## Appendices

Table A1

Whole-farm Profit Performance – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Number of farms** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **total per category** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |
| <$385k | 34 | 856 | 430 | 581 | -155 | 141 | -296 | -0.6% | -3.1% | -0.38 | 0.04 |
| $385 - $851k | 33 | 977 | 512 | 545 | -80 | 140 | -220 | -0.5% | -2.6% | -0.22 | 0.05 |
| $851k - $1.4m | 33 | 1,142 | 610 | 426 | 106 | 228 | -122 | 0.3% | -2.3% | 0.01 | 0.06 |
| >$1.4m | 33 | 1,144 | 622 | 384 | 138 | 178 | -40 | 0.5% | -0.7% | 0.00 | 0.05 |
| **Statewide average** | **133** | **1,030** | **543** | **484** | **2** | **172** | **-170** | **-0.1%** | **-2.2%** | **-0.15** | **0.05** |

Table A2

Whole-farm Feed Information – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2020 Rainfall percentage** | **Grazed pasture consumption** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |
| <$385k | 15.8 | 655 | 86% | 97% | 4.3 | 0.3 | 2% | 10 | 8 | 6 | 10 |
| $385 - $851k | 15.4 | 559 | 85% | 92% | 4.0 | 0.1 | 7% | 26 | 7 | 7 | 24 |
| $851k - $1.4m | 17.0 | 549 | 85% | 83% | 4.3 | 0.1 | 8% | 9 | 12 | 7 | 13 |
| >$1.4m | 15.8 | 476 | 74% | 73% | 4.1 | 0.1 | 8% | 13 | 10 | 6 | 11 |
| **Statewide average** | **16.0** | **560** | **82%** | **86%** | **4.2** | **0.2** | **6%** | **14** | **9** | **7** | **14** |

Table A3

Pasture costs – Statewide

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |
| <$385k | 80 | 11 | 8 | 48 | 8 | 7 | 0 | 2 | 5 | 170 |
| $385 - $851k | 71 | 16 | 9 | 11 | 13 | 5 | 0 | 1 | 3 | 128 |
| $851k - $1.4m | 100 | 17 | 6 | 15 | 10 | 5 | 2 | 1 | 23 | 179 |
| >$1.4m | 86 | 11 | 9 | 9 | 12 | 10 | 0 | 1 | 3 | 141 |
| **Statewide average** | **84** | **14** | **8** | **21** | **11** | **7** | **1** | **1** | **9** | **155** |

Table A4

Overhead costs – Statewide

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |
| <$385k | 10 | 91 | 5 | 34 | 37 | 68 | 43 | 292 | 581 |
| $385 - $851k | 46 | 68 | 7 | 25 | 28 | 53 | 42 | 276 | 545 |
| $851k - $1.4m | 52 | 66 | 7 | 31 | 24 | 46 | 37 | 162 | 426 |
| >$1.4m | 71 | 70 | 6 | 21 | 32 | 32 | 45 | 107 | 384 |
| **Statewide average** | **45** | **74** | **6** | **28** | **30** | **50** | **42** | **209** | **484** |

Table A5

Enterprise Mix and Labour – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |  |
| <$385k | 3% | 12% | 8% | 77% | 327 | 4,454 | 60% | 18% | 11% | 2% | 2% | 7% |
| $385 - $851k | 17% | 11% | 4% | 68% | 307 | 4,311 | 48% | 27% | 10% | 3% | 0% | 11% |
| $851k - $1.4m | 22% | 13% | 9% | 55% | 389 | 5,878 | 33% | 38% | 15% | 9% | 0% | 5% |
| >$1.4m | 35% | 18% | 8% | 40% | 439 | 6,175 | 22% | 39% | 20% | 11% | 0% | 7% |
| **Statewide average** | **19%** | **14%** | **7%** | **60%** | **365** | **5,205** | **41%** | **31%** | **14%** | **6%** | **1%** | **8%** |

Table A6

Capital structure – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Leased area** | **Effective area** | **FMD** | **Feed** | **Livestock** | **Plant and Equipment** | **Freehold land** | **Total assets managed** | **Total Liabilities** | **Equity** | **Equity %** | **Change in equity** |
|  | **ha** | **ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **equity/owned assets** | **$/ha** |
| **Total cash income category average** |  |  |  |  |  |  |  |  |  |  |  |  |
| <$385k | 95 | 345 | 411 | 125 | 1,117 | 664 | 18,611 | 22,981 | 4,000 | 18,151 | 90% | 1,258 |
| $385 - $851k | 291 | 699 | 383 | 106 | 1,218 | 621 | 15,218 | 19,392 | 2,408 | 14,562 | 87% | 461 |
| $851k - $1.4m | 335 | 1,180 | 658 | 132 | 1,117 | 550 | 13,999 | 18,900 | 3,242 | 13,086 | 82% | 1,031 |
| >$1.4m | 507 | 2,262 | 380 | 93 | 1,263 | 641 | 17,202 | 20,900 | 3,459 | 16,621 | 84% | 803 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Gippsland Average** | **210** | **603** | **546** | **214** | **1,271** | **868** | **18,640** | **23,619** | **2,889** | **18,263** | **85%** | **1,282** |
| **Northern Average** | **301** | **774** | **404** | **98** | **992** | **639** | **16,796** | **20,960** | **2,097** | **16,006** | **88%** | **879** |
| **South West Average** | **347** | **1,620** | **442** | **76** | **1,261** | **480** | **14,754** | **18,704** | **2,546** | **13,993** | **84%** | **793** |

Table B1

Whole-farm Profit Performance - South West

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| SW14 | 606 | 519 | 202 | -115 | 97 | -213 | -0.8% | -1.9% | -0.19 | 0.04 |
| SW39 | 859 | 415 | 220 | 225 | 363 | -138 | 1.1% | -1.0% | 0.26 | 0.04 |
| SW55 | 1028 | 545 | 433 | 50 | 0 | 50 | 0.2% | 0.2% | 0.05 | 0.04 |
| SW87 | 712 | 387 | 256 | 69 | 102 | -34 | 0.4% | -0.2% | 0.10 | 0.04 |
| SW88 | 978 | 764 | 366 | -152 | 141 | -293 | -0.8% | -1.8% | -0.16 | 0.05 |
| SW114 | 462 | 268 | 311 | -117 | 6 | -122 | -0.9% | -1.0% | -0.25 | 0.04 |
| SW512 | 955 | 741 | 523 | -308 | 1 | -309 | -1.8% | -1.9% | -0.32 | 0.06 |
| SW623 | 1152 | 751 | 521 | -120 | 695 | -815 | -0.6% | -8.5% | -0.10 | 0.05 |
| SW628 | 1431 | 895 | 462 | 73 | 143 | -69 | 0.3% | -0.3% | 0.05 | 0.06 |
| SW659 | 389 | 238 | 218 | -67 | 188 | -255 | -0.4% | -1.9% | -0.17 | 0.02 |
| SW693 | 1012 | 941 | 278 | -208 | 148 | -356 | -0.9% | -1.8% | -0.21 | 0.04 |
| SW751 | 1724 | 1246 | 307 | 171 | 128 | 43 | 0.8% | 0.2% | 0.10 | 0.08 |
| SW754 | 844 | 506 | 348 | -10 | 32 | -42 | -0.1% | -0.3% | -0.01 | 0.05 |
| SW758 | 1325 | 441 | 438 | 447 | 309 | 137 | 2.2% | 1.2% | 0.34 | 0.07 |
| SW759 | 943 | 514 | 239 | 190 | 32 | 158 | 1.0% | 0.9% | 0.20 | 0.05 |
| SW809 | 1679 | 1063 | 564 | 52 | 307 | -255 | 0.3% | -2.0% | 0.03 | 0.09 |
| SW1006 | 1965 | 1458 | 887 | -379 | 203 | -583 | -2.2% | -5.4% | -0.19 | 0.11 |
| SW1016 | 995 | 471 | 391 | 134 | 165 | -31 | 0.7% | -0.2% | 0.13 | 0.05 |
| SW1018 | 1164 | 560 | 395 | 208 | 166 | 43 | 1.0% | 0.2% | 0.18 | 0.05 |
| SW1019 | 2606 | 935 | 696 | 975 | 256 | 719 | 4.0% | 7.7% | 0.37 | 0.11 |
| SW1023 | 1140 | 824 | 292 | 24 | 4 | 21 | 0.1% | 0.1% | 0.02 | 0.05 |
| SW1024 | 833 | 298 | 257 | 278 | 132 | 146 | 1.8% | 1.1% | 0.33 | 0.05 |
| SW1025 | 1313 | 758 | 383 | 172 | 253 | -82 | 0.7% | -0.4% | 0.13 | 0.05 |
| SW1026 | 1328 | 1028 | 418 | -117 | 242 | -359 | -0.4% | -1.5% | -0.09 | 0.05 |
| SW1028 | 1052 | 534 | 273 | 244 | 201 | 44 | 1.3% | 0.5% | 0.23 | 0.06 |
| SW1029 | 852 | 636 | 245 | -28 | 213 | -241 | -0.2% | -11.9% | -0.03 | 0.05 |
| SW1034 | 721 | 305 | 109 | 307 | 151 | 156 | 3.2% | 2.6% | 0.43 | 0.08 |
| SW1035 | 519 | 557 | 252 | -289 | 146 | -435 | -2.2% | -3.8% | -0.56 | 0.04 |
| SW1036 | 272 | 770 | 230 | -728 | 0 | -728 | -4.5% | -4.5% | -2.68 | 0.02 |
| SW1037 | 1334 | 633 | 464 | 236 | 299 | -63 | 1.0% | -0.5% | 0.18 | 0.06 |
| SW1038 | 1083 | 638 | 324 | 122 | 124 | -3 | 0.8% | 0.0% | 0.11 | 0.07 |
| SW1039 | 906 | 909 | 233 | -237 | 510 | -747 | -1.4% | -11.3% | -0.26 | 0.05 |
| SW1041 | 876 | 540 | 319 | 17 | 76 | -59 | 0.1% | -0.4% | 0.02 | 0.06 |
| SW1042 | 509 | 445 | 192 | -129 | 66 | -195 | -1.0% | -1.8% | -0.25 | 0.04 |
| SW1043 | 866 | 662 | 284 | -79 | 300 | -379 | -0.5% | -4.3% | -0.09 | 0.06 |
| SW1045 | 617 | 569 | 237 | -189 | 297 | -486 | -1.1% | -4.1% | -0.31 | 0.04 |
| SW1046 | 854 | 450 | 301 | 103 | 43 | 60 | 0.6% | 0.4% | 0.12 | 0.05 |
| SW1047 | 846 | 438 | 374 | 34 | 180 | -146 | 0.2% | -1.0% | 0.04 | 0.04 |
| SW1048 | 1392 | 688 | 299 | 405 | 22 | 383 | 3.0% | 2.9% | 0.29 | 0.10 |
| SW1050 | 649 | 651 | 216 | -218 | 0 | -218 | -1.8% | -1.8% | -0.34 | 0.05 |
| SW1051 | 436 | 617 | 273 | -454 | 0 | -454 | -3.2% | -3.2% | -1.04 | 0.03 |
| SW1052 | 876 | 472 | 437 | -33 | 136 | -169 | -0.2% | -1.0% | -0.04 | 0.04 |
| SW1053 | 1013 | 584 | 277 | 152 | 264 | -112 | 1.0% | -1.8% | 0.15 | 0.06 |
| SW1057 | 930 | 668 | 373 | -112 | 302 | -414 | -0.6% | -5.7% | -0.12 | 0.05 |
| SW1062 | 712 | 340 | 370 | 2 | 78 | -76 | 0.0% | -0.6% | 0.00 | 0.05 |
| SW1064 | 1081 | 562 | 326 | 193 | 201 | -8 | 1.2% | -0.1% | 0.18 | 0.07 |
| SW1065 | 964 | 910 | 376 | -322 | 134 | -456 | -1.6% | -2.6% | -0.33 | 0.05 |
| SW1070 | 1402 | 900 | 378 | 125 | 337 | -212 | 0.6% | -3.8% | 0.09 | 0.07 |
| SW1071 | 1315 | 609 | 401 | 306 | 173 | 133 | 1.7% | 0.9% | 0.23 | 0.07 |
| SW1072 | 2068 | 682 | 358 | 1027 | 307 | 720 | 3.5% | 3.3% | 0.50 | 0.07 |
| SW1075 | 1265 | 836 | 477 | -48 | 453 | -501 | -0.2% | -11.9% | -0.04 | 0.07 |
| SW1076 | 1201 | 558 | 437 | 207 | 158 | 49 | 1.3% | 0.4% | 0.17 | 0.07 |
| SW1077 | 852 | 540 | 238 | 75 | 385 | -311 | 0.5% | -5.6% | 0.09 | 0.06 |
| SW1078 | 296 | 80 | 323 | -108 | 139 | -246 | -0.5% | -1.3% | -0.36 | 0.01 |
| SW1081 | 864 | 371 | 259 | 233 | 29 | 205 | 0.5% | 0.5% | 0.27 | 0.02 |
| SW1082 | 878 | 218 | 378 | 282 | 28 | 255 | 1.4% | 1.4% | 0.32 | 0.04 |
| SW1084 | 482 | 229 | 251 | 3 | 37 | -35 | 0.0% | -0.4% | 0.01 | 0.04 |
| SW1085 | 544 | 676 | 382 | -513 | 174 | -687 | -2.8% | -7.5% | -0.94 | 0.03 |
| SW1086 | 1187 | 538 | 396 | 253 | 372 | -119 | 1.1% | -0.8% | 0.21 | 0.05 |
| SW1087 | 321 | 480 | 311 | -471 | 0 | -471 | -3.7% | -3.7% | -1.47 | 0.03 |
| **Average** | **991** | **614** | **346** | **31** | **174** | **-143** | **0.1%** | **-1.7%** | **-0.08** | **0.05** |

Table B2

Whole-farm Feed Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2020 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| SW14 | 11.9 | 416 | 61% | 74% | 2.6 | 0.4 | 14% | 0 | 8 | 0 | 10 |
| SW39 | 15.3 | 485 | 71% | 90% | 4.1 | 0.0 | 4% | 0 | 15 | 17 | 18 |
| SW55 | 11.4 | 414 | 73% | 60% | 3.5 | 0.0 | 0% | 0 | 3 | 2 | 4 |
| SW87 | 15.7 | 470 | 72% | 63% | 4.0 | 0.1 | 5% | 0 | 11 | 0 | 14 |
| SW88 | 18.2 | 439 | 67% | 52% | 4.5 | 0.1 | 9% | 19 | 9 | 14 | 9 |
| SW114 | 9.0 | 418 | 71% | 67% | 2.3 | 0.1 | 0% | 1 | 9 | 0 | 10 |
| SW512 | 17.1 | 421 | 72% | 104% | 3.9 | 0.2 | 14% | 0 | 16 | 11 | 20 |
| SW623 | 18.1 | 533 | 78% | 47% | 4.4 | 0.0 | 13% | 1 | 12 | 18 | 14 |
| SW628 | 24.2 | 426 | 62% | 49% | 5.1 | 0.2 | 23% | 7 | 56 | 35 | 52 |
| SW659 | 10.9 | 422 | 67% | 68% | 2.9 | 0.2 | 6% | 0 | 6 | 0 | 8 |
| SW693 | 19.5 | 449 | 76% | 84% | 4.5 | 0.1 | 16% | 7 | 14 | 0 | 1 |
| SW751 | 20.9 | 417 | 64% | 72% | 4.5 | 0.0 | 26% | 10 | 17 | 11 | 19 |
| SW754 | 17.7 | 424 | 58% | 66% | 4.7 | 0.0 | 8% | 0 | 14 | 0 | 18 |
| SW758 | 22.3 | 485 | 70% | 65% | 5.7 | 0.1 | 7% | 0 | 7 | 38 | 8 |
| SW759 | 18.2 | 416 | 63% | 83% | 5.0 | 0.0 | 5% | 1 | 4 | 0 | 3 |
| SW809 | 18.8 | 414 | 67% | 57% | 4.3 | 0.1 | 19% | 2 | 13 | 26 | 15 |
| SW1006 | 23.4 | 483 | 67% | 54% | 4.4 | 0.0 | 32% | 0 | 7 | 17 | 8 |
| SW1016 | 16.9 | 581 | 81% | 60% | 4.1 | 0.5 | 5% | 4 | 19 | 9 | 17 |
| SW1018 | 14.1 | 395 | 57% | 61% | 3.3 | 0.2 | 0% | 15 | 14 | 0 | 14 |
| SW1019 | 20.1 | 438 | 72% | 76% | 5.0 | 0.0 | 15% | 4 | 8 | 0 | 10 |
| SW1023 | 16.5 | 297 | 43% | 41% | 3.9 | 0.0 | 18% | 47 | 19 | 23 | 30 |
| SW1024 | 11.6 | 474 | 87% | 66% | 3.0 | 0.0 | 2% | 1 | 9 | 0 | 8 |
| SW1025 | 20.2 | 456 | 63% | 56% | 5.0 | 0.0 | 15% | 2 | 20 | 0 | 20 |
| SW1026 | 21.0 | 465 | 67% | 59% | 4.3 | 0.3 | 26% | 35 | 17 | 19 | 11 |
| SW1028 | 20.3 | 456 | 91% | 103% | 5.5 | 0.0 | 6% | 15 | 9 | 0 | 12 |
| SW1029 | 22.7 | 477 | 84% | 88% | 5.8 | 0.1 | 7% | 0 | 11 | 9 | 13 |
| SW1034 | 11.1 | 479 | 88% | 60% | 3.1 | 0.0 | 3% | 0 | 9 | 0 | 11 |
| SW1035 | 14.7 | 360 | 70% | 52% | 3.6 | 0.0 | 13% | 0 | 11 | 15 | 14 |
| SW1036 | 14.8 | 413 | 79% | 88% | 3.9 | 0.0 | 10% | 21 | 9 | 0 | 12 |
| SW1037 | 10.3 | 356 | 66% | 41% | 2.4 | 0.3 | 0% | 0 | 5 | 0 | 7 |
| SW1038 | 16.6 | 324 | 59% | 70% | 4.1 | 0.0 | 14% | 2 | 8 | 0 | 11 |
| SW1039 | 18.5 | 413 | 79% | 88% | 4.4 | 0.0 | 18% | 16 | 3 | 0 | 3 |
| SW1041 | 13.2 | 317 | 61% | 74% | 3.1 | 0.0 | 19% | 0 | 0 | 0 | 0 |
| SW1042 | 7.1 | 412 | 83% | 100% | 1.5 | 0.1 | 5% | 0 | 6 | 9 | 8 |
| SW1043 | 14.0 | 351 | 70% | 77% | 2.8 | 0.0 | 29% | 0 | 18 | 0 | 23 |
| SW1045 | 19.2 | 292 | 51% | 53% | 4.6 | 0.0 | 18% | 0 | 0 | 0 | 0 |
| SW1046 | 13.8 | 376 | 69% | 79% | 3.4 | 0.0 | 16% | 0 | 0 | 0 | 0 |
| SW1047 | 18.0 | 512 | 95% | 75% | 4.6 | 0.0 | 0% | 9 | 10 | 0 | 1 |
| SW1048 | 13.4 | 357 | 67% | 48% | 2.9 | 0.3 | 23% | 56 | 17 | 21 | 0 |
| SW1050 | 14.7 | 481 | 76% | 39% | 3.4 | 0.2 | 10% | 1 | 2 | 0 | 0 |
| SW1051 | 15.0 | 436 | 72% | 67% | 3.9 | 0.1 | 9% | 2 | 3 | 0 | 0 |
| SW1052 | 12.9 | 392 | 60% | 74% | 3.1 | 0.0 | 3% | 0 | 0 | 0 | 0 |
| SW1053 | 15.4 | 358 | 59% | 73% | 3.8 | 0.1 | 9% | 7 | 4 | 0 | 0 |
| SW1057 | 11.4 | 403 | 64% | 83% | 2.8 | 0.0 | 15% | 1 | 10 | 6 | 11 |
| SW1062 | 18.2 | 436 | 63% | 55% | 5.1 | 0.1 | 4% | 0 | 8 | 8 | 10 |
| SW1064 | 18.0 | 407 | 70% | 75% | 3.8 | 0.8 | 1% | 58 | 1 | 6 | 2 |
| SW1065 | 17.3 | 375 | 61% | 65% | 3.9 | 0.0 | 20% | 1 | 10 | 22 | 21 |
| SW1070 | 18.6 | 434 | 67% | 63% | 4.1 | 0.1 | 23% | 19 | 15 | 37 | 23 |
| SW1071 | 16.4 | 428 | 73% | 43% | 4.3 | 0.0 | 0% | 6 | 14 | 0 | 14 |
| SW1072 | 14.9 | 442 | 82% | 61% | 4.2 | 0.0 | 2% | 15 | 9 | 7 | 5 |
| SW1075 | 18.7 | 482 | 67% | 54% | 4.4 | 0.1 | 18% | 1 | 14 | 1 | 18 |
| SW1076 | 11.3 | 359 | 68% | 52% | 3.9 | 0.0 | 0% | 4 | 11 | 1 | 11 |
| SW1077 | 16.5 | 409 | 78% | 90% | 4.5 | 0.0 | 8% | 0 | 9 | 0 | 12 |
| SW1078 | 13.2 | 401 | 0% | 0% | 4.0 | 0.0 | 0% | 1 | 0 | 1 | 0 |
| SW1081 | 17.7 | 365 | 60% | 67% | 5.0 | 0.3 | 0% | 0 | 0 | 0 | 0 |
| SW1082 | 16.5 | 460 | 64% | 68% | 4.3 | 0.0 | 9% | 0 | 0 | 0 | 0 |
| SW1084 | 13.1 | 497 | 80% | 85% | 3.7 | 0.1 | 0% | 2 | 11 | 1 | 12 |
| SW1085 | 13.1 | 469 | 78% | 73% | 3.4 | 0.0 | 8% | 27 | 16 | 15 | 14 |
| SW1086 | 16.0 | 500 | 64% | 55% | 4.3 | 0.0 | 8% | 70 | 9 | 14 | 7 |
| SW1087 | 15.1 | 358 | 46% | 47% | 4.1 | 0.0 | 7% | 16 | 9 | 0 | 5 |
| **Average** | **16.1** | **424** | **68%** | **66%** | **4.0** | **0.1** | **10%** | **8** | **10** | **7** | **10** |

