Table A1

Whole-farm Profit Performance – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Number of farms** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **total per category** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |
| <$485k | 31 | 1,081 | 444 | 504 | 134 | 79 | 55 | 0.7% | 1.5% | 0.07 | 0.06 |
| $485 - $938k | 31 | 1,010 | 453 | 410 | 147 | 87 | 60 | 0.8% | 0.5% | 0.10 | 0.06 |
| $938k - $1.7m | 31 | 1,067 | 469 | 389 | 208 | 101 | 107 | 1.1% | 0.2% | 0.16 | 0.06 |
| >$1.7m | 31 | 1,376 | 616 | 339 | 421 | 131 | 290 | 2.1% | 2.0% | 0.26 | 0.07 |
| **Statewide average** | **124** | **1,133** | **496** | **410** | **228** | **100** | **128** | **1.2%** | **1.0%** | **0.15** | **0.06** |

Table A2

Whole-farm Feed Information – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2022 Rainfall percentage** | **Grazed pasture consumption** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |
| <$485k | 15.2 | 933 | 113% | 166% | 4.0 | 0.3 | 3% | 6 | 6 | 7 | 5 |
| $485 - $938k | 14.3 | 861 | 129% | 191% | 3.9 | 0.1 | 4% | 8 | 9 | 7 | 8 |
| $938k - $1.7m | 14.5 | 894 | 140% | 222% | 3.9 | 0.1 | 4% | 5 | 9 | 6 | 7 |
| >$1.7m | 15.6 | 825 | 139% | 206% | 4.2 | 0.2 | 6% | 7 | 9 | 5 | 8 |
| **Statewide average** | **14.9** | **878** | **130%** | **196%** | **4.0** | **0.2** | **4%** | **7** | **8** | **6** | **7** |

Table A3

Pasture costs – Statewide

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |
| <$485k | 93 | 12 | 10 | 29 | 8 | 2 | 0 | 2 | 1 | 158 |
| $485 - $938k | 80 | 13 | 9 | 12 | 9 | 9 | 2 | 1 | 1 | 136 |
| $938k - $1.7m | 92 | 16 | 9 | 13 | 11 | 4 | 1 | 2 | 1 | 150 |
| >$1.7m | 75 | 19 | 14 | 7 | 10 | 5 | 0 | 4 | 4 | 137 |
| **Statewide average** | **85** | **15** | **10** | **15** | **10** | **5** | **1** | **2** | **2** | **145** |

Table A4

Overhead costs – Statewide

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |
| <$485k | 16 | 71 | 5 | 27 | 36 | 205 | 50 | 247 | 504 |
| $485 - $938k | 39 | 64 | 4 | 21 | 22 | 202 | 33 | 175 | 410 |
| $938k - $1.7m | 69 | 67 | 6 | 23 | 24 | 230 | 30 | 129 | 389 |
| >$1.7m | 68 | 68 | 5 | 20 | 23 | 220 | 34 | 85 | 339 |
| **Statewide average** | **48** | **67** | **5** | **23** | **26** | **214** | **37** | **159** | **410** |

Table A5

Enterprise Mix and Labour – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |  |
| <$485k | 5% | 12% | 7% | 77% | 377 | 5,020 | 54% | 22% | 15% | 3% | 4% | 3% |
| $485 - $938k | 16% | 14% | 10% | 60% | 362 | 4,745 | 45% | 27% | 19% | 4% | 2% | 3% |
| $938k - $1.7m | 28% | 12% | 7% | 54% | 377 | 5,044 | 29% | 39% | 21% | 8% | 0% | 3% |
| >$1.7m | 37% | 20% | 8% | 35% | 514 | 6,782 | 27% | 32% | 16% | 13% | 3% | 9% |
| **Statewide average** | **21%** | **14%** | **8%** | **56%** | **407** | **5,398** | **39%** | **30%** | **17%** | **7%** | **3%** | **4%** |

Table A6

Capital structure – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Leased area** | **Effective area** | **FMD** | **Feed** | **Livestock** | **Plant and Equipment** | **Freehold land** | **Total assets managed** | **Total Liabilities** | **Equity** | **Equity %** | **Change in equity** |
|  | **ha** | **ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **equity/owned assets** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |  |
| <$485k | 116 | 365 | 347 | 124 | 1,824 | 572 | 16,212 | 19,733 | 2,802 | 16,736 | 90% | 1,901 |
| $485 - $938k | 323 | 818 | 180 | 101 | 1,613 | 453 | 12,861 | 17,208 | 1,648 | 12,571 | 90% | 1,180 |
| $938k - $1.7m | 213 | 1,179 | 643 | 126 | 1,588 | 554 | 15,230 | 18,937 | 2,116 | 16,302 | 89% | 1,523 |
| >$1.7m | 504 | 2,522 | 472 | 181 | 1,390 | 550 | 15,191 | 20,029 | 2,855 | 15,411 | 86% | 787 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Gippsland Average** | **134** | **637** | **156** | **147** | **2,369** | **687** | **15,690** | **20,448** | **2,068** | **17,292** | **90%** | **1,224** |
| **Northern Average** | **124** | **822** | **174** | **124** | **1,383** | **517** | **13,483** | **18,259** | **1,023** | **15,021** | **92%** | **1,450** |
| **South West Average** | **182** | **1,658** | **162** | **126** | **1,472** | **479** | **14,562** | **18,897** | **2,217** | **14,694** | **86%** | **547** |

Table B1

Whole-farm Profit Performance - South West

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| SW14 | 909 | 462 | 129 | 318 | 69 | 249 | 2.0% | 2.0% | 0.35 | 0.06 |
| SW39 | 1,284 | 615 | 235 | 435 | 183 | 252 | 1.9% | 1.3% | 0.34 | 0.06 |
| SW55 | 595 | 585 | 555 | -545 | 3 | -548 | -2.3% | -2.3% | -0.92 | 0.03 |
| SW87 | 860 | 391 | 210 | 259 | 52 | 207 | 1.3% | 1.1% | 0.30 | 0.04 |
| SW88 | 1,522 | 700 | 372 | 449 | 112 | 337 | 2.4% | 2.2% | 0.30 | 0.08 |
| SW114 | 1,203 | 307 | 307 | 590 | 5 | 585 | 4.6% | 4.7% | 0.49 | 0.09 |
| SW512 | 1,338 | 611 | 532 | 195 | 0 | 195 | 1.3% | 1.3% | 0.15 | 0.09 |
| SW522 | 1,087 | 473 | 215 | 399 | 3 | 395 | 1.9% | 2.0% | 0.37 | 0.05 |
| SW623 | 1,152 | 604 | 520 | 27 | 490 | -463 | 0.1% | -4.6% | 0.02 | 0.05 |
| SW659 | 635 | 343 | 238 | 54 | 122 | -68 | 0.3% | -0.5% | 0.08 | 0.04 |
| SW693 | 1,508 | 607 | 232 | 668 | 108 | 561 | 3.0% | 2.7% | 0.44 | 0.07 |
| SW751 | 1,603 | 676 | 323 | 603 | 103 | 500 | 2.7% | 2.5% | 0.38 | 0.07 |
| SW754 | 909 | 357 | 365 | 188 | 23 | 165 | 0.9% | 0.9% | 0.21 | 0.05 |
| SW758 | 2,148 | 493 | 513 | 1,142 | 280 | 862 | 5.3% | 7.3% | 0.53 | 0.10 |
| SW759 | 1,142 | 557 | 201 | 385 | 38 | 346 | 2.0% | 1.9% | 0.34 | 0.06 |
| SW809 | 1,672 | 902 | 564 | 205 | 151 | 54 | 1.1% | 0.3% | 0.12 | 0.09 |
| SW1006 | 2,879 | 1,373 | 1,111 | 395 | 73 | 322 | 2.5% | 3.3% | 0.14 | 0.18 |
| SW1016 | 1,118 | 438 | 395 | 285 | 112 | 173 | 1.3% | 0.9% | 0.25 | 0.05 |
| SW1018 | 1,172 | 557 | 452 | 162 | 141 | 21 | 0.8% | 0.1% | 0.14 | 0.05 |
| SW1019 | 3,204 | 1,335 | 755 | 1,113 | 284 | 829 | 4.5% | 8.8% | 0.35 | 0.13 |
| SW1023 | 1,370 | 558 | 261 | 551 | 14 | 537 | 2.3% | 2.3% | 0.40 | 0.06 |
| SW1024 | 1,001 | 368 | 380 | 253 | 62 | 191 | 1.6% | 1.4% | 0.25 | 0.06 |
| SW1025 | 1,059 | 482 | 424 | 153 | 208 | -55 | 0.6% | -0.3% | 0.14 | 0.04 |
| SW1026 | 1,640 | 851 | 520 | 268 | 328 | -59 | 0.9% | -0.2% | 0.16 | 0.06 |
| SW1028 | 1,254 | 543 | 284 | 427 | 155 | 272 | 2.0% | 2.6% | 0.34 | 0.06 |
| SW1029 | 1,100 | 742 | 262 | 96 | 165 | -69 | 0.6% | -3.0% | 0.09 | 0.07 |
| SW1032 | 1,106 | 723 | 561 | -179 | 0 | -179 | -0.8% | -0.8% | -0.16 | 0.05 |
| SW1034 | 717 | 271 | 104 | 342 | 119 | 223 | 3.5% | 3.5% | 0.48 | 0.07 |
| SW1035 | 1,104 | 560 | 246 | 298 | 102 | 197 | 2.2% | 1.7% | 0.27 | 0.08 |
| SW1036 | 1,044 | 548 | 205 | 291 | 0 | 291 | 1.8% | 1.8% | 0.28 | 0.07 |
| SW1037 | 1,732 | 703 | 358 | 671 | 292 | 380 | 3.3% | 3.5% | 0.39 | 0.08 |
| SW1038 | 1,059 | 541 | 408 | 111 | 94 | 17 | 0.6% | 0.1% | 0.10 | 0.06 |
| SW1039 | 1,219 | 533 | 250 | 436 | 444 | -7 | 2.6% | -0.1% | 0.36 | 0.07 |
| SW1041 | 853 | 513 | 339 | 1 | 43 | -42 | 0.0% | -0.3% | 0.00 | 0.06 |
| SW1042 | 528 | 289 | 223 | 16 | 77 | -62 | 0.1% | -0.5% | 0.03 | 0.03 |
| SW1043 | 1,019 | 479 | 252 | 288 | 144 | 145 | 2.0% | 1.4% | 0.28 | 0.07 |
| SW1045 | 779 | 471 | 235 | 72 | 174 | -102 | 0.5% | -0.8% | 0.09 | 0.05 |
| SW1046 | 920 | 439 | 351 | 131 | 21 | 110 | 0.8% | 0.7% | 0.14 | 0.06 |
| SW1047 | 962 | 516 | 489 | -43 | 143 | -186 | -0.2% | -1.2% | -0.04 | 0.05 |
| SW1048 | 1,216 | 503 | 367 | 345 | 21 | 324 | 2.6% | 2.5% | 0.28 | 0.09 |
| SW1050 | 946 | 656 | 207 | 83 | 0 | 83 | 0.7% | 0.7% | 0.09 | 0.09 |
| SW1051 | 870 | 906 | 275 | -310 | 0 | -310 | -2.4% | -2.4% | -0.36 | 0.07 |
| SW1052 | 515 | 594 | 456 | -536 | 0 | -536 | -2.8% | -2.8% | -1.04 | 0.03 |
| SW1057 | 780 | 453 | 336 | -9 | 232 | -241 | -0.1% | -3.2% | -0.01 | 0.05 |
| SW1058 | 1,820 | 821 | 217 | 782 | 88 | 694 | 4.6% | 5.6% | 0.43 | 0.11 |
| SW1059 | 631 | 292 | 302 | 37 | 35 | 2 | 0.2% | 0.0% | 0.06 | 0.03 |
| SW1060 | 2,090 | 620 | 354 | 1,117 | 240 | 877 | 3.4% | 3.8% | 0.53 | 0.06 |
| SW1061 | 1,321 | 723 | 600 | -3 | 185 | -187 | 0.0% | -1.2% | 0.00 | 0.07 |
| SW1062 | 947 | 358 | 350 | 239 | 99 | 140 | 1.5% | 1.2% | 0.25 | 0.06 |
| SW1064 | 1,127 | 465 | 358 | 304 | 74 | 230 | 1.9% | 1.8% | 0.27 | 0.07 |
| SW1065 | 1,081 | 663 | 258 | 160 | 128 | 32 | 0.8% | 0.2% | 0.15 | 0.05 |
| SW1066 | 1,467 | 480 | 364 | 624 | 102 | 522 | 3.3% | 3.4% | 0.43 | 0.08 |
| SW1067 | 1,241 | 361 | 476 | 403 | 32 | 372 | 2.0% | 2.2% | 0.33 | 0.06 |
| SW1070 | 1,979 | 1,089 | 317 | 574 | 185 | 389 | 5.6% | 23.0% | 0.29 | 0.19 |
| SW1071 | 1,193 | 548 | 335 | 310 | 93 | 217 | 1.7% | 1.7% | 0.26 | 0.07 |
| SW1072 | 1,558 | 868 | 356 | 334 | 195 | 139 | 1.1% | 0.6% | 0.21 | 0.05 |
| SW1073 | 1,323 | 589 | 293 | 441 | 133 | 308 | 2.1% | 1.8% | 0.33 | 0.06 |
| SW1074 | 1,362 | 527 | 460 | 374 | 120 | 255 | 1.5% | 1.1% | 0.27 | 0.05 |
| SW1075 | 1,281 | 848 | 513 | -80 | 244 | -325 | -0.4% | -5.3% | -0.06 | 0.06 |
| SW1076 | 1,268 | 469 | 439 | 359 | 109 | 251 | 2.0% | 1.8% | 0.28 | 0.07 |
| SW1077 | 1,167 | 564 | 193 | 410 | 314 | 96 | 2.9% | 1.7% | 0.35 | 0.08 |
| SW1078 | 421 | 79 | 239 | 103 | 40 | 63 | 0.5% | 0.3% | 0.24 | 0.02 |
| SW1079 | 933 | 345 | 146 | 442 | 90 | 352 | 2.8% | 3.4% | 0.47 | 0.06 |
| SW1080 | 1,573 | 852 | 437 | 284 | 160 | 125 | 1.3% | 0.7% | 0.18 | 0.07 |
| **Average** | **1,227** | **581** | **360** | **286** | **123** | **163** | **1.5%** | **1.4%** | **0.19** | **0.07** |

Table B2

Whole-farm Feed Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2022 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| SW14 | 10.8 | 870 | 127% | 153% | 2.8 | 0.3 | 7% | 9 | 19 | 0 | 2 |
| SW39 | 18.5 | 888 | 130% | 190% | 5.1 | 0.1 | 4% | 2 | 25 | 33 | 18 |
| SW55 | 15.0 | 759 | 134% | 207% | 4.5 | 0.2 | 0% | 0 | 5 | 0 | 6 |
| SW87 | 13.3 | 859 | 132% | 165% | 3.7 | 0.1 | 1% | 0 | 8 | 1 | 10 |
| SW88 | 20.8 | 942 | 144% | 180% | 5.7 | 0.4 | 4% | 0 | 15 | 13 | 18 |
| SW114 | 11.3 | 870 | 148% | 263% | 3.2 | 0.0 | 0% | 1 | 9 | 0 | 10 |
| SW512 | 15.0 | 850 | 145% | 253% | 3.9 | 0.2 | 9% | 1 | 14 | 7 | 14 |
| SW522 | 14.7 | 876 | 143% | 201% | 4.1 | 0.2 | 4% | 5 | 12 | 9 | 6 |
| SW623 | 17.4 | 932 | 137% | 171% | 4.9 | 0.2 | 2% | 2 | 9 | 26 | 10 |
| SW659 | 12.0 | 997 | 158% | 206% | 3.3 | 0.2 | 3% | 0 | 7 | 0 | 9 |
| SW693 | 19.3 | 776 | 124% | 199% | 4.9 | 0.2 | 6% | 8 | 15 | 0 | 1 |
| SW751 | 18.9 | 935 | 143% | 191% | 4.8 | 0.0 | 13% | 3 | 19 | 0 | 17 |
| SW754 | 16.9 | 777 | 106% | 162% | 4.8 | 0.2 | 2% | 5 | 11 | 0 | 1 |
| SW758 | 21.5 | 931 | 135% | 166% | 5.6 | 0.2 | 10% | 0 | 12 | 24 | 15 |
| SW759 | 19.1 | 790 | 125% | 169% | 5.4 | 0.0 | 5% | 3 | 8 | 0 | 4 |
| SW809 | 16.5 | 903 | 145% | 195% | 3.9 | 0.3 | 15% | 2 | 13 | 8 | 17 |
| SW1006 | 21.3 | 975 | 136% | 177% | 5.1 | 0.1 | 17% | 24 | 12 | 13 | 8 |
| SW1016 | 15.7 | 992 | 138% | 195% | 4.0 | 0.5 | 4% | 17 | 20 | 8 | 1 |
| SW1018 | 14.0 | 867 | 124% | 175% | 4.0 | 0.1 | 2% | 7 | 2 | 0 | 0 |
| SW1019 | 19.0 | 876 | 143% | 200% | 3.3 | 0.0 | 41% | 0 | 6 | 0 | 6 |
| SW1023 | 16.9 | 907 | 131% | 142% | 4.7 | 0.0 | 4% | 4 | 13 | 6 | 16 |
| SW1024 | 11.2 | 832 | 152% | 265% | 3.0 | 0.0 | 1% | 1 | 11 | 0 | 13 |
| SW1025 | 19.5 | 941 | 131% | 174% | 5.5 | 0.1 | 3% | 7 | 15 | 0 | 1 |
| SW1026 | 22.5 | 916 | 132% | 183% | 5.8 | 0.2 | 10% | 12 | 25 | 0 | 2 |
| SW1028 | 20.9 | 849 | 170% | 268% | 5.7 | 0.0 | 7% | 0 | 8 | 0 | 10 |
| SW1029 | 22.0 | 1010 | 178% | 224% | 6.0 | 0.4 | 4% | 1 | 11 | 20 | 10 |
| SW1032 | 13.7 | 790 | 137% | 197% | 3.3 | 0.0 | 17% | 0 | 0 | 0 | 0 |
| SW1034 | 10.4 | 744 | 136% | 228% | 2.9 | 0.0 | 1% | 0 | 6 | 0 | 7 |
| SW1035 | 13.9 | 753 | 146% | 244% | 3.7 | 0.1 | 7% | 0 | 7 | 0 | 9 |
| SW1036 | 16.4 | 828 | 158% | 214% | 4.5 | 0.4 | 6% | 0 | 0 | 0 | 0 |
| SW1037 | 10.4 | 871 | 162% | 285% | 2.5 | 0.0 | 0% | 0 | 6 | 0 | 7 |
| SW1038 | 16.4 | 733 | 134% | 178% | 4.4 | 0.1 | 8% | 0 | 11 | 0 | 14 |
| SW1039 | 19.5 | 828 | 158% | 214% | 5.3 | 0.0 | 7% | 0 | 0 | 0 | 0 |
| SW1041 | 15.4 | 759 | 147% | 168% | 4.1 | 0.0 | 8% | 0 | 0 | 0 | 0 |
| SW1042 | 10.1 | 699 | 140% | 250% | 2.5 | 0.1 | 0% | 0 | 4 | 4 | 5 |
| SW1043 | 15.6 | 764 | 134% | 196% | 3.9 | 0.0 | 13% | 2 | 7 | 0 | 8 |
| SW1045 | 15.2 | 690 | 122% | 155% | 3.9 | 0.0 | 11% | 0 | 8 | 0 | 10 |
| SW1046 | 13.0 | 752 | 137% | 196% | 3.5 | 0.1 | 6% | 0 | 7 | 0 | 9 |
| SW1047 | 15.2 | 868 | 160% | 285% | 4.2 | 0.2 | 0% | 11 | 3 | 3 | 0 |
| SW1048 | 15.9 | 937 | 175% | 283% | 4.3 | 0.0 | 8% | 11 | 1 | 2 | 0 |
| SW1050 | 15.3 | 760 | 120% | 178% | 3.8 | 0.4 | 11% | 5 | 12 | 0 | 12 |
| SW1051 | 13.6 | 880 | 145% | 237% | 3.4 | 0.1 | 15% | 37 | 4 | 4 | 3 |
| SW1052 | 14.6 | 789 | 121% | 192% | 3.5 | 0.0 | 7% | 0 | 3 | 0 | 4 |
| SW1057 | 13.1 | 826 | 130% | 158% | 3.6 | 0.1 | 4% | 4 | 15 | 2 | 19 |
| SW1058 | 11.9 | 576 | 115% | 129% | 3.9 | 0.9 | 3% | 0 | 5 | 0 | 7 |
| SW1059 | 12.2 | 748 | 122% | 243% | 3.4 | 0.4 | 0% | 0 | 0 | 0 | 0 |
| SW1060 | 19.1 | 842 | 131% | 134% | 5.3 | 0.4 | 1% | 10 | 15 | 2 | 11 |
| SW1061 | 15.0 | 793 | 126% | 123% | 3.8 | 0.9 | 0% | 2 | 10 | 11 | 13 |
| SW1062 | 19.3 | 734 | 107% | 123% | 5.5 | 0.0 | 2% | 3 | 8 | 5 | 2 |
| SW1064 | 17.6 | 780 | 134% | 198% | 3.6 | 1.2 | 3% | 32 | 11 | 30 | 5 |
| SW1065 | 14.2 | 811 | 131% | 182% | 3.5 | 0.1 | 13% | 1 | 14 | 26 | 11 |
| SW1066 | 15.3 | 1061 | 128% | 143% | 4.3 | 0.4 | 0% | 3 | 19 | 34 | 24 |
| SW1067 | 16.5 | 1065 | 128% | 144% | 4.6 | 0.3 | 0% | 3 | 17 | 11 | 21 |
| SW1070 | 20.2 | 740 | 0% | 0% | 5.3 | 0.0 | 10% | 1 | 9 | 20 | 11 |
| SW1071 | 8.5 | 780 | 133% | 209% | 2.4 | 0.0 | 0% | 4 | 9 | 0 | 6 |
| SW1072 | 15.7 | 730 | 136% | 210% | 4.2 | 0.0 | 0% | 2 | 1 | 0 | 0 |
| SW1073 | 9.2 | 792 | 133% | 206% | 3.0 | 0.0 | 0% | 0 | 1 | 0 | 0 |
| SW1074 | 16.6 | 792 | 146% | 308% | 4.6 | 0.0 | 9% | 0 | 0 | 0 | 0 |
| SW1075 | 17.9 | 693 | 96% | 104% | 4.2 | 0.1 | 18% | 10 | 14 | 0 | 2 |
| SW1076 | 14.2 | 722 | 137% | 218% | 4.8 | 0.0 | 0% | 0 | 1 | 0 | 0 |
| SW1077 | 16.1 | 842 | 160% | 321% | 4.3 | 0.0 | 3% | 0 | 12 | 0 | 15 |
| SW1078 | 17.7 | 888 | 0% | 0% | 5.1 | 0.0 | 0% | 0 | 0 | 0 | 0 |
| SW1079 | 12.6 | 733 | 134% | 178% | 3.6 | 0.1 | 3% | 0 | 12 | 0 | 15 |
| SW1080 | 10.5 | 761 | 121% | 192% | 5.2 | 0.0 | 0% | 30 | 7 | 16 | 6 |
| **Average** | **15.7** | **832** | **133%** | **192%** | **4.2** | **0.2** | **6%** | **4** | **9** | **5** | **8** |

