | 102% | 91% | $1,176 |
| **2016-17** | 17.4 | 18.0 | 43 | $12.5 | 59% | $142 | 111% | 89% | $1,409 |
| **2017-18** | 16.9 | 18.1 | 42 | $15.3 | 67% | $140 | 102% | 90% | $1,143 |
| **2018-19** | 18.1 | 17.7 | 35 | $14.6 | 71% | $135 | 100% | 92% | $1,069 |
| **2019-20** | 16.5 | 17.5 | 40 | $10.6 | 70% | $181 | 114% | 86% | $1,378 |
| **2020-21** | 16.4 | 17.9 | 38 | $11.3 | 99% | $162 | 115% | 87% | $1,920 |
| **2021-22** | 16.2 | 18.1 | 37 | $13.9 | 89% | $180 | 110% | 91% | $2,317 |
| **Average** | **15.5** | **18.3** | **39** | **$10.4** | **75%** | **$134** | **106%** | **90%** | **$1,210** |

Table E1

Crop production – Statewide

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm number** | **Financial year rainfall** | **Wheat grain yield** | **Barley grain yield** | **Canola grain yield** | **Oats grain yield** | **Lupins grain yield** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **mm** | **tDM/ha** | **tDM/ha** | **tDM/ha** | **t/ha** | **tDM/ha** | **kg/ ha** | **kg/ ha** | **kg/ ha** | **kg/ ha** |
| N1019 | 564 | 3.4 | 3.6 | 2.6 | 2.7 | - | 78 | 9 | 0 | 9 |
| N1020 | 482 | - | - | - | 1.1 | - | 28 | 18 | 6 | 0 |
| N1028 | 618 | 3.7 | - | - | - | - | 40 | 6 | 0 | 13 |
| N1030 | 1129 | - | - | - | - | - | 0 | 0 | 0 | 0 |
| N1032 | 567 | 5.0 | 6.5 | 2.7 | - | 2.7 | 96 | 29 | 0 | 5 |
| N1035 | 677 | - | 2.7 | - | - | 1.4 | 9 | 5 | 3 | 2 |
| N1037 | 711 | - | - | 1.4 | - | - | 10 | 21 | 0 | 2 |
| N744 | 513 | 4.0 | 6.5 | 2.9 | - | 2.2 | 65 | 13 | 0 | 3 |
| N757 | 935 | - | - | - | - | 1.0 | 0 | 0 | 0 | 0 |
| SW1018 | 686 | 3.8 | 5.2 | 1.7 | 4.2 | 3.1 | 112 | 25 | 0 | 5 |
| SW1020 | 520 | 3.3 | - | 2.5 | - | - | 168 | 12 | 0 | 1 |
| SW1024 | 555 | - | - | - | 3.2 | - | 19 | 0 | 0 | 0 |
| SW1034 | 488 | - | 2.3 | - | - | 1.9 | 30 | 6 | 0 | 7 |
| SW1036 | 450 | 5.3 | - | - | - | - | 368 | 0 | 0 | 0 |
| SW1037 | 539 | 5.1 | 7.5 | 3.7 | - | - | 96 | 18 | 0 | 5 |
| SW1042 | 544 | 4.7 | 4.6 | - | - | 2.3 | 36 | 15 | 0 | 16 |
| SW1043 | 523 | 2.4 | - | - | - | - | 55 | 18 | 0 | 1 |
| SW1044 | 575 | 2.8 | 1.4 | 1.1 | 3.9 | - | 71 | 26 | 0 | 8 |
| SW1047 | 632 | 3.6 | 5.9 | 3.0 | - | - | 119 | 3 | 0 | 0 |
| SW1051 | 559 | 1.0 | - | 1.5 | - | - | 109 | 9 | 0 | 11 |
| SW1052 | 700 | 5.1 | - | 2.3 | - | - | 52 | 13 | 0 | 1 |
| SW1058 | 519 | 5.2 | 2.6 | - | - | 2.7 | 124 | 15 | 0 | 3 |
| SW1063 | 543 | - | - | - | 0.7 | - | 0 | 0 | 0 | 0 |
| SW1064 | 614 | 5.0 | - | 2.7 | - | - | 166 | 26 | 0 | 5 |
| SW1065 | 649 | 4.0 | 3.6 | - | - | - | 134 | 18 | 35 | 1 |
| SW1068 | 674 | - | 5.3 | - | - | - | 74 | 45 | 58 | 13 |
| SW114 | 627 | - | - | - | - | - | 62 | 18 | 0 | 1 |
| SW55 | 554 | 3.8 | - | 1.7 | - | - | 66 | 17 | 0 | 2 |
| SW759 | 638 | 2.3 | - | 1.7 | 2.9 | - | 0 | 0 | 0 | 0 |
| SW87 | 536 | 2.7 | 4.1 | 2.4 | - | - | 139 | 0 | 0 | 0 |
| **Average** | **611** | **3.8** | **4.4** | **2.3** | **2.7** | **2.2** | **78** | **13** | **3** | **4** |