Table B3

Pasture costs - South West

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| SW14 | 50 | 8 | 5 | 35 | 4 | 0 | 2 | 0 | 0 | 104 |
| SW39 | 131 | 4 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 139 |
| SW55 | 23 | 5 | 19 | 11 | 1 | 3 | 0 | 0 | 0 | 61 |
| SW87 | 68 | 3 | 0 | 19 | 13 | 0 | 0 | 1 | 0 | 104 |
| SW88 | 153 | 36 | 8 | 0 | 28 | 0 | 15 | 0 | 0 | 240 |
| SW114 | 55 | 5 | 4 | 7 | 21 | 7 | 0 | 0 | 0 | 98 |
| SW512 | 127 | 6 | 3 | 17 | 0 | 2 | 0 | 0 | 0 | 154 |
| SW623 | 101 | 5 | 9 | 4 | 14 | 5 | 0 | 0 | 0 | 138 |
| SW628 | 114 | 9 | 1 | 11 | 40 | 11 | 0 | 0 | 0 | 185 |
| SW659 | 40 | 0 | 0 | 2 | 7 | 0 | 4 | 0 | 0 | 53 |
| SW693 | 96 | 16 | 7 | 30 | 0 | 28 | 0 | 1 | 0 | 179 |
| SW751 | 125 | 3 | 14 | 0 | 6 | 0 | 0 | 0 | 0 | 148 |
| SW754 | 112 | 3 | 4 | 0 | 3 | 0 | 0 | 8 | 0 | 131 |
| SW758 | 102 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 102 |
| SW759 | 68 | 50 | 22 | 0 | 4 | 48 | 0 | 0 | 0 | 191 |
| SW809 | 113 | 16 | 6 | 19 | 25 | 26 | 0 | 1 | 0 | 206 |
| SW1006 | 120 | 17 | 4 | 28 | 0 | 0 | 0 | 0 | 0 | 170 |
| SW1016 | 119 | 12 | 7 | 4 | 10 | 0 | 0 | 0 | 0 | 153 |
| SW1018 | 89 | 35 | 22 | 6 | 10 | 11 | 0 | 5 | 0 | 178 |
| SW1019 | 53 | 0 | 11 | 0 | 3 | 0 | 0 | 0 | 279 | 345 |
| SW1023 | 225 | 26 | 4 | 0 | 4 | 22 | 0 | 0 | 0 | 282 |
| SW1024 | 42 | 12 | 7 | 0 | 6 | 2 | 0 | 5 | 0 | 75 |
| SW1025 | 109 | 16 | 24 | 4 | 16 | 6 | 0 | 0 | 0 | 176 |
| SW1026 | 172 | 21 | 32 | 0 | 0 | 0 | 0 | 0 | 0 | 225 |
| SW1028 | 65 | 1 | 2 | 0 | 0 | 13 | 0 | 1 | 0 | 82 |
| SW1029 | 95 | 6 | 2 | 11 | 4 | 3 | 0 | 0 | 0 | 122 |
| SW1034 | 52 | 2 | 2 | 0 | 0 | 6 | 0 | 1 | 0 | 62 |
| SW1035 | 62 | 4 | 3 | 29 | 3 | 0 | 2 | 0 | 0 | 103 |
| SW1036 | 127 | 0 | 14 | 29 | 0 | 36 | 0 | 0 | 0 | 207 |
| SW1037 | 32 | 4 | 17 | 5 | 10 | 0 | 0 | 0 | 0 | 67 |
| SW1038 | 62 | 0 | 2 | 6 | 22 | 0 | 0 | 0 | 0 | 92 |
| SW1039 | 48 | 8 | 0 | 0 | 0 | 9 | 0 | 0 | 0 | 64 |
| SW1041 | 2 | 3 | 2 | 0 | 0 | 3 | 0 | 0 | 0 | 11 |
| SW1042 | 67 | 3 | 1 | 5 | 7 | 0 | 0 | 3 | 0 | 86 |
| SW1043 | 71 | 6 | 5 | 1 | 0 | 0 | 0 | 0 | 0 | 84 |
| SW1045 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SW1046 | 17 | 2 | 6 | 5 | 0 | 0 | 0 | 0 | 0 | 29 |
| SW1047 | 77 | 4 | 2 | 3 | 10 | 6 | 0 | 3 | 0 | 105 |
| SW1048 | 108 | 7 | 5 | 14 | 9 | 0 | 0 | 0 | 0 | 144 |
| SW1050 | 18 | 12 | 29 | 48 | 1 | 21 | 0 | 2 | 0 | 132 |
| SW1051 | 21 | 18 | 15 | 14 | 0 | 25 | 0 | 2 | 0 | 95 |
| SW1052 | 1 | 2 | 3 | 1 | 0 | 36 | 0 | 3 | 0 | 45 |
| SW1053 | 29 | 3 | 6 | 26 | 24 | 13 | 0 | 0 | 0 | 102 |
| SW1057 | 69 | 14 | 3 | 4 | 2 | 25 | 0 | 3 | 0 | 119 |
| SW1062 | 76 | 4 | 13 | 4 | 0 | 8 | 0 | 0 | 0 | 105 |
| SW1064 | 100 | 31 | 14 | 15 | 29 | 0 | 0 | 0 | 0 | 189 |
| SW1065 | 92 | 13 | 7 | 11 | 3 | 0 | 0 | 0 | 0 | 127 |
| SW1070 | 199 | 9 | 1 | 20 | 11 | 7 | 0 | 0 | 0 | 246 |
| SW1071 | 83 | 5 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 90 |
| SW1072 | 90 | 20 | 4 | 0 | 0 | 37 | 0 | 0 | 0 | 151 |
| SW1075 | 96 | 22 | 10 | 8 | 36 | 0 | 0 | 0 | 0 | 171 |
| SW1076 | 80 | 32 | 12 | 0 | 0 | 23 | 0 | 0 | 0 | 147 |
| SW1077 | 45 | 4 | 0 | 0 | 4 | 4 | 0 | 2 | 0 | 59 |
| SW1078 | 0 | 0 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 8 |
| SW1081 | 0 | 0 | 30 | 0 | 0 | 20 | 0 | 0 | 0 | 50 |
| SW1082 | 0 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| SW1084 | 78 | 10 | 4 | 5 | 17 | 0 | 0 | 0 | 0 | 114 |
| SW1085 | 154 | 56 | 9 | 10 | 36 | 8 | 0 | 0 | 0 | 273 |
| SW1086 | 123 | 5 | 4 | 0 | 0 | 10 | 0 | 2 | 0 | 144 |
| SW1087 | 93 | 0 | 11 | 0 | 3 | 5 | 0 | 0 | 0 | 111 |
| **Average** | **79** | **10** | **8** | **8** | **7** | **8** | **0** | **1** | **5** | **126** |

Table B4

Overhead costs - South West

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| SW14 | 71 | 12 | 4 | 17 | 14 | 19 | 32 | 32 | 202 |
| SW39 | 45 | 30 | 4 | 17 | 24 | 17 | 15 | 68 | 220 |
| SW55 | 139 | 35 | 3 | 22 | 46 | 40 | 73 | 74 | 433 |
| SW87 | 107 | 23 | 3 | 8 | 18 | 15 | 12 | 71 | 256 |
| SW88 | 0 | 53 | 11 | 47 | 28 | 74 | 55 | 98 | 366 |
| SW114 | 45 | 74 | 4 | 27 | 15 | 37 | 9 | 101 | 311 |
| SW512 | 89 | 33 | 2 | 21 | 25 | 35 | 78 | 239 | 523 |
| SW623 | 106 | 28 | 2 | 30 | 24 | 43 | 48 | 241 | 521 |
| SW628 | 97 | 18 | 10 | 29 | 34 | 32 | 72 | 169 | 462 |
| SW659 | 41 | 10 | 3 | 10 | 15 | 17 | 18 | 103 | 218 |
| SW693 | 0 | 45 | 5 | 37 | 43 | 41 | 45 | 64 | 278 |
| SW751 | 65 | 21 | 6 | 14 | 25 | 16 | 25 | 135 | 307 |
| SW754 | 0 | 66 | 4 | 13 | 28 | 31 | 27 | 178 | 348 |
| SW758 | 0 | 45 | 10 | 20 | 19 | 38 | 48 | 256 | 438 |
| SW759 | 0 | 39 | 0 | 17 | 13 | 26 | 24 | 119 | 239 |
| SW809 | 91 | 59 | 14 | 53 | 37 | 63 | 83 | 164 | 564 |
| SW1006 | 0 | 185 | 12 | 65 | 19 | 112 | 30 | 464 | 887 |
| SW1016 | 0 | 67 | 3 | 24 | 20 | 32 | 35 | 210 | 391 |
| SW1018 | 0 | 99 | 7 | 35 | 25 | 42 | 81 | 106 | 395 |
| SW1019 | 268 | 62 | 4 | 21 | 24 | 29 | 28 | 261 | 696 |
| SW1023 | 37 | 36 | 4 | 18 | 40 | 31 | 29 | 97 | 292 |
| SW1024 | 0 | 20 | 2 | 20 | 11 | 24 | 27 | 154 | 257 |
| SW1025 | 68 | 51 | 8 | 31 | 27 | 40 | 24 | 135 | 383 |
| SW1026 | 0 | 51 | 17 | 50 | 28 | 77 | 14 | 180 | 418 |
| SW1028 | 52 | 38 | 3 | 7 | 22 | 21 | 8 | 123 | 273 |
| SW1029 | 170 | 38 | 7 | 12 | 0 | 5 | 10 | 2 | 245 |
| SW1034 | 32 | 11 | 2 | 7 | 8 | 9 | 10 | 30 | 109 |
| SW1035 | 0 | 18 | 3 | 33 | 19 | 46 | 11 | 121 | 252 |
| SW1036 | 78 | 56 | 10 | 21 | 16 | 27 | 22 | 0 | 230 |
| SW1037 | 82 | 119 | 2 | 27 | 14 | 28 | 72 | 119 | 464 |
| SW1038 | 0 | 37 | 6 | 28 | 16 | 46 | 11 | 180 | 324 |
| SW1039 | 39 | 18 | 5 | 11 | 18 | 26 | 13 | 103 | 233 |
| SW1041 | 0 | 11 | 3 | 20 | 19 | 24 | 18 | 224 | 319 |
| SW1042 | 0 | 15 | 2 | 10 | 11 | 31 | 26 | 98 | 192 |
| SW1043 | 0 | 40 | 2 | 17 | 17 | 49 | 14 | 145 | 284 |
| SW1045 | 70 | 37 | 7 | 20 | 16 | 27 | 10 | 50 | 237 |
| SW1046 | 0 | 29 | 4 | 19 | 17 | 5 | 47 | 180 | 301 |
| SW1047 | 45 | 37 | 8 | 31 | 18 | 37 | 39 | 160 | 374 |
| SW1048 | 22 | 10 | 0 | 0 | 16 | 29 | 70 | 154 | 299 |
| SW1050 | 94 | 49 | 3 | 4 | 21 | 15 | 31 | 0 | 216 |
| SW1051 | 160 | 33 | 7 | 6 | 19 | 15 | 33 | 0 | 273 |
| SW1052 | 193 | 66 | 7 | 18 | 55 | 52 | 36 | 10 | 437 |
| SW1053 | 82 | 32 | 4 | 14 | 18 | 42 | 15 | 70 | 277 |
| SW1057 | 0 | 106 | 3 | 25 | 10 | 26 | 55 | 148 | 373 |
| SW1062 | 107 | 34 | 3 | 17 | 26 | 32 | 34 | 116 | 370 |
| SW1064 | 101 | 73 | 0 | 24 | 16 | 18 | 53 | 41 | 326 |
| SW1065 | 52 | 108 | 6 | 26 | 22 | 34 | 46 | 80 | 376 |
| SW1070 | 50 | 47 | 4 | 19 | 23 | 19 | 19 | 197 | 378 |
| SW1071 | 0 | 53 | 7 | 28 | 20 | 28 | 57 | 207 | 401 |
| SW1072 | 94 | 70 | 6 | 18 | 25 | 39 | 74 | 31 | 358 |
| SW1075 | 0 | 22 | 0 | 26 | 24 | 19 | 19 | 368 | 477 |
| SW1076 | 34 | 94 | 11 | 28 | 30 | 62 | 147 | 32 | 437 |
| SW1077 | 0 | 41 | 5 | 25 | 20 | 24 | 23 | 100 | 238 |
| SW1078 | 0 | 26 | 3 | 13 | 35 | 33 | 9 | 205 | 323 |
| SW1081 | 0 | 84 | 2 | 0 | 6 | 32 | 41 | 94 | 259 |
| SW1082 | 0 | 56 | 6 | 15 | 19 | 16 | 15 | 252 | 378 |
| SW1084 | 0 | 20 | 2 | 27 | 25 | 12 | 25 | 140 | 251 |
| SW1085 | 0 | 128 | 4 | 14 | 16 | 36 | 45 | 140 | 382 |
| SW1086 | 51 | 77 | 12 | 20 | 42 | 32 | 15 | 147 | 396 |
| SW1087 | 193 | 53 | 4 | 10 | 25 | 23 | 3 | 0 | 311 |
| **Average** | **51** | **49** | **5** | **21** | **22** | **33** | **35** | **130** | **346** |

Table B5

Enterprise Mix and Labour - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| SW14 | 36% | 33% | 16% | 15% | 439 | 5,217 | 0% | 35% | 64% | 0% | 0% | 2% |
| SW39 | 29% | 35% | 0% | 37% | 516 | 7,874 | 75% | 2% | 19% | 0% | 0% | 4% |
| SW55 | 51% | 23% | 4% | 22% | 288 | 2,486 | 0% | 18% | 36% | 45% | 0% | 0% |
| SW87 | 55% | 13% | 0% | 32% | 431 | 6,334 | 34% | 57% | 5% | 4% | 0% | 0% |
| SW88 | 0% | 32% | 30% | 38% | 375 | 6,850 | 3% | 82% | 11% | 0% | 0% | 4% |
| SW114 | 31% | 16% | 8% | 46% | 384 | 3,425 | 55% | 21% | 19% | 0% | 0% | 5% |
| SW512 | 24% | 19% | 0% | 57% | 203 | 3,276 | 0% | 50% | 44% | 6% | 0% | 0% |
| SW623 | 31% | 20% | 1% | 48% | 182 | 3,288 | 0% | 94% | 5% | 0% | 0% | 1% |
| SW628 | 34% | 18% | 0% | 49% | 276 | 6,678 | 0% | 96% | 3% | 0% | 0% | 1% |
| SW659 | 23% | 26% | 0% | 50% | 463 | 5,060 | 1% | 54% | 45% | 0% | 0% | 0% |
| SW693 | 0% | 8% | 66% | 26% | 395 | 7,716 | 100% | 0% | 0% | 0% | 0% | 0% |
| SW751 | 33% | 12% | 0% | 56% | 398 | 8,308 | 2% | 96% | 2% | 0% | 0% | 0% |
| SW754 | 0% | 12% | 4% | 84% | 360 | 6,374 | 56% | 41% | 3% | 0% | 0% | 0% |
| SW758 | 0% | 1% | 0% | 99% | 347 | 7,732 | 91% | 0% | 0% | 0% | 0% | 9% |
| SW759 | 0% | 21% | 25% | 54% | 433 | 6,707 | 0% | 30% | 69% | 1% | 0% | 0% |
| SW809 | 36% | 15% | 0% | 48% | 283 | 5,318 | 47% | 53% | 0% | 0% | 0% | 0% |
| SW1006 | 0% | 14% | 0% | 86% | 179 | 4,174 | 0% | 98% | 0% | 0% | 0% | 2% |
| SW1016 | 0% | 5% | 11% | 84% | 325 | 5,489 | 43% | 46% | 9% | 0% | 0% | 2% |
| SW1018 | 0% | 23% | 3% | 74% | 400 | 4,560 | 0% | 68% | 4% | 22% | 0% | 7% |
| SW1019 | 44% | 7% | 0% | 48% | 178 | 3,579 | 34% | 64% | 1% | 0% | 0% | 0% |
| SW1023 | 21% | 23% | 0% | 56% | 441 | 7,261 | 11% | 84% | 4% | 0% | 0% | 0% |
| SW1024 | 0% | 17% | 0% | 83% | 406 | 4,495 | 3% | 86% | 3% | 0% | 0% | 8% |
| SW1025 | 22% | 34% | 0% | 44% | 271 | 5,487 | 0% | 92% | 6% | 0% | 0% | 2% |
| SW1026 | 0% | 39% | 0% | 61% | 325 | 6,839 | 0% | 84% | 15% | 0% | 0% | 1% |
| SW1028 | 24% | 31% | 0% | 45% | 329 | 6,655 | 0% | 35% | 64% | 0% | 0% | 1% |
| SW1029 | 74% | 23% | 2% | 1% | 385 | 8,738 | 28% | 40% | 31% | 0% | 0% | 1% |
| SW1034 | 31% | 45% | 0% | 23% | 715 | 7,906 | 0% | 20% | 79% | 0% | 0% | 2% |
| SW1035 | 0% | 30% | 12% | 58% | 387 | 5,674 | 0% | 33% | 67% | 0% | 0% | 0% |
| SW1036 | 28% | 37% | 35% | 0% | 544 | 8,063 | 28% | 44% | 27% | 0% | 0% | 1% |
| SW1037 | 41% | 16% | 0% | 43% | 321 | 1,241 | 0% | 5% | 10% | 80% | 0% | 5% |
| SW1038 | 0% | 28% | 1% | 71% | 287 | 4,781 | 47% | 33% | 18% | 0% | 0% | 2% |
| SW1039 | 19% | 40% | 0% | 40% | 345 | 6,389 | 53% | 29% | 7% | 0% | 1% | 10% |
| SW1041 | 0% | 18% | 23% | 58% | 204 | 2,692 | 0% | 53% | 44% | 0% | 3% | 0% |
| SW1042 | 0% | 30% | 4% | 66% | 574 | 3,591 | 0% | 47% | 40% | 6% | 0% | 7% |
| SW1043 | 0% | 31% | 0% | 69% | 347 | 4,612 | 0% | 81% | 6% | 9% | 3% | 0% |
| SW1045 | 42% | 31% | 0% | 28% | 535 | 10,279 | 39% | 46% | 12% | 0% | 0% | 3% |
| SW1046 | 0% | 15% | 0% | 85% | 370 | 5,100 | 16% | 41% | 38% | 0% | 3% | 1% |
| SW1047 | 21% | 12% | 10% | 57% | 289 | 4,640 | 47% | 19% | 21% | 1% | 4% | 9% |
| SW1048 | 13% | 8% | 0% | 79% | 388 | 5,208 | 0% | 95% | 4% | 0% | 0% | 1% |
| SW1050 | 100% | 0% | 0% | 0% | 1085 | 15,950 | 38% | 57% | 5% | 0% | 0% | 0% |
| SW1051 | 100% | 0% | 0% | 0% | 930 | 13,947 | 23% | 61% | 15% | 0% | 0% | 1% |
| SW1052 | 80% | 12% | 1% | 7% | 390 | 3,461 | 0% | 40% | 3% | 45% | 0% | 12% |
| SW1053 | 52% | 15% | 1% | 32% | 443 | 6,431 | 46% | 29% | 19% | 4% | 0% | 2% |
| SW1057 | 0% | 11% | 25% | 64% | 382 | 4,347 | 52% | 46% | 1% | 0% | 0% | 0% |
| SW1062 | 47% | 12% | 0% | 41% | 338 | 6,132 | 50% | 41% | 4% | 0% | 0% | 5% |
| SW1064 | 51% | 18% | 10% | 21% | 503 | 7,027 | 37% | 37% | 1% | 23% | 0% | 3% |
| SW1065 | 17% | 34% | 21% | 27% | 259 | 4,480 | 0% | 46% | 53% | 0% | 0% | 1% |
| SW1070 | 27% | 0% | 0% | 73% | 354 | 6,595 | 14% | 12% | 12% | 0% | 57% | 5% |
| SW1071 | 0% | 12% | 13% | 75% | 280 | 2,409 | 0% | 10% | 22% | 61% | 0% | 7% |
| SW1072 | 48% | 12% | 22% | 18% | 490 | 1,750 | 0% | 10% | 0% | 85% | 0% | 4% |
| SW1075 | 0% | 8% | 4% | 88% | 230 | 4,295 | 11% | 83% | 3% | 0% | 0% | 3% |
| SW1076 | 59% | 14% | 0% | 27% | 830 | 5,752 | 0% | 25% | 2% | 74% | 0% | 0% |
| SW1077 | 0% | 26% | 23% | 51% | 420 | 5,185 | 0% | 47% | 38% | 13% | 0% | 2% |
| SW1078 | 0% | 12% | 0% | 88% | 414 | 4,839 | 29% | 41% | 13% | 0% | 11% | 6% |
| SW1081 | 0% | 0% | 0% | 100% | 1023 | 12,133 | 51% | 0% | 0% | 39% | 0% | 10% |
| SW1082 | 0% | 0% | 0% | 100% | 417 | 6,882 | 97% | 0% | 0% | 0% | 0% | 3% |
| SW1084 | 0% | 19% | 0% | 81% | 489 | 6,400 | 26% | 47% | 27% | 0% | 0% | 0% |
| SW1085 | 0% | 0% | 18% | 82% | 473 | 6,225 | 0% | 63% | 24% | 0% | 0% | 13% |
| SW1086 | 19% | 16% | 0% | 64% | 400 | 6,414 | 23% | 67% | 7% | 0% | 0% | 3% |
| SW1087 | 68% | 27% | 5% | 0% | 330 | 4,986 | 0% | 84% | 6% | 0% | 8% | 2% |
| **Average** | **24%** | **18%** | **7%** | **51%** | **413** | **5929** | **22%** | **47%** | **18%** | **9%** | **2%** | **3%** |