Table B3

Pasture costs - South West

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| SW14 | 63 | 18 | 17 | 28 | 3 | 0 | 0 | 0 | 0 | 129 |
| SW39 | 174 | 17 | 4 | 0 | 9 | 5 | 0 | 0 | 0 | 210 |
| SW55 | 37 | 3 | 1 | 15 | 2 | 22 | 0 | 0 | 0 | 79 |
| SW87 | 78 | 10 | 0 | 20 | 0 | 0 | 0 | 1 | 0 | 109 |
| SW88 | 156 | 42 | 17 | 40 | 29 | 5 | 32 | 0 | 0 | 320 |
| SW114 | 77 | 6 | 5 | 7 | 17 | 0 | 4 | 0 | 0 | 117 |
| SW512 | 152 | 5 | 8 | 26 | 3 | 0 | 0 | 0 | 0 | 194 |
| SW522 | 92 | 14 | 7 | 33 | 1 | 12 | 0 | 0 | 0 | 158 |
| SW623 | 128 | 9 | 4 | 0 | 14 | 0 | 0 | 6 | 0 | 161 |
| SW659 | 73 | 8 | 8 | 0 | 8 | 6 | 0 | 1 | 0 | 103 |
| SW693 | 106 | 12 | 14 | 50 | 15 | 20 | 0 | 2 | 0 | 220 |
| SW751 | 139 | 24 | 22 | 0 | 24 | 0 | 0 | 0 | 0 | 208 |
| SW754 | 67 | 2 | 29 | 19 | 0 | 0 | 0 | 0 | 0 | 117 |
| SW758 | 147 | 0 | 0 | 9 | 19 | 0 | 0 | 0 | 0 | 175 |
| SW759 | 51 | 42 | 25 | 0 | 0 | 105 | 0 | 0 | 0 | 223 |
| SW809 | 138 | 19 | 13 | 46 | 30 | 0 | 0 | 1 | 0 | 248 |
| SW1006 | 132 | 38 | 4 | 0 | 77 | 0 | 16 | 0 | 0 | 268 |
| SW1016 | 177 | 19 | 13 | 5 | 35 | 0 | 0 | 0 | 0 | 249 |
| SW1018 | 19 | 43 | 21 | 3 | 7 | 0 | 0 | 0 | 0 | 93 |
| SW1019 | 39 | 30 | 33 | 0 | 0 | 12 | 0 | 0 | 44 | 157 |
| SW1023 | 127 | 17 | 18 | 0 | 3 | 13 | 0 | 0 | 0 | 178 |
| SW1024 | 64 | 11 | 13 | 0 | 6 | 0 | 0 | 5 | 0 | 99 |
| SW1025 | 83 | 30 | 26 | 3 | 4 | 29 | 0 | 0 | 0 | 175 |
| SW1026 | 145 | 35 | 28 | 36 | 0 | 0 | 0 | 0 | 0 | 245 |
| SW1028 | 48 | 0 | 4 | 0 | 0 | 0 | 0 | 22 | 0 | 75 |
| SW1029 | 119 | 16 | 9 | 46 | 15 | 1 | 0 | 0 | 0 | 206 |
| SW1032 | 1 | 58 | 11 | 0 | 20 | 34 | 0 | 0 | 0 | 124 |
| SW1034 | 36 | 1 | 1 | 0 | 1 | 0 | 0 | 6 | 0 | 45 |
| SW1035 | 60 | 9 | 4 | 17 | 6 | 0 | 3 | 0 | 0 | 99 |
| SW1036 | 0 | 0 | 47 | 0 | 0 | 0 | 0 | 0 | 0 | 47 |
| SW1037 | 43 | 3 | 21 | 3 | 10 | 0 | 0 | 0 | 0 | 81 |
| SW1038 | 115 | 3 | 2 | 16 | 0 | 2 | 0 | 23 | 0 | 162 |
| SW1039 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 4 |
| SW1041 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SW1042 | 46 | 1 | 11 | 6 | 17 | 6 | 0 | 0 | 0 | 87 |
| SW1043 | 41 | 2 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 48 |
| SW1045 | 63 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 64 |
| SW1046 | 66 | 3 | 2 | 3 | 22 | 0 | 0 | 0 | 0 | 97 |
| SW1047 | 57 | 38 | 9 | 0 | 16 | 33 | 0 | 0 | 0 | 153 |
| SW1048 | 154 | 7 | 17 | 14 | 8 | 0 | 0 | 0 | 0 | 201 |
| SW1050 | 95 | 15 | 28 | 75 | 0 | 0 | 0 | 1 | 0 | 214 |
| SW1051 | 120 | 96 | 37 | 15 | 0 | 0 | 0 | 4 | 0 | 272 |
| SW1052 | 17 | 6 | 21 | 1 | 5 | 9 | 0 | 3 | 0 | 62 |
| SW1057 | 104 | 14 | 7 | 19 | 6 | 29 | 0 | 1 | 0 | 181 |
| SW1058 | 33 | 5 | 1 | 22 | 26 | 0 | 0 | 47 | 0 | 135 |
| SW1059 | 0 | 0 | 2 | 16 | 1 | 0 | 0 | 1 | 0 | 20 |
| SW1060 | 153 | 51 | 39 | 12 | 14 | 0 | 0 | 12 | 57 | 337 |
| SW1061 | 163 | 40 | 40 | 86 | 9 | 0 | 0 | 34 | 0 | 370 |
| SW1062 | 74 | 10 | 20 | 4 | 2 | 5 | 0 | 0 | 0 | 116 |
| SW1064 | 2 | 33 | 15 | 6 | 14 | 0 | 0 | 0 | 0 | 70 |
| SW1065 | 112 | 18 | 19 | 17 | 22 | 0 | 0 | 0 | 0 | 188 |
| SW1066 | 240 | 3 | 33 | 14 | 0 | 9 | 0 | 0 | 0 | 299 |
| SW1067 | 151 | 14 | 8 | 9 | 0 | 8 | 0 | 0 | 0 | 189 |
| SW1070 | 145 | 4 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 167 |
| SW1071 | 79 | 36 | 7 | 0 | 4 | 0 | 0 | 0 | 0 | 126 |
| SW1072 | 35 | 28 | 10 | 0 | 30 | 8 | 0 | 0 | 0 | 111 |
| SW1073 | 15 | 24 | 10 | 3 | 1 | 0 | 0 | 0 | 0 | 52 |
| SW1074 | 0 | 10 | 5 | 0 | 0 | 8 | 0 | 0 | 0 | 22 |
| SW1075 | 103 | 12 | 1 | 12 | 0 | 59 | 0 | 0 | 0 | 186 |
| SW1076 | 7 | 0 | 0 | 0 | 5 | 4 | 0 | 0 | 0 | 16 |
| SW1077 | 82 | 7 | 7 | 0 | 12 | 13 | 0 | 0 | 0 | 121 |
| SW1078 | 0 | 0 | 6 | 0 | 4 | 2 | 0 | 6 | 0 | 17 |
| SW1079 | 51 | 3 | 8 | 4 | 2 | 8 | 0 | 2 | 0 | 78 |
| SW1080 | 64 | 45 | 11 | 1 | 14 | 0 | 0 | 23 | 0 | 158 |
| **Average** | **81** | **17** | **13** | **12** | **9** | **7** | **1** | **3** | **2** | **144** |

Table B4

Overhead costs - South West

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| SW14 | 0 | 37 | 5 | 15 | 14 | 20 | 20 | 19 | 129 |
| SW39 | 49 | 30 | 3 | 16 | 26 | 17 | 12 | 83 | 235 |
| SW55 | 212 | 78 | 4 | 22 | 38 | 32 | 50 | 120 | 555 |
| SW87 | 79 | 19 | 2 | 9 | 14 | 11 | 9 | 65 | 210 |
| SW88 | 0 | 50 | 10 | 38 | 30 | 90 | 59 | 96 | 372 |
| SW114 | 26 | 56 | 2 | 29 | 13 | 32 | 14 | 136 | 307 |
| SW512 | 90 | 77 | 1 | 31 | 24 | 29 | 51 | 229 | 532 |
| SW522 | 24 | 67 | 3 | 12 | 15 | 18 | 44 | 32 | 215 |
| SW623 | 96 | 43 | 2 | 24 | 24 | 47 | 17 | 267 | 520 |
| SW659 | 55 | 17 | 3 | 9 | 14 | 36 | 21 | 83 | 238 |
| SW693 | 0 | 17 | 3 | 20 | 37 | 45 | 27 | 84 | 232 |
| SW751 | 60 | 44 | 6 | 17 | 20 | 33 | 26 | 117 | 323 |
| SW754 | 0 | 58 | 3 | 17 | 28 | 28 | 22 | 209 | 365 |
| SW758 | 0 | 146 | 6 | 27 | 20 | 20 | 53 | 241 | 513 |
| SW759 | 0 | 27 | 2 | 13 | 11 | 20 | 10 | 118 | 201 |
| SW809 | 74 | 27 | 0 | 42 | 30 | 38 | 90 | 262 | 564 |
| SW1006 | 0 | 333 | 9 | 54 | 20 | 192 | 31 | 474 | 1111 |
| SW1016 | 0 | 90 | 3 | 22 | 17 | 43 | 2 | 218 | 395 |
| SW1018 | 0 | 90 | 4 | 35 | 20 | 34 | 91 | 178 | 452 |
| SW1019 | 239 | 162 | 4 | 23 | 14 | 38 | 12 | 264 | 755 |
| SW1023 | 37 | 24 | 3 | 14 | 41 | 35 | 11 | 97 | 261 |
| SW1024 | 0 | 127 | 2 | 34 | 10 | 22 | 29 | 156 | 380 |
| SW1025 | 89 | 57 | 14 | 28 | 23 | 56 | 25 | 132 | 424 |
| SW1026 | 0 | 103 | 21 | 50 | 27 | 113 | 26 | 180 | 520 |
| SW1028 | 51 | 37 | 3 | 9 | 21 | 22 | 34 | 107 | 284 |
| SW1029 | 175 | 18 | 7 | 11 | 0 | 34 | 17 | 0 | 262 |
| SW1032 | 137 | 80 | 9 | 38 | 29 | 52 | 35 | 182 | 561 |
| SW1034 | 25 | 10 | 1 | 8 | 8 | 7 | 9 | 36 | 104 |
| SW1035 | 0 | 28 | 3 | 30 | 18 | 35 | 11 | 121 | 246 |
| SW1036 | 51 | 34 | 6 | 19 | 16 | 62 | 16 | 0 | 205 |
| SW1037 | 73 | 91 | 2 | 30 | 14 | 21 | 9 | 119 | 358 |
| SW1038 | 0 | 43 | 3 | 25 | 17 | 47 | 17 | 256 | 408 |
| SW1039 | 40 | 28 | 4 | 11 | 18 | 50 | 11 | 88 | 250 |
| SW1041 | 0 | 36 | 7 | 34 | 19 | 34 | 28 | 182 | 339 |
| SW1042 | 0 | 23 | 2 | 10 | 10 | 38 | 18 | 122 | 223 |
| SW1043 | 0 | 23 | 2 | 12 | 19 | 25 | 9 | 162 | 252 |
| SW1045 | 49 | 52 | 4 | 17 | 16 | 38 | 10 | 50 | 235 |
| SW1046 | 0 | 76 | 3 | 17 | 15 | 9 | 33 | 198 | 351 |
| SW1047 | 83 | 87 | 6 | 30 | 16 | 97 | 30 | 141 | 489 |
| SW1048 | 0 | 42 | 7 | 20 | 14 | 51 | 40 | 193 | 367 |
| SW1050 | 86 | 45 | 2 | 6 | 18 | 10 | 41 | 0 | 207 |
| SW1051 | 147 | 49 | 2 | 7 | 17 | 20 | 32 | 0 | 275 |
| SW1052 | 180 | 131 | 6 | 17 | 30 | 60 | 19 | 12 | 456 |
| SW1057 | 0 | 96 | 2 | 22 | 10 | 37 | 13 | 157 | 336 |
| SW1058 | 0 | 22 | 4 | 11 | 15 | 11 | 89 | 63 | 217 |
| SW1059 | 54 | 42 | 1 | 13 | 25 | 42 | 32 | 92 | 302 |
| SW1060 | 115 | 39 | 5 | 26 | 29 | 33 | 26 | 81 | 354 |
| SW1061 | 0 | 84 | 0 | 28 | 45 | 30 | 14 | 400 | 600 |
| SW1062 | 106 | 37 | 2 | 16 | 27 | 31 | 31 | 99 | 350 |
| SW1064 | 122 | 78 | 7 | 19 | 18 | 38 | 26 | 49 | 358 |
| SW1065 | 33 | 25 | 5 | 23 | 19 | 26 | 33 | 95 | 258 |
| SW1066 | 0 | 31 | 4 | 33 | 39 | 36 | 55 | 165 | 364 |
| SW1067 | 0 | 66 | 4 | 29 | 29 | 79 | 49 | 220 | 476 |
| SW1070 | 0 | 40 | 5 | 28 | 34 | 44 | 16 | 149 | 317 |
| SW1071 | 0 | 33 | 7 | 21 | 18 | 23 | 48 | 184 | 335 |
| SW1072 | 93 | 61 | 6 | 25 | 26 | 42 | 67 | 37 | 356 |
| SW1073 | 74 | 90 | 5 | 18 | 29 | 12 | 26 | 39 | 293 |
| SW1074 | 80 | 83 | 2 | 28 | 27 | 42 | 33 | 167 | 460 |
| SW1075 | 0 | 7 | 9 | 31 | 18 | 19 | 21 | 408 | 513 |
| SW1076 | 41 | 120 | 10 | 25 | 32 | 47 | 54 | 111 | 439 |
| SW1077 | 0 | 25 | 4 | 27 | 17 | 12 | 12 | 95 | 193 |
| SW1078 | 0 | 20 | 5 | 13 | 32 | 14 | 7 | 149 | 239 |
| SW1079 | 28 | 45 | 4 | 8 | 12 | 9 | 8 | 32 | 146 |
| SW1080 | 52 | 122 | 8 | 51 | 29 | 36 | 56 | 84 | 437 |
| **Average** | **47** | **61** | **5** | **23** | **21** | **38** | **30** | **136** | **360** |

Table B5

Enterprise Mix and Labour - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| SW14 | 0% | 50% | 31% | 20% | 581 | 6,261 | 0% | 38% | 61% | 0% | 0% | 1% |
| SW39 | 44% | 0% | 0% | 56% | 650 | 12,023 | 69% | 6% | 22% | 0% | 1% | 2% |
| SW55 | 55% | 15% | 6% | 24% | 192 | 1,909 | 0% | 26% | 46% | 26% | 0% | 1% |
| SW87 | 56% | 13% | 0% | 31% | 455 | 5,469 | 24% | 49% | 11% | 15% | 0% | 0% |
| SW88 | 0% | 21% | 38% | 41% | 413 | 8,597 | 4% | 83% | 12% | 0% | 0% | 1% |
| SW114 | 17% | 17% | 9% | 57% | 351 | 3,922 | 63% | 16% | 17% | 0% | 0% | 5% |
| SW512 | 25% | 19% | 0% | 55% | 210 | 3,149 | 0% | 54% | 46% | 0% | 0% | 0% |
| SW522 | 49% | 7% | 4% | 40% | 1192 | 17,562 | 22% | 21% | 57% | 0% | 0% | 0% |
| SW623 | 29% | 20% | 1% | 50% | 170 | 2,958 | 0% | 93% | 6% | 0% | 0% | 1% |
| SW659 | 44% | 3% | 0% | 53% | 604 | 7,253 | 0% | 59% | 40% | 0% | 0% | 0% |
| SW693 | 0% | 17% | 45% | 38% | 432 | 8,345 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW751 | 28% | 14% | 6% | 51% | 374 | 7,081 | 7% | 79% | 2% | 0% | 0% | 11% |
| SW754 | 0% | 10% | 0% | 90% | 414 | 6,997 | 53% | 43% | 3% | 0% | 0% | 1% |
| SW758 | 0% | 1% | 0% | 99% | 370 | 7,964 | 96% | 0% | 0% | 0% | 0% | 4% |
| SW759 | 0% | 28% | 30% | 42% | 343 | 5,139 | 0% | 26% | 61% | 13% | 0% | 0% |
| SW809 | 24% | 12% | 0% | 64% | 187 | 3,090 | 42% | 56% | 2% | 0% | 0% | 0% |
| SW1006 | 0% | 48% | 0% | 52% | 106 | 2,248 | 0% | 98% | 0% | 0% | 0% | 2% |
| SW1016 | 0% | 17% | 15% | 69% | 263 | 4,134 | 52% | 39% | 8% | 0% | 0% | 2% |
| SW1018 | 0% | 13% | 9% | 77% | 402 | 4,464 | 0% | 69% | 4% | 27% | 0% | 0% |
| SW1019 | 37% | 11% | 0% | 53% | 129 | 2,444 | 21% | 79% | 1% | 0% | 0% | 0% |
| SW1023 | 20% | 25% | 0% | 55% | 433 | 7,305 | 10% | 79% | 9% | 0% | 0% | 2% |
| SW1024 | 0% | 21% | 0% | 79% | 382 | 4,089 | 0% | 96% | 2% | 0% | 0% | 2% |
| SW1025 | 34% | 0% | 2% | 64% | 396 | 7,715 | 0% | 83% | 11% | 0% | 0% | 5% |
| SW1026 | 0% | 36% | 3% | 61% | 322 | 7,242 | 0% | 70% | 17% | 0% | 0% | 14% |
| SW1028 | 26% | 34% | 0% | 40% | 360 | 7,527 | 0% | 35% | 65% | 0% | 0% | 1% |
| SW1029 | 71% | 29% | 0% | 0% | 370 | 8,137 | 9% | 50% | 40% | 0% | 0% | 1% |
| SW1032 | 35% | 18% | 1% | 47% | 189 | 2,582 | 0% | 47% | 43% | 0% | 2% | 8% |
| SW1034 | 17% | 57% | 5% | 21% | 551 | 5,617 | 0% | 21% | 76% | 2% | 0% | 1% |
| SW1035 | 0% | 26% | 12% | 61% | 405 | 5,640 | 0% | 41% | 56% | 0% | 0% | 3% |
| SW1036 | 44% | 56% | 0% | 0% | 840 | 13,751 | 52% | 12% | 23% | 0% | 9% | 4% |
| SW1037 | 39% | 18% | 0% | 44% | 327 | 1,191 | 0% | 8% | 13% | 76% | 0% | 4% |
| SW1038 | 0% | 15% | 0% | 85% | 319 | 5,219 | 8% | 64% | 27% | 0% | 0% | 2% |
| SW1039 | 20% | 43% | 3% | 33% | 365 | 7,109 | 32% | 24% | 39% | 0% | 0% | 5% |
| SW1041 | 0% | 21% | 32% | 47% | 219 | 3,376 | 0% | 38% | 53% | 0% | 9% | 1% |
| SW1042 | 0% | 2% | 21% | 77% | 602 | 5,163 | 0% | 47% | 41% | 12% | 0% | 0% |
| SW1043 | 0% | 21% | 1% | 79% | 322 | 4,911 | 0% | 56% | 37% | 7% | 0% | 0% |
| SW1045 | 42% | 31% | 0% | 27% | 520 | 7,885 | 0% | 77% | 22% | 0% | 0% | 2% |
| SW1046 | 0% | 28% | 0% | 72% | 351 | 4,574 | 2% | 54% | 41% | 0% | 2% | 1% |
| SW1047 | 43% | 14% | 1% | 42% | 234 | 3,339 | 50% | 10% | 22% | 8% | 5% | 6% |
| SW1048 | 0% | 13% | 0% | 87% | 399 | 6,342 | 0% | 97% | 0% | 0% | 0% | 3% |
| SW1050 | 100% | 0% | 0% | 0% | 1085 | 16,647 | 26% | 68% | 5% | 0% | 0% | 0% |
| SW1051 | 100% | 0% | 0% | 0% | 930 | 11,334 | 53% | 33% | 7% | 6% | 0% | 1% |
| SW1052 | 72% | 21% | 0% | 7% | 336 | 3,531 | 0% | 60% | 6% | 27% | 0% | 7% |
| SW1057 | 0% | 8% | 4% | 88% | 498 | 6,525 | 43% | 55% | 2% | 0% | 0% | 0% |
| SW1058 | 0% | 1% | 45% | 54% | 821 | 2,415 | 0% | 6% | 4% | 89% | 0% | 1% |
| SW1059 | 47% | 10% | 0% | 43% | 449 | 4,316 | 0% | 20% | 51% | 18% | 0% | 11% |
| SW1060 | 47% | 14% | 0% | 39% | 461 | 8,795 | 84% | 13% | 1% | 0% | 0% | 3% |
| SW1061 | 0% | 7% | 29% | 64% | 151 | 2,260 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW1062 | 47% | 16% | 0% | 38% | 309 | 5,957 | 41% | 57% | 0% | 0% | 0% | 2% |
| SW1064 | 55% | 19% | 8% | 19% | 365 | 4,617 | 19% | 44% | 0% | 37% | 0% | 0% |
| SW1065 | 18% | 43% | 0% | 39% | 394 | 5,599 | 0% | 46% | 53% | 0% | 0% | 1% |
| SW1066 | 0% | 9% | 26% | 65% | 372 | 5,711 | 98% | 0% | 0% | 0% | 0% | 2% |
| SW1067 | 0% | 3% | 0% | 97% | 349 | 5,764 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW1070 | 0% | 8% | 2% | 89% | 576 | 11,624 | 67% | 0% | 0% | 0% | 31% | 2% |
| SW1071 | 0% | 9% | 8% | 83% | 346 | 1,725 | 0% | 11% | 12% | 67% | 0% | 9% |
| SW1072 | 42% | 28% | 12% | 18% | 473 | 1,667 | 0% | 9% | 9% | 75% | 0% | 7% |
| SW1073 | 52% | 19% | 6% | 22% | 552 | 2,477 | 0% | 14% | 17% | 65% | 0% | 4% |
| SW1074 | 28% | 12% | 9% | 50% | 264 | 2,692 | 0% | 23% | 28% | 37% | 0% | 12% |
| SW1075 | 0% | 0% | 6% | 94% | 221 | 3,964 | 19% | 78% | 4% | 0% | 0% | 0% |
| SW1076 | 31% | 11% | 0% | 58% | 462 | 4,276 | 0% | 27% | 1% | 67% | 0% | 5% |
| SW1077 | 0% | 21% | 34% | 45% | 386 | 4,272 | 0% | 46% | 40% | 14% | 0% | 0% |
| SW1078 | 0% | 15% | 0% | 85% | 428 | 6,885 | 29% | 31% | 18% | 0% | 12% | 10% |
| SW1079 | 33% | 38% | 0% | 29% | 864 | 10,768 | 19% | 77% | 4% | 1% | 0% | 0% |
| SW1080 | 37% | 23% | 5% | 35% | 389 | 2,124 | 0% | 25% | 1% | 74% | 0% | 1% |
| **Average** | **24%** | **18%** | **7%** | **51%** | **425** | **5870** | **22%** | **42%** | **20%** | **12%** | **1%** | **3%** |