Table E2

Crop Gross Margin – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm number** | **Cash crop sales** | **Non-cash crop sales** | **Crop inventory change** | **Total crop Income** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay/silage making** | **Contract grain harvest operations** | **Grain freight and cartage** | **Fuel and Oil** | **Other cropping costs** | **Total variable cost** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N1019 | 1627 | 142 | -68 | 1701 | 196 | 47 | 141 | 0 | 29 | 89 | 48 | 27 | 577 | 1124 |
| N1020 | 0 | 510 | 169 | 679 | 278 | 26 | 53 | 38 | 64 | 0 | 0 | 22 | 482 | 197 |
| N1028 | 210 | 439 | -11 | 637 | 251 | 0 | 70 | 69 | 152 | 0 | 56 | 56 | 653 | -16 |
| N1030 | 0 | 750 | 361 | 1112 | 0 | 128 | 119 | 729 | 0 | 0 | 27 | 0 | 1002 | 109 |
| N1032 | 1529 | 496 | -96 | 1930 | 387 | 109 | 195 | 5 | 48 | 24 | 41 | 0 | 809 | 1121 |
| N1035 | 255 | 95 | 224 | 574 | 85 | 12 | 150 | 0 | 48 | 0 | 13 | 0 | 307 | 267 |
| N1037 | 1291 | 119 | -119 | 1291 | 124 | 68 | 19 | 0 | 93 | 30 | 10 | 135 | 479 | 812 |
| N744 | 1454 | 94 | -41 | 1506 | 164 | 33 | 102 | 0 | 37 | 20 | 61 | 50 | 467 | 1040 |
| N757 | 211 | 31 | 261 | 502 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 502 |
| SW1018 | 1478 | 147 | -156 | 1469 | 444 | 34 | 167 | 0 | 14 | 16 | 103 | 11 | 789 | 680 |
| SW1020 | 1592 | 4 | 13 | 1609 | 272 | 105 | 172 | 0 | 111 | 65 | 52 | 120 | 897 | 711 |
| SW1024 | 97 | 700 | -199 | 598 | 36 | 0 | 0 | 0 | 48 | 0 | 60 | 0 | 143 | 455 |
| SW1034 | 310 | 360 | 0 | 669 | 75 | 35 | 94 | 0 | 87 | 5 | 23 | 10 | 327 | 342 |
| SW1036 | 2282 | 0 | 0 | 2282 | 315 | 0 | 112 | 0 | 299 | 0 | 0 | 142 | 868 | 1415 |
| SW1037 | 1841 | 41 | -54 | 1828 | 234 | 25 | 141 | 0 | 53 | 0 | 80 | 59 | 592 | 1236 |
| SW1042 | 753 | 386 | 253 | 1392 | 195 | 3 | 139 | 0 | 1 | 42 | 64 | 76 | 520 | 871 |
| SW1043 | 333 | 0 | 493 | 826 | 175 | 50 | 76 | 0 | 126 | 0 | 0 | 11 | 437 | 389 |
| SW1044 | 681 | 7 | 335 | 1022 | 217 | 24 | 122 | 52 | 3 | 65 | 51 | 150 | 684 | 338 |
| SW1047 | 952 | 424 | 422 | 1799 | 207 | 47 | 207 | 48 | 52 | 7 | 151 | 30 | 749 | 1050 |
| SW1051 | 645 | 3 | 178 | 827 | 322 | 153 | 145 | 0 | 94 | 19 | 0 | 84 | 817 | 9 |
| SW1052 | 919 | 273 | 233 | 1425 | 113 | 70 | 192 | 0 | 111 | 7 | 54 | 154 | 701 | 724 |
| SW1058 | 1404 | 21 | 263 | 1688 | 236 | 34 | 18 | 0 | 78 | 18 | 53 | 55 | 493 | 1195 |
| SW1063 | 0 | 134 | 134 | 267 | 0 | 45 | 0 | 0 | 0 | 0 | 0 | 0 | 45 | 222 |
| SW1064 | 1308 | 262 | -14 | 1557 | 437 | 36 | 125 | 18 | 210 | 48 | 85 | 26 | 985 | 572 |
| SW1065 | 0 | 1207 | -76 | 1131 | 287 | 130 | 68 | 0 | 120 | 0 | 240 | 9 | 855 | 276 |
| SW1068 | 4404 | 20 | 49 | 4472 | 581 | 764 | 174 | 0 | 67 | 94 | 434 | 311 | 2425 | 2047 |
| SW114 | 0 | 1336 | 0 | 1336 | 242 | 28 | 253 | 0 | 0 | 0 | 145 | 303 | 971 | 365 |
| SW55 | 1226 | 101 | -158 | 1169 | 287 | 35 | 158 | 0 | 211 | 38 | 25 | 96 | 850 | 319 |
| SW759 | 232 | 45 | -45 | 232 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 230 |
| SW87 | 1096 | 168 | 210 | 1474 | 403 | 137 | 316 | 35 | 89 | 0 | 26 | 0 | 1006 | 468 |
| **Average** | **938** | **277** | **85** | **1300** | **219** | **73** | **118** | **33** | **75** | **20** | **63** | **65** | **664** | **636** |

Table F1

Input costs – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Region** | **Beef cattle** | **Prime lamb** | **Wool sheep** | **Barley** | **Oats** | **Lupins** | **Pasture Hay** | **Straw** | **Vetch Hay** | **Urea** | **DAP** | **Lime** | **Superphosphate** | **MAP** |
|  | **$/hd/ month** | **$/hd/ month** | **$/hd/ month** | **$/tDM** | **$/tDM** | **$/tDM** | **$/tDM** | **$/tDM** | **$/tDM** | **$/t** | **$/t** | **$/t** | **$/t** | **$/t** |
| G | 34 | - | - | 410 | - | - | 250 | - | - | 945 | 1531 | 92 | 888 | - |
| N | 25 | 4 | 3 | 328 | 229 | 442 | 272 | 115 | 278 | 1032 | 1314 | 85 | 641 | 1434 |
| SW | 46 | 2 | 3 | 362 | 466 | 653 | 195 | 129 | 373 | 1019 | 1302 | 52 | 535 | 1221 |
| **Statewide** | **35** | **3** | **3** | **366** | **347** | **547** | **239** | **122** | **325** | **998** | **1382** | **76** | **688** | **1328** |