Table B6

Beef Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major calving period** | **Cows (+2 years) annual average calving rate** | **Heifers (1-2 years) annual average calving rate** | **Beef meat sold** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg LWT/ha/100mm** | **$/hd** | **$/kg LWT** |
| SW39 | 15.3 | 354 | Sep | Spring | 106% |  | 878 | 181 | 1,562 | 3.8 |
| SW87 | 15.7 | 154 | Aug | Winter | 93% |  | 246 | 52 | 1,056 | 2.8 |
| SW88 | 18.2 | 403 | Aug | Winter | 86% |  | 194 | 44 | 914 | 2.0 |
| SW114 | 9.0 | 101 |  |  |  |  | 577 | 138 | 1,249 | 2.2 |
| SW659 | 10.9 | 358 | Mar | Autumn | 86% |  | 25 | 6 | 1,553 | 2.4 |
| SW693 | 19.5 | 625 | Aug | Winter | 91% | 80% | 396 | 88 | 1,601 | 2.9 |
| SW751 | 20.9 | 0 |  |  |  |  | 1018 | 244 | 1,950 | 3.5 |
| SW754 | 17.7 | 245 | Aug | Winter | 88% | 78% | 379 | 89 | 1,035 | 2.4 |
| SW758 | 22.3 | 371 | Sep | Spring | 84% | 82% | 572 | 118 | 1,408 | 2.8 |
| SW809 | 18.8 | 1233 | Apr | Autumn | 85% |  | 668 | 161 | 3,051 | 4.7 |
| SW1016 | 16.9 | 761 | Apr | Autumn | 72% | 84% | 395 | 68 | 1,781 | 2.9 |
| SW1019 | 20.1 | 0 |  |  |  |  | 1651 | 377 | 1,477 | 3.2 |
| SW1023 | 16.5 | 186 | Jul | Winter | 85% |  | 359 | 121 | 1,361 | 2.6 |
| SW1024 | 11.6 | 0 |  |  |  |  | 961 | 203 | 1,700 | 3.2 |
| SW1029 | 22.7 | 442 | Aug | Winter | 83% | 72% | 530 | 111 | 1,268 | 3.0 |
| SW1036 | 14.8 | 0 |  |  |  |  | 1025 | 248 | 1,245 | 2.6 |
| SW1038 | 16.6 | 131 | Apr | Autumn | 83% | 96% | 944 | 292 | 1,154 | 2.6 |
| SW1039 | 18.5 | 0 |  |  |  |  | 2024 | 490 | 1,624 | 3.4 |
| SW1041 | 13.2 | 0 |  |  |  |  |  |  |  |  |
| SW1043 | 14.0 | 0 |  |  |  |  |  |  |  |  |
| SW1045 | 19.2 | 0 | Jul | Winter | 91% |  | 3088 | 1059 | 1,045 | 2.1 |
| SW1046 | 13.8 | 0 |  |  |  |  | 765 | 204 | 1,631 | 3.7 |
| SW1047 | 18.0 | 292 | Sep | Spring | 76% | 84% | 329 | 64 | 1,319 | 2.8 |
| SW1050 | 14.7 | 540 | Sep | Spring | 84% | 80% | 233 | 48 | 1,137 | 3.3 |
| SW1051 | 15.0 | 318 | Sep | Spring |  |  | 372 | 85 | 1,110 | 2.6 |
| SW1052 | 12.9 | 0 |  |  |  |  | 1201 | 306 | 2,800 | 4.0 |
| SW1053 | 15.4 | 361 | Sep | Spring | 96% |  | 210 | 59 | 1,837 | 3.8 |
| SW1057 | 11.4 | 138 | Aug | Winter | 88% | 76% | 622 | 154 | 1,641 | 3.2 |
| SW1062 | 18.2 | 178 | Aug | Winter | 78% | 79% | 288 | 66 | 1,192 | 2.6 |
| SW1064 | 18.0 | 1109 | Sep | Spring | 93% | 46% | 344 | 85 | 1,567 | 3.1 |
| SW1070 | 18.6 | 700 | Sep | Spring |  | 60% | 126 | 29 | 1,010 | 2.4 |
| SW1075 | 18.7 | 319 | Mar | Autumn | 92% | 65% | 323 | 67 | 1,122 | 2.6 |
| SW1078 | 13.2 | 58 | Sep | Spring | 93% | 74% | 75 | 19 | 1,034 | 2.4 |
| SW1081 | 17.7 | 202 | Aug | Winter | 98% |  | 236 | 65 | 1,259 | 3.1 |
| SW1082 | 16.5 | 337 | Sep | Spring | 98% | 95% | 339 | 74 | 1,236 | 3.5 |
| SW1084 | 13.1 | 362 | Apr | Autumn | 95% |  | 188 | 38 | 746 | 2.2 |
| SW1086 | 16.0 | 84 | Sep | Spring | 88% | 82% | 302 | 60 | 1,390 | 2.7 |
| SW1087 | 15.1 | 0 |  |  |  |  |  |  |  |  |
| **Average** | **16.3** | **273** |  |  | **88%** | **77%** | **625** | **158** | **1,430** | **3.0** |

Table B7

Beef Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Agistment income** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs\*** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW39 | 3,377 | 2,998 | 704 | 0 | 1,083 | 187 | 11 | 20 | 178 | 139 | 0 | 534 | 549 | 36 |
| SW87 | 678 | 51 | -22 | 0 | 606 | 19 | 53 | 4 | 86 | 85 | 0 | 248 | 358 | 23 |
| SW88 | 395 | 80 | 158 | 0 | 473 | 24 | 16 | 0 | 277 | 240 | 0 | 557 | -84 | -5 |
| SW114 | 1,275 | 387 | -220 | 0 | 668 | 26 | 44 | 0 | 44 | 92 | 0 | 205 | 463 | 51 |
| SW659 | 61 | 240 | 309 | 0 | 129 | 23 | 6 | 0 | 147 | 50 | 0 | 227 | -98 | -9 |
| SW693 | 1,160 | 74 | 11 | 0 | 1,097 | 352 | 45 | 364 | 106 | 150 | 0 | 1,017 | 80 | 4 |
| SW751 | 3,609 | 0 | -2,411 | 0 | 1,198 | 0 | 136 | 0 | 0 | 148 | 0 | 284 | 914 | 44 |
| SW754 | 901 | 16 | -54 | 0 | 831 | 33 | 93 | 130 | 39 | 131 | 0 | 426 | 406 | 23 |
| SW758 | 1,592 | 76 | -213 | 0 | 1,303 | 75 | 100 | 141 | 132 | 102 | 2 | 552 | 751 | 34 |
| SW809 | 3,149 | 49 | -230 | 0 | 2,870 | 276 | 378 | 797 | 191 | 186 | 262 | 2,090 | 780 | 42 |
| SW1016 | 1,160 | 40 | 333 | 0 | 1,454 | 70 | 49 | 55 | 451 | 148 | 0 | 772 | 682 | 40 |
| SW1019 | 5,240 | 2,430 | -16 | 0 | 2,794 | 80 | 267 | 0 | 0 | 345 | 0 | 692 | 2,102 | 104 |
| SW1023 | 942 | 23 | -60 | 0 | 859 | 24 | 52 | 147 | 0 | 282 | 0 | 504 | 355 | 22 |
| SW1024 | 3,081 | 1,935 | 1,394 | 0 | 2,541 | 0 | 0 | 0 | 0 | 75 | 0 | 75 | 2,466 | 213 |
| SW1029 | 1,573 | 147 | -294 | 0 | 1,132 | 139 | 124 | 0 | 379 | 110 | 0 | 753 | 379 | 17 |
| SW1036 | 2,670 | 3,048 | 442 | 0 | 64 | 220 | 261 | 0 | 0 | 178 | 0 | 659 | -595 | -40 |
| SW1038 | 2,480 | 217 | -611 | 0 | 1,653 | 9 | 187 | 0 | 82 | 86 | 204 | 568 | 1,085 | 65 |
| SW1039 | 6,964 | 5,167 | 51 | 169 | 2,017 | 143 | 795 | 0 | 0 | 64 | 0 | 1,002 | 1,015 | 55 |
| SW1041 | 0 | 0 | 0 | 848 | 848 | 0 | 0 | 0 | 0 | 11 | 0 | 11 | 837 | 63 |
| SW1043 | 0 | 0 | 0 | 1,011 | 1,011 | 0 | 0 | 0 | 0 | 82 | 0 | 82 | 929 | 65 |
| SW1045 | 6,607 | 0 | -5,037 | 0 | 1,570 | 0 | 421 | 0 | 0 | 0 | 0 | 421 | 1,148 | 60 |
| SW1046 | 2,848 | 0 | -1,324 | 567 | 2,091 | 0 | 136 | 0 | 0 | 24 | 0 | 160 | 1,931 | 140 |
| SW1047 | 912 | 110 | -71 | 82 | 814 | 76 | 75 | 21 | 195 | 102 | 0 | 470 | 343 | 19 |
| SW1050 | 768 | 75 | -115 | 0 | 578 | 70 | 17 | 33 | 259 | 84 | 93 | 555 | 23 | 2 |
| SW1051 | 977 | 1,097 | 476 | 0 | 356 | 39 | 109 | 66 | 117 | 81 | 15 | 427 | -71 | -5 |
| SW1052 | 4,804 | 0 | -3,128 | 0 | 1,676 | 0 | 0 | 0 | 0 | 45 | 0 | 45 | 1,631 | 127 |
| SW1053 | 796 | 62 | 175 | 0 | 909 | 29 | 161 | 114 | 73 | 74 | 25 | 476 | 433 | 28 |
| SW1057 | 1,974 | 663 | -107 | 0 | 1,205 | 139 | 148 | 60 | 9 | 115 | 179 | 651 | 554 | 49 |
| SW1062 | 758 | 38 | -9 | 0 | 711 | 79 | 5 | 142 | 35 | 101 | 0 | 362 | 349 | 19 |
| SW1064 | 1,072 | 0 | -39 | 0 | 1,034 | 261 | 12 | 63 | 697 | 158 | 0 | 1,191 | -157 | -9 |
| SW1070 | 300 | 9 | -57 | 1,216 | 1,450 | 40 | 10 | 503 | 29 | 226 | 0 | 809 | 641 | 34 |
| SW1075 | 839 | 143 | -23 | 0 | 674 | 312 | 48 | 208 | 68 | 164 | 0 | 799 | -125 | -7 |
| SW1078 | 182 | 15 | -20 | 72 | 219 | 2 | 16 | 0 | 28 | 8 | 0 | 54 | 165 | 12 |
| SW1081 | 727 | 0 | -68 | 0 | 658 | 43 | 36 | 0 | 135 | 48 | 0 | 263 | 396 | 22 |
| SW1082 | 1,198 | 0 | -276 | 0 | 923 | 16 | 45 | 156 | 50 | 9 | 24 | 301 | 622 | 38 |
| SW1084 | 410 | 6 | 48 | 0 | 452 | 12 | 51 | 0 | 179 | 109 | 0 | 351 | 101 | 8 |
| SW1086 | 825 | 0 | 81 | 0 | 905 | 86 | 54 | 50 | 0 | 144 | 65 | 400 | 505 | 31 |
| SW1087 | 0 | 0 | 0 | 592 | 592 | 0 | 0 | 0 | 0 | 111 | 0 | 111 | 481 | 32 |
| **Average** | **1,745** | **505** | **-269** | **120** | **1,091** | **76** | **104** | **81** | **105** | **113** | **23** | **503** | **588** | **38** |

Table B8

Prime Lamb Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **ME fed /DSE** | **month** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **kg CWT/ha/100mm** | **$/head** | **$/kg CWT** |
| SW87 | 15.7 | 565 | Jun | Winter | 106% | 87% | 33 | 2.4 | 137 | 29 | 127 | 6.0 |
| SW88 | 18.2 | 477 | Sep | Spring | 135% | 61% | 39 | 3.9 | 134 | 30 | 135 | 7.3 |
| SW512 | 17.1 | 587 | Aug | Winter | 106% |  | 55 | 9.5 | 180 | 43 | 79 | 4.2 |
| SW623 | 18.1 | 462 | Jul | Winter | 143% | 67% | 34 | 1.9 | 191 | 36 | 141 | 6.1 |
| SW628 | 24.2 | 815 | Sep | Spring | 124% | 70% | 30 | 1.7 | 193 | 45 | 175 | 7.1 |
| SW659 | 10.9 | 156 | Jul | Winter | 137% |  | 18 | 3.9 | 61 | 14 | 79 | 4.4 |
| SW751 | 20.9 | 784 | Jul | Winter | 136% | 134% | 28 | 1.8 | 317 | 76 | 173 | 7.0 |
| SW754 | 17.7 | 297 | Aug | Winter | 134% | 71% | 43 | 1.9 | 128 | 30 | 118 | 6.4 |
| SW759 | 18.2 | 256 | Sep | Spring | 70% | 59% | 49 | 11.1 | 111 | 27 | 125 | 6.7 |
| SW809 | 18.8 | 394 | Jul | Winter | 122% |  | 27 |  | 220 | 53 | 146 | 6.0 |
| SW1006 | 23.4 | 1031 | Sep | Spring | 145% | 87% | 0 |  | 94 | 20 | 154 | 6.7 |
| SW1016 | 16.9 | 339 | Aug | Winter | 94% | 85% | 41 | 3.5 | 87 | 15 | 147 | 6.9 |
| SW1018 | 14.1 | 749 | Jul | Winter | 141% | 116% | 33 | 1.8 | 167 | 42 | 148 | 6.3 |
| SW1019 | 20.1 | 564 | Jul | Winter | 96% | 67% | 22 | 2.6 | 169 | 39 | 149 | 6.2 |
| SW1023 | 16.5 | 602 | Jun | Winter | 123% |  | 33 | 2.0 | 174 | 59 | 166 | 6.8 |
| SW1024 | 11.6 | 327 | Jul | Winter | 146% | 123% | 14 | 1.8 | 123 | 26 | 129 | 5.9 |
| SW1025 | 20.2 | 448 | Jul | Winter | 122% |  | 40 | 1.9 | 157 | 34 | 166 | 6.5 |
| SW1026 | 21.0 | 884 | Jul | Winter | 101% |  | 49 | 6.1 | 233 | 50 | 198 | 6.7 |
| SW1028 | 20.3 | 177 | Aug | Winter | 86% |  | 57 | 8.1 | 90 | 20 | 62 | 3.4 |
| SW1029 | 22.7 | 255 | Jun | Winter | 152% | 65% | 34 | 2.3 | 162 | 34 | 82 | 4.1 |
| SW1038 | 16.6 | 520 | Jul | Winter | 147% | 105% | 27 | 3.5 | 98 | 30 | 76 | 6.4 |
| SW1042 | 7.1 | 995 | Jun | Winter | 114% | 65% | 26 | 9.9 | 64 | 16 | 148 | 6.7 |
| SW1043 | 14.2 | 766 | May | Autumn | 90% |  | 35 | 6.2 | 95 | 27 | 49 | 3.1 |
| SW1045 | 19.2 | 556 | Jul | Winter | 123% |  | 28 | 3.1 | 87 | 30 | 55 | 3.3 |
| SW1046 | 13.8 | 393 | May | Autumn | 118% | 94% | 28 | 2.5 | 101 | 27 | 110 | 5.0 |
| SW1048 | 13.4 | 768 | Jul | Winter | 142% | 117% | 26 | 1.5 | 201 | 56 | 227 | 6.8 |
| SW1050 | 14.7 | 632 | Jun | Winter | 118% | 54% | 30 | 1.9 | 185 | 39 | 160 | 6.3 |
| SW1051 | 15.0 | 331 | Aug | Winter | 109% | 76% | 27 | 6.0 | 100 | 23 | 106 | 6.4 |
| SW1052 | 12.9 | 542 | Aug | Winter | 128% |  | 21 | 2.0 | 72 | 18 | 155 | 6.5 |
| SW1057 | 11.4 | 679 | Jul | Winter | 116% | 73% | 14 | 2.2 | 142 | 35 | 153 | 6.7 |
| SW1062 | 18.2 | 86 | Jul | Winter | 92% | 62% | 24 | 2.2 | 151 | 35 | 87 | 5.3 |
| SW1064 | 18.0 | 900 | Aug | Winter | 126% | 81% | 15 | 1.4 | 142 | 35 | 164 | 6.7 |
| SW1065 | 17.3 | 1203 | Aug | Winter | 98% | 40% | 31 | 4.2 | 311 | 83 | 152 | 6.6 |
| SW1071 | 16.4 | 627 | Aug | Winter | 169% |  | 17 | 2.0 | 88 | 21 | 160 | 6.4 |
| SW1072 | 14.9 | 388 | Aug | Winter | 112% | 40% | 0 |  | 61 | 14 | 175 | 6.6 |
| SW1075 | 18.7 | 639 | Jul | Winter | 136% | 72% | 29 | 2.1 | 209 | 43 | 166 | 7.0 |
| SW1076 | 11.3 | 217 | Aug | Winter | 137% | 103% | 16 | 2.3 | 82 | 23 | 132 | 5.9 |
| SW1084 | 13.1 | 0 | Jul | Winter | 110% | 38% | 13 | 2.7 | 74 | 15 | 124 | 6.1 |
| SW1085 | 13.1 | 329 | Jun | Winter | 100% | 105% | 32 | 5.0 | 38 | 8 | 102 | 5.5 |
| SW1086 | 16.0 | 333 | Jul | Winter | 130% |  | 26 | 5.3 | 191 | 38 | 122 | 6.5 |
| SW1087 | 15.1 | 218 | Jul | Winter | 95% | 41% | 22 | 1.8 | 68 | 19 | 107 | 6.9 |
|  | **16.5** | **519** |  |  | **120%** | **78%** | **28** | **3.6** | **139** | **33** | **132** | **6.0** |

Table B9

Prime Lamb Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW87 | 887 | 8 | -44 | 77 | 912 | 174 | 88 | 118 | 147 | 85 | 0 | 612 | 300 | 19 |
| SW88 | 1082 | 33 | -33 | 152 | 1169 | 327 | 62 | 179 | 127 | 240 | 0 | 935 | 234 | 13 |
| SW512 | 889 | 358 | -117 | 517 | 932 | 196 | 119 | 229 | 139 | 138 | 0 | 820 | 111 | 7 |
| SW623 | 1238 | 102 | -3 | 64 | 1197 | 272 | 84 | 265 | 53 | 134 | 0 | 808 | 389 | 22 |
| SW628 | 1466 | 24 | 42 | 50 | 1535 | 224 | 21 | 492 | 136 | 174 | 0 | 1048 | 487 | 20 |
| SW659 | 380 | 24 | -26 | 71 | 402 | 74 | 37 | 26 | 31 | 50 | 0 | 218 | 184 | 17 |
| SW751 | 2311 | 575 | -152 | 49 | 1633 | 185 | 161 | 660 | 0 | 148 | 0 | 1155 | 479 | 23 |
| SW754 | 905 | 43 | -37 | 78 | 912 | 279 | 102 | 153 | 0 | 131 | 0 | 665 | 246 | 14 |
| SW759 | 760 | 487 | 436 | 542 | 1251 | 210 | 83 | 99 | 44 | 188 | 0 | 625 | 626 | 34 |
| SW809 | 1390 | 160 | -83 | 0 | 1263 | 203 | 106 | 244 | 0 | 186 | 0 | 740 | 523 | 28 |
| SW1006 | 1904 | 5 | 68 | 0 | 1967 | 483 | 119 | 679 | 87 | 141 | 0 | 1509 | 457 | 20 |
| SW1016 | 758 | 21 | -58 | 143 | 822 | 187 | 57 | 162 | 87 | 148 | 0 | 642 | 181 | 11 |
| SW1018 | 1109 | 27 | -93 | 59 | 1047 | 207 | 111 | 0 | 343 | 158 | 0 | 819 | 228 | 16 |
| SW1019 | 2582 | 326 | 311 | 58 | 2625 | 252 | 113 | 340 | 0 | 345 | 0 | 1050 | 1575 | 78 |
| SW1023 | 1259 | 13 | -102 | 65 | 1209 | 221 | 93 | 312 | 0 | 282 | 0 | 907 | 302 | 18 |
| SW1024 | 737 | 32 | 93 | 26 | 825 | 144 | 65 | 18 | 104 | 75 | 0 | 406 | 419 | 36 |
| SW1025 | 1118 | 27 | 143 | 76 | 1309 | 193 | 84 | 297 | 19 | 172 | 0 | 763 | 546 | 27 |
| SW1026 | 1648 | 27 | -587 | 294 | 1328 | 270 | 107 | 420 | 103 | 225 | 0 | 1125 | 202 | 10 |
| SW1028 | 849 | 163 | -53 | 462 | 1094 | 257 | 64 | 115 | 0 | 82 | 0 | 519 | 576 | 28 |
| SW1029 | 845 | 76 | -65 | 79 | 784 | 305 | 62 | 102 | 114 | 110 | 0 | 694 | 90 | 4 |
| SW1038 | 678 | 248 | 371 | 94 | 896 | 206 | 76 | 289 | 9 | 86 | 0 | 666 | 229 | 14 |
| SW1042 | 446 | 304 | 525 | 255 | 922 | 198 | 68 | 37 | 180 | 80 | 0 | 563 | 359 | 50 |
| SW1043 | 328 | 159 | 220 | 29 | 740 | 163 | 52 | 292 | 26 | 82 | 0 | 615 | 125 | 9 |
| SW1045 | 330 | 15 | 154 | 88 | 558 | 225 | 40 | 314 | 0 | 0 | 0 | 579 | -21 | -1 |
| SW1046 | 513 | 38 | 319 | 71 | 864 | 174 | 63 | 153 | 3 | 24 | 0 | 418 | 446 | 32 |
| SW1048 | 1416 | 54 | -33 | 60 | 1335 | 146 | 22 | 376 | 48 | 129 | 0 | 721 | 614 | 46 |
| SW1050 | 1220 | 57 | -295 | 107 | 922 | 218 | 85 | 233 | 75 | 84 | 299 | 994 | -72 | -5 |
| SW1051 | 824 | 362 | -138 | 205 | 458 | 282 | 83 | 146 | 7 | 81 | 105 | 704 | -247 | -16 |
| SW1052 | 526 | 14 | -61 | 43 | 494 | 186 | 54 | 29 | 171 | 45 | 0 | 485 | 9 | 1 |
| SW1057 | 980 | 8 | -203 | 31 | 800 | 205 | 83 | 279 | 27 | 115 | 0 | 710 | 90 | 8 |
| SW1062 | 868 | 14 | -264 | 92 | 657 | 227 | 12 | 53 | 5 | 101 | 0 | 398 | 259 | 14 |
| SW1064 | 1032 | 4 | 95 | 21 | 1145 | 211 | 13 | 0 | 528 | 158 | 0 | 910 | 235 | 13 |
| SW1065 | 2128 | 45 | -619 | 149 | 1598 | 402 | 160 | 589 | 132 | 116 | 6 | 1405 | 193 | 11 |
| SW1071 | 589 | 535 | 855 | 60 | 918 | 165 | 50 | 0 | 295 | 83 | 0 | 592 | 326 | 20 |
| SW1072 | 399 | 219 | 637 | 0 | 816 | 49 | 36 | 14 | 204 | 139 | 0 | 442 | 375 | 25 |
| SW1075 | 1522 | 13 | -226 | 60 | 1344 | 110 | 122 | 441 | 21 | 164 | 0 | 858 | 486 | 26 |
| SW1076 | 496 | 8 | 94 | 32 | 620 | 132 | 15 | 0 | 68 | 116 | 0 | 331 | 289 | 25 |
| SW1084 | 689 | 0 | -11 | 35 | 713 | 90 | 69 | 0 | 0 | 109 | 0 | 267 | 445 | 34 |
| SW1085 | 364 | 0 | -5 | 139 | 520 | 229 | 48 | 119 | 45 | 263 | 0 | 703 | -183 | -14 |
| SW1086 | 1300 | 126 | -8 | 139 | 1305 | 220 | 89 | 179 | 0 | 144 | 0 | 632 | 673 | 42 |
| SW1087 | 554 | 19 | -293 | 41 | 282 | 236 | 38 | 126 | 0 | 111 | 0 | 511 | -229 | -15 |
|  | **1008** | **116** | **18** | **113** | **1027** | **213** | **74** | **209** | **82** | **133** | **10** | **721** | **306** | **19** |