Table B6

Beef Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major calving period** | **Cows (+2 years) annual average calving rate** | **Heifers (1-2 years) annual average calving rate** | **Beef meat sold** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg LWT/ha/100mm** | **$/hd** | **$/kg LWT** |
| SW39 | 18.5 | 96 |  |  |  |  | 749 | 84 | 3,459 | 7.9 |
| SW87 | 13.3 | 51 | Aug | Winter | 86% |  | 112 | 13 | 1,702 | 4.1 |
| SW88 | 20.8 | 1762 | Aug | Winter | 86% | 82% | 173 | 18 | 2,089 | 5.3 |
| SW114 | 11.3 | 0 |  |  |  |  | 567 | 65 | 2,085 | 3.5 |
| SW522 | 14.7 | 118 | Sep | Spring | 81% | 73% | 219 | 25 | 2,730 | 3.9 |
| SW659 | 12.0 | 247 | Mar | Autumn | 67% |  | 12 | 1 | 2,000 | 4.4 |
| SW693 | 19.3 | 402 | Aug | Winter | 98% | 93% | 322 | 41 | 2,684 | 5.1 |
| SW751 | 18.9 | 0 |  |  |  |  | 944 | 101 | 1,590 | 3.6 |
| SW754 | 16.9 | 133 | Aug | Winter | 91% | 75% | 183 | 24 | 1,681 | 3.7 |
| SW758 | 21.5 | 339 | Sep | Spring | 92% | 89% | 355 | 38 | 2,454 | 5.3 |
| SW809 | 16.5 | 1736 | Apr | Autumn | 94% | 0% | 381 | 42 | 4,360 | 6.0 |
| SW1016 | 15.7 | 591 | May | Autumn | 96% | 79% | 346 | 35 | 2,301 | 4.3 |
| SW1019 | 19.0 | 0 |  |  |  |  | 1576 | 180 | 1,565 | 3.8 |
| SW1023 | 16.9 | 55 | Aug | Winter | 90% |  | 284 | 31 | 2,199 | 4.0 |
| SW1029 | 22.0 | 256 | Aug | Winter | 89% | 87% | 99 | 10 | 1,662 | 4.1 |
| SW1032 | 13.7 | 0 |  |  |  |  |  |  |  |  |
| SW1036 | 16.4 | 0 |  |  |  |  | 670 | 81 | 2,366 | 5.4 |
| SW1038 | 16.4 | 84 | Aug | Winter |  | 88% | 79 | 11 | 2,564 | 5.1 |
| SW1039 | 19.5 | 0 |  |  |  |  | 2297 | 277 | 1,596 | 3.8 |
| SW1041 | 15.4 | 0 |  |  |  |  |  |  |  |  |
| SW1045 | 15.2 | 0 |  |  |  |  |  |  |  |  |
| SW1046 | 13.0 | 141 |  |  |  |  | 19 | 3 | 1,952 | 7.4 |
| SW1047 | 15.2 | 263 | Sep | Spring | 90% |  | 343 | 39 | 1,795 | 4.3 |
| SW1050 | 15.3 | 238 | Jul | Winter | 93% | 71% | 113 | 15 | 1,718 | 4.0 |
| SW1051 | 13.6 | 257 |  |  |  |  | 1472 | 167 | 2,502 | 5.3 |
| SW1057 | 13.1 | 128 | Aug | Winter | 95% | 79% | 260 | 31 | 2,566 | 4.4 |
| SW1060 | 19.1 | 168 |  |  |  |  | 1047 | 124 | 2,786 | 4.9 |
| SW1061 | 15.0 | 384 | Mar | Autumn | 76% | 83% | 298 | 38 | 1,831 | 4.7 |
| SW1062 | 19.3 | 107 | Aug | Winter | 92% | 73% | 139 | 19 | 1,565 | 4.2 |
| SW1064 | 17.6 | 864 | Sep | Spring | 89% | 56% | 142 | 18 | 1,847 | 4.0 |
| SW1066 | 15.3 | 144 | May | Autumn | 80% | 76% | 251 | 24 | 2,321 | 4.3 |
| SW1067 | 16.5 | 142 | Mar | Autumn | 84% | 72% | 368 | 35 | 2,001 | 3.9 |
| SW1070 | 20.2 | 296 | Aug | Winter |  | 62% | 265 | 36 | 1,312 | 4.0 |
| SW1072 | 15.7 | 0 |  |  |  |  |  |  |  |  |
| SW1075 | 17.9 | 329 | Mar | Autumn | 98% | 82% | 397 | 57 | 1,609 | 4.3 |
| SW1078 | 17.7 | 104 | Oct | Spring | 118% | 29% | 73 | 8 | 1,380 | 3.6 |
| SW1079 | 12.6 | 0 |  |  |  |  | 444 | 61 | 1,644 | 3.8 |
| **Average** | **16.5** | **255** |  |  | **90%** | **71%** | **455** | **53** | **2,119** | **4.6** |

Table B7

Beef Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Agistment income** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW39 | 5,915 | 6,060 | 1,608 | 78 | 1,541 | 81 | 126 | 47 | 17 | 210 | 147 | 628 | 914 | 49 |
| SW87 | 457 | 201 | 412 | 0 | 668 | 18 | 40 | 0 | 22 | 87 | 0 | 167 | 501 | 38 |
| SW88 | 924 | 0 | 574 | 0 | 1,498 | 43 | 68 | 1,095 | 121 | 280 | 0 | 1,608 | -109 | -5 |
| SW114 | 1,958 | 783 | 361 | 0 | 1,536 | 18 | 50 | 0 | 0 | 110 | 0 | 179 | 1,357 | 120 |
| SW522 | 863 | 384 | 624 | 0 | 1,103 | 38 | 38 | 0 | 57 | 125 | 0 | 258 | 845 | 57 |
| SW659 | 54 | 84 | 646 | 0 | 616 | 147 | 9 | 45 | 59 | 103 | 0 | 362 | 253 | 21 |
| SW693 | 1,639 | 86 | 63 | 0 | 1,617 | 195 | 58 | 134 | 159 | 170 | 0 | 717 | 899 | 47 |
| SW751 | 3,383 | 5,100 | 1,595 | 130 | 8 | 173 | 153 | 0 | 0 | 208 | 0 | 534 | -526 | -28 |
| SW754 | 679 | 10 | 320 | 0 | 990 | 56 | 63 | 21 | 55 | 98 | 0 | 293 | 697 | 41 |
| SW758 | 1,869 | 52 | 283 | 0 | 2,101 | 50 | 96 | 181 | 28 | 165 | 0 | 521 | 1,580 | 73 |
| SW809 | 2,298 | 93 | 670 | 0 | 2,875 | 270 | 203 | 703 | 302 | 202 | 28 | 1,708 | 1,167 | 71 |
| SW1016 | 1,473 | 113 | 184 | 0 | 1,544 | 46 | 25 | 0 | 308 | 243 | 0 | 622 | 923 | 59 |
| SW1019 | 5,960 | 4,719 | -735 | 0 | 507 | 184 | 413 | 0 | 0 | 157 | 0 | 754 | -248 | -13 |
| SW1023 | 1,147 | 24 | 208 | 0 | 1,330 | 32 | 58 | 42 | 0 | 178 | 0 | 309 | 1,021 | 61 |
| SW1029 | 406 | 0 | 757 | 0 | 1,164 | 97 | 41 | 0 | 187 | 160 | 0 | 484 | 679 | 31 |
| SW1032 | 0 | 0 | 0 | 383 | 383 | 0 | 0 | 0 | 0 | 124 | 0 | 124 | 259 | 19 |
| SW1036 | 3,644 | 2,304 | -310 | 633 | 1,663 | 50 | 262 | 0 | 0 | 47 | 0 | 359 | 1,304 | 80 |
| SW1038 | 404 | 2,395 | 2,743 | 0 | 752 | 16 | 73 | 3 | 41 | 146 | 186 | 465 | 288 | 18 |
| SW1039 | 8,769 | 7,082 | 609 | 0 | 2,296 | 111 | 615 | 0 | 0 | 4 | 0 | 731 | 1,565 | 80 |
| SW1041 | 0 | 0 | 0 | 2,138 | 2,138 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,138 | 139 |
| SW1045 | 0 | 9,917 | 9,408 | 0 | -509 | 55 | 0 | 0 | 0 | 64 | 0 | 118 | -627 | -41 |
| SW1046 | 143 | 1,172 | 1,320 | 202 | 492 | 21 | 21 | 0 | 61 | 93 | 0 | 196 | 297 | 23 |
| SW1047 | 1,487 | 1,620 | 582 | 135 | 585 | 80 | 132 | 0 | 128 | 147 | 9 | 496 | 89 | 6 |
| SW1050 | 450 | 147 | 355 | 0 | 659 | 51 | 6 | 0 | 121 | 139 | 82 | 398 | 260 | 17 |
| SW1051 | 7,856 | 2,979 | -2,752 | 0 | 2,126 | 88 | 181 | 68 | 22 | 253 | 0 | 612 | 1,514 | 111 |
| SW1057 | 1,156 | 605 | 120 | 0 | 670 | 149 | 90 | 52 | 10 | 162 | 0 | 463 | 208 | 16 |
| SW1060 | 5,093 | 3,580 | 427 | 0 | 1,940 | 63 | 138 | 0 | 112 | 325 | 0 | 638 | 1,302 | 68 |
| SW1061 | 1,401 | 0 | -166 | 0 | 1,235 | 216 | 138 | 0 | 227 | 284 | 0 | 865 | 371 | 25 |
| SW1062 | 583 | 29 | 453 | 0 | 1,007 | 81 | 19 | 75 | 24 | 112 | 0 | 311 | 696 | 36 |
| SW1064 | 572 | 0 | 421 | 0 | 994 | 198 | 6 | 6 | 500 | 64 | 0 | 774 | 220 | 12 |
| SW1066 | 1,078 | 100 | 433 | 0 | 1,412 | 110 | 70 | 0 | 87 | 286 | 0 | 553 | 859 | 56 |
| SW1067 | 1,429 | 159 | -28 | 0 | 1,243 | 87 | 82 | 0 | 104 | 180 | 0 | 453 | 790 | 48 |
| SW1070 | 1,050 | 135 | 513 | 496 | 1,924 | 567 | 37 | 283 | 0 | 167 | 0 | 1,055 | 869 | 43 |
| SW1072 | 0 | 0 | 0 | 432 | 432 | 0 | 0 | 0 | 0 | 111 | 0 | 111 | 320 | 20 |
| SW1075 | 1,723 | 51 | -126 | 0 | 1,547 | 146 | 100 | 59 | 144 | 174 | 0 | 623 | 924 | 52 |
| SW1078 | 264 | 14 | 173 | 109 | 532 | 14 | 27 | 0 | 59 | 17 | 0 | 117 | 415 | 23 |
| SW1079 | 1,698 | 1,256 | 429 | 0 | 870 | 50 | 0 | 0 | 0 | 73 | 0 | 123 | 747 | 59 |
| **Average** | **1,833** | **1,385** | **599** | **128** | **1,175** | **97** | **93** | **76** | **80** | **148** | **12** | **506** | **669** | **41** |

Table B8

Prime Lamb Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **ME fed /DSE** | **month** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **kg CWT/ha/100mm** | **$/head** | **$/kg CWT** |
| SW87 | 13.3 | 273 | Jun | Winter | 104% | 80% | 41 | 2.2 | 104 | 12 | 125 | 6.5 |
| SW88 | 20.8 | 43 | Jul | Winter | 132% | 55% | 38 | 5.2 | 149 | 16 | 172 | 7.6 |
| SW512 | 15.0 | 337 | Aug | Winter | 106% |  | 59 | 12.5 | 159 | 19 | 117 | 6.8 |
| SW522 | 14.7 | 255 | Jul | Winter | 134% | 54% | 22 | 1.9 | 75 | 9 | 138 | 6.3 |
| SW623 | 17.4 | 96 | Jul | Winter | 140% | 41% | 34 | 2.0 | 150 | 16 | 139 | 6.4 |
| SW659 | 12.0 | 43 | Jun | Winter | 126% |  | 20 | 2.8 | 76 | 8 | 136 | 7.6 |
| SW751 | 18.9 | 381 | Jul | Winter | 148% | 74% |  |  | 150 | 16 | 170 | 7.6 |
| SW754 | 16.9 | 57 | Aug | Winter | 120% | 63% | 24 | 1.8 | 91 | 12 | 117 | 6.8 |
| SW759 | 19.1 | 0 | Sep | Spring | 88% | 62% | 32 | 14.7 | 138 | 18 | 122 | 6.8 |
| SW809 | 16.5 | 138 | Jun | Winter | 127% | 84% | 19 | 2.5 | 141 | 16 | 179 | 7.9 |
| SW1006 | 21.3 | 513 | Sep | Spring | 127% | 59% |  |  | 51 | 5 | 227 | 11.2 |
| SW1016 | 15.7 | 284 | Aug | Winter | 107% | 64% | 30 | 4.1 | 64 | 6 | 156 | 7.7 |
| SW1018 | 14.0 | 318 | Jul | Winter | 147% | 110% | 43 | 1.4 | 139 | 16 | 180 | 7.7 |
| SW1019 | 19.0 | 1483 | Jul | Winter | 114% | 63% | 22 | 2.8 | 419 | 48 | 184 | 7.4 |
| SW1023 | 16.9 | 126 | Jul | Winter | 135% | 81% | 37 | 1.7 | 160 | 18 | 184 | 7.9 |
| SW1024 | 11.2 | 240 | Jul | Winter | 152% | 70% | 17 | 1.5 | 123 | 15 | 168 | 8.1 |
| SW1025 | 19.5 | 116 | Jul | Winter | 128% | 73% | 34 | 1.6 | 108 | 11 | 129 | 7.5 |
| SW1026 | 22.5 | 340 | Jul | Winter | 103% |  | 51 | 6.1 | 152 | 17 | 145 | 7.4 |
| SW1028 | 20.9 | 228 | Aug | Winter | 81% |  | 61 | 12.8 | 35 | 4 | 66 | 4.3 |
| SW1029 | 22.0 | 211 | Jul | Winter | 123% | 63% | 16 |  | 106 | 10 | 93 | 5.0 |
| SW1032 | 13.7 | 1008 | Jul | Winter | 96% | 50% |  |  | 96 | 12 | 164 | 7.1 |
| SW1038 | 16.4 | 306 | Jun | Winter | 138% | 85% | 39 | 3.3 | 226 | 31 | 148 | 6.7 |
| SW1042 | 10.1 | 1051 | Jun | Winter | 115% |  | 39 | 10.4 | 162 | 23 | 161 | 7.4 |
| SW1043 | 15.6 | 252 | Jun | Winter | 116% |  | 23 | 13.5 | 88 | 12 | 145 | 9.2 |
| SW1045 | 15.2 | 341 | Aug | Winter | 131% |  | 29 | 3.6 | 78 | 11 | 106 | 6.4 |
| SW1046 | 13.0 | 190 | May | Autumn | 127% |  | 23 | 2.1 | 93 | 12 | 181 | 8.1 |
| SW1048 | 15.9 | 240 | Jul | Winter | 140% | 111% |  |  | 122 | 13 | 245 | 7.9 |
| SW1050 | 15.3 | 639 | Jul | Winter | 136% | 58% | 28 | 2.3 | 114 | 15 | 168 | 7.5 |
| SW1051 | 13.6 | 499 | Aug | Winter | 94% | 101% | 35 | 5.5 | 96 | 11 | 141 | 6.6 |
| SW1052 | 14.6 | 526 | Aug | Winter | 132% |  | 23 | 1.6 | 79 | 10 | 148 | 6.8 |
| SW1057 | 13.1 | 185 | Jul | Winter | 126% | 101% | 12 | 1.8 | 64 | 8 | 166 | 7.8 |
| SW1059 | 12.2 | 153 | Mar | Autumn | 127% | 0% |  | 4.6 | 15 | 2 | 190 | 9.9 |
| SW1060 | 19.1 | 62 | Jun | Winter | 139% | 63% | 42 | 2.0 | 228 | 27 | 197 | 7.7 |
| SW1062 | 19.3 | 45 | Jul | Winter | 104% | 64% | 35 | 0.0 | 103 | 14 | 102 | 6.3 |
| SW1064 | 17.6 | 859 | Sep | Spring | 137% | 75% |  |  | 166 | 21 | 171 | 7.1 |
| SW1065 | 14.2 | 561 | Aug | Winter | 113% |  | 26 | 4.6 | 140 | 17 | 170 | 7.3 |
| SW1071 | 8.5 | 934 | Sep | Spring | 158% |  | 24 |  | 153 | 20 | 179 | 7.2 |
| SW1072 | 15.7 | 510 | Aug | Winter |  | 94% |  |  | 47 | 6 | 147 | 8.1 |
| SW1074 | 16.6 | 325 | Sep | Spring | 99% |  | 29 | 10.7 | 80 | 10 | 187 | 8.3 |
| SW1075 | 17.9 | 597 | Jul | Winter | 127% | 99% | 29 | 1.9 | 150 | 22 | 170 | 7.4 |
| SW1076 | 14.2 | 163 | Aug | Winter | 113% | 93% | 11 | 2.0 | 65 | 9 | 138 | 7.1 |
| SW1079 | 12.6 | 91 | Jun | Winter | 149% | 90% | 16 | 3.5 | 128 | 17 | 162 | 6.3 |
| SW1080 | 10.5 | 284 | Jul | Winter | 124% | 104% | 17 | 1.2 | 103 | 13 | 185 | 8.0 |
|  | **15.9** | **356** |  |  | **123%** | **74%** | **30** | **4.3** | **121** | **15** | **156** | **7.4** |