Table A10

Wool Sheep Production Information - South West

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| SW14 | 11.9 | 714 | Jul | Winter | 91% | 74% | 184 | 4.5 | 51 | 17.7 | 9.5 |
| SW39 | 15.3 | 157 | Sep | Spring | 63% |  | 34 | 3.8 | 45 | 16.4 | 9.8 |
| SW55 | 11.4 | 170 | Jul | Winter | 83% |  | 154 | 3.6 | 40 | 17.3 | 11.2 |
| SW114 | 9.0 | 436 | Aug | Winter | 112% |  | 199 | 3.9 | 29 | 18.2 | 9.6 |
| SW512 | 17.1 | 721 | Sep | Spring | 132% | 83% | 254 | 4.2 | 68 | 17.2 | 9.8 |
| SW659 | 10.9 | 429 | Aug | Winter | 81% |  | 192 | 4.1 | 38 | 17.2 | 9.6 |
| SW759 | 18.2 | 229 | Sep | Spring | 81% | 60% | 164 | 3.5 | 65 | 15.9 | 12.6 |
| SW1028 | 20.3 | 193 | Sep | Spring | 76% |  | 157 | 4.1 | 69 | 16.8 | 11.9 |
| SW1029 | 22.7 | 376 | Aug | Winter | 71% | 85% | 283 | 4.0 | 55 | 28.0 | 11.0 |
| SW1034 | 11.1 | 92 | Aug | Winter | 78% |  | 85 | 4.7 | 43 | 16.8 | 11.1 |
| SW1035 | 14.7 | 479 | Jul | Winter | 100% | 100% | 201 | 3.6 | 36 | 16.8 | 12.0 |
| SW1036 | 14.8 | 362 | Jul | Winter | 76% | 53% | 386 | 3.7 | 41 | 17.2 | 9.4 |
| SW1037 | 10.3 | 601 | Jul | Winter | 92% |  | 115 | 6.5 | 72 | 18.4 | 9.7 |
| SW1038 | 16.6 | 589 | Jun | Winter | 80% |  | 326 | 5.4 | 61 | 17.6 | 11.6 |
| SW1039 | 18.5 | 563 | Aug | Winter | 70% | 53% | 171 | 4.2 | 66 | 17.2 | 9.4 |
| SW1041 | 13.2 | 579 | Jul | Winter | 68% |  | 424 | 5.0 | 74 | 18.3 | 7.7 |
| SW1042 | 7.1 | 799 | Jun | Winter | 107% | 87% | 243 | 4.1 | 35 | 18.9 | 10.5 |
| SW1043 | 14.2 | 1084 | Jul | Winter | 109% |  | 241 | 5.4 | 51 | 18.0 | 6.2 |
| SW1046 | 13.8 | 552 | May | Autumn | 93% |  | 195 | 4.5 | 50 | 18.8 | 9.9 |
| SW1047 | 18.0 | 545 | Sep | Spring | 79% |  | 301 | 3.6 | 62 | 17.7 | 9.4 |
| SW1053 | 15.4 | 741 | Jul | Winter | 101% |  | 350 | 3.8 | 62 | 18.8 | 9.6 |
| SW1065 | 17.3 | 537 | Jun | Winter | 81% | 64% | 130 | 5.2 | 67 | 18.2 | 10.1 |
| SW1070 | 18.6 | 708 | Sep | Spring | 95% | 90% | 285 | 3.6 | 58 | 17.5 | 10.4 |
| SW1071 | 16.4 | 514 | Sep | Spring | 89% |  | 103 | 4.3 | 41 | 16.3 | 12.0 |
| SW1072 | 14.9 | 328 | Aug | Winter | 106% |  | 451 | 3.1 | 42 | 21.0 | 14.3 |
| SW1076 | 11.3 | 0 |  |  |  |  | 471 | 4.1 | 44 | 18.1 |  |
| SW1077 | 16.5 | 679 | Jul | Winter | 98% | 67% | 282 | 3.4 | 44 | 16.7 | 10.7 |
| SW1078 | 13.2 | 6 | Jul | Winter | 76% | 55% | 147 | 2.9 | 31 | 28.0 | 2.6 |
| SW1084 | 13.1 | 0 | Jul | Winter | 69% |  | 45 | 3.1 | 30 | 18.0 | 10.3 |
|  | **14.7** | **455** |  |  | **88%** | **72%** | **227** | **4.1** | **51** | **18.4** | **10.1** |

Table A11

Wool Sheep Gross Margin - South West

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| SW14 | 262 | 10 | -93 | 484 | 643 | 229 | 60 | 141 | 138 | 69 | 0 | 637 | 7 | 1 |
| SW39 | 36 | 64 | 292 | 340 | 737 | 229 | 14 | 65 | 7 | 139 | 0 | 453 | 284 | 19 |
| SW55 | 229 | 0 | -10 | 449 | 669 | 242 | 36 | 0 | 59 | 45 | 0 | 382 | 287 | 25 |
| SW114 | 277 | 0 | -182 | 260 | 374 | 191 | 34 | 0 | 133 | 92 | 0 | 449 | -76 | -8 |
| SW512 | 427 | 43 | 74 | 590 | 1,159 | 316 | 50 | 277 | 171 | 138 | 0 | 952 | 207 | 12 |
| SW659 | 144 | 26 | -96 | 366 | 388 | 98 | 29 | 94 | 56 | 50 | 0 | 327 | 60 | 6 |
| SW759 | 292 | 0 | -56 | 890 | 1,063 | 275 | 55 | 88 | 40 | 188 | 0 | 646 | 416 | 23 |
| SW1028 | 167 | 11 | 45 | 816 | 1,017 | 307 | 35 | 121 | 0 | 82 | 0 | 545 | 472 | 23 |
| SW1029 | 258 | 53 | 199 | 608 | 1,012 | 373 | 42 | 237 | 45 | 110 | 0 | 806 | 206 | 9 |
| SW1034 | 120 | 53 | 162 | 483 | 713 | 186 | 29 | 30 | 0 | 62 | 0 | 307 | 405 | 37 |
| SW1035 | 260 | 24 | -73 | 522 | 583 | 242 | 40 | 185 | 51 | 74 | 0 | 592 | -10 | -1 |
| SW1036 | 637 | 316 | -361 | 387 | 347 | 323 | 73 | 180 | 10 | 178 | 0 | 764 | -416 | -28 |
| SW1037 | 207 | 8 | 48 | 418 | 821 | 273 | 35 | 0 | 200 | 62 | 0 | 570 | 251 | 24 |
| SW1038 | 369 | 0 | -170 | 700 | 899 | 301 | 42 | 327 | 10 | 86 | 0 | 766 | 133 | 8 |
| SW1039 | 339 | 39 | -184 | 85 | 693 | 395 | 31 | 345 | 0 | 64 | 20 | 836 | -143 | -8 |
| SW1041 | 687 | 16 | -383 | 572 | 868 | 249 | 97 | 188 | 0 | 11 | 0 | 545 | 323 | 24 |
| SW1042 | 385 | 11 | -423 | 367 | 319 | 162 | 69 | 34 | 140 | 80 | 0 | 484 | -165 | -23 |
| SW1043 | 652 | 0 | 86 | 42 | 1,100 | 248 | 95 | 464 | 29 | 82 | 0 | 918 | 182 | 13 |
| SW1046 | 209 | 47 | 109 | 495 | 765 | 245 | 38 | 216 | 4 | 24 | 0 | 527 | 238 | 17 |
| SW1047 | 529 | 0 | -25 | 582 | 1,087 | 361 | 89 | 0 | 345 | 102 | 0 | 897 | 190 | 11 |
| SW1053 | 727 | 12 | -26 | 485 | 1,277 | 431 | 151 | 138 | 222 | 74 | 0 | 1,015 | 262 | 17 |
| SW1065 | 116 | 48 | 77 | 813 | 807 | 338 | 45 | 263 | 59 | 116 | 0 | 820 | -13 | -1 |
| SW1070 | 542 | 38 | 3 | 520 | 1,131 | 346 | 65 | 452 | 0 | 226 | 0 | 1,089 | 43 | 2 |
| SW1071 | 166 | 47 | 153 | 663 | 804 | 224 | 59 | 0 | 264 | 83 | 79 | 631 | 173 | 11 |
| SW1072 | 1,179 | 0 | -88 | 64 | 1,347 | 242 | 115 | 17 | 169 | 139 | 0 | 681 | 666 | 45 |
| SW1076 | 695 | 0 | -774 | 0 | 445 | 69 | 0 | 0 | 0 | 116 | 0 | 185 | 260 | 23 |
| SW1077 | 587 | 6 | -66 | 469 | 985 | 260 | 34 | 126 | 207 | 49 | 0 | 676 | 309 | 19 |
| SW1078 | 253 | 0 | 112 | 80 | 444 | 101 | 45 | 0 | 3 | 8 | 0 | 157 | 288 | 22 |
| SW1084 | 37 | 19 | 69 | 314 | 400 | 95 | 26 | 0 | 0 | 109 | 0 | 230 | 170 | 13 |
|  | **372** | **31** | **-54** | **444** | **790** | **253** | **53** | **137** | **81** | **92** | **3** | **617** | **173** | **11** |

TABLE B12

Average Whole Farm Economic Performance - South West

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| 2003-04 | 903 | 318 | 264 | 320 | 5.0% | 5.7% |
| 2004-05 | 829 | 349 | 269 | 212 | 2.7% | 2.0% |
| 2005-06 | 744 | 332 | 251 | 161 | 1.6% | 1.2% |
| 2006-07 | 685 | 382 | 275 | 27 | 0.0% | -2.9% |
| 2007-08 | 969 | 396 | 299 | 276 | 3.1% | 2.4% |
| 2008-09 | 880 | 401 | 360 | 120 | 2.2% | 1.0% |
| 2009-10 | 932 | 367 | 268 | 298 | 3.2% | 2.5% |
| 2010-11 | 1,092 | 295 | 293 | 504 | 5.7% | 5.7% |
| 2011-12 | 942 | 461 | 176 | 304 | 3.7% | 3.3% |
| 2012-13 | 720 | 375 | 266 | 79 | 1.0% | -1.2% |
| 2013-14 | 781 | 324 | 275 | 182 | 2.2% | 0.8% |
| 2014-15 | 876 | 400 | 284 | 192 | 2.3% | 1.8% |
| 2015-16 | 947 | 379 | 285 | 282 | 3.4% | 2.9% |
| 2016-17 | 1,200 | 331 | 314 | 556 | 6.9% | 8.0% |
| 2017-18 | 1,265 | 411 | 391 | 464 | 5.5% | 5.8% |
| 2018-19 | 1,356 | 564 | 413 | 378 | 4.0% | 4.0% |
| 2019-20 | 1,512 | 550 | 432 | 530 | 4.3% | 4.9% |
| 2020-21 | 1,508 | 555 | 391 | 562 | 3.7% | 4.2% |
| 2021-22 | 1,616 | 605 | 416 | 594 | 3.0% | 3.8% |
| 2022-23 | 1,277 | 605 | 375 | 298 | 1.5% | 1.4% |
| 2023-24 | 991 | 614 | 346 | 31 | 0.1% | -1.7% |
| **Average** | **1,049** | **429** | **316** | **303** | **3.1%** | **2.6%** |

TABLE B13

Historical Gross Margins For Livestock Enterprises

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| 2003-04 | 28 | 424 | 43 | 661 | 37 | 590 |
| 2004-05 | 22 | 339 | 34 | 531 | 34 | 523 |
| 2005-06 | 13 | 195 | 25 | 405 | 19 | 294 |
| 2006-07 | 13 | 179 | 17 | 222 | 15 | 283 |
| 2007-08 | 22 | 360 | 20 | 392 | 22 | 408 |
| 2008-09 | 18 | 262 | 26 | 396 | 29 | 456 |
| 2009-10 | 24 | 378 | 43 | 650 | 23 | 344 |
| 2010-11 | 51 | 757 | 56 | 865 | 44 | 741 |
| 2011-12 | 38 | 517 | 38 | 612 | 29 | 436 |
| 2012-13 | 16 | 218 | 20 | 306 | 21 | 312 |
| 2013-14 | 15 | 203 | 35 | 549 | 24 | 368 |
| 2014-15 | 17 | 236 | 32 | 494 | 38 | 520 |
| 2015-16 | 22 | 260 | 40 | 616 | 52 | 766 |
| 2016-17 | 46 | 610 | 49 | 791 | 56 | 812 |
| 2017-18 | 56 | 799 | 45 | 862 | 84 | 1526 |
| 2018-19 | 36 | 509 | 41 | 737 | 31 | 564 |
| 2019-20 | 50 | 716 | 64 | 914 | 43 | 781 |
| 2020-21 | 51 | 662 | 54 | 874 | 60 | 996 |
| 2021-22 | 53 | 652 | 60 | 932 | 67 | 1115 |
| 2022-23 | 29 | 412 | 36 | 567 | 43 | 697 |
| 2023-24 | 11 | 173 | 19 | 306 | 38 | 588 |
| **Average** | **30** | **422** | **38** | **604** | **38** | **625** |

TABLE B14

Historical Data For Selected Enterprise Measures - South West

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Stocking Rate** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  |  | **Micron** | **Wool Cut (Gr.)** | **Wool Price** | **Lamb** | **Ave Sale Price** | **Lamb** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | kg/ha | REAL ($/Kg) Greasy | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2003-04** | 16.0 | 19.4 | 54 | 10.0 | 72% | 124 | 97% | 88% | 1,149 |
| **2004-05** | 15.8 | 19.2 | 55 | 9.0 | 78% | 113 | 99% | 88% | 1,210 |
| **2005-06** | 15.5 | 18.9 | 43 | 8.9 | 76% | 92 | 107% | 86% | 1,075 |
| **2006-07** | 14.6 | 18.7 | 51 | 10.2 | 74% | 89 | 98% | 89% | 802 |
| **2007-08** | 17.5 | 18.4 | 52 | 9.5 | 79% | 95 | 101% | 85% | 893 |
| **2008-09** | 16.2 | 18.3 | 49 | 9.2 | 75% | 108 | 110% | 88% | 1,070 |
| **2009-10** | 16.0 | 18.2 | 48 | 9.3 | 73% | 129 | 104% | 90% | 995 |
| **2010-11** | 15.8 | 18.6 | 48 | 13.1 | 72% | 170 | 101% | 87% | 1,175 |
| **2011-12** | 15.3 | 18.4 | 44 | 11.9 | 84% | 128 | 112% | 84% | 1,048 |
| **2012-13** | 15.4 | 17.7 | 45 | 10.3 | 76% | 92 | 108% | 85% | 876 |
| **2013-14** | 15.0 | 17.5 | 44 | 9.7 | 67% | 122 | 102% | 88% | 940 |
| **2014-15** | 14.8 | 17.7 | 45 | 9.5 | 76% | 119 | 116% | 87% | 996 |
| **2015-16** | 14.0 | 17.8 | 38 | 10.6 | 81% | 125 | 117% | 93% | 1,395 |
| **2016-17** | 15.5 | 17.4 | 42 | 14.3 | 82% | 150 | 112% | 90% | 1,770 |
| **2017-18** | 17.8 | 17.4 | 49 | 17.6 | 79% | 154 | 115% | 91% | 1,638 |
| **2018-19** | 17.0 | 17.3 | 54 | 15.8 | 67% | 173 | 116% | 94% | 1,417 |
| **2019-20** | 14.9 | 17.3 | 52 | 12.4 | 82% | 195 | 116% | 92% | 1,701 |
| **2020-21** | 15.0 | 17.6 | 48 | 13.7 | 91% | 186 | 125% | 90% | 2,158 |
| **2021-22** | 14.7 | 17.6 | 48 | 16.4 | 91% | 196 | 127% | 88% | 2,557 |
| **2022-23** | 15.7 | 18.1 | 48 | 12.8 | 93% | 163 | 123% | 90% | 2,206 |
| **2023-24** | 16.1 | 18.4 | 51 | 10.1 | 88% | 132 | 120% | 88% | 1,430 |
| **Average** | **15.6** | **18.1** | **48** | **11.6** | **79%** | **136** | **111%** | **89%** | **1,357** |

Table C1

Whole-farm Profit Performance – Northern

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| N584 | 1358 | 719 | 250 | 390 | 216 | 174 | 1.7% | 1.2% | 0.29 | 0.06 |
| N586 | 414 | 234 | 299 | -119 | 0 | -119 | -0.7% | -0.7% | -0.29 | 0.03 |
| N588 | 547 | 87 | 155 | 305 | 0 | 305 | 2.1% | 2.2% | 0.56 | 0.04 |
| N589 | 696 | 328 | 248 | 120 | 95 | 25 | 0.8% | 0.2% | 0.17 | 0.05 |
| N599 | 761 | 356 | 407 | -1 | 268 | -269 | 0.0% | -3.6% | 0.00 | 0.05 |
| N630 | 451 | 145 | 266 | 40 | 57 | -17 | 0.2% | -0.1% | 0.09 | 0.03 |
| N688 | 816 | 183 | 258 | 375 | 0 | 375 | 1.7% | 1.7% | 0.46 | 0.04 |
| N706 | 540 | 527 | 755 | -742 | 32 | -774 | -5.0% | -5.4% | -1.37 | 0.04 |
| N707 | 780 | 301 | 391 | 88 | 35 | 53 | 0.5% | 0.3% | 0.11 | 0.04 |
| N708 | 742 | 127 | 273 | 343 | 0 | 343 | 2.0% | 2.0% | 0.46 | 0.04 |
| N745 | 940 | 535 | 404 | 1 | 28 | -27 | 0.0% | -0.1% | 0.00 | 0.05 |
| N757 | 898 | 437 | 448 | 13 | 325 | -312 | 0.1% | -1.8% | 0.01 | 0.04 |
| N800 | 570 | 204 | 393 | -28 | 0 | -28 | -0.1% | -0.1% | -0.05 | 0.02 |
| N802 | 1560 | 735 | 706 | 119 | 386 | -267 | 0.8% | -3.9% | 0.08 | 0.10 |
| N1012 | 251 | 125 | 305 | -178 | 0 | -178 | -1.3% | -1.3% | -0.71 | 0.02 |
| N1016 | 404 | 624 | 922 | -1142 | 210 | -1352 | -3.8% | -5.7% | -2.83 | 0.01 |
| N1017 | 1183 | 479 | 449 | 255 | 0 | 255 | 0.6% | 0.6% | 0.22 | 0.03 |
| N1019 | 595 | 415 | 250 | -70 | 130 | -199 | -0.6% | -5.4% | -0.12 | 0.05 |
| N1023 | 767 | 270 | 758 | -262 | 12 | -274 | -1.8% | -2.0% | -0.34 | 0.05 |
| N1025 | 782 | 801 | 1089 | -1107 | 127 | -1235 | -5.0% | -6.0% | -1.42 | 0.04 |
| N1026 | 671 | 232 | 358 | 81 | 44 | 38 | 0.6% | 0.3% | 0.12 | 0.05 |
| N1027 | 789 | 283 | 222 | 284 | 214 | 70 | 2.1% | 0.7% | 0.36 | 0.06 |
| N1028 | 676 | 490 | 310 | -124 | 188 | -312 | -1.0% | -4.2% | -0.18 | 0.06 |
| N1030 | 647 | 159 | 532 | -45 | 8 | -53 | -0.2% | -2.9% | -0.07 | 0.03 |
| N1031 | 2072 | 771 | 737 | 564 | 0 | 564 | 1.5% | 1.5% | 0.27 | 0.05 |
| N1036 | 770 | 577 | 572 | -380 | 100 | -480 | -1.9% | -2.6% | -0.49 | 0.04 |
| N1037 | 744 | 358 | 260 | 125 | 0 | 125 | 0.6% | 0.6% | 0.17 | 0.04 |
| N1039 | 667 | 236 | 274 | 157 | 84 | 73 | 1.1% | 0.6% | 0.23 | 0.05 |
| N1041 | 1111 | 712 | 376 | 23 | 284 | -261 | 0.1% | -23.4% | 0.02 | 0.03 |
| N1042 | 918 | 392 | 460 | 67 | 0 | 67 | 0.3% | 0.3% | 0.07 | 0.04 |
| N1043 | 455 | 437 | 445 | -428 | 881 | -1309 | -1.7% | -14.5% | -0.94 | 0.02 |
| N1044 | 790 | 361 | 271 | 158 | 110 | 48 | 0.8% | 0.3% | 0.20 | 0.04 |
| N1045 | 2341 | 1007 | 1566 | -232 | 431 | -663 | -0.7% | -2.6% | -0.10 | 0.07 |
| N1046 | 1517 | 454 | 703 | 360 | 321 | 39 | 1.4% | 0.2% | 0.24 | 0.06 |
| N1047 | 1306 | 401 | 731 | 173 | 62 | 111 | 0.7% | 0.5% | 0.13 | 0.05 |
| N1048 | 2486 | 711 | 1035 | 740 | 384 | 356 | 2.3% | 1.4% | 0.30 | 0.08 |
| N1049 | 735 | 401 | 1194 | -859 | 150 | -1009 | -4.0% | -5.6% | -1.17 | 0.03 |
| N1050 | 239 | 133 | 226 | -119 | 193 | -312 | -0.5% | -2.8% | -0.50 | 0.01 |
| N1052 | 837 | 260 | 505 | 72 | 505 | -433 | 0.3% | -8.5% | 0.09 | 0.03 |
| N1055 | 385 | 119 | 283 | -18 | 60 | -78 | -0.2% | -1.8% | -0.05 | 0.05 |
| N1056 | 404 | 272 | 388 | -257 | 3 | -260 | -1.6% | -1.7% | -0.64 | 0.03 |
| N1057 | 691 | 324 | 812 | -445 | 44 | -489 | -2.0% | -2.4% | -0.64 | 0.03 |
| **Average** | **864** | **398** | **507** | **-41** | **143** | **-183** | **-0.2%** | **-2.3%** | **-0.17** | **0.04** |

Table C2

Whole-farm Feed Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2020 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| N584 | 23.0 | 814 | 116% | 142% | 6.1 | 0.0 | 10% | 14 | 25 | 14 | 20 |
| N586 | 7.7 | 667 | 113% | 104% | 2.1 | 0.0 | 6% | 0 | 7 | 0 | 8 |
| N588 | 9.2 | 697 | 122% | 98% | 2.6 | 0.0 | 1% | 7 | 6 | 8 | 222 |
| N589 | 14.9 | 421 | 73% | 64% | 4.1 | 0.0 | 4% | 1 | 3 | 0 | 0 |
| N599 | 12.6 | 660 | 95% | 71% | 3.5 | 0.0 | 5% | 0 | 6 | 0 | 6 |
| N630 | 8.9 | 809 | 111% | 140% | 2.6 | 0.0 | 1% | 0 | 0 | 0 | 0 |
| N688 | 10.8 | 568 | 100% | 78% | 3.1 | 0.0 | 2% | 2 | 4 | 0 | 3 |
| N706 | 5.9 | 492 | 114% | 145% | 1.4 | 0.2 | 8% | 0 | 0 | 0 | 0 |
| N707 | 16.0 | 674 | 70% | 90% | 4.1 | 0.3 | 0% | 9 | 12 | 0 | 15 |
| N708 | 14.9 | 811 | 90% | 105% | 4.2 | 0.2 | 0% | 0 | 12 | 0 | 14 |
| N745 | 19.6 | 808 | 95% | 105% | 5.6 | 0.0 | 2% | 1 | 10 | 0 | 13 |
| N757 | 14.0 | 773 | 116% | 129% | 3.4 | 0.3 | 4% | 3 | 11 | 1 | 14 |
| N800 | 12.7 | 709 | 101% | 106% | 3.3 | 0.4 | 0% | 3 | 0 | 2 | 1 |
| N802 | 11.8 | 506 | 92% | 36% | 2.5 | 0.0 | 27% | 6 | 1 | 0 | 9 |
| N1012 | 5.1 | 564 | 87% | 94% | 1.4 | 0.0 | 6% | 0 | 0 | 0 | 0 |
| N1016 | 18.2 | 603 | 79% | 85% | 4.1 | 0.3 | 4% | 19 | 16 | 6 | 20 |
| N1017 | 20.1 | 990 | 88% | 105% | 5.8 | 0.0 | 0% | 0 | 0 | 0 | 0 |
| N1019 | 4.3 | 451 | 103% | 88% | 1.1 | 0.0 | 7% | 0 | 0 | 0 | 0 |
| N1023 | 15.3 | 544 | 67% | 64% | 4.5 | 0.0 | 1% | 0 | 6 | 0 | 7 |
| N1025 | 14.8 | 738 | 79% | 102% | 4.0 | 0.1 | 1% | 8 | 11 | 60 | 14 |
| N1026 | 12.5 | 552 | 53% | 56% | 3.5 | 0.1 | 0% | 0 | 5 | 0 | 6 |
| N1027 | 13.1 | 652 | 109% | 103% | 3.8 | 0.0 | 1% | 1 | 3 | 0 | 4 |
| N1028 | 11.0 | 511 | 98% | 107% | 2.4 | 0.4 | 16% | 32 | 29 | 19 | 8 |
| N1030 | 15.0 | 536 | 73% | 78% | 4.3 | 0.0 | 1% | 1 | 1 | 0 | 0 |
| N1031 | 15.1 | 662 | 79% | 94% | 3.7 | 0.5 | 0% | 21 | 17 | 5 | 21 |
| N1036 | 12.8 | 918 | 126% | 186% | 3.3 | 0.5 | 7% | 9 | 9 | 4 | 8 |
| N1037 | 8.4 | 612 | 105% | 102% | 2.4 | 0.0 | 0% | 0 | 0 | 0 | 0 |
| N1039 | 15.2 | 568 | 100% | 78% | 4.1 | 0.0 | 0% | 1 | 8 | 10 | 9 |
| N1041 | 18.2 | 674 | 70% | 90% | 5.1 | 0.2 | 3% | 0 | 2 | 0 | 3 |
| N1042 | 9.6 | 539 | 87% | 87% | 2.2 | 0.2 | 0% | 21 | 0 | 0 | 0 |
| N1043 | 9.2 | 577 | 83% | 83% | 2.6 | 0.6 | 0% | 4 | 47 | 8 | 197 |
| N1044 | 15.8 | 609 | 79% | 76% | 4.6 | 0.1 | 2% | 6 | 5 | 0 | 4 |
| N1045 | 29.3 | 679 | 68% | 89% | 7.8 | 1.3 | 0% | 41 | 24 | 7 | 24 |
| N1046 | 23.3 | 614 | 76% | 78% | 6.4 | 0.5 | 1% | 8 | 7 | 2 | 6 |
| N1047 | 21.8 | 958 | 92% | 91% | 6.1 | 0.1 | 1% | 0 | 7 | 0 | 9 |
| N1048 | 19.0 | 706 | 88% | 74% | 7.4 | 0.0 | 0% | 14 | 9 | 0 | 10 |
| N1049 | 12.4 | 583 | 89% | 83% | 3.6 | 0.0 | 0% | 11 | 2 | 6 | 2 |
| N1050 | 7.2 | 580 | 78% | 80% | 2.0 | 0.0 | 4% | 7 | 2 | 0 | 0 |
| N1052 | 20.5 | 511 | 75% | 85% | 5.4 | 0.5 | 0% | 32 | 4 | 0 | 0 |
| N1055 | 7.5 | 683 | 94% | 77% | 2.1 | 0.1 | 1% | 1 | 4 | 1 | 5 |
| N1056 | 4.2 | 500 | 109% | 97% | 1.0 | 0.2 | 16% | 0 | 2 | 0 | 1 |
| N1057 | 6.0 | 618 | 100% | 73% | 1.6 | 0.5 | 3% | 0 | 0 | 0 | 0 |
|  | **13.5** | **646** | **91%** | **93%** | **3.7** | **0.2** | **3%** | **7** | **8** | **4** | **16** |

Table C3

Pasture costs – Northern

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N584 | 155 | 6 | 2 | 2 | 0 | 3 | 0 | 0 | 0 | 169 |
| N586 | 44 | 0 | 2 | 0 | 3 | 0 | 0 | 0 | 0 | 49 |
| N588 | 0 | 0 | 1 | 0 | 0 | 7 | 0 | 3 | 0 | 11 |
| N589 | 45 | 0 | 2 | 0 | 0 | 5 | 0 | 0 | 0 | 52 |
| N599 | 53 | 1 | 4 | 4 | 4 | 0 | 0 | 2 | 0 | 68 |
| N630 | 0 | 0 | 0 | 0 | 14 | 0 | 0 | 0 | 0 | 14 |
| N688 | 24 | 10 | 9 | 0 | 0 | 7 | 0 | 1 | 0 | 50 |
| N706 | 121 | 67 | 0 | 16 | 34 | 19 | 0 | 18 | 58 | 333 |
| N707 | 95 | 10 | 20 | 49 | 1 | 10 | 0 | 7 | 0 | 191 |
| N708 | 67 | 2 | 2 | 5 | 15 | 0 | 0 | 0 | 2 | 92 |
| N745 | 97 | 2 | 1 | 8 | 10 | 0 | 11 | 0 | 0 | 130 |
| N757 | 65 | 14 | 16 | 0 | 12 | 31 | 13 | 0 | 27 | 179 |
| N800 | 41 | 18 | 0 | 6 | 19 | 0 | 0 | 0 | 0 | 84 |
| N802 | 29 | 3 | 8 | 0 | 0 | 11 | 0 | 2 | 0 | 54 |
| N1012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| N1016 | 168 | 37 | 3 | 54 | 54 | 0 | 0 | 9 | 0 | 327 |
| N1017 | 0 | 0 | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 12 |
| N1019 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 |
| N1023 | 40 | 0 | 11 | 1 | 1 | 0 | 0 | 0 | 0 | 54 |
| N1025 | 273 | 10 | 4 | 46 | 0 | 36 | 0 | 25 | 0 | 394 |
| N1026 | 33 | 1 | 10 | 10 | 9 | 0 | 0 | 0 | 0 | 63 |
| N1027 | 22 | 2 | 1 | 4 | 0 | 0 | 0 | 0 | 0 | 30 |
| N1028 | 69 | 22 | 8 | 23 | 5 | 22 | 0 | 0 | 0 | 149 |
| N1030 | 13 | 5 | 3 | 18 | 0 | 7 | 0 | 0 | 0 | 47 |
| N1031 | 176 | 52 | 39 | 23 | 110 | 12 | 0 | 0 | 16 | 429 |
| N1036 | 122 | 27 | 9 | 101 | 0 | 6 | 0 | 0 | 0 | 265 |
| N1037 | 170 | 0 | 4 | 0 | 0 | 4 | 0 | 0 | 0 | 178 |
| N1039 | 78 | 11 | 2 | 0 | 5 | 0 | 0 | 4 | 0 | 101 |
| N1041 | 13 | 0 | 0 | 27 | 1 | 0 | 0 | 0 | 0 | 41 |
| N1042 | 38 | 29 | 43 | 23 | 3 | 0 | 0 | 0 | 0 | 136 |
| N1043 | 105 | 0 | 0 | 81 | 0 | 14 | 0 | 0 | 0 | 200 |
| N1044 | 70 | 14 | 23 | 6 | 20 | 13 | 0 | 3 | 0 | 148 |
| N1045 | 233 | 52 | 33 | 32 | 107 | 0 | 0 | 0 | 0 | 457 |
| N1046 | 66 | 22 | 0 | 17 | 11 | 0 | 0 | 0 | 0 | 116 |
| N1047 | 40 | 17 | 20 | 15 | 0 | 0 | 0 | 0 | 2 | 95 |
| N1048 | 62 | 0 | 0 | 0 | 29 | 0 | 0 | 0 | 0 | 91 |
| N1049 | 70 | 1 | 4 | 204 | 0 | 0 | 0 | 0 | 0 | 279 |
| N1050 | 19 | 13 | 3 | 0 | 0 | 14 | 0 | 0 | 0 | 50 |
| N1052 | 72 | 63 | 51 | 13 | 21 | 0 | 0 | 0 | 0 | 221 |
| N1055 | 32 | 4 | 3 | 0 | 0 | 0 | 0 | 2 | 0 | 40 |
| N1056 | 23 | 14 | 3 | 0 | 0 | 8 | 0 | 0 | 0 | 48 |
| N1057 | 0 | 0 | 6 | 124 | 64 | 0 | 0 | 0 | 0 | 194 |
|  | **68** | **13** | **8** | **22** | **13** | **5** | **1** | **2** | **3** | **134** |

Table C4

Overhead costs – Northern

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| N584 | 41 | 49 | 4 | 13 | 26 | 48 | 14 | 56 | 250 |
| N586 | 0 | 16 | 1 | 23 | 34 | 11 | 37 | 177 | 299 |
| N588 | 0 | 16 | 0 | 5 | 18 | 17 | 8 | 91 | 155 |
| N589 | 0 | 64 | 7 | 21 | 30 | 52 | 36 | 40 | 248 |
| N599 | 106 | 81 | 2 | 11 | 16 | 33 | 14 | 142 | 407 |
| N630 | 0 | 4 | 2 | 21 | 16 | 28 | 20 | 176 | 266 |
| N688 | 55 | 63 | 5 | 16 | 33 | 26 | 9 | 51 | 258 |
| N706 | 0 | 108 | 19 | 32 | 22 | 153 | 68 | 354 | 755 |
| N707 | 0 | 44 | 0 | 41 | 33 | 74 | 37 | 163 | 391 |
| N708 | 61 | 47 | 4 | 9 | 34 | 17 | 20 | 81 | 273 |
| N745 | 60 | 84 | 7 | 32 | 18 | 52 | 63 | 88 | 404 |
| N757 | 249 | 53 | 18 | 39 | 58 | 20 | 11 | 0 | 448 |
| N800 | 102 | 53 | 9 | 21 | 23 | 35 | 43 | 107 | 393 |
| N802 | 0 | 55 | 3 | 117 | 37 | 92 | 45 | 357 | 706 |
| N1012 | 0 | 14 | 1 | 13 | 45 | 26 | 5 | 202 | 305 |
| N1016 | 0 | 103 | 11 | 30 | 48 | 116 | 62 | 550 | 922 |
| N1017 | 0 | 84 | 10 | 74 | 94 | 85 | 51 | 51 | 449 |
| N1019 | 0 | 22 | 4 | 6 | 18 | 19 | 16 | 164 | 250 |
| N1023 | 141 | 30 | 1 | 41 | 30 | 98 | 20 | 398 | 758 |
| N1025 | 0 | 310 | 4 | 62 | 47 | 231 | 33 | 400 | 1089 |
| N1026 | 0 | 54 | 1 | 27 | 20 | 32 | 20 | 203 | 358 |
| N1027 | 88 | 3 | 2 | 19 | 20 | 29 | 36 | 23 | 222 |
| N1028 | 0 | 25 | 3 | 13 | 27 | 41 | 30 | 172 | 310 |
| N1030 | 0 | 107 | 10 | 6 | 4 | 64 | 41 | 300 | 532 |
| N1031 | 0 | 225 | 21 | 60 | 63 | 44 | 77 | 247 | 737 |
| N1036 | 225 | 131 | 0 | 45 | 26 | 111 | 23 | 12 | 572 |
| N1037 | 0 | 39 | 0 | 19 | 37 | 18 | 18 | 128 | 260 |
| N1039 | 151 | 22 | 3 | 7 | 14 | 26 | 21 | 30 | 274 |
| N1041 | 0 | 5 | 0 | 0 | 0 | 17 | 0 | 354 | 376 |
| N1042 | 0 | 52 | 0 | 39 | 31 | 8 | 34 | 296 | 460 |
| N1043 | 0 | 0 | 5 | 14 | 7 | 24 | 39 | 356 | 445 |
| N1044 | 72 | 15 | 5 | 21 | 29 | 29 | 11 | 89 | 271 |
| N1045 | 0 | 150 | 29 | 52 | 78 | 129 | 161 | 966 | 1566 |
| N1046 | 0 | 140 | 13 | 28 | 45 | 33 | 66 | 378 | 703 |
| N1047 | 0 | 114 | 18 | 43 | 13 | 31 | 15 | 497 | 731 |
| N1048 | 167 | 258 | 3 | 94 | 177 | 23 | 108 | 203 | 1035 |
| N1049 | 0 | 196 | 0 | 40 | 44 | 249 | 39 | 625 | 1194 |
| N1050 | 0 | 20 | 0 | 2 | 0 | 28 | 8 | 167 | 226 |
| N1052 | 0 | 54 | 1 | 10 | 0 | 200 | 67 | 171 | 505 |
| N1055 | 12 | 33 | 0 | 17 | 7 | 24 | 16 | 174 | 283 |
| N1056 | 85 | 23 | 2 | 15 | 17 | 21 | 60 | 164 | 388 |
| N1057 | 0 | 88 | 3 | 18 | 23 | 135 | 40 | 506 | 812 |
|  | **38** | **73** | **6** | **29** | **32** | **61** | **37** | **231** | **507** |

Table C5

Enterprise Mix and Labour – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment income** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| N584 | 22% | 35% | 16% | 27% | 471 | 10,841 | 61% | 7% | 32% | 0% | 0% | 0% |
| N586 | 0% | 11% | 0% | 89% | 450 | 3,469 | 0% | 34% | 66% | 0% | 0% | 0% |
| N588 | 0% | 23% | 0% | 77% | 739 | 6,813 | 0% | 55% | 22% | 0% | 1% | 22% |
| N589 | 0% | 65% | 0% | 35% | 845 | 12,615 | 0% | 23% | 77% | 0% | 0% | 0% |
| N599 | 33% | 23% | 0% | 43% | 265 | 3,336 | 0% | 58% | 38% | 0% | 0% | 5% |
| N630 | 0% | 56% | 0% | 44% | 240 | 2,134 | 24% | 70% | 6% | 0% | 0% | 0% |
| N688 | 41% | 0% | 31% | 29% | 548 | 5,905 | 35% | 51% | 7% | 0% | 0% | 7% |
| N706 | 0% | 1% | 0% | 99% | 248 | 1,473 | 19% | 78% | 2% | 0% | 0% | 0% |
| N707 | 0% | 8% | 5% | 86% | 510 | 8,144 | 85% | 0% | 0% | 0% | 7% | 9% |
| N708 | 43% | 0% | 0% | 57% | 672 | 10,008 | 94% | 0% | 0% | 0% | 0% | 6% |
| N745 | 16% | 26% | 32% | 26% | 287 | 5,614 | 27% | 15% | 53% | 0% | 0% | 6% |
| N757 | 89% | 11% | 0% | 0% | 410 | 5,742 | 45% | 51% | 1% | 0% | 0% | 2% |
| N800 | 53% | 0% | 0% | 47% | 419 | 5,333 | 100% | 0% | 0% | 0% | 0% | 0% |
| N802 | 0% | 0% | 0% | 100% | 263 | 3,113 | 74% | 0% | 0% | 0% | 0% | 26% |
| N1012 | 0% | 8% | 0% | 92% | 437 | 2,226 | 0% | 45% | 55% | 0% | 0% | 0% |
| N1016 | 0% | 5% | 0% | 94% | 157 | 2,865 | 97% | 0% | 0% | 0% | 0% | 3% |
| N1017 | 0% | 0% | 85% | 15% | 276 | 5,538 | 97% | 0% | 0% | 0% | 0% | 3% |
| N1019 | 0% | 15% | 0% | 85% | 497 | 1,498 | 0% | 35% | 10% | 48% | 0% | 7% |
| N1023 | 27% | 2% | 0% | 71% | 154 | 2,350 | 87% | 1% | 12% | 0% | 0% | 1% |
| N1025 | 0% | 17% | 0% | 83% | 200 | 2,970 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1026 | 0% | 0% | 31% | 69% | 311 | 3,874 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1027 | 64% | 4% | 16% | 16% | 669 | 8,759 | 0% | 45% | 53% | 0% | 0% | 2% |
| N1028 | 0% | 15% | 0% | 85% | 475 | 5,231 | 0% | 79% | 5% | 0% | 0% | 16% |
| N1030 | 0% | 5% | 0% | 95% | 305 | 4,439 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1031 | 0% | 0% | 35% | 64% | 251 | 3,787 | 88% | 0% | 0% | 0% | 0% | 12% |
| N1036 | 79% | 5% | 10% | 6% | 411 | 5,239 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1037 | 0% | 29% | 0% | 71% | 522 | 4,384 | 0% | 71% | 29% | 0% | 0% | 0% |
| N1039 | 65% | 5% | 14% | 16% | 490 | 6,755 | 15% | 65% | 11% | 0% | 0% | 9% |
| N1041 | 0% | 0% | 1% | 99% | 268 | 4,879 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1042 | 0% | 4% | 21% | 75% | 242 | 1,826 | 0% | 71% | 0% | 29% | 0% | 0% |
| N1043 | 0% | 0% | 0% | 100% | 235 | 2,155 | 99% | 0% | 0% | 0% | 0% | 1% |
| N1044 | 49% | 9% | 0% | 43% | 432 | 6,428 | 72% | 13% | 6% | 3% | 0% | 7% |
| N1045 | 0% | 0% | 0% | 100% | 99 | 2,905 | 88% | 0% | 0% | 0% | 0% | 12% |
| N1046 | 0% | 0% | 17% | 83% | 176 | 4,106 | 95% | 2% | 0% | 0% | 0% | 3% |
| N1047 | 0% | 2% | 0% | 98% | 169 | 3,684 | 73% | 0% | 0% | 0% | 0% | 27% |
| N1048 | 32% | 0% | 27% | 41% | 191 | 2,831 | 30% | 0% | 0% | 57% | 0% | 13% |
| N1049 | 0% | 1% | 0% | 99% | 152 | 1,896 | 100% | 0% | 0% | 0% | 0% | 0% |
| N1050 | 0% | 3% | 0% | 97% | 557 | 4,013 | 54% | 0% | 0% | 0% | 0% | 46% |
| N1052 | 0% | 0% | 0% | 100% | 561 | 11,478 | 97% | 0% | 0% | 0% | 0% | 3% |
| N1055 | 5% | 3% | 1% | 92% | 405 | 3,046 | 68% | 21% | 3% | 0% | 0% | 9% |
| N1056 | 42% | 7% | 0% | 51% | 297 | 1,249 | 12% | 73% | 9% | 0% | 0% | 6% |
| N1057 | 0% | 19% | 0% | 81% | 148 | 891 | 9% | 32% | 4% | 4% | 0% | 51% |
|  | **16%** | **10%** | **8%** | **66%** | **368** | **4,663** | **53%** | **24%** | **12%** | **3%** | **0%** | **7%** |