Table B9

Prime Lamb Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW87 | 764 | 16 | 63 | 179 | 917 | 220 | 81 | 24 | 89 | 87 | 0 | 501 | 416 | 31 |
| SW88 | 1,351 | 54 | 1 | 197 | 1,496 | 300 | 53 | 0 | 30 | 280 | 0 | 663 | 832 | 40 |
| SW512 | 1,360 | 591 | 26 | 695 | 1,490 | 188 | 143 | 142 | 41 | 168 | 0 | 682 | 808 | 54 |
| SW522 | 535 | 50 | 308 | 42 | 835 | 589 | 35 | 115 | 0 | 125 | 0 | 864 | -28 | -2 |
| SW623 | 1,058 | 201 | 164 | 70 | 1,091 | 214 | 150 | 46 | 15 | 160 | 0 | 585 | 505 | 29 |
| SW659 | 613 | 23 | -25 | 55 | 621 | 122 | 50 | 9 | 10 | 103 | 0 | 294 | 327 | 27 |
| SW751 | 1,289 | 258 | 403 | 38 | 1,473 | 186 | 80 | 202 | 0 | 208 | 0 | 676 | 797 | 42 |
| SW754 | 686 | 36 | 10 | 42 | 713 | 226 | 68 | 30 | 0 | 98 | 0 | 422 | 291 | 17 |
| SW759 | 971 | 131 | 42 | 467 | 1,350 | 313 | 118 | 0 | 0 | 218 | 0 | 648 | 702 | 37 |
| SW809 | 1,172 | 330 | 269 | 47 | 1,158 | 224 | 104 | 69 | 0 | 202 | 11 | 610 | 548 | 33 |
| SW1006 | 3,206 | 0 | -425 | 0 | 2,782 | 723 | 54 | 302 | 6 | 268 | 0 | 1,352 | 1,429 | 67 |
| SW1016 | 582 | 49 | 211 | 122 | 867 | 113 | 27 | 113 | 47 | 243 | 0 | 543 | 324 | 21 |
| SW1018 | 1,166 | 55 | -97 | 62 | 1,075 | 221 | 105 | 34 | 118 | 82 | 0 | 561 | 515 | 37 |
| SW1019 | 5,661 | 1,707 | -160 | 62 | 3,856 | 384 | 209 | 720 | 0 | 157 | 0 | 1,470 | 2,386 | 126 |
| SW1023 | 1,337 | 29 | -5 | 147 | 1,359 | 224 | 115 | 66 | 0 | 178 | 0 | 582 | 777 | 46 |
| SW1024 | 1,227 | 261 | 65 | 24 | 1,056 | 143 | 96 | 15 | 90 | 99 | 0 | 444 | 612 | 55 |
| SW1025 | 959 | 25 | 3 | 132 | 993 | 182 | 75 | 51 | 23 | 173 | 0 | 505 | 489 | 25 |
| SW1026 | 1,273 | 202 | 16 | 308 | 1,395 | 338 | 79 | 199 | 41 | 209 | 12 | 878 | 517 | 23 |
| SW1028 | 992 | 415 | -127 | 782 | 1,233 | 259 | 93 | 135 | 0 | 75 | 0 | 561 | 671 | 32 |
| SW1029 | 755 | 84 | 146 | 0 | 817 | 335 | 69 | 121 | 46 | 160 | 0 | 731 | 86 | 4 |
| SW1032 | 680 | 278 | 354 | 0 | 756 | 415 | 58 | 346 | 159 | 124 | 0 | 1,103 | -346 | -25 |
| SW1038 | 1,601 | 239 | 146 | 129 | 1,637 | 236 | 149 | 128 | 12 | 146 | 0 | 670 | 967 | 59 |
| SW1042 | 1,269 | 883 | 892 | 403 | 1,681 | 205 | 152 | 0 | 337 | 81 | 0 | 776 | 905 | 90 |
| SW1043 | 855 | 829 | 660 | 313 | 999 | 97 | 83 | 96 | 10 | 47 | 0 | 333 | 666 | 43 |
| SW1045 | 567 | 16 | 147 | 160 | 803 | 184 | 59 | 171 | 0 | 64 | 0 | 478 | 325 | 21 |
| SW1046 | 786 | 396 | 397 | 48 | 836 | 137 | 78 | 65 | 11 | 93 | 0 | 384 | 452 | 35 |
| SW1048 | 1,006 | 48 | 198 | 0 | 1,179 | 120 | 30 | 144 | 3 | 187 | 0 | 485 | 694 | 44 |
| SW1050 | 1,071 | 204 | 148 | 83 | 1,083 | 275 | 59 | 309 | 4 | 139 | 64 | 849 | 234 | 15 |
| SW1051 | 680 | 349 | 154 | 155 | 703 | 270 | 59 | 193 | 14 | 253 | 151 | 941 | -238 | -17 |
| SW1052 | 730 | 14 | -236 | 76 | 534 | 232 | 65 | 93 | 151 | 61 | 0 | 601 | -67 | -5 |
| SW1057 | 767 | 46 | 85 | 22 | 828 | 145 | 54 | 58 | 31 | 162 | 0 | 450 | 378 | 29 |
| SW1059 | 416 | 29 | 451 | 127 | 966 | 148 | 23 | 0 | 53 | 4 | 0 | 228 | 737 | 61 |
| SW1060 | 1,867 | 22 | 14 | 83 | 1,941 | 306 | 118 | 30 | 3 | 325 | 0 | 783 | 1,159 | 61 |
| SW1062 | 826 | 9 | -84 | 0 | 839 | 226 | 37 | 24 | 5 | 112 | 0 | 403 | 436 | 23 |
| SW1064 | 1,272 | 29 | 32 | 0 | 1,275 | 269 | 13 | 105 | 398 | 64 | 0 | 848 | 426 | 24 |
| SW1065 | 1,062 | 55 | 323 | 108 | 1,447 | 229 | 85 | 189 | 48 | 172 | 1 | 722 | 725 | 51 |
| SW1071 | 1,099 | 87 | -17 | 0 | 1,054 | 63 | 90 | 0 | 224 | 109 | 0 | 485 | 569 | 67 |
| SW1072 | 386 | 327 | 817 | 0 | 876 | 101 | 43 | 0 | 276 | 111 | 0 | 531 | 345 | 22 |
| SW1074 | 710 | 109 | -37 | 221 | 850 | 114 | 68 | 155 | 0 | 21 | 0 | 358 | 492 | 30 |
| SW1075 | 1,168 | 276 | 265 | 55 | 1,212 | 207 | 94 | 383 | 6 | 174 | 0 | 864 | 348 | 19 |
| SW1076 | 557 | 8 | -31 | 12 | 546 | 90 | 33 | 0 | 67 | 13 | 0 | 203 | 343 | 24 |
| SW1079 | 927 | 61 | -47 | 44 | 873 | 194 | 10 | 32 | 0 | 73 | 5 | 314 | 558 | 44 |
| SW1080 | 835 | 7 | -127 | 30 | 719 | 147 | 105 | 0 | 92 | 84 | 0 | 428 | 292 | 28 |
|  | **1,119** | **206** | **125** | **129** | **1,168** | **231** | **78** | **114** | **57** | **137** | **6** | **623** | **544** | **35** |

Table A10

Wool Sheep Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| SW14 | 10.8 | 347 | Jul | Winter | 94% | 78% | 99 | 4.4 | 38 | 17.6 | 11.8 |
| SW39 | 18.5 | 170 | Sep | Spring | 72% |  | 112 | 4.4 | 65 | 16.9 | 13.0 |
| SW55 | 15.0 | 85 | Jun | Winter | 108% |  | 147 | 3.6 | 41 | 17.6 | 11.8 |
| SW114 | 11.3 | 152 | Aug | Winter | 108% |  | 169 | 5.1 | 45 | 18.6 | 10.2 |
| SW512 | 15.0 | 360 | Sep | Spring | 100% |  | 313 | 4.4 | 62 | 17.2 | 12.8 |
| SW522 | 14.7 | 134 | Sep | Spring | 104% | 80% | 114 | 4.3 | 56 | 18.1 | 13.6 |
| SW659 | 12.0 | 220 | Aug | Winter | 105% |  | 157 | 3.7 | 39 | 17.0 | 12.7 |
| SW759 | 19.1 | 197 | Sep | Spring | 80% | 59% | 140 | 3.9 | 55 | 15.3 | 16.5 |
| SW1028 | 20.9 | 201 | Sep | Spring | 78% |  | 158 | 4.9 | 66 | 16.8 | 15.3 |
| SW1029 | 22.0 | 178 | Aug | Winter | 85% | 71% | 168 | 4.2 | 61 | 16.8 | 9.2 |
| SW1032 | 13.7 | 529 | Sep | Spring | 86% | 61% | 103 | 3.9 | 36 | 17.7 | 14.3 |
| SW1034 | 10.4 | 98 | Aug | Winter | 80% |  | 77 | 4.5 | 40 | 17.1 | 13.0 |
| SW1035 | 13.9 | 247 | Jul | Winter | 111% | 79% | 222 | 4.1 | 48 | 17.3 | 13.5 |
| SW1036 | 16.4 | 224 | Jul | Winter | 75% | 64% | 81 | 2.9 | 39 | 18.9 | 11.4 |
| SW1037 | 10.4 | 486 | Jul | Winter | 97% |  | 128 | 5.2 | 44 | 18.8 | 11.7 |
| SW1038 | 16.4 | 321 | Jun | Winter | 87% | 66% | 167 | 4.2 | 53 | 17.1 | 13.1 |
| SW1039 | 19.5 | 227 | Aug | Winter | 90% | 73% | 109 | 4.3 | 65 | 17.0 | 12.7 |
| SW1041 | 15.4 | 241 | Jul | Winter | 81% |  | 115 | 3.9 | 49 | 18.1 | 10.0 |
| SW1042 | 10.1 | 390 | Jun | Winter | 105% | 89% | 112 | 4.0 | 23 | 18.5 | 11.2 |
| SW1043 | 15.6 | 513 | Jul | Winter | 102% |  | 305 | 3.5 | 51 | 17.6 | 13.5 |
| SW1046 | 13.0 | 255 | May | Autumn | 99% |  | 233 | 4.4 | 62 | 18.7 | 11.7 |
| SW1047 | 15.2 | 295 | Sep | Spring | 89% |  | 153 | 3.3 | 66 | 18.3 | 12.0 |
| SW1058 | 11.9 | 178 | Jul | Winter | 107% |  | 164 | 7.2 | 32 | 19.0 | 9.6 |
| SW1059 | 12.2 | 148 | Mar | Autumn | 55% |  | 57 | 4.9 | 42 | 17.2 | 13.1 |
| SW1065 | 14.2 | 394 | Jun | Winter | 97% | 76% | 112 | 5.7 | 76 | 19.0 | 10.8 |
| SW1071 | 8.5 | 444 | Sep | Spring | 102% |  | 105 | 3.4 | 30 | 16.4 | 16.4 |
| SW1072 | 15.7 | 219 | Aug | Winter | 100% |  | 252 | 2.0 | 27 | 22.3 | 14.1 |
| SW1073 | 9.2 | 320 | Aug | Winter | 85% |  | 122 | 5.6 | 42 | 17.7 | 11.3 |
| SW1074 | 16.6 | 262 | Sep | Spring | 102% |  | 84 | 4.4 | 57 | 18.1 | 13.5 |
| SW1077 | 16.1 | 474 | Sep | Spring | 104% | 75% | 250 | 4.1 | 50 | 16.4 | 13.2 |
| SW1078 | 17.7 | 5 | Jul | Winter | 83% | 78% | 102 | 3.0 | 27 | 28.0 | 3.2 |
|  | **14.6** | **268** |  |  | **93%** | **73%** | **149** | **4.2** | **48** | **18.1** | **12.3** |

Table A11

Wool Sheep Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW14 | 279 | 22 | 172 | 451 | 879 | 217 | 47 | 63 | 53 | 101 | 0 | 481 | 398 | 37 |
| SW39 | 227 | 0 | 16 | 844 | 1,087 | 281 | 43 | 89 | 8 | 210 | 0 | 630 | 457 | 25 |
| SW55 | 272 | 0 | -114 | 474 | 633 | 302 | 42 | 0 | 43 | 61 | 0 | 448 | 185 | 12 |
| SW114 | 407 | 8 | -3 | 431 | 861 | 234 | 53 | 0 | 65 | 110 | 0 | 461 | 400 | 35 |
| SW512 | 612 | 87 | -47 | 825 | 1,303 | 214 | 56 | 150 | 48 | 168 | 5 | 635 | 668 | 44 |
| SW522 | 205 | 3 | 122 | 759 | 1,083 | 244 | 44 | 59 | 0 | 125 | 0 | 473 | 610 | 41 |
| SW659 | 249 | 29 | -91 | 489 | 618 | 196 | 48 | 62 | 25 | 103 | 0 | 435 | 183 | 15 |
| SW759 | 206 | 0 | 190 | 821 | 1,290 | 330 | 64 | 83 | 17 | 218 | 0 | 711 | 578 | 30 |
| SW1028 | 247 | 11 | 23 | 1,007 | 1,266 | 294 | 50 | 129 | 0 | 75 | 0 | 548 | 718 | 34 |
| SW1029 | 242 | 42 | 276 | 676 | 1,152 | 483 | 59 | 129 | 16 | 160 | 0 | 846 | 306 | 14 |
| SW1032 | 493 | 0 | 86 | 513 | 1,092 | 265 | 79 | 256 | 0 | 124 | 0 | 725 | 367 | 27 |
| SW1034 | 138 | 51 | 101 | 506 | 704 | 173 | 34 | 12 | 18 | 45 | 0 | 282 | 422 | 41 |
| SW1035 | 402 | 42 | 38 | 548 | 1,049 | 292 | 53 | 99 | 26 | 83 | 0 | 552 | 497 | 36 |
| SW1036 | 240 | 344 | 416 | 445 | 757 | 334 | 44 | 149 | 0 | 47 | 0 | 574 | 183 | 11 |
| SW1037 | 353 | 14 | -67 | 568 | 761 | 191 | 47 | 0 | 161 | 78 | 0 | 477 | 285 | 27 |
| SW1038 | 253 | 74 | -69 | 667 | 799 | 276 | 59 | 134 | 13 | 146 | 0 | 626 | 173 | 11 |
| SW1039 | 269 | 35 | 174 | 430 | 1,170 | 381 | 38 | 160 | 0 | 4 | 0 | 582 | 588 | 30 |
| SW1041 | 355 | 358 | 282 | 498 | 782 | 222 | 142 | 153 | 0 | 0 | 0 | 517 | 265 | 17 |
| SW1042 | 227 | 14 | -30 | 257 | 440 | 95 | 41 | 0 | 126 | 81 | 0 | 342 | 98 | 10 |
| SW1043 | 585 | 214 | -75 | 563 | 979 | 230 | 85 | 223 | 8 | 47 | 0 | 593 | 386 | 25 |
| SW1046 | 441 | 107 | -10 | 725 | 1,050 | 283 | 72 | 84 | 19 | 93 | 0 | 551 | 499 | 38 |
| SW1047 | 356 | 25 | 210 | 785 | 1,325 | 320 | 68 | 0 | 161 | 147 | 0 | 696 | 630 | 41 |
| SW1058 | 534 | 141 | 70 | 306 | 768 | 216 | 47 | 24 | 61 | 94 | 5 | 442 | 326 | 27 |
| SW1059 | 83 | 33 | -35 | 434 | 481 | 131 | 28 | 0 | 52 | 4 | 0 | 215 | 265 | 22 |
| SW1065 | 176 | 47 | -33 | 675 | 915 | 271 | 45 | 136 | 30 | 172 | 2 | 653 | 262 | 18 |
| SW1071 | 180 | 53 | 65 | 295 | 623 | 117 | 37 | 0 | 107 | 109 | 50 | 370 | 252 | 30 |
| SW1072 | 784 | 643 | -47 | 892 | 379 | 308 | 115 | 0 | 106 | 111 | 0 | 641 | -262 | -17 |
| SW1073 | 265 | 0 | -16 | 332 | 700 | 167 | 30 | 0 | 101 | 39 | 0 | 337 | 363 | 40 |
| SW1074 | 203 | 30 | 522 | 629 | 1,599 | 281 | 40 | 81 | 10 | 21 | 0 | 434 | 1,166 | 70 |
| SW1077 | 764 | 1,510 | 1,510 | 660 | 1,423 | 301 | 55 | 62 | 179 | 110 | 0 | 707 | 717 | 44 |
| SW1078 | 145 | 0 | 146 | 86 | 377 | 52 | 24 | 0 | 3 | 17 | 0 | 97 | 280 | 16 |
|  | **329** | **127** | **122** | **568** | **914** | **248** | **54** | **75** | **47** | **94** | **2** | **519** | **396** | **28** |

TABLE B12

Average Whole Farm Economic Performance - South West

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| 2003-04 | 866 | 305 | 254 | 307 | 5.0% | 5.7% |
| 2004-05 | 795 | 334 | 258 | 203 | 2.7% | 2.0% |
| 2005-06 | 713 | 318 | 241 | 154 | 1.6% | 1.2% |
| 2006-07 | 657 | 366 | 263 | 26 | 0.0% | -2.9% |
| 2007-08 | 929 | 380 | 286 | 264 | 3.1% | 2.4% |
| 2008-09 | 844 | 384 | 345 | 115 | 2.2% | 1.0% |
| 2009-10 | 894 | 352 | 257 | 285 | 3.2% | 2.5% |
| 2010-11 | 1,047 | 283 | 281 | 483 | 5.7% | 5.7% |
| 2011-12 | 902 | 442 | 168 | 292 | 3.7% | 3.3% |
| 2012-13 | 689 | 359 | 255 | 76 | 1.0% | -1.2% |
| 2013-14 | 748 | 310 | 263 | 175 | 2.2% | 0.8% |
| 2014-15 | 839 | 383 | 272 | 184 | 2.3% | 1.8% |
| 2015-16 | 907 | 363 | 273 | 271 | 3.4% | 2.9% |
| 2016-17 | 1,150 | 317 | 301 | 533 | 6.9% | 8.0% |
| 2017-18 | 1,213 | 394 | 374 | 445 | 5.5% | 5.8% |
| 2018-19 | 1,300 | 541 | 396 | 363 | 4.0% | 4.0% |
| 2019-20 | 1,451 | 528 | 415 | 508 | 4.3% | 14.0% |
| 2020-21 | 1,448 | 533 | 375 | 540 | 3.7% | 4.2% |
| 2021-22 | 1,554 | 582 | 400 | 571 | 3.0% | 3.8% |
| 2022-23 | 1,227 | 581 | 360 | 286 | 1.5% | 1.4% |
| **Average** | **1,009** | **403** | **302** | **304** | **3.3%** | **3.3%** |

TABLE B13

Historical Gross Margins For Livestock Enterprises

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| 2003-04 | 27 | 406 | 41 | 634 | 35 | 566 |
| 2004-05 | 21 | 325 | 32 | 509 | 32 | 501 |
| 2005-06 | 12 | 187 | 24 | 389 | 18 | 282 |
| 2006-07 | 12 | 171 | 17 | 213 | 14 | 271 |
| 2007-08 | 21 | 345 | 19 | 375 | 21 | 392 |
| 2008-09 | 17 | 251 | 25 | 380 | 28 | 437 |
| 2009-10 | 23 | 363 | 41 | 624 | 22 | 330 |
| 2010-11 | 49 | 726 | 54 | 829 | 42 | 710 |
| 2011-12 | 36 | 495 | 36 | 586 | 28 | 418 |
| 2012-13 | 16 | 209 | 19 | 293 | 20 | 298 |
| 2013-14 | 14 | 194 | 34 | 526 | 23 | 353 |
| 2014-15 | 16 | 226 | 30 | 474 | 36 | 498 |
| 2015-16 | 22 | 249 | 38 | 590 | 49 | 733 |
| 2016-17 | 44 | 585 | 47 | 759 | 54 | 779 |
| 2017-18 | 53 | 766 | 44 | 826 | 80 | 1463 |
| 2018-19 | 35 | 488 | 39 | 706 | 29 | 541 |
| 2019-20 | 48 | 687 | 61 | 877 | 41 | 749 |
| 2020-21 | 49 | 635 | 52 | 838 | 57 | 956 |
| 2021-22 | 51 | 627 | 57 | 896 | 64 | 1072 |
| 2022-23 | 28 | 396 | 35 | 544 | 41 | 669 |
| **Average** | **30** | **417** | **37** | **593** | **37** | **601** |

TABLE B14

Historical Data For Selected Enterprise Measures - South West

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Micron** | **Wool Cut (Gr.)** | **Net Wool Price** | **Lamb** | **Ave Sale Price** | **Lamb** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | kg/ha | REAL ($/Kg) Greasy | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2003-04** | 16.0 | 19.4 | 54 | 9.6 | 72% | 119 | 97% | 88% | 1,102 |
| **2004-05** | 15.8 | 19.2 | 55 | 8.6 | 78% | 108 | 99% | 88% | 1,160 |
| **2005-06** | 15.5 | 18.9 | 43 | 8.6 | 76% | 88 | 107% | 86% | 1,031 |
| **2006-07** | 14.6 | 18.7 | 51 | 9.8 | 74% | 86 | 98% | 89% | 769 |
| **2007-08** | 17.5 | 18.4 | 52 | 9.1 | 79% | 91 | 101% | 85% | 856 |
| **2008-09** | 16.2 | 18.3 | 49 | 8.8 | 75% | 104 | 110% | 88% | 1,026 |
| **2009-10** | 16.0 | 18.2 | 48 | 8.9 | 73% | 123 | 104% | 90% | 954 |
| **2010-11** | 15.8 | 18.6 | 48 | 12.6 | 72% | 163 | 101% | 87% | 1,126 |
| **2011-12** | 15.3 | 18.4 | 44 | 11.4 | 84% | 123 | 112% | 84% | 1,003 |
| **2012-13** | 15.4 | 17.7 | 45 | 9.9 | 76% | 88 | 108% | 85% | 839 |
| **2013-14** | 15.0 | 17.5 | 44 | 9.3 | 67% | 117 | 102% | 88% | 900 |
| **2014-15** | 14.8 | 17.7 | 45 | 9.1 | 76% | 114 | 116% | 87% | 954 |
| **2015-16** | 14.0 | 17.8 | 38 | 10.2 | 81% | 120 | 117% | 93% | 1,336 |
| **2016-17** | 15.5 | 17.4 | 42 | 13.8 | 82% | 143 | 112% | 90% | 1,697 |
| **2017-18** | 17.8 | 17.4 | 49 | 16.9 | 79% | 148 | 115% | 91% | 1,571 |
| **2018-19** | 17.0 | 17.3 | 54 | 15.1 | 67% | 166 | 116% | 94% | 1,359 |
| **2019-20** | 14.9 | 17.3 | 52 | 11.9 | 82% | 187 | 116% | 92% | 1,633 |
| **2020-21** | 15.0 | 17.6 | 48 | 13.1 | 91% | 179 | 125% | 90% | 2,071 |
| **2021-22** | 14.7 | 17.6 | 48 | 15.8 | 91% | 189 | 127% | 88% | 2,458 |
| **2022-23** | 15.7 | 18.1 | 48 | 12.3 | 93% | 156 | 123% | 90% | 2,119 |
| **Average** | **15.6** | **18.1** | **48** | **11.2** | **78%** | **131** | **110%** | **89%** | **1,298** |