Table C6

Beef Production Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major calving period** | **Cows (+2 years) annual average calving rate** | **Heifers (1-2 years) annual average calving rate** | **Beef meat sold** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg LWT/ha/100mm** | **$/hd** | **$/kg LWT** |
| N584 | 23.0 | 390 | Sep | Spring | 73% | 73% | 520 | 64 | 1,818 | 3.2 |
| N588 | 9.2 | 0 |  |  |  |  |  |  |  |  |
| N599 | 12.6 | 53 |  |  |  |  |  |  |  |  |
| N630 | 8.9 | 68 | Apr | Autumn | 85% | 92% | 170 | 21 | 1,722 | 2.9 |
| N688 | 10.8 | 4 | Aug | Winter | 97% |  | 200 | 35 | 1,131 | 2.7 |
| N706 | 5.9 | 844 |  |  |  |  | 518 | 105 | 1,340 | 3.0 |
| N707 | 16.0 | 382 | Aug | Winter | 71% | 96% | 316 | 47 | 1,307 | 2.8 |
| N708 | 14.9 | 104 | Aug | Winter | 88% | 84% | 243 | 30 | 1,587 | 2.9 |
| N745 | 19.6 | 68 | Sep | Spring | 88% | 85% | 352 | 44 | 1,099 | 3.0 |
| N757 | 14.0 | 602 | Mar | Autumn | 85% |  | 344 | 45 | 1,335 | 3.0 |
| N800 | 12.7 | 332 | Aug | Winter | 86% | 65% | 259 | 37 | 1,100 | 2.9 |
| N802 | 11.8 | 800 | Sep | Spring | 98% | 94% | 210 | 41 | 2,654 | 5.4 |
| N1016 | 18.2 | 686 | Aug | Winter | 97% | 88% | 348 | 58 | 1,294 | 2.6 |
| N1017 | 20.1 | 48 | Aug | Winter | 86% | 75% | 418 | 42 | 1,255 | 2.6 |
| N1023 | 15.3 | 77 | Jul | Winter | 91% | 96% | 198 | 36 | 1,288 | 3.9 |
| N1025 | 14.8 | 195 | Aug | Winter | 74% | 82% | 361 | 49 | 1,304 | 2.9 |
| N1026 | 12.5 | 85 | Sep | Spring | 83% | 73% | 228 | 41 | 1,321 | 2.7 |
| N1027 | 13.1 | 1391 |  |  |  |  |  |  |  |  |
| N1030 | 15.0 | 84 | Sep | Spring | 95% | 75% | 274 | 51 | 1,079 | 2.6 |
| N1031 | 15.1 | 467 | Feb | Summer |  | 100% | 937 | 142 | 2,192 | 3.7 |
| N1036 | 12.8 | 350 | Sep | Spring | 84% | 69% | 218 | 24 | 1,517 | 2.9 |
| N1039 | 15.2 | 10 | Aug | Winter | 68% | 78% | 137 | 24 | 1,458 | 3.2 |
| N1041 | 18.2 | 126 | Aug | Winter | 89% | 72% | 293 | 43 | 2,291 | 3.9 |
| N1043 | 9.2 | 37 |  |  |  |  | 489 | 85 | 1,398 | 3.4 |
| N1044 | 15.8 | 26 | Aug | Winter | 88% | 75% | 337 | 55 | 1,357 | 2.7 |
| N1045 | 29.3 | 262 | Mar | Autumn | 92% |  | 872 | 128 | 1,255 | 3.3 |
| N1046 | 23.3 | 174 | Sep | Spring | 96% |  | 542 | 88 | 1,090 | 2.7 |
| N1047 | 21.8 | 99 | Mar | Autumn | 61% | 77% | 282 | 29 | 1,407 | 3.7 |
| N1048 | 19.0 | 0 | Aug | Winter | 89% | 85% | 260 | 37 | 1,820 | 3.6 |
| N1049 | 12.4 | 0 |  |  |  |  | 814 | 140 | 1,421 | 2.0 |
| N1050 | 7.2 | 130 | Mar | Autumn | 90% | 98% | 55 | 9 | 1,321 | 3.6 |
| N1052 | 20.5 | 267 | Sep | Spring | 91% |  | 330 | 65 | 1,336 | 3.1 |
| N1055 | 7.5 | 140 | Feb | Summer | 88% | 86% | 122 | 18 | 1,263 | 3.2 |
| N1056 | 4.2 | 740 | Feb | Summer | 108% | 100% | 335 | 67 | 1,295 | 2.2 |
| N1057 | 6.0 | 553 | Mar | Autumn | 78% | 76% | 59 | 9 | 677 | 4.5 |
|  | **14.5** | **274** |  |  | **86%** | **83%** | **345** | **53** | **1,429** | **3.2** |

Table C7

Beef Gross Margin – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Agistment income** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N584 | 1,649 | 3 | -205 | 0 | 1,441 | 62 | 41 | 344 | 2 | 167 | 25 | 640 | 801 | 35 |
| N588 | 0 | 0 | 0 | 167 | 167 | 0 | 0 | 0 | 0 | 11 | 0 | 11 | 153 | 17 |
| N599 | 0 | 2,525 | 2,525 | 0 | 0 | 99 | 114 | 0 | 31 | 64 | 0 | 307 | -307 | -24 |
| N630 | 494 | 0 | 122 | 0 | 616 | 13 | 44 | 14 | 0 | 14 | 11 | 96 | 520 | 59 |
| N688 | 549 | 19 | 23 | 0 | 553 | 7 | 40 | 1 | 0 | 50 | 9 | 107 | 446 | 41 |
| N706 | 1,550 | 1,338 | 103 | 38 | 353 | 11 | 143 | 0 | 230 | 317 | 0 | 702 | -348 | -59 |
| N707 | 877 | 45 | -28 | 68 | 872 | 71 | 31 | 8 | 287 | 142 | 0 | 539 | 333 | 21 |
| N708 | 696 | 49 | 46 | 0 | 693 | 24 | 8 | 0 | 72 | 88 | 0 | 191 | 502 | 34 |
| N745 | 1,070 | 62 | -217 | 0 | 792 | 89 | 77 | 0 | 61 | 121 | 0 | 348 | 444 | 23 |
| N757 | 1,030 | 154 | 63 | 0 | 939 | 56 | 69 | 24 | 353 | 179 | 0 | 682 | 257 | 18 |
| N800 | 759 | 0 | -142 | 0 | 617 | 51 | 69 | 0 | 195 | 79 | 0 | 393 | 224 | 18 |
| N802 | 1,141 | 47 | 72 | 0 | 1,166 | 82 | 77 | 395 | 0 | 54 | 0 | 608 | 558 | 47 |
| N1016 | 907 | 283 | 131 | 0 | 756 | 80 | 145 | 62 | 483 | 272 | 48 | 1,089 | -333 | -18 |
| N1017 | 1,097 | 71 | 120 | 0 | 1,146 | 340 | 101 | 0 | 44 | 0 | 0 | 486 | 661 | 33 |
| N1023 | 767 | 33 | 31 | 0 | 765 | 81 | 84 | 21 | 27 | 50 | 27 | 291 | 475 | 31 |
| N1025 | 1,059 | 207 | -161 | 0 | 691 | 70 | 99 | 45 | 104 | 348 | 0 | 666 | 25 | 2 |
| N1026 | 621 | 0 | 25 | 0 | 646 | 67 | 55 | 3 | 46 | 53 | 0 | 224 | 422 | 34 |
| N1027 | 0 | 5,558 | 5,558 | 0 | 0 | 34 | 0 | 0 | 838 | 26 | 0 | 897 | -897 | -69 |
| N1030 | 719 | 36 | 4 | 0 | 687 | 42 | 48 | 15 | 32 | 29 | 0 | 165 | 521 | 35 |
| N1031 | 3,489 | 1,528 | -208 | 0 | 1,754 | 150 | 191 | 0 | 325 | 406 | 0 | 1,072 | 682 | 45 |
| N1036 | 625 | 0 | 63 | 0 | 688 | 196 | 36 | 116 | 85 | 164 | 0 | 597 | 91 | 7 |
| N1039 | 435 | 0 | 132 | 0 | 567 | 25 | 0 | 7 | 0 | 97 | 0 | 129 | 438 | 29 |
| N1041 | 1,153 | 153 | 68 | 0 | 1,068 | 419 | 91 | 62 | 39 | 15 | 72 | 698 | 370 | 20 |
| N1043 | 1,653 | 1,387 | 47 | 0 | 313 | 123 | 114 | 0 | 16 | 119 | 0 | 372 | -59 | -6 |
| N1044 | 901 | 42 | -84 | 0 | 775 | 63 | 8 | 0 | 19 | 140 | 26 | 256 | 520 | 33 |
| N1045 | 2,898 | 1,257 | 141 | 0 | 1,782 | 315 | 107 | 8 | 338 | 425 | 113 | 1,306 | 476 | 16 |
| N1046 | 1,463 | 0 | -75 | 0 | 1,388 | 51 | 124 | 8 | 168 | 99 | 100 | 550 | 838 | 36 |
| N1047 | 1,037 | 109 | -53 | 0 | 874 | 86 | 55 | 51 | 71 | 80 | 42 | 385 | 489 | 22 |
| N1048 | 932 | 44 | 96 | 0 | 984 | 125 | 58 | 0 | 0 | 68 | 0 | 251 | 734 | 39 |
| N1049 | 1,616 | 1,193 | 312 | 0 | 735 | 14 | 108 | 0 | 0 | 75 | 0 | 197 | 539 | 43 |
| N1050 | 196 | 671 | 550 | 0 | 75 | 31 | 14 | 38 | 0 | 50 | 0 | 133 | -59 | -8 |
| N1052 | 1,025 | 182 | 20 | 0 | 863 | 37 | 2 | 0 | 251 | 208 | 0 | 498 | 365 | 18 |
| N1055 | 389 | 42 | -2 | 0 | 345 | 18 | 31 | 0 | 48 | 40 | 0 | 138 | 207 | 28 |
| N1056 | 731 | 0 | -363 | 0 | 368 | 12 | 27 | 0 | 131 | 48 | 0 | 218 | 150 | 36 |
| N1057 | 265 | 0 | -14 | 0 | 251 | 0 | 27 | 0 | 172 | 70 | 0 | 269 | -18 | -3 |
|  | **965** | **487** | **249** | **8** | **735** | **84** | **64** | **35** | **128** | **119** | **14** | **443** | **292** | **18** |

Table C8

Prime Lamb Production Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **ME fed /DSE** | **month** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **kg CWT/ha/100mm** | **$/head** | **$/kg CWT** |
| N588 | 9.2 | 206 | Aug | Winter | 148% |  | 35 |  | 116 | 17 | 149 | 7.0 |
| N599 | 12.6 | 26 | Jul | Winter | 131% |  | 19 | 4.2 | 117 | 18 | 126 | 6.5 |
| N630 | 8.9 | 8 | Jul | Winter | 118% |  | 17 | 2.5 | 91 | 11 | 109 | 5.0 |
| N688 | 10.8 | 185 | Aug | Winter | 126% |  | 22 | 2.6 | 82 | 14 | 112 | 6.1 |
| N706 | 5.9 | 442 |  |  |  |  | 13 | 2.7 | 252 | 51 | 167 | 6.3 |
| N757 | 14.0 | 333 | Jul | Winter | 135% |  | 13 | 2.5 | 201 | 26 | 145 | 6.4 |
| N1019 | 4.3 | 725 | Jul | Winter | 131% |  | 7 | 5.4 | 150 | 33 | 180 | 7.2 |
| N1028 | 11.0 | 729 | Jul | Winter | 134% | 79% | 18 | 1.5 | 63 | 12 | 129 | 6.4 |
| N1039 | 15.2 | 457 | Aug | Winter | 136% | 81% | 28 | 3.2 | 100 | 18 | 133 | 6.3 |
| N1042 | 9.6 | 642 | Jun | Winter | 173% | 136% | 13 |  | 120 | 22 | 162 | 6.1 |
| N1046 | 23.3 | 0 | Aug | Winter | 125% |  |  |  |  |  |  |  |
| N1055 | 7.5 | 359 | Apr | Autumn | 114% | 84% | 12 | 4.8 | 92 | 13 | 126 | 5.0 |
| N1056 | 4.2 | 615 | May | Autumn | 126% | 127% | 10 | 5.6 | 67 | 13 | 154 | 6.3 |
| N1057 | 6.0 | 192 | Apr | Autumn | 110% | 91% | 13 | 3.1 | 48 | 8 | 116 | 7.3 |
|  | **10.2** | **351** |  |  | **131%** | **100%** | **17** | **3.5** | **115** | **20** | **139** | **6.3** |

Table C9

Prime Lamb Gross Margin – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N588 | 810 | 0 | -17 | 0 | 1,049 | 47 | 60 | 48 | 26 | 11 | 0 | 191 | 858 | 93 |
| N599 | 895 | 217 | -80 | 79 | 677 | 124 | 91 | 11 | 0 | 64 | 0 | 290 | 388 | 31 |
| N630 | 494 | 90 | -55 | 43 | 392 | 77 | 65 | 3 | 0 | 14 | 0 | 160 | 233 | 26 |
| N688 | 958 | 41 | 35 | 129 | 1,066 | 73 | 127 | 37 | 21 | 50 | 0 | 308 | 757 | 70 |
| N706 | 1,718 | 624 | -491 | 36 | 639 | 24 | 181 | 55 | 36 | 317 | 0 | 613 | 26 | 4 |
| N757 | 1,354 | 0 | -398 | 31 | 987 | 187 | 123 | 74 | 103 | 179 | 0 | 667 | 320 | 23 |
| N1019 | 1,077 | 21 | -138 | 38 | 957 | 148 | 99 | 52 | 34 | 2 | 0 | 335 | 622 | 143 |
| N1028 | 433 | 51 | 161 | 26 | 569 | 132 | 30 | 168 | 137 | 126 | 0 | 593 | -23 | -2 |
| N1039 | 647 | 185 | 115 | 68 | 668 | 101 | 5 | 3 | 190 | 97 | 0 | 395 | 273 | 18 |
| N1042 | 795 | 49 | 94 | 0 | 840 | 92 | 56 | 0 | 236 | 112 | 0 | 496 | 344 | 36 |
| N1046 | 810 | 0 | -446 | 0 | 364 | 44 | 62 | 0 | 0 | 99 | 0 | 205 | 159 | 7 |
| N1055 | 482 | 38 | -112 | 57 | 388 | 104 | 46 | 41 | 69 | 40 | 0 | 300 | 88 | 12 |
| N1056 | 471 | 257 | 65 | 59 | 354 | 104 | 49 | 61 | 18 | 48 | 30 | 311 | 44 | 10 |
| N1057 | 361 | 77 | 86 | 41 | 411 | 41 | 79 | 48 | 25 | 70 | 0 | 263 | 149 | 25 |
|  | **808** | **118** | **-85** | **43** | **669** | **93** | **77** | **43** | **64** | **88** | **2** | **366** | **303** | **35** |

Table C10

Wool Sheep Production Information – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| N584 | 23.0 | 165 | Sep | Spring | 74% |  | 155 | 5 | 93 | 17.3 | 10.7 |
| N586 | 7.7 | 164 | Jul | Winter | 97% |  | 93 | 5 | 24 | 17.8 | 11.9 |
| N588 | 9.2 | 72 | Jul | Winter | 82% |  | 65 | 5 | 29 | 18.1 | 11.7 |
| N589 | 14.9 | 193 | Aug | Winter | 79% |  | 47 | 4 | 45 | 17.7 | 10.8 |
| N599 | 12.6 | 243 | Aug | Winter | 92% |  | 158 | 4 | 40 | 17.0 | 12.0 |
| N745 | 19.6 | 85 | Sep | Spring | 83% |  | 209 | 3 | 53 | 15.2 | 16.7 |
| N1012 | 5.1 | 166 | Aug | Winter | 108% | 87% | 79 | 5 | 14 | 17.6 | 9.9 |
| N1019 | 4.3 | 376 | Jul | Winter | 117% | 114% | 159 | 4 | 15 | 18.3 | 9.5 |
| N1023 | 15.3 | 0 |  |  |  |  | 1 | 6 | 82 | 18.2 | 10.7 |
| N1027 | 13.1 | 19 | May | Autumn | 100% | 90% | 152 | 4 | 33 | 18.0 | 10.9 |
| N1037 | 8.4 | 113 | Jul | Winter | 94% |  | 194 | 4 | 27 | 18.9 | 9.3 |
| N1039 | 15.2 | 376 | Aug | Winter | 122% | 77% | 253 | 3 | 32 | 18.5 | 9.9 |
| N1044 | 15.8 | 255 | Aug | Winter | 120% | 78% | 353 | 7 | 89 | 17.0 | 10.6 |
| N1055 | 7.5 | 0 | Apr | Autumn | 100% |  | 326 | 5 | 22 | 19.8 | 5.3 |
|  | **12.3** | **159** |  |  | **98%** | **89%** | **161** | **4** | **43** | **17.8** | **10.7** |

Table C11

Wool Sheep Gross Margin – Northern

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| N584 | 247 | 0 | -15 | 1,107 | 1,242 | 443 | 55 | 169 | 0 | 167 | 0 | 834 | 408 | 18 |
| N586 | 144 | 7 | -22 | 282 | 397 | 97 | 26 | 43 | 0 | 49 | 0 | 214 | 183 | 24 |
| N588 | 110 | 5 | -7 | 101 | 412 | 51 | 15 | 3 | 27 | 11 | 0 | 107 | 305 | 33 |
| N589 | 144 | 12 | 127 | 485 | 743 | 175 | 52 | 50 | 48 | 52 | 0 | 375 | 368 | 25 |
| N599 | 261 | 12 | 9 | 485 | 742 | 181 | 36 | 94 | 0 | 64 | 0 | 375 | 367 | 29 |
| N745 | 246 | 1 | -180 | 882 | 947 | 394 | 61 | 69 | 0 | 121 | 0 | 645 | 302 | 15 |
| N1012 | 127 | 11 | -14 | 157 | 251 | 62 | 33 | 29 | 0 | 0 | 0 | 124 | 127 | 25 |
| N1019 | 204 | 13 | -230 | 140 | 102 | 59 | 21 | 15 | 38 | 2 | 0 | 135 | -33 | -7 |
| N1023 | 45 | 131 | -50 | 873 | 736 | 79 | 80 | 0 | 0 | 50 | 0 | 209 | 527 | 34 |
| N1027 | 303 | 51 | 171 | 362 | 785 | 190 | 51 | 8 | 1 | 26 | 5 | 276 | 509 | 39 |
| N1037 | 606 | 29 | -55 | 250 | 771 | 114 | 66 | 0 | 28 | 178 | 0 | 386 | 385 | 46 |
| N1039 | 784 | 257 | 103 | 250 | 941 | 143 | 17 | 0 | 159 | 97 | 8 | 417 | 524 | 35 |
| N1044 | 697 | 0 | -259 | 312 | 617 | 383 | 63 | 109 | 11 | 140 | 0 | 706 | -89 | -6 |
| N1055 | 579 | 0 | -331 | 117 | 364 | 130 | 90 | 0 | 0 | 40 | 0 | 261 | 103 | 14 |
|  | **321** | **38** | **-54** | **414** | **647** | **179** | **48** | **42** | **22** | **71** | **1** | **362** | **285** | **23** |

Table C12

Average Whole Farm Economic Performance – North

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| **2004-05** | 460 | 181 | 190 | 90 | 1.1% | -0.2% |
| **2005-06** | 447 | 182 | 190 | 74 | 1.5% | 0.0% |
| **2006-07** | 439 | 262 | 177 | 0 | 0.2% | -1.8% |
| **2007-08** | 446 | 174 | 178 | 94 | 2.4% | 1.5% |
| **2008-09** | 385 | 177 | 196 | 12 | 0.3% | -1.3% |
| **2009-10** | 482 | 146 | 220 | 116 | 2.5% | 2.0% |
| **2010-11** | 687 | 154 | 281 | 252 | 4.5% | 4.9% |
| **2011-12** | 590 | 178 | 252 | 160 | 2.9% | 2.6% |
| **2012-13** | 505 | 221 | 251 | 33 | 0.6% | -1.8% |
| **2013-14** | 556 | 194 | 231 | 131 | 2.0% | 0.9% |
| **2014-15** | 579 | 227 | 243 | 108 | 1.9% | 1.0% |
| **2015-16** | 636 | 256 | 284 | 95 | 1.4% | 0.5% |
| **2016-17** | 915 | 269 | 341 | 305 | 4.3% | 4.4% |
| **2017-18** | 859 | 265 | 376 | 218 | 2.7% | 2.7% |
| **2018-19** | 801 | 394 | 359 | 48 | 0.5% | -0.7% |
| **2019-20** | 1037 | 439 | 537 | 61 | 1.2% | 1.4% |
| **2020-21** | 1177 | 405 | 488 | 283 | 2.1% | 2.1% |
| **2021-22** | 1234 | 382 | 436 | 416 | 2.2% | 3.0% |
| **2022-23** | 1000 | 396 | 416 | 189 | 0.8% | 1.3% |
| **2023-24** | 864 | 398 | 507 | -41 | -0.2% | -2.3% |
| **Average** | **705** | **265** | **308** | **132** | **1.7%** | **1.0%** |