Table C1

Whole-farm Profit Performance – Northern

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| N584 | 1698 | 786 | 267 | 645 | 233 | 412 | 2.4% | 2.9% | 0.38 | 0.06 |
| N585 | 787 | 139 | 252 | 396 | 1 | 396 | 2.1% | 2.1% | 0.50 | 0.04 |
| N586 | 608 | 244 | 282 | 83 | 0 | 83 | 0.5% | 0.5% | 0.14 | 0.04 |
| N588 | 536 | 144 | 166 | 227 | 8 | 219 | 1.5% | 1.6% | 0.42 | 0.04 |
| N589 | 702 | 319 | 250 | 133 | 114 | 19 | 0.9% | 0.1% | 0.19 | 0.05 |
| N599 | 895 | 345 | 358 | 193 | 201 | -8 | 1.3% | -0.1% | 0.22 | 0.06 |
| N630 | 570 | 186 | 203 | 182 | 23 | 159 | 1.0% | 1.6% | 0.32 | 0.03 |
| N683 | 895 | 153 | 672 | 70 | 28 | 42 | 0.3% | 0.2% | 0.08 | 0.04 |
| N688 | 1015 | 223 | 238 | 554 | 0 | 554 | 2.4% | 2.4% | 0.55 | 0.04 |
| N706 | 630 | 590 | 645 | -604 | 39 | -643 | -3.9% | -4.5% | -0.96 | 0.04 |
| N707 | 1358 | 405 | 372 | 582 | 0 | 582 | 2.9% | 2.9% | 0.43 | 0.07 |
| N708 | 832 | 97 | 223 | 512 | 0 | 512 | 2.9% | 2.9% | 0.62 | 0.05 |
| N744 | 881 | 464 | 441 | -25 | 95 | -120 | -0.2% | -3.1% | -0.03 | 0.08 |
| N745 | 1193 | 490 | 332 | 371 | 22 | 350 | 1.9% | 2.0% | 0.31 | 0.06 |
| N757 | 1106 | 456 | 536 | 114 | 286 | -172 | 0.5% | -1.0% | 0.10 | 0.05 |
| N800 | 678 | 188 | 368 | 122 | 0 | 122 | 0.5% | 0.5% | 0.18 | 0.03 |
| N802 | 1203 | 985 | 223 | -5 | 59 | -64 | 0.0% | -0.9% | 0.00 | 0.09 |
| N1012 | 260 | 74 | 275 | -89 | 0 | -89 | -0.8% | -0.8% | -0.34 | 0.02 |
| N1016 | 1731 | 580 | 909 | 242 | 200 | 42 | 0.8% | 0.2% | 0.14 | 0.06 |
| N1017 | 1088 | 301 | 595 | 193 | 0 | 193 | 0.5% | 0.5% | 0.18 | 0.03 |
| N1019 | 696 | 319 | 237 | 140 | 86 | 54 | 1.2% | 1.6% | 0.20 | 0.06 |
| N1020 | 871 | 697 | 227 | -53 | 150 | -203 | -0.5% | -2.3% | -0.06 | 0.08 |
| N1025 | 1326 | 615 | 848 | -137 | 132 | -270 | -0.6% | -1.3% | -0.10 | 0.06 |
| N1026 | 707 | 185 | 421 | 101 | 36 | 66 | 0.7% | 0.5% | 0.14 | 0.05 |
| N1027 | 729 | 309 | 204 | 216 | 164 | 52 | 1.7% | 0.6% | 0.30 | 0.06 |
| N1028 | 555 | 492 | 402 | -339 | 103 | -442 | -2.9% | -4.9% | -0.61 | 0.05 |
| N1030 | 981 | 139 | 546 | 296 | 3 | 293 | 1.4% | 12.6% | 0.30 | 0.05 |
| N1031 | 2248 | 584 | 623 | 1041 | 0 | 1041 | 3.1% | 3.1% | 0.46 | 0.07 |
| N1032 | 1057 | 435 | 561 | 61 | 6 | 55 | 0.4% | 0.4% | 0.06 | 0.07 |
| N1033 | 735 | 251 | 303 | 181 | 53 | 127 | 1.5% | 1.2% | 0.25 | 0.06 |
| N1034 | 696 | 203 | 258 | 234 | 26 | 208 | 1.8% | 1.9% | 0.34 | 0.05 |
| N1035 | 392 | 244 | 373 | -224 | 19 | -244 | -1.5% | -1.8% | -0.57 | 0.03 |
| N1036 | 1114 | 716 | 576 | -178 | 44 | -221 | -0.9% | -1.2% | -0.16 | 0.06 |
| N1037 | 905 | 328 | 258 | 319 | 0 | 319 | 1.7% | 1.7% | 0.35 | 0.05 |
| N1039 | 814 | 307 | 391 | 116 | 0 | 116 | 0.8% | 0.8% | 0.14 | 0.05 |
| N1040 | 840 | 388 | 265 | 187 | 27 | 160 | 1.5% | 1.3% | 0.22 | 0.07 |
| N1041 | 2137 | 618 | 494 | 1025 | 269 | 755 | 4.5% | 24.3% | 0.48 | 0.09 |
| N1042 | 1045 | 454 | 587 | 3 | 0 | 3 | 0.0% | 0.0% | 0.00 | 0.06 |
| **Average** | **961** | **380** | **400** | **181** | **64** | **117** | **0.8%** | **1.3%** | **0.14** | **0.05** |

Table C2

Whole-farm Feed Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2022 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| N584 | 24.3 | 1018 | 144% | 173% | 6.4 | 0.0 | 9% | 24 | 28 | 23 | 15 |
| N585 | 8.9 | 987 | 127% | 255% | 2.6 | 0.0 | 0% | 0 | 10 | 0 | 12 |
| N586 | 6.3 | 795 | 135% | 250% | 1.8 | 0.0 | 0% | 1 | 1 | 0 | 1 |
| N588 | 8.5 | 962 | 169% | 328% | 2.5 | 0.0 | 1% | 12 | 6 | 80 | 9 |
| N589 | 14.2 | 886 | 154% | 244% | 4.0 | 0.0 | 3% | 0 | 1 | 0 | 0 |
| N599 | 12.0 | 1125 | 162% | 297% | 3.4 | 0.0 | 4% | 1 | 9 | 0 | 10 |
| N630 | 7.9 | 894 | 123% | 180% | 2.3 | 0.0 | 0% | 0 | 1 | 0 | 2 |
| N683 | 12.1 | 893 | 134% | 189% | 3.1 | 0.0 | 0% | 0 | 0 | 0 | 0 |
| N688 | 10.5 | 1125 | 198% | 374% | 3.0 | 0.0 | 0% | 1 | 6 | 0 | 5 |
| N706 | 9.2 | 716 | 166% | 308% | 2.5 | 0.2 | 3% | 24 | 9 | 2 | 2 |
| N707 | 16.5 | 1266 | 131% | 250% | 4.8 | 0.0 | 0% | 10 | 14 | 0 | 18 |
| N708 | 14.9 | 1234 | 137% | 258% | 4.3 | 0.0 | 0% | 0 | 5 | 0 | 6 |
| N744 | 6.3 | 767 | 170% | 354% | 1.6 | 0.0 | 4% | 2 | 4 | 0 | 0 |
| N745 | 18.4 | 1136 | 133% | 214% | 5.2 | 0.1 | 2% | 4 | 10 | 0 | 7 |
| N757 | 14.0 | 1055 | 158% | 282% | 3.4 | 0.3 | 6% | 1 | 12 | 2 | 12 |
| N800 | 12.8 | 1025 | 146% | 224% | 3.4 | 0.3 | 0% | 0 | 4 | 0 | 5 |
| N802 | 10.8 | 720 | 131% | 264% | 1.9 | 0.0 | 35% | 11 | 2 | 21 | 2 |
| N1012 | 4.8 | 906 | 140% | 222% | 1.4 | 0.0 | 2% | 0 | 0 | 0 | 0 |
| N1016 | 17.6 | 1129 | 148% | 240% | 4.9 | 0.0 | 2% | 19 | 18 | 1 | 22 |
| N1017 | 15.2 | 1564 | 139% | 205% | 4.2 | 0.3 | 0% | 1 | 0 | 0 | 0 |
| N1019 | 5.2 | 669 | 154% | 270% | 1.4 | 0.0 | 0% | 3 | 3 | 0 | 0 |
| N1020 | 13.5 | 654 | 148% | 290% | 2.2 | 0.0 | 23% | 3 | 7 | 0 | 0 |
| N1025 | 15.9 | 1440 | 155% | 241% | 4.3 | 0.0 | 2% | 20 | 20 | 0 | 30 |
| N1026 | 12.1 | 1233 | 119% | 160% | 3.4 | 0.1 | 0% | 0 | 5 | 0 | 6 |
| N1027 | 9.5 | 832 | 139% | 253% | 2.7 | 0.0 | 2% | 1 | 4 | 0 | 5 |
| N1028 | 12.3 | 783 | 150% | 267% | 3.1 | 0.0 | 11% | 24 | 19 | 19 | 7 |
| N1030 | 14.8 | 1085 | 141% | 217% | 4.2 | 0.0 | 0% | 0 | 6 | 0 | 8 |
| N1031 | 17.0 | 1112 | 132% | 234% | 4.5 | 0.6 | 0% | 26 | 12 | 0 | 14 |
| N1032 | 10.0 | 847 | 161% | 256% | 2.3 | 1.3 | 0% | 1 | 3 | 0 | 0 |
| N1033 | 11.0 | 834 | 141% | 256% | 3.1 | 0.0 | 5% | 0 | 0 | 0 | 0 |
| N1034 | 6.7 | 1371 | 140% | 295% | 1.7 | 0.0 | 2% | 0 | 3 | 0 | 4 |
| N1035 | 6.5 | 805 | 138% | 246% | 1.3 | 0.3 | 0% | 0 | 1 | 0 | 1 |
| N1036 | 12.1 | 1100 | 151% | 252% | 2.9 | 0.0 | 10% | 16 | 7 | 2 | 0 |
| N1037 | 13.0 | 940 | 161% | 254% | 3.8 | 0.0 | 0% | 0 | 0 | 0 | 0 |
| N1039 | 14.1 | 1125 | 162% | 297% | 4.0 | 0.0 | 0% | 4 | 14 | 13 | 6 |
| N1040 | 5.6 | 669 | 153% | 265% | 1.8 | 0.0 | 0% | 8 | 4 | 0 | 1 |
| N1041 | 25.9 | 1266 | 131% | 250% | 7.5 | 0.0 | 1% | 0 | 2 | 0 | 2 |
| N1042 | 7.7 | 827 | 151% | 255% | 2.3 | 0.0 | 0% | 11 | 13 | 0 | 12 |
|  | **12.1** | **995** | **147%** | **254%** | **3.2** | **0.1** | **3%** | **6** | **7** | **4** | **6** |

Table C3

Pasture costs – Northern

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N584 | 198 | 18 | 10 | 2 | 0 | 22 | 0 | 3 | 0 | 253 |
| N585 | 68 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 0 | 75 |
| N586 | 28 | 11 | 8 | 0 | 1 | 0 | 0 | 20 | 0 | 68 |
| N588 | 19 | 0 | 0 | 5 | 0 | 0 | 0 | 21 | 0 | 47 |
| N589 | 4 | 5 | 0 | 38 | 0 | 0 | 0 | 0 | 0 | 47 |
| N599 | 62 | 7 | 10 | 0 | 5 | 0 | 0 | 3 | 0 | 88 |
| N630 | 15 | 0 | 31 | 0 | 11 | 0 | 0 | 0 | 0 | 58 |
| N683 | 0 | 0 | 14 | 16 | 13 | 0 | 0 | 0 | 0 | 44 |
| N688 | 38 | 3 | 4 | 0 | 0 | 8 | 0 | 8 | 0 | 60 |
| N706 | 61 | 71 | 6 | 11 | 30 | 0 | 0 | 7 | 35 | 222 |
| N707 | 184 | 22 | 5 | 20 | 2 | 26 | 0 | 0 | 0 | 258 |
| N708 | 40 | 8 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 51 |
| N744 | 35 | 5 | 15 | 0 | 2 | 0 | 0 | 0 | 0 | 57 |
| N745 | 81 | 6 | 1 | 5 | 23 | 0 | 7 | 10 | 0 | 134 |
| N757 | 93 | 9 | 5 | 38 | 16 | 0 | 0 | 0 | 26 | 186 |
| N800 | 36 | 21 | 0 | 5 | 13 | 0 | 0 | 0 | 0 | 75 |
| N802 | 88 | 88 | 41 | 0 | 29 | 3 | 0 | 9 | 0 | 258 |
| N1012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| N1016 | 238 | 28 | 30 | 43 | 15 | 0 | 0 | 0 | 0 | 354 |
| N1017 | 82 | 0 | 3 | 26 | 0 | 0 | 0 | 0 | 5 | 116 |
| N1019 | 24 | 11 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 38 |
| N1020 | 48 | 19 | 16 | 0 | 12 | 0 | 0 | 5 | 0 | 100 |
| N1025 | 205 | 25 | 38 | 23 | 0 | 0 | 0 | 0 | 0 | 291 |
| N1026 | 41 | 0 | 0 | 9 | 3 | 0 | 0 | 0 | 0 | 53 |
| N1027 | 58 | 4 | 6 | 0 | 17 | 0 | 0 | 0 | 0 | 85 |
| N1028 | 88 | 49 | 13 | 0 | 9 | 6 | 0 | 1 | 0 | 166 |
| N1030 | 50 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 52 |
| N1031 | 181 | 62 | 12 | 3 | 49 | 0 | 0 | 0 | 17 | 324 |
| N1032 | 16 | 20 | 3 | 9 | 31 | 0 | 0 | 0 | 0 | 79 |
| N1033 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| N1034 | 33 | 4 | 4 | 0 | 8 | 0 | 0 | 0 | 0 | 48 |
| N1035 | 7 | 17 | 0 | 9 | 0 | 16 | 0 | 0 | 0 | 49 |
| N1036 | 212 | 62 | 24 | 41 | 35 | 17 | 0 | 1 | 0 | 391 |
| N1037 | 0 | 12 | 13 | 0 | 1 | 5 | 0 | 4 | 0 | 35 |
| N1039 | 107 | 10 | 7 | 12 | 9 | 25 | 0 | 0 | 0 | 170 |
| N1040 | 40 | 3 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 46 |
| N1041 | 12 | 0 | 0 | 0 | 12 | 0 | 0 | 0 | 0 | 24 |
| N1042 | 150 | 15 | 17 | 0 | 3 | 0 | 0 | 0 | 0 | 185 |
|  | **70** | **16** | **9** | **8** | **10** | **3** | **0** | **3** | **2** | **121** |

Table C4

Overhead costs – Northern

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N584 | 77 | 43 | 3 | 8 | 21 | 45 | 15 | 56 | 267 |
| N585 | 0 | 35 | 0 | 12 | 22 | 34 | 23 | 126 | 252 |
| N586 | 0 | 29 | 1 | 23 | 34 | 15 | 32 | 148 | 282 |
| N588 | 0 | 16 | 0 | 4 | 16 | 18 | 8 | 104 | 166 |
| N589 | 0 | 11 | 5 | 17 | 27 | 48 | 18 | 123 | 250 |
| N599 | 95 | 34 | 2 | 10 | 15 | 35 | 17 | 149 | 358 |
| N630 | 58 | 21 | 1 | 19 | 17 | 51 | 8 | 28 | 203 |
| N683 | 266 | 134 | 4 | 18 | 60 | 121 | 27 | 42 | 672 |
| N688 | 41 | 69 | 4 | 13 | 33 | 32 | 8 | 37 | 238 |
| N706 | 0 | 168 | 12 | 32 | 19 | 107 | 19 | 288 | 645 |
| N707 | 0 | 61 | 0 | 19 | 33 | 55 | 41 | 162 | 372 |
| N708 | 60 | 20 | 5 | 7 | 33 | 15 | 13 | 69 | 223 |
| N744 | 46 | 98 | 1 | 28 | 16 | 56 | 46 | 150 | 441 |
| N745 | 0 | 65 | 9 | 28 | 16 | 50 | 48 | 116 | 332 |
| N757 | 237 | 108 | 18 | 30 | 59 | 31 | 53 | 0 | 536 |
| N800 | 196 | 57 | 6 | 17 | 29 | 43 | 19 | 0 | 368 |
| N802 | 0 | 48 | 3 | 28 | 20 | 51 | 29 | 44 | 223 |
| N1012 | 0 | 7 | 1 | 10 | 35 | 21 | 1 | 200 | 275 |
| N1016 | 0 | 195 | 8 | 25 | 35 | 88 | 40 | 517 | 909 |
| N1017 | 0 | 42 | 15 | 46 | 76 | 90 | 42 | 283 | 595 |
| N1019 | 0 | 26 | 3 | 5 | 17 | 23 | 4 | 159 | 237 |
| N1020 | 95 | 35 | 7 | 1 | 24 | 42 | 23 | 0 | 227 |
| N1025 | 0 | 107 | 6 | 62 | 40 | 197 | 37 | 400 | 848 |
| N1026 | 0 | 25 | 1 | 23 | 16 | 44 | 13 | 299 | 421 |
| N1027 | 86 | 10 | 3 | 21 | 20 | 24 | 15 | 24 | 204 |
| N1028 | 0 | 61 | 4 | 13 | 18 | 90 | 36 | 179 | 402 |
| N1030 | 0 | 59 | 7 | 6 | 4 | 66 | 126 | 279 | 546 |
| N1031 | 0 | 199 | 14 | 41 | 47 | 47 | 60 | 214 | 623 |
| N1032 | 0 | 178 | 3 | 32 | 40 | 49 | 117 | 142 | 561 |
| N1033 | 0 | 36 | 3 | 21 | 20 | 11 | 14 | 197 | 303 |
| N1034 | 63 | 19 | 1 | 13 | 17 | 20 | 14 | 111 | 258 |
| N1035 | 0 | 17 | 3 | 14 | 29 | 44 | 26 | 240 | 373 |
| N1036 | 261 | 112 | 16 | 34 | 27 | 93 | 19 | 13 | 576 |
| N1037 | 0 | 46 | 0 | 18 | 31 | 39 | 24 | 102 | 258 |
| N1039 | 111 | 49 | 4 | 8 | 12 | 47 | 26 | 136 | 391 |
| N1040 | 0 | 53 | 5 | 7 | 31 | 24 | 22 | 123 | 265 |
| N1041 | 0 | 34 | 0 | 0 | 0 | 20 | 0 | 441 | 494 |
| N1042 | 0 | 112 | 0 | 49 | 26 | 10 | 30 | 361 | 587 |
| Average | **45** | **64** | **5** | **20** | **27** | **50** | **29** | **160** | **400** |

Table C5

Enterprise Mix and Labour – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment income** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| N584 | 34% | 34% | 11% | 21% | 364 | 8,868 | 57% | 12% | 30% | 0% | 0% | 0% |
| N585 | 0% | 27% | 4% | 69% | 527 | 4,672 | 100% | 0% | 0% | 0% | 0% | 0% |
| N586 | 0% | 12% | 0% | 88% | 522 | 3,304 | 0% | 40% | 55% | 0% | 0% | 6% |
| N588 | 0% | 18% | 0% | 82% | 532 | 4,527 | 12% | 47% | 34% | 0% | 0% | 7% |
| N589 | 0% | 33% | 0% | 67% | 507 | 7,184 | 0% | 11% | 89% | 0% | 0% | 0% |
| N599 | 32% | 18% | 0% | 50% | 285 | 3,436 | 0% | 48% | 47% | 0% | 0% | 6% |
| N630 | 65% | 11% | 0% | 24% | 497 | 3,944 | 21% | 72% | 5% | 0% | 0% | 1% |
| N683 | 81% | 0% | 0% | 19% | 255 | 3,081 | 62% | 0% | 0% | 0% | 11% | 27% |
| N688 | 28% | 0% | 49% | 23% | 608 | 6,415 | 29% | 68% | 3% | 0% | 0% | 0% |
| N706 | 0% | 9% | 0% | 91% | 272 | 2,512 | 0% | 76% | 10% | 0% | 3% | 10% |
| N707 | 0% | 13% | 5% | 82% | 488 | 8,069 | 96% | 0% | 0% | 0% | 3% | 1% |
| N708 | 47% | 0% | 0% | 53% | 733 | 10,931 | 96% | 0% | 0% | 0% | 0% | 4% |
| N744 | 22% | 6% | 17% | 56% | 316 | 1,165 | 0% | 23% | 10% | 45% | 0% | 22% |
| N745 | 0% | 23% | 36% | 41% | 342 | 6,292 | 14% | 13% | 68% | 0% | 0% | 6% |
| N757 | 86% | 10% | 4% | 0% | 311 | 4,346 | 49% | 41% | 2% | 0% | 0% | 8% |
| N800 | 100% | 0% | 0% | 0% | 433 | 5,529 | 95% | 0% | 0% | 0% | 0% | 5% |
| N802 | 0% | 0% | 0% | 100% | 2181 | 23,588 | 96% | 0% | 0% | 0% | 0% | 4% |
| N1012 | 0% | 0% | 7% | 93% | 447 | 2,147 | 0% | 42% | 58% | 0% | 0% | 0% |
| N1016 | 0% | 4% | 0% | 96% | 171 | 3,018 | 91% | 0% | 0% | 0% | 0% | 9% |
| N1017 | 0% | 3% | 6% | 91% | 308 | 4,680 | 94% | 0% | 0% | 0% | 0% | 6% |
| N1019 | 0% | 20% | 0% | 80% | 465 | 1,543 | 0% | 24% | 14% | 57% | 0% | 4% |
| N1020 | 63% | 3% | 33% | 0% | 377 | 3,518 | 0% | 100% | 0% | 0% | 0% | 0% |
| N1025 | 0% | 4% | 0% | 96% | 230 | 3,643 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1026 | 0% | 1% | 23% | 76% | 217 | 2,620 | 97% | 0% | 0% | 0% | 0% | 3% |
| N1027 | 56% | 3% | 26% | 14% | 574 | 5,391 | 0% | 52% | 48% | 0% | 0% | 0% |
| N1028 | 0% | 11% | 0% | 89% | 381 | 4,235 | 0% | 87% | 3% | 0% | 0% | 10% |
| N1030 | 0% | 1% | 0% | 99% | 341 | 4,866 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1031 | 0% | 0% | 53% | 46% | 208 | 3,543 | 96% | 0% | 0% | 0% | 0% | 4% |
| N1032 | 0% | 0% | 3% | 97% | 394 | 2,470 | 0% | 44% | 10% | 40% | 0% | 6% |
| N1033 | 0% | 25% | 14% | 61% | 297 | 3,257 | 0% | 45% | 45% | 0% | 0% | 11% |
| N1034 | 42% | 9% | 1% | 47% | 393 | 2,628 | 44% | 11% | 42% | 0% | 0% | 3% |
| N1035 | 0% | 18% | 0% | 82% | 296 | 1,472 | 39% | 36% | 0% | 9% | 7% | 9% |
| N1036 | 88% | 0% | 4% | 8% | 354 | 4,284 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1037 | 0% | 28% | 10% | 62% | 371 | 4,379 | 0% | 55% | 32% | 13% | 0% | 0% |
| N1039 | 39% | 8% | 0% | 53% | 286 | 3,660 | 28% | 62% | 7% | 1% | 0% | 3% |
| N1040 | 0% | 7% | 3% | 90% | 512 | 1,547 | 0% | 25% | 23% | 48% | 0% | 5% |
| N1041 | 0% | 0% | 1% | 99% | 216 | 5,591 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1042 | 0% | 5% | 14% | 81% | 217 | 1,356 | 0% | 76% | 3% | 20% | 0% | 0% |
| Average | **21%** | **10%** | **9%** | **61%** | **427** | **4,677** | **43%** | **29%** | **17%** | **6%** | **1%** | **5%** |

Table C6

Beef Production Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major calving period** | **Cows (+2 years) annual average calving rate** | **Heifers (1-2 years) annual average calving rate** | **Beef meat sold** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg LWT/ha/100mm** | **$/hd** | **$/kg LWT** |
| N584 | 24.3 | 385 | Sep | Spring | 78% | 68% | 339 | 33 | 2,421 | 4.6 |
| N585 | 8.9 | 7 | Aug | Winter | 91% | 77% | 218 | 22 | 2,164 | 3.7 |
| N588 | 8.5 | 17 |  |  |  |  | 640 | 66 | 2,343 | 3.9 |
| N630 | 7.9 | 0 | Apr | Autumn | 56% | 83% | 141 | 16 | 1,624 | 3.4 |
| N683 | 12.1 | 323 |  |  |  |  | 203 | 23 | 2,067 | 4.4 |
| N688 | 10.5 | 2 | Aug | Winter | 99% |  | 80 | 7 | 1,798 | 7.6 |
| N706 | 9.2 | 0 |  |  |  |  |  |  |  |  |
| N707 | 16.5 | 45 | Aug | Winter | 84% | 89% | 356 | 28 | 2,006 | 4.2 |
| N708 | 14.9 | 59 | Aug | Winter | 92% | 79% | 177 | 14 | 1,860 | 4.8 |
| N745 | 18.4 | 109 | Sep | Spring | 88% | 0% | 196 | 17 | 1,600 | 2.9 |
| N757 | 14.0 | 220 | May | Autumn | 85% | 83% | 254 | 24 | 1,925 | 4.2 |
| N800 | 12.8 | 234 | Aug | Winter | 79% | 59% | 234 | 23 | 1,368 | 3.6 |
| N802 | 10.8 | 1126 | Sep | Spring | 89% | 93% | 275 | 38 | 2,740 | 4.6 |
| N1016 | 17.6 | 155 | Aug | Winter | 101% | 102% | 386 | 34 | 2,178 | 4.5 |
| N1017 | 15.2 | 161 | Aug | Winter | 72% | 74% | 233 | 15 | 619 | 4.0 |
| N1025 | 15.9 | 229 | Aug | Winter | 80% | 76% | 348 | 24 | 1,635 | 5.1 |
| N1026 | 12.1 | 77 | Oct | Spring | 89% | 42% | 150 | 12 | 2,407 | 4.5 |
| N1030 | 14.8 | 53 | Sep | Spring | 88% | 55% | 219 | 20 | 1,846 | 4.4 |
| N1031 | 17.0 | 303 | Aug | Winter | 98% |  | 984 | 89 | 3,268 | 5.4 |
| N1034 | 6.7 | 677 | Aug | Winter | 96% |  | 142 | 10 | 1,682 | 4.6 |
| N1035 | 6.5 | 653 | Oct | Spring | 104% |  | 111 | 14 | 2,084 | 4.5 |
| N1036 | 12.1 | 505 | Aug | Winter | 86% | 84% | 226 | 21 | 2,438 | 5.0 |
| N1039 | 14.1 | 33 | Aug | Winter | 79% | 82% | 210 | 19 | 1,984 | 4.2 |
| N1041 | 25.9 | 36 | Aug | Winter | 90% | 88% | 177 | 14 | 4,645 | 8.4 |
|  | **13.6** | **225** |  |  | **87%** | **73%** | **274** | **25** | **2,117** | **4.6** |

Table C7

Beef Gross Margin – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Agistment income** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N584 | 1,555 | 0 | 105 | 0 | 1,659 | 44 | 42 | 359 | 2 | 251 | 21 | 718 | 942 | 39 |
| N585 | 801 | 99 | 86 | 0 | 788 | 9 | 52 | 3 | 0 | 75 | 0 | 140 | 649 | 73 |
| N588 | 2,507 | 0 | -1,728 | 56 | 835 | 5 | 194 | 0 | 6 | 41 | 0 | 247 | 588 | 69 |
| N630 | 481 | 37 | 197 | 0 | 641 | 17 | 45 | 0 | 0 | 58 | 8 | 128 | 513 | 65 |
| N683 | 891 | 1,234 | 857 | 158 | 672 | 22 | 87 | 0 | 164 | 28 | 0 | 302 | 371 | 31 |
| N688 | 601 | 20 | 167 | 0 | 749 | 20 | 63 | 1 | 0 | 60 | 8 | 151 | 597 | 57 |
| N706 | 0 | 0 | 0 | 310 | 310 | 0 | 0 | 0 | 0 | 211 | 0 | 211 | 99 | 11 |
| N707 | 1,493 | 208 | 4 | 52 | 1,341 | 93 | 53 | 0 | 31 | 239 | 0 | 415 | 926 | 56 |
| N708 | 849 | 33 | 29 | 0 | 845 | 20 | 26 | 0 | 37 | 51 | 0 | 134 | 711 | 48 |
| N745 | 577 | 545 | 808 | 0 | 840 | 46 | 18 | 0 | 84 | 128 | 0 | 277 | 563 | 31 |
| N757 | 1,062 | 101 | 264 | 0 | 1,225 | 74 | 56 | 29 | 101 | 149 | 0 | 409 | 816 | 58 |
| N800 | 832 | 0 | -179 | 0 | 653 | 49 | 63 | 0 | 126 | 70 | 0 | 308 | 345 | 27 |
| N802 | 1,254 | 0 | -108 | 0 | 1,146 | 181 | 109 | 427 | 74 | 258 | 0 | 1,049 | 97 | 9 |
| N1016 | 1,735 | 40 | -143 | 0 | 1,552 | 123 | 73 | 33 | 78 | 311 | 0 | 618 | 934 | 53 |
| N1017 | 926 | 213 | 342 | 0 | 1,055 | 103 | 82 | 0 | 103 | 91 | 0 | 378 | 677 | 45 |
| N1025 | 1,761 | 0 | -415 | 0 | 1,346 | 84 | 148 | 35 | 109 | 268 | 0 | 643 | 703 | 44 |
| N1026 | 677 | 11 | 60 | 0 | 725 | 78 | 53 | 0 | 39 | 44 | 0 | 214 | 511 | 42 |
| N1030 | 960 | 42 | 110 | 0 | 1,029 | 27 | 48 | 0 | 35 | 52 | 0 | 163 | 866 | 59 |
| N1031 | 5,350 | 2,455 | -838 | 0 | 2,057 | 39 | 221 | 0 | 217 | 321 | 0 | 798 | 1,259 | 74 |
| N1034 | 651 | 125 | 17 | 0 | 543 | 48 | 51 | 0 | 191 | 48 | 0 | 338 | 205 | 31 |
| N1035 | 501 | 80 | -41 | 88 | 469 | 24 | 37 | 0 | 171 | 40 | 0 | 272 | 197 | 30 |
| N1036 | 1,142 | 0 | 17 | 0 | 1,159 | 160 | 53 | 140 | 107 | 350 | 0 | 810 | 349 | 29 |
| N1039 | 886 | 116 | -58 | 0 | 711 | 21 | 57 | 8 | 11 | 152 | 0 | 250 | 461 | 33 |
| N1041 | 1,476 | 194 | 822 | 0 | 2,104 | 248 | 151 | 40 | 0 | 24 | 107 | 570 | 1,534 | 59 |
|  | **1,207** | **231** | **16** | **28** | **1,019** | **64** | **74** | **45** | **70** | **138** | **6** | **398** | **621** | **45** |

Table C8

Prime Lamb Production Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **ME fed /DSE** | **month** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **kg CWT/ha/100mm** | **$/head** | **$/kg CWT** |
| N588 | 8.5 | 75 | Jul | Winter | 116% |  | 18 | 11.6 | 191 | 20 | 203 | 8.0 |
| N599 | 12.0 | 36 | Aug | Winter | 120% | 47% | 19 | 3.3 | 115 | 10 | 103 | 5.1 |
| N630 | 7.9 | 0 | May | Autumn | 104% |  |  | 1.9 | 77 | 9 | 145 | 6.4 |
| N688 | 10.5 | 55 | Aug | Winter | 139% |  | 25 | 3.2 | 94 | 8 | 143 | 6.8 |
| N706 | 9.2 | 225 | May | Autumn | 123% |  | 35 | 5.6 | 156 | 22 | 199 | 8.1 |
| N744 | 6.3 | 828 | Apr | Autumn | 137% |  | 20 | 3.0 | 114 | 15 | 208 | 7.0 |
| N757 | 14.0 | 708 | Aug | Winter | 131% |  |  | 2.1 | 95 | 9 | 187 | 8.5 |
| N1019 | 5.2 | 393 | Jul | Winter | 130% |  | 10 | 3.8 | 96 | 14 | 212 | 8.0 |
| N1020 | 13.5 | 1292 | Aug | Winter | 86% | 68% |  |  | 350 | 53 | 218 | 7.5 |
| N1028 | 12.3 | 491 | Jul | Winter | 126% |  | 14 | 1.2 | 58 | 7 | 139 | 8.2 |
| N1032 | 10.0 | 697 | May | Autumn | 135% |  | 19 | 8.7 | 78 | 9 | 160 | 6.5 |
| N1033 | 11.0 | 33 | Jul | Winter |  | 64% | 24 | 3.6 | 40 | 5 | 108 | 6.8 |
| N1035 | 6.5 | 1241 | Apr | Autumn | 93% |  |  |  | 79 | 10 | 188 | 7.5 |
| N1039 | 14.1 | 254 | Aug | Winter | 132% | 60% | 30 | 2.8 | 117 | 10 | 151 | 7.8 |
| N1042 | 7.7 | 115 | Jul | Winter | 148% | 84% | 12 | 3.4 | 107 | 13 | 190 | 7.6 |
|  | **9.9** | **430** |  |  | **123%** | **65%** | **21** | **4.2** | **118** | **14** | **170** | **7.3** |

Table C9

Prime Lamb Gross Margin – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N588 | 1,526 | 5 | -189 | 211 | 1,543 | 58 | 142 | 18 | 2 | 41 | 0 | 262 | 1,281 | 151 |
| N599 | 672 | 149 | 259 | 62 | 844 | 124 | 74 | 12 | 0 | 88 | 0 | 297 | 547 | 45 |
| N630 | 591 | 151 | 95 | 42 | 535 | 72 | 69 | 0 | 0 | 58 | 0 | 199 | 336 | 42 |
| N688 | 1,258 | 27 | -65 | 64 | 1,243 | 118 | 102 | 0 | 20 | 60 | 0 | 300 | 943 | 89 |
| N706 | 1,484 | 1,184 | 177 | 198 | 676 | 242 | 152 | 36 | 46 | 211 | 0 | 687 | -11 | -1 |
| N744 | 812 | 0 | -72 | 60 | 802 | 130 | 83 | 26 | 133 | 53 | 0 | 425 | 377 | 59 |
| N757 | 903 | 39 | 60 | 43 | 967 | 180 | 79 | 136 | 250 | 149 | 0 | 794 | 173 | 12 |
| N1019 | 783 | 104 | 199 | 36 | 915 | 168 | 78 | 0 | 77 | 36 | 0 | 360 | 555 | 107 |
| N1020 | 2,773 | 1,093 | -445 | 0 | 1,236 | 156 | 203 | 294 | 255 | 100 | 0 | 1,008 | 228 | 17 |
| N1028 | 520 | 154 | 159 | 17 | 542 | 134 | 42 | 121 | 67 | 162 | 0 | 525 | 17 | 1 |
| N1032 | 762 | 81 | -88 | 167 | 760 | 158 | 81 | 0 | 311 | 67 | 0 | 617 | 143 | 14 |
| N1033 | 686 | 10 | 8 | 56 | 819 | 145 | 11 | 10 | 0 | 0 | 0 | 166 | 653 | 60 |
| N1035 | 598 | 9 | -242 | 0 | 347 | 78 | 46 | 0 | 255 | 40 | 0 | 418 | -71 | -11 |
| N1039 | 923 | 257 | 188 | 76 | 938 | 77 | 64 | 1 | 104 | 152 | 0 | 399 | 539 | 38 |
| N1042 | 960 | 0 | -25 | 41 | 976 | 190 | 7 | 0 | 33 | 177 | 0 | 407 | 569 | 74 |
|  | **1,017** | **218** | **1** | **72** | **876** | **135** | **82** | **44** | **103** | **93** | **0** | **458** | **419** | **47** |

Table C10

Wool Sheep Production Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| N584 | 24.3 | 109 | Sep | Spring | 79% | 57% | 206 | 5 | 101 | 17.1 | 12.9 |
| N586 | 6.3 | 0 | Aug | Winter | 90% |  | 96 | 5 | 24 | 17.5 | 13.8 |
| N588 | 8.5 | 19 | Jul | Winter | 80% |  | 65 | 6 | 25 | 18.2 | 11.2 |
| N589 | 14.2 | 107 | Aug | Winter | 84% |  | 56 | 5 | 47 | 17.8 | 10.7 |
| N599 | 12.0 | 179 | Aug | Winter | 70% |  | 80 | 5 | 42 | 17.1 | 13.4 |
| N744 | 6.3 | 423 | Apr | Autumn | 106% |  | 82 | 3 | 26 | 19.3 | 6.5 |
| N745 | 18.4 | 71 | Sep | Spring | 77% |  | 127 | 3 | 53 | 15.3 | 20.2 |
| N1012 | 4.8 | 46 | Jul | Winter | 96% | 65% | 54 | 4 | 16 | 17.6 | 9.7 |
| N1019 | 5.2 | 277 | Jul | Winter | 129% | 126% | 44 | 4 | 16 | 18.8 | 10.9 |
| N1027 | 9.5 | 74 | Aug | Winter | 94% | 94% | 124 | 4 | 29 | 18.0 | 11.0 |
| N1033 | 11.0 | 189 | Jul | Winter | 97% |  | 23 | 6 | 57 | 18.6 | 7.8 |
| N1034 | 6.7 | 87 | Aug | Winter | 90% |  | 58 | 4 | 31 | 17.0 | 15.8 |
| N1037 | 13.0 | 112 | Jun | Winter | 99% |  | 223 | 4 | 34 | 19.1 | 10.2 |
| N1039 | 14.1 | 181 | Aug | Winter | 116% |  | 322 | 5 | 26 | 19.0 | 9.9 |
| N1040 | 5.6 | 277 | Jul | Winter | 106% | 92% | 112 | 0 | 36 | 19.0 | 9.2 |
|  | **10.7** | **143** |  |  | **94%** | **87%** | **112** | **4** | **38** | **18.0** | **11.5** |

Table C11

Wool Sheep Gross Margin – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N584 | 469 | 0 | 25 | 1,145 | 1,792 | 460 | 93 | 114 | 0 | 251 | 0 | 918 | 874 | 36 |
| N586 | 237 | 12 | 52 | 328 | 605 | 82 | 44 | 0 | 0 | 68 | 0 | 193 | 411 | 65 |
| N588 | 158 | 8 | -170 | 281 | 261 | 45 | 25 | 4 | 1 | 41 | 0 | 116 | 145 | 17 |
| N589 | 60 | 0 | 38 | 507 | 605 | 182 | 52 | 38 | 14 | 9 | 0 | 294 | 310 | 22 |
| N599 | 158 | 24 | 171 | 562 | 867 | 205 | 28 | 60 | 0 | 88 | 0 | 381 | 486 | 40 |
| N744 | 221 | 18 | 65 | 167 | 439 | 133 | 31 | 16 | 64 | 53 | 5 | 298 | 141 | 22 |
| N745 | 211 | 6 | 21 | 1,073 | 1,299 | 330 | 65 | 50 | 4 | 128 | 0 | 577 | 723 | 39 |
| N1012 | 111 | 26 | 28 | 154 | 267 | 51 | 23 | 6 | 0 | 0 | 0 | 81 | 186 | 39 |
| N1019 | 112 | 15 | -2 | 174 | 270 | 68 | 20 | 0 | 52 | 36 | 0 | 177 | 93 | 18 |
| N1027 | 345 | 58 | 150 | 314 | 753 | 160 | 48 | 19 | 3 | 85 | 3 | 316 | 438 | 46 |
| N1033 | 25 | 12 | 105 | 377 | 578 | 173 | 27 | 57 | 0 | 0 | 33 | 256 | 321 | 29 |
| N1034 | 125 | 18 | 370 | 491 | 968 | 107 | 30 | 31 | 0 | 48 | 31 | 217 | 752 | 113 |
| N1037 | 607 | 12 | -48 | 348 | 895 | 173 | 78 | 0 | 46 | 34 | 0 | 332 | 563 | 43 |
| N1039 | 1,027 | 451 | 37 | 218 | 872 | 88 | 73 | 0 | 74 | 152 | 9 | 388 | 484 | 34 |
| N1040 | 370 | 22 | -15 | 334 | 667 | 120 | 64 | 0 | 71 | 38 | 0 | 293 | 375 | 67 |
|  | **282** | **45** | **55** | **432** | **743** | **158** | **47** | **26** | **22** | **69** | **5** | **322** | **420** | **42** |

Table C12

Average Whole Farm Economic Performance – North

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| **2004-05** | 441 | 174 | 182 | 86 | 1.1% | -0.2% |
| **2005-06** | 428 | 175 | 183 | 71 | 1.5% | 0.0% |
| **2006-07** | 421 | 251 | 170 | 0 | 0.2% | -1.8% |
| **2007-08** | 428 | 167 | 171 | 91 | 2.4% | 1.5% |
| **2008-09** | 369 | 170 | 188 | 11 | 0.3% | -1.3% |
| **2009-10** | 462 | 140 | 211 | 111 | 2.5% | 2.0% |
| **2010-11** | 659 | 148 | 269 | 242 | 4.5% | 4.9% |
| **2011-12** | 565 | 170 | 242 | 153 | 2.9% | 2.6% |
| **2012-13** | 483 | 212 | 240 | 32 | 0.6% | -1.8% |
| **2013-14** | 532 | 186 | 221 | 125 | 2.0% | 0.9% |
| **2014-15** | 554 | 218 | 233 | 103 | 1.9% | 1.0% |
| **2015-16** | 609 | 246 | 272 | 91 | 1.4% | 0.5% |
| **2016-17** | 877 | 258 | 327 | 292 | 4.3% | 4.4% |
| **2017-18** | 824 | 254 | 361 | 209 | 2.7% | 2.7% |
| **2018-19** | 768 | 378 | 344 | 46 | 0.5% | -0.7% |
| **2019-20** | 995 | 421 | 515 | 59 | 1.2% | 1.4% |
| **2020-21** | 1129 | 389 | 469 | 272 | 2.1% | 2.1% |
| **2021-22** | 1187 | 367 | 419 | 400 | 2.2% | 3.0% |
| **2022-23** | 961 | 380 | 400 | 181 | 0.8% | 1.3% |
| **Average** | **668** | **247** | **285** | **136** | **1.8%** | **1.2%** |

Table C13

Historical Gross Margins For Livestock Enterprises – North

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| **2004-05** | 23 | 204 |  |  |  |  |
| **2005-06** | 18 | 168 |  |  |  |  |
| **2006-07** | 17 | 145 |  |  |  |  |
| **2007-08** | 23 | 179 | 15 | 131 |  |  |
| **2008-09** | 18 | 149 | 23 | 192 |  |  |
| **2009-10** | 33 | 274 | 34 | 306 | 40 | 476 |
| **2010-11** | 58 | 523 | 60 | 529 | 41 | 482 |
| **2011-12** | 43 | 430 | 36 | 323 | 33 | 369 |
| **2012-13** | 22 | 217 | 31 | 240 | 29 | 311 |
| **2013-14** | 28 | 288 | 39 | 392 | 32 | 390 |
| **2014-15** | 32 | 335 | 34 | 350 | 30 | 339 |
| **2015-16** | 30 | 257 | 38 | 262 | 46 | 515 |
| **2016-17** | 49 | 422 | 62 | 579 | 55 | 564 |
| **2017-18** | 71 | 573 | 61 | 592 | 47 | 512 |
| **2018-19** | 37 | 358 | 54 | 505 | 19 | 234 |
| **2019-20** | 45 | 370 | 46 | 528 | 31 | 381 |
| **2020-21** | 56 | 563 | 44 | 517 | 39 | 577 |
| **2021-22** | 53 | 608 | 48 | 555 | 67 | 922 |
| **2022-23** | 42 | 420 | 47 | 419 | 45 | 621 |
| **Average** | **37** | **341** | **42** | **401** | **40** | **478** |