Table C13

Historical Gross Margins For Livestock Enterprises – North

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| **2004-05** | 24 | 213 |  |  |  |  |
| **2005-06** | 18 | 176 |  |  |  |  |
| **2006-07** | 18 | 152 |  |  |  |  |
| **2007-08** | 24 | 187 | 16 | 137 |  |  |
| **2008-09** | 19 | 155 | 24 | 200 |  |  |
| **2009-10** | 34 | 286 | 35 | 319 | 42 | 496 |
| **2010-11** | 60 | 545 | 63 | 552 | 43 | 503 |
| **2011-12** | 45 | 449 | 38 | 338 | 34 | 386 |
| **2012-13** | 23 | 226 | 32 | 250 | 31 | 325 |
| **2013-14** | 29 | 300 | 41 | 410 | 33 | 407 |
| **2014-15** | 33 | 350 | 35 | 365 | 31 | 354 |
| **2015-16** | 31 | 269 | 39 | 274 | 48 | 538 |
| **2016-17** | 52 | 440 | 64 | 604 | 57 | 589 |
| **2017-18** | 75 | 597 | 64 | 617 | 49 | 534 |
| **2018-19** | 39 | 373 | 56 | 526 | 20 | 244 |
| **2019-20** | 47 | 386 | 48 | 550 | 32 | 397 |
| **2020-21** | 58 | 586 | 46 | 538 | 41 | 601 |
| **2021-22** | 55 | 632 | 50 | 577 | 70 | 958 |
| **2022-23** | 44 | 437 | 48 | 436 | 46 | 647 |
| **2023-24** | 23 | 285 | 35 | 303 | 18 | 292 |
| **Average** | **37** | **352** | **43** | **411** | **40** | **485** |

Table C14

Historical Data For Selected Enterprise Measures – North

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Stocking Rate** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  |  | **Micron** | **Wool Cut (Gr.)** | **Net Wool Price** | **Lamb** | **Ave Sale Price** | **Lamb** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | KG/HA | REAL ($/KG) GR | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2004-05** | 9.3 | 19.2 | 33 | 8.2 | 75% |  |  |  |  |
| **2005-06** | 9.8 | 18.8 | 30 | 8.4 | 79% |  |  |  |  |
| **2006-07** | 9.7 | 18.3 | 30 | 11.1 | 69% |  |  |  |  |
| **2007-08** | 8.2 | 18.8 | 29 | 9.3 | 72% | 80 | 87% |  |  |
| **2008-09** | 8.5 | 18.4 | 29 | 8.4 | 80% | 99 | 98% |  |  |
| **2009-10** | 8.8 | 18.3 | 27 | 8.6 | 77% | 134 | 111% | 87% | 907 |
| **2010-11** | 9.4 | 18.6 | 32 | 12.1 | 78% | 175 | 105% | 87% | 1,166 |
| **2011-12** | 9.3 | 18.5 | 29 | 11.4 | 84% | 138 | 107% | 87% | 1,102 |
| **2012-13** | 9.4 | 18.5 | 30 | 9.8 | 80% | 103 | 111% | 87% | 1,071 |
| **2013-14** | 9.8 | 18.0 | 33 | 9.3 | 77% | 116 | 109% | 93% | 896 |
| **2014-15** | 10.2 | 18.1 | 36 | 10.3 | 78% | 127 | 112% | 90% | 1,176 |
| **2015-16** | 8.8 | 17.8 | 28 | 10.9 | 85% | 126 | 119% | 90% | 1,473 |
| **2016-17** | 9.9 | 17.8 | 31 | 14.3 | 75% | 163 | 113% | 85% | 1,916 |
| **2017-18** | 10.7 | 18.0 | 32 | 17.4 | 89% | 166 | 118% | 89% | 1,541 |
| **2018-19** | 10.4 | 17.7 | 31 | 15.8 | 79% | 179 | 114% | 88% | 1,272 |
| **2019-20** | 9.6 | 17.5 | 27 | 12.6 | 82% | 235 | 109% | 88% | 1,570 |
| **2020-21** | 11.5 | 18.4 | 37 | 13.1 | 93% | 222 | 119% | 88% | 2,221 |
| **2021-22** | 11.7 | 17.4 | 35 | 15.1 | 92% | 218 | 118% | 90% | 2,751 |
| **2022-23** | 12.1 | 18.0 | 38 | 12.0 | 94% | 177 | 123% | 87% | 2,204 |
| **2023-24** | 13.5 | 17.8 | 43 | 10.7 | 98% | 139 | 131% | 86% | 1,429 |
| **Average** | **10.0** | **18.2** | **32** | **11.4** | **0.8** | **153** | **112%** | **88%** | **1,513** |

Table D1

Whole-farm Profit Performance – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Gross Farm Income** | **Total Variable costs** | **Total Overhead costs** | **Earnings before Interest and Tax** | **Interest and lease costs** | **Net farm income** | **Return on Assets** | **Return on Equity** | **EBIT ratio** | **Asset turnover ratio** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **%** | **%** | **EBIT/GFI** | **GFI/total assets** |
| G555 | 766 | 461 | 329 | -24 | 30 | -54 | -0.2% | -0.5% | -0.03 | 0.05 |
| G638 | 1262 | 399 | 540 | 323 | 0 | 323 | 0.9% | 0.9% | 0.26 | 0.04 |
| G653 | 624 | 401 | 447 | -224 | 5 | -229 | -1.2% | -1.2% | -0.36 | 0.03 |
| G663 | 1798 | 626 | 829 | 343 | 0 | 343 | 1.6% | 1.6% | 0.19 | 0.08 |
| G667 | 1735 | 445 | 699 | 591 | 0 | 591 | 1.7% | 1.7% | 0.34 | 0.05 |
| G698 | 2533 | 776 | 1434 | 323 | 0 | 323 | 1.2% | 1.2% | 0.13 | 0.09 |
| G755 | 1054 | 394 | 728 | -68 | 51 | -119 | -0.2% | -0.4% | -0.06 | 0.04 |
| G1017 | 291 | 139 | 254 | -101 | 72 | -173 | -0.8% | -2.6% | -0.35 | 0.02 |
| G1018 | 779 | 377 | 425 | -23 | 298 | -321 | -0.2% | -5.3% | -0.03 | 0.07 |
| G1021 | 655 | 229 | 331 | 95 | 12 | 82 | 1.0% | 0.9% | 0.14 | 0.07 |
| G1023 | 492 | 243 | 294 | -45 | 64 | -109 | -0.5% | -12.2% | -0.09 | 0.05 |
| G1024 | 860 | 471 | 664 | -274 | 0 | -274 | -1.2% | -1.2% | -0.32 | 0.04 |
| G1025 | 904 | 476 | 1194 | -767 | 732 | -1499 | -2.1% | -6.1% | -0.85 | 0.03 |
| G1027 | 1766 | 850 | 1096 | -180 | 499 | -680 | -0.6% | -3.2% | -0.10 | 0.06 |
| G1028 | 406 | 183 | 306 | -82 | 0 | -82 | -0.6% | -0.6% | -0.20 | 0.03 |
| G1029 | 663 | 390 | 847 | -573 | 30 | -604 | -2.4% | -2.6% | -0.86 | 0.03 |
| G1030 | 653 | 325 | 370 | -42 | 187 | -230 | -0.4% | -3.1% | -0.06 | 0.06 |
| G1031 | 449 | 253 | 351 | -155 | 5 | -160 | -1.5% | -1.7% | -0.35 | 0.04 |
| G1032 | 2754 | 1177 | 1234 | 343 | 0 | 343 | 1.0% | 1.0% | 0.12 | 0.08 |
| G1033 | 1014 | 601 | 511 | -98 | 0 | -98 | -0.4% | -0.4% | -0.10 | 0.04 |
| G1034 | 535 | 703 | 1059 | -1227 | 385 | -1613 | -3.6% | -6.2% | -2.29 | 0.02 |
| G1038 | 1155 | 505 | 854 | -204 | 328 | -533 | -0.9% | -9.4% | -0.18 | 0.05 |
| G1039 | 1044 | 710 | 903 | -568 | 80 | -649 | -3.1% | -4.3% | -0.54 | 0.06 |
| G1040 | 882 | 351 | 443 | 88 | 146 | -58 | 0.5% | -0.4% | 0.10 | 0.05 |
| G1041 | 1377 | 1053 | 781 | -458 | 607 | -1064 | -2.7% | -24.6% | -0.33 | 0.08 |
| G1042 | 5749 | 2593 | 1563 | 1594 | 971 | 622 | 2.4% | 1.2% | 0.28 | 0.09 |
| G1043 | 877 | 181 | 276 | 419 | 2 | 417 | 3.5% | 3.5% | 0.48 | 0.07 |
| G1044 | 252 | 498 | 714 | -961 | 593 | -1554 | -2.2% | -23.3% | -3.82 | 0.01 |
| G1045 | 3235 | 1058 | 1424 | 753 | 1000 | -247 | 2.3% | -1.7% | 0.23 | 0.10 |
| G1046 | 3917 | 1634 | 1344 | 939 | 134 | 805 | 3.3% | 2.9% | 0.24 | 0.14 |
| G1047 | 502 | 87 | 162 | 253 | 132 | 121 | 2.7% | 1.6% | 0.50 | 0.05 |
| **Average** | **1322** | **600** | **723** | **0** | **205** | **-206** | **-0.1%** | **-3.1%** | **-0.26** | **0.06** |

Table D2

Whole-farm Feed Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Annual stocking rate** | **Total financial year rainfall** | **Financial Year Rainfall percentage** | **Spring 2020 Rainfall percentage** | **Grazed pasture utilised** | **Conserved pasture** | **Purchased feed in the diet** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **DSE/ha** | **mm** | **% of average** | **% of average** | **tDM/ha** | **tDM/ha** | **% of total ME consumed** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** | **kg/ pasture ha** |
| G555 | 14.2 | 635 | 97% | 143% | 4.0 | 0.0 | 3% | 0 | 2 | 9 | 2 |
| G638 | 21.9 | 855 | 94% | 103% | 6.3 | 0.1 | 0% | 0 | 0 | 0 | 0 |
| G653 | 14.2 | 574 | 89% | 136% | 4.2 | 0.0 | 0% | 6 | 8 | 1 | 7 |
| G663 | 22.5 | 1000 | 91% | 111% | 6.4 | 0.0 | 2% | 48 | 17 | 7 | 7 |
| G667 | 14.2 | 913 | 88% | 104% | 4.0 | 0.2 | 0% | 0 | 23 | 26 | 28 |
| G698 | 22.7 | 691 | 69% | 69% | 6.0 | 1.6 | 0% | 35 | 18 | 12 | 8 |
| G755 | 25.6 | 861 | 85% | 109% | 7.2 | 0.3 | 1% | 16 | 11 | 12 | 8 |
| G1017 | 7.2 | 585 | 100% | 135% | 2.1 | 0.0 | 0% | 0 | 0 | 0 | 0 |
| G1018 | 16.2 | 775 | 110% | 144% | 4.6 | 0.0 | 2% | 10 | 11 | 0 | 5 |
| G1021 | 17.3 | 686 | 102% | 130% | 5.1 | 0.0 | 0% | 7 | 15 | 0 | 12 |
| G1023 | 10.2 | 592 | 90% | 75% | 2.9 | 0.0 | 0% | 0 | 2 | 1 | 2 |
| G1024 | 23.9 | 745 | 115% | 165% | 6.4 | 0.6 | 0% | 7 | 11 | 30 | 12 |
| G1025 | 17.5 | 758 | 81% | 130% | 4.2 | 1.3 | 0% | 27 | 9 | 18 | 11 |
| G1027 | 21.2 | 688 | 117% | 158% | 5.5 | 1.0 | 5% | 24 | 4 | 14 | 12 |
| G1028 | 12.9 | 815 | 136% | 190% | 3.4 | 0.0 | 9% | 160 | 27 | 87 | 33 |
| G1029 | 23.8 | 672 | 107% | 159% | 5.8 | 0.0 | 3% | 27 | 6 | 6 | 3 |
| G1030 | 12.8 | 848 | 109% | 117% | 3.5 | 0.0 | 7% | 1 | 1 | 0 | 0 |
| G1031 | 11.9 | 556 | 84% | 103% | 3.5 | 0.2 | 0% | 0 | 0 | 0 | 0 |
| G1032 | 32.1 | 860 | 85% | 84% | 8.9 | 1.8 | 1% | 0 | 0 | 0 | 0 |
| G1033 | 25.2 | 726 | 85% | 118% | 6.9 | 0.2 | 0% | 13 | 3 | 7 | 3 |
| G1034 | 16.5 | 826 | 75% | 92% | 4.1 | 0.6 | 3% | 35 | 27 | 10 | 4 |
| G1038 | 21.4 | 465 | 74% | 139% | 6.5 | 0.0 | 0% | 2 | 2 | 0 | 0 |
| G1039 | 14.3 | 555 | 93% | 82% | 4.2 | 0.0 | 0% | 529 | 24 | 11 | 366 |
| G1040 | 17.5 | 643 | 100% | 129% | 5.1 | 0.0 | 1% | 16 | 6 | 7 | 3 |
| G1041 | 19.6 | 715 | 116% | 87% | 4.9 | 0.0 | 6% | 23 | 8 | 11 | 2 |
| G1042 | 56.0 | 715 | 133% | 94% | 14.1 | 0.7 | 10% | 101 | 31 | 17 | 71 |
| G1043 | 14.7 | 640 | 95% | 143% | 4.2 | 0.1 | 0% | 1 | 10 | 1 | 10 |
| G1044 | 31.7 | 715 | 135% | 96% | 8.9 | 0.7 | 0% | 16 | 8 | 3 | 2 |
| G1045 | 8.1 | 614 | 80% | 83% | 2.2 | 0.0 | 0% | 12 | 2 | 7 | 3 |
| G1046 | 11.4 | 684 | 101% | 121% | 3.2 | 0.2 | 4% | 0 | 2 | 6 | 2 |
| G1047 | 15.0 | 592 | 90% | 75% | 4.2 | 0.2 | 0% | 0 | 0 | 0 | 0 |
|  | **19.2** | **710** | **98%** | **117%** | **5.2** | **0.3** | **2%** | **36** | **9** | **10** | **20** |

Table D3

Pasture costs – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay & Silage Making** | **Fuel & Oil** | **Contract pasture renovation operations** | **Casual labour** | **Other pasture costs** | **Irrigation costs** | **Total pasture costs** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| G555 | 70 | 0 | 13 | 0 | 2 | 0 | 0 | 0 | 0 | 85 |
| G638 | 147 | 0 | 0 | 12 | 17 | 0 | 0 | 0 | 0 | 176 |
| G653 | 109 | 0 | 2 | 0 | 3 | 0 | 0 | 0 | 0 | 115 |
| G663 | 136 | 38 | 8 | 0 | 9 | 0 | 0 | 0 | 0 | 191 |
| G667 | 208 | 0 | 2 | 23 | 32 | 0 | 0 | 0 | 0 | 265 |
| G698 | 134 | 1 | 0 | 190 | 0 | 0 | 0 | 0 | 73 | 398 |
| G755 | 93 | 0 | 0 | 88 | 0 | 0 | 8 | 0 | 0 | 188 |
| G1017 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| G1018 | 90 | 30 | 29 | 0 | 0 | 0 | 0 | 1 | 0 | 150 |
| G1021 | 111 | 7 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 122 |
| G1023 | 42 | 3 | 4 | 10 | 13 | 19 | 0 | 0 | 0 | 92 |
| G1024 | 172 | 0 | 0 | 70 | 1 | 0 | 0 | 0 | 0 | 244 |
| G1025 | 137 | 0 | 21 | 143 | 45 | 0 | 0 | 0 | 0 | 346 |
| G1027 | 131 | 14 | 7 | 14 | 35 | 0 | 0 | 0 | 84 | 285 |
| G1028 | 60 | 1 | 3 | 0 | 8 | 0 | 0 | 0 | 0 | 72 |
| G1029 | 97 | 13 | 4 | 0 | 0 | 9 | 0 | 1 | 0 | 123 |
| G1030 | 8 | 8 | 2 | 0 | 18 | 1 | 24 | 0 | 0 | 61 |
| G1031 | 79 | 1 | 12 | 1 | 9 | 0 | 0 | 1 | 0 | 103 |
| G1032 | 136 | 113 | 0 | 106 | 26 | 0 | 0 | 0 | 56 | 438 |
| G1033 | 56 | 20 | 19 | 38 | 0 | 27 | 0 | 27 | 0 | 187 |
| G1034 | 281 | 20 | 3 | 139 | 33 | 63 | 0 | 6 | 0 | 545 |
| G1038 | 16 | 56 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 72 |
| G1039 | 248 | 40 | 57 | 0 | 0 | 0 | 0 | 0 | 0 | 345 |
| G1040 | 73 | 23 | 16 | 12 | 30 | 16 | 0 | 0 | 9 | 178 |
| G1041 | 79 | 100 | 37 | 28 | 21 | 23 | 0 | 9 | 61 | 357 |
| G1042 | 701 | 96 | 4 | 201 | 10 | 0 | 0 | 0 | 393 | 1404 |
| G1043 | 71 | 11 | 5 | 3 | 28 | 0 | 0 | 0 | 2 | 119 |
| G1044 | 52 | 44 | 18 | 248 | 0 | 0 | 0 | 0 | 53 | 416 |
| G1045 | 52 | 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 69 |
| G1046 | 28 | 35 | 3 | 33 | 46 | 18 | 0 | 0 | 25 | 188 |
| G1047 | 1 | 3 | 1 | 0 | 18 | 2 | 0 | 0 | 0 | 26 |
|  | **117** | **22** | **9** | **44** | **13** | **6** | **1** | **1** | **24** | **238** |

Table D4

Overhead costs – Gippsland

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent staff cost** | **Repairs and maintenance** | **Farm electricity costs** | **Farm insurance** | **Rates** | **Other cash overhead costs** | **Depreciation** | **Owner operator labour cost** | **Total overhead cost** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| G555 | 53 | 42 | 9 | 25 | 37 | 19 | 28 | 116 | 329 |
| G638 | 166 | 92 | 9 | 49 | 74 | 51 | 7 | 93 | 540 |
| G653 | 0 | 86 | 1 | 12 | 39 | 13 | 31 | 264 | 447 |
| G663 | 0 | 264 | 1 | 17 | 62 | 83 | 102 | 299 | 829 |
| G667 | 182 | 93 | 6 | 0 | 67 | 37 | 22 | 291 | 699 |
| G698 | 0 | 250 | 14 | 46 | 62 | 103 | 101 | 859 | 1434 |
| G755 | 199 | 257 | 9 | 29 | 15 | 41 | 68 | 110 | 728 |
| G1017 | 0 | 4 | 2 | 11 | 10 | 17 | 2 | 208 | 254 |
| G1018 | 0 | 36 | 6 | 16 | 19 | 163 | 30 | 154 | 425 |
| G1021 | 82 | 86 | 3 | 10 | 12 | 47 | 30 | 60 | 331 |
| G1023 | 0 | 18 | 2 | 40 | 22 | 29 | 21 | 163 | 294 |
| G1024 | 0 | 115 | 7 | 31 | 67 | 32 | 20 | 392 | 664 |
| G1025 | 0 | 95 | 23 | 89 | 91 | 90 | 98 | 707 | 1194 |
| G1027 | 132 | 202 | 15 | 22 | 53 | 83 | 214 | 376 | 1096 |
| G1028 | 61 | 81 | 1 | 13 | 29 | 22 | 0 | 100 | 306 |
| G1029 | 149 | 131 | 14 | 50 | 67 | 32 | 56 | 346 | 847 |
| G1030 | 0 | 66 | 3 | 44 | 14 | 24 | 62 | 156 | 370 |
| G1031 | 0 | 13 | 1 | 11 | 17 | 24 | 59 | 227 | 351 |
| G1032 | 0 | 224 | 0 | 90 | 67 | 212 | 104 | 537 | 1234 |
| G1033 | 0 | 149 | 0 | 57 | 62 | 132 | 33 | 77 | 511 |
| G1034 | 0 | 265 | 28 | 32 | 81 | 83 | 105 | 464 | 1059 |
| G1038 | 0 | 144 | 11 | 2 | 34 | 66 | 10 | 586 | 854 |
| G1039 | 161 | 175 | 14 | 37 | 26 | 91 | 132 | 267 | 903 |
| G1040 | 0 | 27 | 0 | 16 | 29 | 29 | 68 | 275 | 443 |
| G1041 | 0 | 299 | 22 | 46 | 50 | 84 | 11 | 269 | 781 |
| G1042 | 0 | 229 | 43 | 155 | 121 | 228 | 103 | 686 | 1563 |
| G1043 | 0 | 12 | 4 | 21 | 15 | 38 | 23 | 162 | 276 |
| G1044 | 0 | 10 | 13 | 65 | 19 | 21 | 56 | 532 | 714 |
| G1045 | 0 | 224 | 3 | 119 | 31 | 168 | 226 | 653 | 1424 |
| G1046 | 0 | 112 | 15 | 41 | 49 | 80 | 72 | 975 | 1344 |
| G1047 | 47 | 17 | 1 | 10 | 16 | 18 | 9 | 43 | 162 |
|  | **40** | **123** | **9** | **39** | **44** | **70** | **61** | **337** | **723** |