Table C14

Historical Data For Selected Enterprise Measures – North

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Micron** | **Wool Cut (Gr.)** | **Net Wool Price** | **Lamb** | **Ave Sale Price** | **Lamb** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | KG/HA | REAL ($/KG) GR | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2004-05** | 9.3 | 19.2 | 33 | 7.9 | 75% |  |  |  |  |
| **2005-06** | 9.8 | 18.8 | 30 | 8.0 | 79% |  |  |  |  |
| **2006-07** | 9.7 | 18.3 | 30 | 10.6 | 69% |  |  |  |  |
| **2007-08** | 8.2 | 18.8 | 29 | 8.9 | 72% | 77 | 87% |  |  |
| **2008-09** | 8.5 | 18.4 | 29 | 8.0 | 80% | 95 | 98% |  |  |
| **2009-10** | 8.8 | 18.3 | 27 | 8.2 | 77% | 129 | 111% | 87% | 870 |
| **2010-11** | 9.4 | 18.6 | 32 | 11.6 | 78% | 168 | 105% | 87% | 1,118 |
| **2011-12** | 9.3 | 18.5 | 29 | 10.9 | 84% | 132 | 107% | 87% | 1,056 |
| **2012-13** | 9.4 | 18.5 | 30 | 9.4 | 80% | 99 | 111% | 87% | 1,026 |
| **2013-14** | 9.8 | 18.0 | 33 | 8.9 | 77% | 111 | 109% | 93% | 858 |
| **2014-15** | 10.2 | 18.1 | 36 | 9.9 | 78% | 121 | 112% | 90% | 1,126 |
| **2015-16** | 8.8 | 17.8 | 28 | 10.5 | 85% | 121 | 119% | 90% | 1,411 |
| **2016-17** | 9.9 | 17.8 | 31 | 13.7 | 75% | 156 | 113% | 85% | 1,837 |
| **2017-18** | 10.7 | 18.0 | 32 | 16.7 | 89% | 159 | 118% | 89% | 1,478 |
| **2018-19** | 10.4 | 17.7 | 31 | 15.1 | 79% | 172 | 114% | 88% | 1,219 |
| **2019-20** | 9.6 | 17.5 | 27 | 12.1 | 82% | 226 | 109% | 88% | 1,507 |
| **2020-21** | 11.5 | 18.4 | 37 | 12.5 | 93% | 213 | 119% | 88% | 2,131 |
| **2021-22** | 11.7 | 17.4 | 35 | 14.5 | 92% | 210 | 118% | 90% | 2,645 |
| **2022-23** | 12.1 | 18.0 | 38 | 11.5 | 94% | 170 | 123% | 87% | 2,117 |
| **Average** | **9.8** | **18.2** | **31** | **11.0** | **0.8** | **147** | **111%** | **88%** | **1,457** |

Table D1

Whole-farm Profit Performance – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| G553 | 1,017 | 407 | 309 | 302 | 51 | 251 | 1.9% | 1.6% | 0.30 | 0.06 |
| G555 | 796 | 310 | 240 | 246 | 12 | 234 | 1.8% | 2.0% | 0.31 | 0.06 |
| G653 | 619 | 374 | 342 | -97 | 2 | -100 | -0.6% | -0.6% | -0.16 | 0.04 |
| G663 | 1,972 | 680 | 1022 | 271 | 0 | 271 | 1.2% | 1.2% | 0.14 | 0.09 |
| G667 | 1,498 | 419 | 618 | 460 | 3 | 457 | 1.3% | 1.3% | 0.31 | 0.04 |
| G698 | 1,858 | 221 | 1147 | 489 | 0 | 489 | 1.6% | 1.6% | 0.26 | 0.06 |
| G701 | 440 | 523 | 402 | -484 | 0 | -484 | -2.8% | -2.8% | -1.10 | 0.03 |
| G755 | 1,016 | 457 | 603 | -44 | 51 | -95 | -0.1% | -0.3% | -0.04 | 0.03 |
| G1017 | 384 | 116 | 236 | 32 | 59 | -27 | 0.2% | -0.4% | 0.08 | 0.03 |
| G1021 | 1,098 | 244 | 226 | 628 | 4 | 624 | 5.8% | 5.9% | 0.57 | 0.10 |
| G1023 | 643 | 252 | 315 | 76 | 59 | 18 | 0.8% | 1.2% | 0.12 | 0.06 |
| G1024 | 1,454 | 658 | 498 | 298 | 13 | 285 | 1.3% | 1.3% | 0.20 | 0.06 |
| G1025 | 940 | 323 | 809 | -193 | 588 | -781 | -0.6% | -3.5% | -0.21 | 0.03 |
| G1027 | 3,049 | 1130 | 1191 | 728 | 246 | 482 | 2.7% | 2.6% | 0.24 | 0.11 |
| G1028 | 728 | 160 | 376 | 192 | 0 | 192 | 1.3% | 1.3% | 0.26 | 0.05 |
| G1029 | 1,350 | 335 | 818 | 198 | 21 | 176 | 0.8% | 0.8% | 0.15 | 0.06 |
| G1030 | 650 | 313 | 519 | -182 | 113 | -295 | -1.5% | -3.0% | -0.28 | 0.05 |
| G1031 | 587 | 258 | 425 | -96 | 5 | -101 | -0.9% | -1.0% | -0.16 | 0.05 |
| G1033 | 1,507 | 637 | 547 | 323 | 0 | 323 | 1.3% | 1.3% | 0.21 | 0.06 |
| G1034 | 1,785 | 769 | 995 | 21 | 332 | -311 | 0.1% | -1.5% | 0.01 | 0.06 |
| G1035 | 669 | 830 | 318 | -479 | 418 | -897 | -3.5% | -19.9% | -0.72 | 0.05 |
| G1036 | 1,453 | 400 | 702 | 351 | 91 | 260 | 1.8% | 1.7% | 0.24 | 0.07 |
| **Average** | **1,160** | **446** | **575** | **138** | **94** | **44** | **0.6%** | **-0.4%** | **0.03** | **0.06** |

Table D2

Whole-farm Feed Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2022 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| G553 | 16.7 | 597 | 95% | 112% | 4.5 | 0.0 | 2% | 1 | 10 | 2 | 12 |
| G555 | 15.0 | 592 | 91% | 93% | 4.3 | 0.0 | 2% | 1 | 1 | 0 | 0 |
| G653 | 10.1 | 583 | 90% | 107% | 2.9 | 0.0 | 1% | 5 | 4 | 1 | 2 |
| G663 | 34.9 | 1116 | 102% | 93% | 10.1 | 0.0 | 1% | 48 | 18 | 21 | 11 |
| G667 | 14.1 | 1122 | 109% | 114% | 3.9 | 0.2 | 2% | 0 | 21 | 11 | 26 |
| G698 | 23.0 | 661 | 66% | 61% | 6.0 | 0.0 | 1% | 1 | 1 | 0 | 0 |
| G701 | 16.0 | 828 | 140% | 177% | 4.1 | 0.0 | 0% | 0 | 11 | 22 | 14 |
| G755 | 21.4 | 1197 | 118% | 135% | 5.8 | 0.5 | 2% | 18 | 13 | 12 | 8 |
| G1017 | 9.0 | 562 | 96% | 117% | 2.6 | 0.0 | 1% | 0 | 0 | 0 | 0 |
| G1021 | 15.9 | 784 | 116% | 130% | 4.6 | 0.0 | 1% | 15 | 7 | 7 | 7 |
| G1023 | 9.5 | 886 | 135% | 154% | 2.7 | 0.1 | 0% | 0 | 4 | 0 | 5 |
| G1024 | 22.6 | 701 | 108% | 137% | 5.8 | 0.7 | 0% | 0 | 13 | 38 | 17 |
| G1025 | 12.4 | 977 | 105% | 140% | 2.6 | 1.7 | 0% | 0 | 0 | 0 | 0 |
| G1027 | 18.0 | 603 | 102% | 122% | 4.8 | 0.0 | 4% | 13 | 15 | 9 | 18 |
| G1028 | 11.7 | 717 | 119% | 187% | 3.3 | 0.0 | 4% | 140 | 23 | 76 | 29 |
| G1029 | 25.3 | 583 | 93% | 115% | 6.1 | 1.3 | 0% | 9 | 3 | 0 | 0 |
| G1030 | 12.4 | 769 | 99% | 120% | 3.2 | 0.1 | 4% | 0 | 4 | 0 | 4 |
| G1031 | 9.6 | 748 | 113% | 116% | 2.8 | 0.1 | 0% | 0 | 1 | 30 | 1 |
| G1033 | 22.8 | 1309 | 131% | 145% | 5.7 | 1.3 | 0% | 14 | 0 | 11 | 7 |
| G1034 | 19.4 | 1170 | 107% | 132% | 5.3 | 0.9 | 0% | 20 | 15 | 26 | 1 |
| G1035 | 21.3 | 586 | 95% | 123% | 5.7 | 0.3 | 7% | 33 | 7 | 16 | 6 |
| G1036 | 23.7 | 770 | 93% | 123% | 6.8 | 0.1 | 0% | 0 | 9 | 0 | 12 |
|  | **17.5** | **812** | **106%** | **125%** | **4.7** | **0.3** | **1%** | **15** | **8** | **13** | **8** |

Table D3

Pasture costs – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| G553 | 82 | 2 | 3 | 28 | 1 | 0 | 13 | 0 | 0 | 130 |
| G555 | 3 | 1 | 4 | 0 | 0 | 7 | 0 | 0 | 0 | 15 |
| G653 | 131 | 17 | 11 | 0 | 2 | 5 | 0 | 0 | 0 | 166 |
| G663 | 268 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 281 |
| G667 | 203 | 0 | 10 | 15 | 3 | 0 | 0 | 0 | 0 | 231 |
| G698 | 7 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 16 | 33 |
| G701 | 155 | 12 | 5 | 55 | 28 | 7 | 0 | 0 | 0 | 262 |
| G755 | 154 | 0 | 10 | 111 | 0 | 0 | 0 | 0 | 0 | 276 |
| G1017 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| G1021 | 108 | 9 | 4 | 0 | 5 | 0 | 0 | 0 | 0 | 127 |
| G1023 | 50 | 1 | 3 | 13 | 0 | 0 | 0 | 0 | 0 | 67 |
| G1024 | 244 | 0 | 3 | 67 | 2 | 0 | 0 | 0 | 0 | 317 |
| G1025 | 0 | 0 | 11 | 182 | 25 | 0 | 0 | 0 | 0 | 218 |
| G1027 | 150 | 24 | 21 | 7 | 37 | 2 | 0 | 0 | 0 | 240 |
| G1028 | 43 | 0 | 2 | 0 | 8 | 0 | 0 | 0 | 0 | 53 |
| G1029 | 64 | 6 | 5 | 21 | 15 | 0 | 0 | 0 | 0 | 112 |
| G1030 | 26 | 1 | 13 | 2 | 11 | 0 | 23 | 0 | 0 | 75 |
| G1031 | 103 | 0 | 10 | 6 | 8 | 0 | 0 | 0 | 0 | 127 |
| G1033 | 201 | 7 | 15 | 143 | 0 | 0 | 0 | 0 | 0 | 366 |
| G1034 | 344 | 0 | 0 | 98 | 65 | 0 | 0 | 0 | 0 | 507 |
| G1035 | 191 | 77 | 4 | 43 | 38 | 0 | 0 | 0 | 0 | 353 |
| G1036 | 208 | 0 | 0 | 28 | 0 | 0 | 0 | 0 | 0 | 236 |
|  | **124** | **8** | **6** | **37** | **11** | **1** | **2** | **0** | **1** | **191** |

Table D4

Overhead costs – Gippsland

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| G553 | 0 | 27 | 3 | 12 | 36 | 20 | 78 | 133 | 309 |
| G555 | 0 | 46 | 3 | 17 | 28 | 9 | 50 | 87 | 240 |
| G653 | 0 | 44 | 2 | 18 | 23 | 22 | 21 | 212 | 342 |
| G663 | 0 | 155 | 1 | 16 | 51 | 114 | 397 | 287 | 1022 |
| G667 | 156 | 70 | 2 | 23 | 49 | 32 | 23 | 263 | 618 |
| G698 | 0 | 227 | 18 | 35 | 66 | 53 | 114 | 634 | 1147 |
| G701 | 0 | 16 | 1 | 12 | 45 | 116 | 32 | 181 | 402 |
| G755 | 204 | 138 | 5 | 23 | 3 | 31 | 81 | 118 | 603 |
| G1017 | 0 | 6 | 2 | 10 | 20 | 16 | 3 | 180 | 236 |
| G1021 | 28 | 42 | 3 | 8 | 12 | 41 | 31 | 61 | 226 |
| G1023 | 0 | 53 | 2 | 27 | 22 | 30 | 18 | 164 | 315 |
| G1024 | 0 | 46 | 8 | 31 | 58 | 32 | 9 | 313 | 498 |
| G1025 | 0 | 121 | 21 | 81 | 87 | 33 | 102 | 363 | 809 |
| G1027 | 218 | 201 | 9 | 76 | 48 | 145 | 205 | 290 | 1191 |
| G1028 | 57 | 22 | 2 | 14 | 30 | 147 | 2 | 102 | 376 |
| G1029 | 148 | 138 | 9 | 34 | 59 | 25 | 61 | 345 | 818 |
| G1030 | 0 | 95 | 1 | 57 | 6 | 59 | 67 | 235 | 519 |
| G1031 | 0 | 3 | 2 | 9 | 20 | 16 | 38 | 336 | 425 |
| G1033 | 0 | 112 | 0 | 49 | 58 | 217 | 32 | 80 | 547 |
| G1034 | 0 | 213 | 25 | 26 | 62 | 64 | 112 | 492 | 995 |
| G1035 | 82 | 60 | 8 | 20 | 18 | 14 | 37 | 78 | 318 |
| G1036 | 321 | 212 | 14 | 14 | 37 | 40 | 38 | 25 | 702 |
| Average | **55** | **93** | **6** | **28** | **38** | **58** | **70** | **226** | **575** |

Table D5

Enterprise Mix and Labour – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment income** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| G553 | 0% | 25% | 26% | 49% | 350 | 5,858 | 33% | 32% | 35% | 0% | 0% | 0% |
| G555 | 0% | 5% | 47% | 49% | 536 | 8,031 | 0% | 15% | 82% | 0% | 0% | 3% |
| G653 | 0% | 26% | 0% | 74% | 334 | 3,374 | 0% | 28% | 66% | 0% | 6% | 0% |
| G663 | 0% | 24% | 0% | 76% | 254 | 8,891 | 100% | 0% | 0% | 0% | 0% | 0% |
| G667 | 38% | 0% | 0% | 63% | 228 | 3,220 | 100% | 0% | 0% | 0% | 0% | 0% |
| G698 | 0% | 0% | 1% | 98% | 149 | 3,424 | 91% | 0% | 0% | 0% | 0% | 9% |
| G701 | 0% | 0% | 0% | 100% | 318 | 5,079 | 100% | 0% | 0% | 0% | 0% | 0% |
| G755 | 22% | 3% | 15% | 61% | 495 | 10,583 | 83% | 0% | 0% | 0% | 17% | 0% |
| G1017 | 0% | 15% | 0% | 85% | 453 | 4,095 | 0% | 30% | 70% | 0% | 0% | 1% |
| G1021 | 42% | 7% | 0% | 51% | 800 | 12,704 | 99% | 0% | 0% | 0% | 0% | 1% |
| G1023 | 0% | 18% | 0% | 82% | 447 | 4,247 | 74% | 4% | 21% | 0% | 0% | 0% |
| G1024 | 0% | 2% | 51% | 47% | 144 | 3,255 | 99% | 0% | 0% | 0% | 0% | 1% |
| G1025 | 0% | 2% | 0% | 98% | 155 | 1,929 | 47% | 0% | 0% | 0% | 53% | 0% |
| G1027 | 50% | 5% | 4% | 41% | 136 | 2,445 | 97% | 0% | 0% | 0% | 0% | 3% |
| G1028 | 34% | 2% | 0% | 64% | 559 | 6,536 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1029 | 33% | 1% | 0% | 67% | 186 | 4,707 | 93% | 0% | 0% | 0% | 0% | 7% |
| G1030 | 0% | 6% | 28% | 66% | 260 | 3,223 | 39% | 46% | 3% | 0% | 0% | 11% |
| G1031 | 0% | 4% | 0% | 96% | 272 | 2,613 | 76% | 23% | 0% | 0% | 0% | 1% |
| G1033 | 0% | 84% | 0% | 16% | 193 | 4,407 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1034 | 0% | 3% | 26% | 70% | 132 | 2,553 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1035 | 44% | 1% | 0% | 55% | 407 | 8,678 | 73% | 0% | 0% | 0% | 20% | 7% |
| G1036 | 86% | 3% | 0% | 11% | 258 | 6,121 | 99% | 0% | 0% | 0% | 0% | 1% |
|  | **16%** | **11%** | **9%** | **64%** | **321** | **5,272** | **73%** | **8%** | **13%** | **0%** | **4%** | **2%** |

Table D6

Beef Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major calving period** | **Cows (+2 years) annual average calving rate** | **Heifers (1-2 years) annual average calving rate** | **Beef meat sold** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg LWT/ha/100mm** | **$/hd** | **$/kg LWT** |
| G553 | 16.7 | 364 | Aug | Winter | 92% |  | 194 | 32 | 1,919 | 4.1 |
| G653 | 10.1 | 0 |  |  |  |  |  |  |  |  |
| G663 | 34.9 | 35 | Sep | Spring | 78% |  | 490 | 44 | 2,000 | 5.0 |
| G667 | 14.1 | 141 |  |  |  |  | 815 | 73 | 2,889 | 4.6 |
| G698 | 23.0 | 296 | May | Autumn | 95% | 92% | 348 | 53 | 1,914 | 3.8 |
| G701 | 16.0 | 356 | Mar | Autumn | 100% |  | 697 | 84 | 1,958 | 3.9 |
| G755 | 21.4 | 208 | Oct | Spring | 91% | 86% | 126 | 11 | 2,011 | 4.7 |
| G1021 | 15.9 | 15 | Sep | Spring | 80% |  | 238 | 30 | 1,990 | 4.1 |
| G1023 | 9.5 | 97 | Jul | Winter | 73% | 71% | 152 | 17 | 1,936 | 4.1 |
| G1024 | 22.6 | 336 | Sep | Spring | 92% | 92% | 267 | 38 | 1,894 | 4.6 |
| G1025 | 12.4 | 843 | Aug | Winter | 77% |  | 80 | 8 | 1,482 | 4.0 |
| G1027 | 18.0 | 235 | Mar | Autumn | 94% |  | 677 | 112 | 3,972 | 6.2 |
| G1028 | 11.7 | 119 | Oct | Spring | 86% | 75% | 155 | 22 | 1,597 | 4.2 |
| G1029 | 25.3 | 507 | Aug | Winter | 77% | 66% | 198 | 34 | 1,713 | 5.4 |
| G1030 | 12.4 | 354 | Aug | Winter | 92% |  | 120 | 16 | 1,711 | 3.6 |
| G1031 | 9.6 | 28 | May | Autumn | 69% | 68% | 155 | 21 | 1,538 | 4.0 |
| G1033 | 22.8 | 406 | Jul | Winter | 92% | 0% | 201 | 15 | 1,922 | 4.1 |
| G1034 | 19.4 | 196 | Jan | Summer | 112% | 100% | 348 | 30 | 1,544 | 4.3 |
| G1035 | 21.3 | 246 | Sep | Spring | 78% |  | 323 | 55 | 1,281 | 3.2 |
| G1036 | 23.7 | 45 | Aug | Winter | 84% | 80% | 220 | 29 | 2,056 | 4.4 |
|  | **18.0** | **241** |  |  | **87%** | **73%** | **305** | **38** | **1,965** | **4.3** |

Table D7

Beef Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Agistment income** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G553 | 797 | 36 | 352 | 0 | 1,113 | 57 | 62 | 0 | 188 | 102 | 0 | 408 | 705 | 42 |
| G653 | 0 | 0 | 0 | 382 | 382 | 0 | 0 | 0 | 0 | 166 | 0 | 166 | 215 | 21 |
| G663 | 2,443 | 0 | -470 | 0 | 1,972 | 71 | 196 | 32 | 0 | 281 | 93 | 673 | 1,299 | 37 |
| G667 | 3,752 | 2,254 | 0 | 0 | 1,498 | 65 | 114 | 9 | 39 | 217 | 0 | 444 | 1,055 | 75 |
| G698 | 1,315 | 555 | 1,427 | 0 | 2,187 | 82 | 107 | 15 | 271 | 33 | 0 | 508 | 1,680 | 73 |
| G701 | 2,716 | 1,450 | -778 | 0 | 489 | 43 | 217 | 0 | 175 | 207 | 0 | 643 | -154 | -10 |
| G755 | 592 | 131 | 402 | 124 | 987 | 64 | 51 | 59 | 98 | 165 | 0 | 436 | 551 | 26 |
| G1021 | 970 | 26 | 151 | 0 | 1,095 | 36 | 61 | 4 | 0 | 127 | 16 | 244 | 851 | 54 |
| G1023 | 626 | 123 | 90 | 0 | 593 | 68 | 50 | 0 | 34 | 55 | 0 | 207 | 386 | 41 |
| G1024 | 1,235 | 0 | 277 | 0 | 1,513 | 245 | 96 | 0 | 234 | 249 | 0 | 825 | 688 | 31 |
| G1025 | 318 | 0 | 179 | 362 | 859 | 79 | 26 | 0 | 323 | 36 | 0 | 464 | 394 | 32 |
| G1027 | 4,197 | 1,175 | 167 | 0 | 3,189 | 305 | 418 | 78 | 70 | 233 | 51 | 1,156 | 2,033 | 113 |
| G1028 | 651 | 40 | 104 | 0 | 715 | 35 | 54 | 30 | 0 | 53 | 0 | 171 | 544 | 47 |
| G1029 | 1,067 | 59 | 325 | 0 | 1,333 | 91 | 86 | 0 | 396 | 91 | 0 | 664 | 670 | 26 |
| G1030 | 426 | 69 | 170 | 0 | 527 | 67 | 27 | 27 | 107 | 74 | 0 | 303 | 224 | 18 |
| G1031 | 625 | 87 | 6 | 0 | 545 | 23 | 48 | 0 | 20 | 121 | 28 | 241 | 304 | 32 |
| G1033 | 825 | 0 | 650 | 0 | 1,475 | 184 | 79 | 0 | 285 | 223 | 0 | 771 | 704 | 31 |
| G1034 | 1,504 | 58 | 171 | 0 | 1,617 | 149 | 57 | 0 | 117 | 409 | 0 | 732 | 885 | 46 |
| G1035 | 1,044 | 977 | 208 | 292 | 568 | 64 | 238 | 113 | 33 | 310 | 61 | 820 | -252 | -12 |
| G1036 | 973 | 186 | 665 | 0 | 1,453 | 102 | 63 | 0 | 33 | 208 | 0 | 405 | 1,048 | 44 |
|  | **1,304** | **361** | **205** | **58** | **1,205** | **92** | **102** | **18** | **121** | **168** | **12** | **514** | **691** | **38** |

Table D8

Prime Lamb Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **ME fed /DSE** | **month** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **kg CWT/ha/100mm** | **$/head** | **$/kg CWT** |
| G553 | 16.7 | 108 | Jul | Winter | 105% |  | 40 | 2.5 | 158 | 27 | 175 | 8.0 |
| G555 | 15.0 | 0 | Jul | Winter | 76% |  | 24 | 11.8 | 50 | 8 | 91 | 4.5 |
| G1030 | 12.4 | 322 | Sep | Spring | 141% |  | 29 | 3.3 | 135 | 18 | 184 | 7.5 |
| G1031 | 9.6 | 0 | Sep | Spring | 114% |  | 13 | 0.0 | 94 | 13 | 134 | 6.6 |
|  | **13.4** | **108** |  |  | **109%** |  | **27** | **4.4** | **109** | **16** | **146** | **6.7** |

Table D9

Prime Lamb Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G553 | 1,348 | 287 | -69 | 85 | 1,089 | 285 | 129 | 50 | 13 | 102 | 0 | 579 | 510 | 30 |
| G555 | 500 | 0 | -46 | 286 | 741 | 66 | 77 | 0 | 0 | 15 | 0 | 158 | 583 | 39 |
| G1030 | 1,078 | 316 | 71 | 73 | 896 | 237 | 105 | 117 | 95 | 74 | 0 | 628 | 268 | 22 |
| G1031 | 619 | 10 | 75 | 0 | 718 | 159 | 78 | 0 | 0 | 121 | 0 | 358 | 360 | 37 |
|  | **886** | **153** | **8** | **111** | **861** | **187** | **97** | **42** | **27** | **78** | **0** | **431** | **430** | **32** |

Table D10

Wool Sheep Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| G553 | 16.7 | 110 | Aug | Winter | 76% |  | 81 | 4.3 | 53 | 18.0 | 12.2 |
| G555 | 15.0 | 77 | Aug | Winter | 70% |  | 54 | 4.3 | 53 | 17.4 | 13.3 |
| G653 | 10.1 | 18 | Jun | Winter | 85% |  | 99 | 4.4 | 39 | 17.9 | 10.1 |
| G1017 | 9.0 | 22 | Jul | Winter | 121% | 90% | 59 | 3.7 | 21 | 17.9 | 11.9 |
| G1023 | 9.5 | 4 | Sep | Spring | 118% | 107% | 78 | 5.0 | 41 | 18.6 | 10.3 |
| G1031 | 9.6 | 0 | May | Autumn | 71% |  | 22 | 3.3 | 23 | 18.0 |  |
|  | **11.7** | **38** |  |  | **90%** | **99%** | **66** | **4.2** | **38** | **18.0** | **11.5** |

Table D11

Wool Sheep Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G553 | 156 | 19 | -125 | 718 | 615 | 238 | 56 | 59 | 6 | 102 | 0 | 461 | 154 | 9 |
| G555 | 21 | 28 | 83 | 709 | 784 | 261 | 36 | 39 | 0 | 15 | 0 | 350 | 434 | 29 |
| G653 | 189 | 83 | 140 | 449 | 647 | 176 | 48 | 8 | 0 | 166 | 0 | 398 | 249 | 25 |
| G1017 | 84 | 29 | 72 | 195 | 383 | 83 | 24 | 9 | 0 | 0 | 0 | 116 | 267 | 30 |
| G1023 | 85 | 76 | 285 | 421 | 714 | 267 | 72 | 0 | 3 | 55 | 0 | 397 | 318 | 33 |
| G1031 | 26 | 293 | 369 | 0 | 465 | 110 | 23 | 0 | 0 | 121 | 0 | 255 | 211 | 22 |
|  | **93** | **88** | **137** | **415** | **602** | **189** | **43** | **19** | **1** | **76** | **0** | **329** | **272** | **25** |

TABLE D12

Average Whole Farm Economic Performance – Gippsland

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| **2004-05** | 558 | 185 | 224 | 149 | 3.0% | 4.0% |
| **2005-06** | 444 | 227 | 252 | -35 | -0.4% | -1.6% |
| **2006-07** | 449 | 214 | 276 | -41 | -0.7% | -2.2% |
| **2007-08** | 882 | 367 | 300 | 216 | 2.1% | 1.0% |
| **2008-09** | 550 | 337 | 286 | -73 | -1.6% | -5.0% |
| **2009-10** | 620 | 254 | 285 | 80 | 0.4% | -0.5% |
| **2010-11** | 920 | 267 | 419 | 235 | 2.6% | 2.1% |
| **2011-12** | 894 | 293 | 485 | 117 | 1.9% | 0.7% |
| **2012-13** | 676 | 298 | 464 | -86 | 0.3% | -0.8% |
| **2013-14** | 855 | 318 | 430 | 106 | 1.2% | -0.1% |
| **2014-15** | 933 | 311 | 419 | 202 | 2.0% | 1.5% |
| **2015-16** | 943 | 386 | 377 | 180 | 2.2% | 3.2% |
| **2016-17** | 1389 | 433 | 534 | 422 | 3.6% | 4.5% |
| **2017-18** | 1052 | 388 | 500 | 164 | 1.8% | 2.4% |
| **2018-19** | 998 | 626 | 481 | -109 | -1.9% | -4.0% |
| **2019-20** | 1347 | 474 | 589 | 283 | 2.2% | 2.7% |
| **2020-21** | 1300 | 425 | 613 | 262 | 1.9% | 2.2% |
| **2021-22** | 1497 | 488 | 604 | 406 | 2.3% | 2.1% |
| **2022-23** | 1160 | 446 | 575 | 138 | 0.6% | -0.4% |
| **Average** | **919** | **354** | **427** | **138** | **1.2%** | **0.6%** |

TABLE D13

Historical Gross Margins For Livestock Enterprises- Gippsland

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| **2004-05** | 24 | 263 |  |  |  |  |
| **2005-06** | 13 | 143 |  |  |  |  |
| **2006-07** | 14 | 152 |  |  |  |  |
| **2007-08** | 26 | 356 | 25 | 405 |  |  |
| **2008-09** | 5 | 67 | 22 | 310 |  |  |
| **2009-10** | 20 | 197 | 34 | 480 | 24 | 338 |
| **2010-11** | 45 | 432 | 54 | 937 | 32 | 552 |
| **2011-12** | 37 | 420 | 45 | 812 | 24 | 446 |
| **2012-13** | 29 | 327 | 26 | 548 | 17 | 277 |
| **2013-14** | 64 | 817 | 46 | 782 | 34 | 744 |
| **2014-15** | 24 | 296 | 41 | 853 | 30 | 577 |
| **2015-16** | 43 | 533 | 39 | 564 | 36 | 560 |
| **2016-17** | 47 | 524 | 47 | 759 | 52 | 951 |
| **2017-18** | 60 | 760 | 43 | 728 | 31 | 693 |
| **2018-19** | 11 | 142 | 33 | 777 | 13 | 327 |
| **2019-20** | 41 | 380 | 82 | 1207 | 38 | 669 |
| **2020-21** | 56 | 528 | 37 | 581 | 44 | 759 |
| **2021-22** | 52 | 464 | 48 | 560 | 59 | 926 |
| **2022-23** | 25 | 272 | 32 | 430 | 38 | 691 |
| **Average** | **33** | **372** | **41** | **671** | **34** | **608** |

TABLE D14

Historical Data For Selected Enterprise Measures – Gippsland

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Micron** | **Wool Cut (Gr.)** | **Net Wool Price** | **Lamb** | **Ave Sale Price** | **Lamb** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | KG/HA | REAL ($/KG) GR | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2004-05** | 11.4 | 19.0 | 36 | 8.7 | 74% |  |  |  |  |
| **2005-06** | 11.7 | 18.8 | 37 | 8.5 | 73% |  |  |  |  |
| **2006-07** | 11.2 | 18.4 | 36 | 9.9 | 74% |  |  |  |  |
| **2007-08** | 15.3 | 18.8 | 43 | 10.0 | 79% | 106 | 103% |  |  |
| **2008-09** | 13.0 | 18.5 | 34 | 7.9 | 70% | 110 | 99% |  |  |
| **2009-10** | 13.0 | 18.2 | 31 | 8.5 | 62% | 135 | 103% | 89% | 885 |
| **2010-11** | 15.4 | 18.6 | 34 | 11.6 | 66% | 175 | 103% | 88% | 1,030 |
| **2011-12** | 17.2 | 18.4 | 37 | 10.3 | 84% | 140 | 111% | 90% | 1,015 |
| **2012-13** | 17.0 | 18.7 | 44 | 9.8 | 81% | 99 | 109% | 90% | 859 |
| **2013-14** | 18.0 | 18.6 | 43 | 9.7 | 80% | 127 | 100% | 91% | 833 |
| **2014-15** | 18.2 | 18.2 | 48 | 9.3 | 77% | 126 | 106% | 89% | 1,027 |
| **2015-16** | 15.7 | 17.7 | 51 | 10.8 | 81% | 114 | 102% | 91% | 1,249 |
| **2016-17** | 17.4 | 18.0 | 43 | 13.3 | 59% | 151 | 111% | 89% | 1,498 |
| **2017-18** | 16.9 | 18.1 | 42 | 16.2 | 67% | 148 | 102% | 90% | 1,216 |
| **2018-19** | 18.1 | 17.7 | 35 | 15.5 | 71% | 143 | 100% | 92% | 1,137 |
| **2019-20** | 15.5 | 17.5 | 40 | 11.3 | 70% | 193 | 114% | 86% | 1,466 |
| **2020-21** | 14.8 | 17.9 | 38 | 12.0 | 99% | 173 | 115% | 87% | 2,043 |
| **2021-22** | 15.3 | 17.4 | 35 | 14.5 | 92% | 210 | 118% | 90% | 2,645 |
| **2022-23** | 17.5 | 18.0 | 38 | 11.5 | 90% | 146 | 109% | 87% | 1,965 |
| **Average** | **15.4** | **18.2** | **39** | **11.0** | **76%** | **143** | **107%** | **89%** | **1,348** |

Table E1

Crop production – Statewide

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm number** | **Financial year rainfall** | **Wheat grain yield** | **Barley grain yield** | **Canola grain yield** | **Oats grain yield** | **Lupins grain yield** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **mm** | **tDM/ha** | **tDM/ha** | **tDM/ha** | **tDM/ha** | **tDM/ha** | **kg/ Cropping ha** | **kg/ cropping ha** | **kg/ cropping ha** | **kg/ cropping ha** |
| N744 | 767 | 4.3 | 4.0 | 1.3 |  | 0.6 | 97 | 14 | 0 | 2 |
| N1019 | 669 | 4.2 | 3.8 | 1.9 |  |  | 48 | 18 | 0 | 6 |
| N1020 | 654 |  | 3.2 | 1.2 |  | 2.7 | 13 | 10 | 0 | 7 |
| N1028 | 783 |  |  |  |  |  | 58 | 10 | 0 | 13 |
| N1030 | 1085 |  |  |  |  |  | 10 | 22 | 0 | 2 |
| N1032 | 847 | 3.0 | 4.5 | 2.4 |  | 2.6 | 27 | 23 | 0 | 5 |
| N1035 | 805 |  |  | 0.8 | 1.9 |  | 14 | 9 | 0 | 22 |
| N1037 | 940 | 3.0 |  |  |  |  | 85 | 18 | 0 | 1 |
| N1039 | 1125 |  | 2.8 |  |  |  | 5 | 11 | 0 | 1 |
| N1040 | 669 | 4.2 | 3.2 | 1.5 |  |  | 32 | 12 | 0 | 3 |
| N1042 | 827 | 3.9 |  |  | 2.1 |  | 105 | 15 | 0 | 1 |
| SW55 | 759 | 2.0 | 0.3 | 1.1 |  |  | 55 | 19 | 0 | 2 |
| SW87 | 859 | 3.0 |  | 2.1 |  |  | 22 | 31 | 0 | 2 |
| SW114 | 870 |  |  |  |  |  | 54 | 17 | 0 | 1 |
| SW759 | 790 | 1.1 |  | 0.7 | 2.5 |  | 10 | 11 | 0 | 1 |
| SW1018 | 867 | 5.8 | 3.4 | 1.6 | 2.3 | 2.5 | 104 | 53 | 0 | 35 |
| SW1024 | 832 |  |  |  | 1.8 |  | 38 | 0 | 0 | 0 |
| SW1034 | 744 |  | 4.2 |  |  |  | 44 | 8 | 0 | 10 |
| SW1037 | 871 | 5.1 | 5.3 | 3.4 |  |  | 121 | 23 | 0 | 6 |
| SW1042 | 699 |  | 3.5 |  |  | 1.1 | 55 | 17 | 0 | 3 |
| SW1043 | 764 | 3.4 |  |  | 4.5 |  | 0 | 0 | 0 | 0 |
| SW1047 | 868 | 2.7 |  | 2.7 |  |  | 90 | 12 | 0 | 1 |
| SW1051 | 880 | 1.2 |  | 1.1 |  |  | 24 | 27 | 0 | 14 |
| SW1052 | 789 | 2.8 |  |  |  |  | 54 | 17 | 0 | 3 |
| SW1058 | 576 | 5.5 |  | 3.0 |  | 1.7 | 129 | 19 | 0 | 5 |
| SW1059 | 748 | 3.2 | 4.1 | 0.9 |  |  | 85 | 22 | 0 | 2 |
| SW1064 | 780 | 3.0 |  | 1.2 |  |  | 54 | 24 | 0 | 9 |
| SW1071 | 780 | 6.6 | 4.0 | 2.2 |  | 2.0 | 95 | 19 | 0 | 3 |
| SW1072 | 730 | 4.6 | 5.3 | 3.1 |  |  | 109 | 18 | 1 | 5 |
| SW1073 | 792 | 5.6 | 5.7 | 2.1 |  | 1.7 | 86 | 16 | 0 | 1 |
| SW1074 | 792 | 3.3 |  | 2.1 |  |  | 56 | 15 | 0 | 1 |
| SW1076 | 722 | 4.3 | 6.3 | 1.9 |  |  | 75 | 11 | 0 | 5 |
| SW1077 | 842 | 1.5 | 2.6 | 1.6 |  | 1.4 | 55 | 11 | 0 | 1 |
| SW1079 | 733 | 1.8 |  |  |  |  | 36 | 77 | 0 | 5 |
| SW1080 | 761 | 5.3 | 4.5 | 2.7 |  |  | 150 | 17 | 0 | 1 |
|  | **800** | **3.6** | **3.9** | **1.9** | **2.5** | **1.8** | **60** | **18** | **0** | **5** |

Table E2

Crop Gross Margin – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm number** | **Cash crop sales** | **Non-cash crop sales** | **Crop inventory change** | **Total crop Income** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay/silage making** | **Contract grain harvest operations** | **Grain freight and cartage** | **Fuel and Oil** | **Other cropping costs** | **Total variable cost** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N744 | 920 | 92 | -5 | 1,008 | 382 | 22 | 100 | 10 | 7 | 22 | 107 | 54 | 704 | 303 |
| N1019 | 960 | 93 | 90 | 1,144 | 233 | 39 | 143 | 0 | 0 | 68 | 55 | 17 | 556 | 588 |
| N1020 |  | 575 | 159 | 734 | 149 | 30 | 82 | 0 | 145 | 0 | 30 | 59 | 495 | 239 |
| N1028 |  | 500 | -33 | 466 | 223 | 12 | 112 | 0 | 119 | 0 | 64 | 0 | 529 | -63 |
| N1030 |  | 517 | 86 | 604 | 156 | 122 | 84 | 120 | 0 | 0 | 0 | 0 | 482 | 122 |
| N1032 | 1,112 | 118 | -70 | 1,160 | 216 | 71 | 109 | 0 | 47 | 18 | 111 | 28 | 600 | 560 |
| N1035 | 201 | 376 | -221 | 356 | 304 | 28 | 90 | 96 | 11 | 9 | 30 | 2 | 569 | -213 |
| N1037 | 1,109 | 349 | -349 | 1,109 | 295 | 21 | 19 | 0 | 132 | 0 | 0 | 101 | 567 | 541 |
| N1039 | 50 | 464 | 183 | 697 | 63 | 25 | 75 | 82 | 125 | 150 | 10 | 150 | 679 | 17 |
| N1040 | 688 | 14 | 168 | 870 | 154 | 22 | 175 | 0 | 3 | 3 | 83 | 46 | 485 | 385 |
| N1042 | 923 | 54 | 280 | 1,256 | 239 | 63 | 172 | 0 | 138 | 0 | 34 | 29 | 676 | 580 |
| SW55 | 484 | 41 | -37 | 487 | 242 | 61 | 219 | 20 | 101 | 38 | 26 | 131 | 838 | -351 |
| SW87 | 1,145 | 361 | 163 | 1,669 | 180 | 431 | 291 | 0 | 234 | 0 | 0 | 0 | 1137 | 533 |
| SW114 |  | 2,176 | -284 | 1,892 | 140 | 8 | 127 | 0 | 0 | 0 | 83 | 17 | 375 | 1517 |
| SW759 | 530 | 47 | -47 | 530 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32 | 32 | 499 |
| SW1018 | 1,318 | 229 | -147 | 1,400 | 383 | 45 | 96 | 0 | 38 | 0 | 128 | 52 | 741 | 659 |
| SW1024 | 52 | 1,707 | -906 | 852 | 104 | 0 | 86 | 0 | 60 | 0 | 121 | 0 | 371 | 481 |
| SW1034 | 555 | 797 | 0 | 1,351 | 165 | 32 | 56 | 0 | 111 | 0 | 37 | 0 | 402 | 950 |
| SW1037 | 1,874 | 34 | 355 | 2,263 | 483 | 56 | 195 | 0 | 50 | 0 | 83 | 50 | 917 | 1346 |
| SW1042 | 440 | 623 | 3 | 1,066 | 289 | 35 | 136 | 0 | 0 | 17 | 48 | 51 | 577 | 489 |
| SW1043 | 3,359 | 353 | -1,151 | 2,561 | 0 | 0 | 324 | 0 | 94 | 0 | 116 | 119 | 653 | 1907 |
| SW1047 | 1,316 | 598 | -312 | 1,601 | 313 | 19 | 208 | 112 | 223 | 0 | 149 | 38 | 1061 | 540 |
| SW1051 | 839 | 21 | -297 | 562 | 246 | 141 | 276 | 0 | 100 | 23 | 0 | 11 | 798 | -236 |
| SW1052 | 831 | 368 | -370 | 830 | 306 | 48 | 275 | 0 | 119 | 0 | 30 | 157 | 934 | -104 |
| SW1058 | 2,414 |  | -429 | 1,985 | 488 | 32 | 140 | 0 | 85 | 18 | 62 | 85 | 910 | 1074 |
| SW1059 | 488 | 193 | -48 | 634 | 223 | 77 | 211 | 0 | 97 | 23 | 69 | 0 | 700 | -67 |
| SW1064 | 1,377 | 423 | -388 | 1,411 | 2 | 58 | 383 | 11 | 124 | 0 | 107 | 17 | 703 | 708 |
| SW1071 | 1,799 | 137 | -398 | 1,538 | 391 | 26 | 182 | 11 | 0 | 45 | 46 | 38 | 739 | 800 |
| SW1072 | 1,731 | 29 | 151 | 1,911 | 390 | 38 | 235 | 1 | 40 | 67 | 72 | 136 | 979 | 932 |
| SW1073 | 1,038 | 81 | 546 | 1,665 | 365 | 18 | 213 | 17 | 60 | 3 | 92 | 3 | 771 | 894 |
| SW1074 | 1,096 | 10 | 99 | 1,204 | 187 | 39 | 104 | 53 | 14 | 7 | 104 | 164 | 672 | 532 |
| SW1076 | 1,974 | 90 | -95 | 1,969 | 292 | 81 | 207 | 0 | 48 | 30 | 100 | 54 | 812 | 1157 |
| SW1077 | 418 | 329 | 17 | 763 | 121 | 20 | 90 | 0 | 194 | 0 | 38 | 16 | 479 | 284 |
| SW1079 | 698 |  | 85 | 783 | 591 | 92 | 690 | 0 | 88 | 10 | 115 | 224 | 1811 | -1027 |
| SW1080 | 1,790 | 66 | -129 | 1,727 | 336 | 37 | 175 | 8 | 106 | 58 | 66 | 152 | 938 | 790 |
|  | **1,081** | **360** | **-95** | **1,202** | **247** | **53** | **174** | **15** | **78** | **17** | **63** | **58** | **706** | **496** |

Table F1

Input costs – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Region** | **Beef cattle** | **Prime lamb** | **Wool sheep** | **Barley ($/tDM)** | **Oats ($/tDM)** | **Lupins ($/tDM)** | **Pasture Hay ($/tDM)** | **Lucerne Hay ($/tDM)** | **Vetch Hay ($/tDM)** | **Urea** | **DAP** | **Lime** | **Superphosphate** | **MAP** |
|  | **$/hd/ month** | **$/hd/ month** | **$/hd/ month** | **$/tDM** | **$/tDM** | **$/tDM** | **$/tDM** | **$/tDM** | **$/tDM** | **$/t** | **$/t** | **$/t** | **$/t** | **$/t** |
| G | 31 |  |  | 411 | 328 |  | 267 |  |  | 1,420 | 1,443 | 72 | 706 |  |
| N | 26 |  | 3 | 367 | 339 | 547 | 398 | 509 | 259 | 1,265 | 1,231 | 89 | 707 | 1,304 |
| SW | 36 | 13 | 6 | 381 | 336 | 491 | 260 | 438 | 360 | 1,081 | 1,259 | 50 | 672 | 1,213 |
| **Statewide** | **31** | **13** | **4** | **386** | **334** | **519** | **308** | **473** | **310** | **1,256** | **1,311** | **70** | **695** | **1,258** |