Table D5

Enterprise Mix and Labour – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Permanent** | **Contract** | **Casual** | **Owner/ Operator** | **Labour efficiency** | **Labour efficiency** | **Beef cattle sales** | **Sheep sales** | **Wool sales** | **Grain sales** | **Agistment income** | **Other farm income** |
|  | **% of total FTE** | **% of total FTE** | **% of total FTE** | **% of total FTE** | **ha/FTE** | **DSE/FTE** | **%** | **%** | **%** | **%** | **%** | **%** |
| G555 | 28% | 30% | 3% | 38% | 318 | 4,509 | 0% | 25% | 72% | 0% | 0% | 2% |
| G638 | 63% | 0% | 0% | 37% | 380 | 8,312 | 50% | 47% | 3% | 0% | 0% | 0% |
| G653 | 0% | 28% | 0% | 72% | 248 | 3,519 | 0% | 18% | 80% | 0% | 1% | 0% |
| G663 | 0% | 0% | 47% | 53% | 169 | 3,804 | 98% | 0% | 0% | 0% | 0% | 2% |
| G667 | 32% | 0% | 11% | 57% | 189 | 2,686 | 99% | 0% | 0% | 0% | 0% | 1% |
| G698 | 0% | 6% | 4% | 90% | 101 | 2,299 | 87% | 0% | 0% | 0% | 0% | 13% |
| G755 | 64% | 2% | 7% | 27% | 239 | 6,114 | 99% | 0% | 0% | 0% | 1% | 0% |
| G1017 | 0% | 14% | 0% | 86% | 396 | 2,847 | 0% | 36% | 61% | 0% | 0% | 3% |
| G1018 | 0% | 5% | 34% | 61% | 356 | 5,764 | 37% | 47% | 2% | 0% | 0% | 13% |
| G1021 | 57% | 2% | 0% | 41% | 651 | 11,171 | 97% | 0% | 0% | 0% | 0% | 3% |
| G1023 | 0% | 17% | 17% | 66% | 389 | 3,957 | 65% | 12% | 23% | 0% | 0% | 0% |
| G1024 | 0% | 1% | 22% | 77% | 189 | 4,529 | 97% | 0% | 0% | 0% | 0% | 3% |
| G1025 | 0% | 3% | 0% | 97% | 129 | 2,245 | 50% | 0% | 0% | 0% | 50% | 0% |
| G1027 | 33% | 0% | 3% | 63% | 162 | 3,422 | 99% | 0% | 0% | 0% | 0% | 1% |
| G1028 | 33% | 9% | 0% | 58% | 524 | 6,742 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1029 | 33% | 0% | 0% | 67% | 186 | 4,431 | 91% | 0% | 0% | 0% | 0% | 9% |
| G1030 | 0% | 0% | 33% | 67% | 336 | 4,314 | 50% | 44% | 6% | 0% | 0% | 0% |
| G1031 | 0% | 0% | 8% | 92% | 316 | 3,769 | 66% | 24% | 5% | 0% | 0% | 5% |
| G1032 | 0% | 0% | 0% | 100% | 107 | 3,440 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1033 | 0% | 86% | 0% | 14% | 178 | 4,479 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1034 | 0% | 10% | 10% | 80% | 163 | 2,690 | 100% | 0% | 0% | 0% | 0% | 0% |
| G1038 | 0% | 4% | 0% | 96% | 111 | 979 | 14% | 34% | 3% | 35% | 0% | 13% |
| G1039 | 39% | 2% | 0% | 59% | 212 | 2,938 | 28% | 0% | 0% | 0% | 0% | 72% |
| G1040 | 0% | 7% | 12% | 81% | 285 | 4,994 | 56% | 43% | 2% | 0% | 0% | 0% |
| G1041 | 0% | 0% | 32% | 68% | 222 | 4,141 | 97% | 0% | 0% | 0% | 0% | 3% |
| G1042 | 0% | 3% | 0% | 97% | 136 | 7,639 | 96% | 0% | 0% | 0% | 0% | 4% |
| G1043 | 0% | 0% | 0% | 100% | 576 | 8,492 | 70% | 13% | 0% | 0% | 0% | 18% |
| G1044 | 0% | 5% | 0% | 95% | 102 | 3,143 | 84% | 0% | 0% | 0% | 0% | 16% |
| G1045 | 0% | 0% | 0% | 100% | 147 | 724 | 36% | 0% | 0% | 56% | 0% | 8% |
| G1046 | 0% | 20% | 0% | 80% | 79 | 839 | 19% | 0% | 0% | 81% | 0% | 0% |
| G1047 | 52% | 16% | 0% | 32% | 725 | 10,893 | 60% | 13% | 26% | 0% | 0% | 1% |
|  | **14%** | **9%** | **8%** | **69%** | **268** | **4,511** | **66%** | **12%** | **9%** | **6%** | **2%** | **6%** |

Table D6

Beef Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major calving period** | **Cows (+2 years) annual average calving rate** | **Heifers (1-2 years) annual average calving rate** | **Beef meat sold** | **Beef meat sold** | **Average price received** | **Average price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg LWT/ha/100mm** | **$/hd** | **$/kg LWT** |
| G638 | 21.9 | 43 | Sep | Spring | 93% | 90% | 361 | 42 | 936 | 2.7 |
| G653 | 14.2 | 0 |  |  |  |  |  |  |  |  |
| G663 | 22.5 | 71 | Sep | Spring | 88% |  | 764 | 76 | 1,466 | 2.5 |
| G667 | 14.2 | 89 |  |  |  |  | 1215 | 133 | 2,055 | 3.2 |
| G698 | 22.7 | 276 | Aug | Winter | 86% | 93% | 1080 | 156 | 1,178 | 2.6 |
| G755 | 25.6 | 112 | Oct | Spring | 93% | 92% | 311 | 36 | 1,551 | 2.9 |
| G1018 | 16.2 | 6 | Jul | Winter | 93% | 88% | 65 | 8 | 997 | 2.9 |
| G1021 | 17.3 | 13 | Sep | Spring | 77% |  | 257 | 38 | 1,215 | 2.4 |
| G1023 | 10.2 | 45 | Sep | Spring | 84% | 77% | 191 | 32 | 1,267 | 3.1 |
| G1024 | 23.9 | 223 | Sep | Spring | 91% | 69% | 406 | 55 | 1,163 | 2.6 |
| G1025 | 17.5 | 540 | Oct | Spring | 94% | 100% | 117 | 15 | 1,357 | 3.3 |
| G1027 | 21.2 | 342 | Jul | Winter | 93% |  | 371 | 54 | 3,186 | 4.9 |
| G1028 | 12.9 | 262 | Oct | Spring | 88% | 71% | 216 | 27 | 975 | 2.6 |
| G1029 | 23.8 | 494 | Aug | Winter | 94% |  | 419 | 62 | 964 | 2.6 |
| G1030 | 12.8 | 184 | Jul | Winter | 91% |  | 183 | 22 | 1,060 | 2.6 |
| G1031 | 11.9 | 16 | Sep | Spring | 80% |  | 163 | 29 | 1,114 | 2.9 |
| G1032 | 32.1 | 160 | Aug | Winter | 96% | 90% | 592 | 69 | 1,927 | 3.2 |
| G1033 | 25.2 | 180 | Nov | Spring | 95% |  | 220 | 30 | 1,582 | 3.2 |
| G1034 | 16.5 | 421 | Jan | Summer | 98% |  | 307 | 37 | 829 | 2.4 |
| G1038 | 21.4 | 132 | Mar | Autumn | 79% | 63% | 372 | 80 | 1,596 | 3.0 |
| G1039 | 14.3 | 57 | Aug | Winter | 96% | 90% | 134 | 24 | 1,057 | 2.7 |
| G1040 | 17.5 | 50 | Aug | Winter | 84% | 81% | 189 | 29 | 1,343 | 3.0 |
| G1041 | 19.6 | 429 |  |  |  |  | 1344 | 188 | 1,160 | 2.8 |
| G1042 | 56.0 | 405 |  |  |  |  | 3832 | 536 | 1,553 | 3.4 |
| G1043 | 14.7 | 80 | Sep | Spring | 82% | 80% | 136 | 21 | 1,491 | 2.9 |
| G1044 | 31.7 | 114 | Sep | Spring | 88% | 83% | 123 | 17 | 1,651 | 5.4 |
| G1045 | 8.1 | 284 |  |  |  |  | 636 | 104 | 1,226 | 3.5 |
| G1046 | 11.4 | 121 | Aug | Winter | 100% | 100% | 296 | 43 | 1,061 | 2.4 |
| G1047 | 15.0 | 134 | Jul | Winter | 91% |  | 94 | 16 | 939 | 3.1 |
|  | **19.7** | **182** |  |  | **90%** | **84%** | **514** | **71** | **1,353** | **3.0** |

Table D7

Beef Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock inventory change** | **Agistment income** | **Total Beef Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Beef variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G638 | 975 | 0 | -99 | 0 | 876 | 52 | 79 | 0 | 37 | 164 | 0 | 332 | 544 | 25 |
| G653 | 0 | 0 | 0 | 554 | 554 | 0 | 0 | 0 | 0 | 115 | 0 | 115 | 439 | 31 |
| G663 | 1,940 | 0 | -184 | 0 | 1,756 | 254 | 104 | 56 | 0 | 191 | 19 | 623 | 1,134 | 50 |
| G667 | 3,911 | 2,037 | -208 | 0 | 1,666 | 99 | 81 | 0 | 50 | 242 | 0 | 472 | 1,194 | 84 |
| G698 | 2,831 | 645 | -353 | 0 | 1,834 | 134 | 244 | 0 | 248 | 207 | 0 | 834 | 1,000 | 44 |
| G755 | 909 | 167 | 261 | 10 | 1,013 | 80 | 75 | 25 | 88 | 101 | 0 | 369 | 644 | 25 |
| G1018 | 190 | 120 | 686 | 0 | 757 | 47 | 47 | 0 | 4 | 150 | 0 | 247 | 510 | 31 |
| G1021 | 618 | 50 | 71 | 0 | 639 | 55 | 29 | 5 | 0 | 121 | 16 | 226 | 413 | 24 |
| G1023 | 586 | 256 | 91 | 0 | 421 | 62 | 33 | 0 | 24 | 82 | 0 | 201 | 220 | 22 |
| G1024 | 1,038 | 0 | -196 | 0 | 842 | 97 | 100 | 11 | 205 | 174 | 0 | 586 | 257 | 11 |
| G1025 | 386 | 0 | 111 | 386 | 882 | 72 | 33 | 0 | 370 | 203 | 0 | 677 | 205 | 12 |
| G1027 | 1,833 | 20 | -203 | 0 | 1,610 | 320 | 99 | 118 | 166 | 271 | 41 | 1,015 | 595 | 28 |
| G1028 | 553 | 25 | -56 | 0 | 472 | 41 | 39 | 96 | 0 | 72 | 0 | 248 | 223 | 17 |
| G1029 | 1,091 | 37 | -260 | 0 | 794 | 87 | 116 | 54 | 225 | 123 | 0 | 605 | 188 | 8 |
| G1030 | 482 | 47 | 163 | 0 | 597 | 65 | 34 | 78 | 7 | 61 | 0 | 246 | 352 | 27 |
| G1031 | 476 | 45 | -160 | 0 | 270 | 26 | 35 | 0 | 9 | 102 | 25 | 198 | 73 | 6 |
| G1032 | 1,898 | 37 | 329 | 0 | 2,190 | 240 | 0 | 19 | 182 | 331 | 269 | 1,041 | 1,149 | 36 |
| G1033 | 700 | 0 | 419 | 0 | 1,118 | 320 | 91 | 0 | 178 | 149 | 0 | 739 | 379 | 15 |
| G1034 | 736 | 59 | -132 | 0 | 545 | 43 | 60 | 59 | 225 | 406 | 0 | 793 | -248 | -15 |
| G1038 | 1,115 | 0 | 106 | 0 | 1,221 | 38 | 30 | 0 | 126 | 67 | 0 | 262 | 959 | 45 |
| G1039 | 354 | 353 | 188 | 0 | 190 | 66 | 48 | 4 | 39 | 334 | 0 | 491 | -301 | -21 |
| G1040 | 560 | 0 | 173 | 0 | 733 | 59 | 36 | 17 | 11 | 167 | 0 | 289 | 444 | 25 |
| G1041 | 3,752 | 2,422 | -3 | 0 | 1,327 | 183 | 74 | 270 | 187 | 330 | 0 | 1,043 | 283 | 14 |
| G1042 | 12,844 | 8,001 | 430 | 0 | 5,272 | 539 | 33 | 539 | 256 | 1,203 | 77 | 2,648 | 2,624 | 47 |
| G1043 | 394 | 107 | 473 | 0 | 760 | 32 | 21 | 0 | 60 | 116 | 0 | 230 | 530 | 36 |
| G1044 | 658 | 1,800 | 1,267 | 0 | 125 | 70 | 0 | 0 | 142 | 167 | 0 | 379 | -254 | -8 |
| G1045 | 2,253 | 1,345 | -21 | 0 | 888 | 158 | 151 | 0 | 86 | 67 | 0 | 461 | 426 | 53 |
| G1046 | 708 | 31 | -162 | 0 | 515 | 62 | 56 | 35 | 6 | 154 | 0 | 314 | 201 | 18 |
| G1047 | 293 | 18 | 106 | 0 | 381 | 14 | 34 | 0 | 82 | 26 | 0 | 157 | 224 | 15 |
|  | **1,520** | **608** | **98** | **33** | **1,043** | **114** | **61** | **48** | **104** | **203** | **15** | **546** | **497** | **24** |

Table D8

Prime Lamb Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Greasy wool cut** | **Greasy wool price received** | **Lamb meat sold** | **Lamb meat sold** | **Average lamb sale price** | **Average lamb sale price** |
|  | **DSE/ha** | **ME fed /DSE** | **month** | **season** | **%** | **%** | **kg/ha** | **$/kg** | **kg CWT/ha** | **kg CWT/ha/100mm** | **$/head** | **$/kg CWT** |
| G555 | 14.2 | 135 | Jul | Winter |  | 73% | 24 | 12.0 | 96 | 15 | 145 | 6.7 |
| G638 | 21.9 | 0 | Aug | Winter | 127% |  | 46 | 3.2 | 229 | 27 | 170 | 9.4 |
| G1018 | 16.2 | 273 | Jul | Winter | 76% | 71% | 19 | 1.9 | 124 | 16 | 124 | 6.0 |
| G1030 | 12.8 | 303 | Aug | Winter | 126% |  | 32 | 2.3 | 143 | 17 | 155 | 6.4 |
| G1031 | 11.9 | 0 | Sep | Spring | 113% |  | 22 | 2.8 | 118 | 21 | 138 | 6.1 |
| G1033 | 25.2 | 0 | Jun | Winter |  | 100% |  |  |  |  |  |  |
| G1038 | 21.4 | 66 | May | Autumn | 120% | 81% | 48 | 2.3 | 235 | 51 | 154 | 6.0 |
| G1040 | 17.5 | 2 | Aug | Winter | 157% |  | 24 | 1.8 | 167 | 26 | 159 | 6.8 |
| G1043 | 14.7 | 0 | Oct | Spring | 101% | 138% |  |  | 89 | 14 | 133 | 6.7 |
|  | **17.3** | **87** |  |  | **117%** |  | **30** | **3.8** | **150** | **23** | **147** | **6.8** |

Table D9

Prime Lamb Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Prime Lamb Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Prime Lamb variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G555 | 1,000 | 0 | -178 | 285 | 1,107 | 105 | 92 | 75 | 0 | 85 | 0 | 357 | 751 | 53 |
| G638 | 2,234 | 0 | -166 | 145 | 2,214 | 296 | 153 | 0 | 0 | 164 | 0 | 613 | 1,601 | 73 |
| G1018 | 756 | 0 | -136 | 35 | 655 | 351 | 98 | 171 | 5 | 150 | 0 | 775 | -120 | -7 |
| G1030 | 985 | 167 | -46 | 143 | 849 | 256 | 89 | 165 | 0 | 61 | 0 | 571 | 278 | 22 |
| G1031 | 723 | 37 | 48 | 41 | 822 | 210 | 95 | 0 | 0 | 102 | 0 | 407 | 415 | 35 |
| G1033 | 0 | 0 | 608 | 0 | 608 | 361 | 0 | 0 | 0 | 149 | 0 | 510 | 97 | 4 |
| G1038 | 1,408 | 422 | -17 | 112 | 1,081 | 333 | 117 | 0 | 51 | 67 | 0 | 568 | 512 | 24 |
| G1040 | 1,193 | 74 | -119 | 44 | 1,044 | 259 | 84 | 0 | 1 | 167 | 0 | 511 | 533 | 30 |
| G1043 | 626 | 9 | 413 | 0 | 1,031 | 0 | 52 | 0 | 0 | 116 | 0 | 168 | 862 | 58 |
|  | **992** | **79** | **45** | **89** | **1,045** | **241** | **87** | **46** | **6** | **118** | **0** | **498** | **548** | **32** |

Table D10

Wool Sheep Production Information – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stocking rate** | **Supplementary feeding rate** | **Major calving month** | **Major lambing period** | **Ewes (+2 years) annual average marking rate** | **Ewes (1-2 years) annual average marking rate** | **Sheep meat sold** | **Greasy wool cut** | **Greasy wool cut** | **Average micron** | **Greasy wool price received** |
|  | **DSE/ha** | **ME fed/DSE** | **month** | **season** | **%** | **%** | **kg LWT/ha** | **kg/head** | **kg/ha** | **µ** | **$/kg** |
| G555 | 14.2 | 79 | Aug | Winter |  | 70% | 67 | 4.3 | 51 | 17.1 | 12.4 |
| G653 | 14.2 | 0 | Jun | Winter | 74% |  |  | 4.3 | 43 | 17.8 | 10.9 |
| G1017 | 7.2 | 8 | Jul | Winter | 117% | 92% | 106 | 3.5 | 21 | 18.2 | 10.1 |
| G1023 | 10.2 | 12 | Sep | Spring | 107% | 87% | 134 | 5.6 | 38 | 18.4 | 11.8 |
| G1031 | 11.9 | 0 | May | Autumn | 78% |  | 48 | 2.7 | 34 | 18.0 | 10.6 |
| G1047 | 15.0 | 67 | Jul | Winter | 87% |  | 175 | 9.0 | 64 | 17.5 | 18.0 |
|  | **12.1** | **28** |  |  | **92%** | **83%** | **106** | **4.9** | **42** | **17.8** | **12.3** |

Table D11

Wool Sheep Gross Margin – Gippsland

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm No** | **Stock sales income** | **Stock purchases** | **Stock Inventory change** | **Wool sales income** | **Total Wool Sheep Income** | **Livestock costs** | **Livestock marketing costs** | **Purchased supplementary feed (cash)** | **Non-cash supplementary feed cost** | **Pasture costs** | **Agistment costs** | **Wool Sheep variable costs** | **Gross Margin** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/DSE** |
| G555 | 102 | 27 | -15 | 637 | 697 | 300 | 47 | 43 | 0 | 85 | 0 | 475 | 221 | 16 |
| G653 | 108 | 55 | 101 | 470 | 624 | 227 | 32 | 0 | 0 | 115 | 0 | 373 | 251 | 18 |
| G1017 | 130 | 13 | -47 | 219 | 288 | 93 | 38 | 3 | 0 | 5 | 0 | 139 | 150 | 21 |
| G1023 | 239 | 37 | 45 | 442 | 689 | 209 | 67 | 0 | 5 | 82 | 0 | 364 | 326 | 32 |
| G1031 | 45 | 108 | 237 | 90 | 624 | 192 | 25 | 0 | 0 | 102 | 0 | 319 | 304 | 26 |
| G1047 | 568 | 0 | -23 | 1147 | 1693 | 170 | 0 | 0 | 59 | 26 | 0 | 254 | 1438 | 96 |
|  | **199** | **40** | **49** | **501** | **769** | **198** | **35** | **8** | **11** | **69** | **0** | **321** | **448** | **35** |

TABLE D12

Average Whole Farm Economic Performance – Gippsland

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Gross Income** | **Variable Costs** | **Overhead Costs** | **Earnings Before Interest and Tax** | **Return on Assets** | **Return on Equity** |
|  | REAL | REAL | REAL | REAL |  |  |
|  | ($/HA) | ($/HA) | ($/HA) | ($/HA) |  |  |
| **2004-05** | 582 | 193 | 234 | 156 | 3.0% | 4.0% |
| **2005-06** | 463 | 236 | 263 | -36 | -0.4% | -1.6% |
| **2006-07** | 468 | 224 | 287 | -43 | -0.7% | -2.2% |
| **2007-08** | 920 | 382 | 312 | 226 | 2.1% | 1.0% |
| **2008-09** | 573 | 351 | 298 | -76 | -1.6% | -5.0% |
| **2009-10** | 646 | 265 | 298 | 84 | 0.4% | -0.5% |
| **2010-11** | 960 | 278 | 437 | 245 | 2.6% | 2.1% |
| **2011-12** | 933 | 305 | 506 | 122 | 1.9% | 0.7% |
| **2012-13** | 706 | 311 | 484 | -89 | 0.3% | -0.8% |
| **2013-14** | 892 | 333 | 449 | 110 | 1.2% | -0.1% |
| **2014-15** | 974 | 325 | 438 | 211 | 2.0% | 1.5% |
| **2015-16** | 985 | 403 | 394 | 188 | 2.2% | 3.2% |
| **2016-17** | 1449 | 451 | 557 | 441 | 3.6% | 4.5% |
| **2017-18** | 1097 | 405 | 522 | 171 | 1.8% | 2.4% |
| **2018-19** | 1041 | 653 | 502 | -114 | -1.9% | -4.0% |
| **2019-20** | 1403 | 494 | 614 | 295 | 2.2% | 2.7% |
| **2020-21** | 1355 | 443 | 639 | 273 | 1.9% | 2.2% |
| **2021-22** | 1557 | 507 | 628 | 422 | 2.3% | 2.1% |
| **2022-23** | 1207 | 464 | 599 | 144 | 0.6% | 0.7% |
| **2023-24** | 1322 | 600 | 723 | 0 | -0.1% | -3.1% |
| **Average** | **977** | **381** | **459** | **136** | **1.2%** | **0.5%** |

TABLE D13

Historical Gross Margins For Livestock Enterprises- Gippsland

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  | REAL | REAL | REAL | REAL | REAL | REAL |
|  | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) | ($/DSE) | ($/HA) |
| **2004-05** | 25 | 274 |  |  |  |  |
| **2005-06** | 13 | 149 |  |  |  |  |
| **2006-07** | 15 | 158 |  |  |  |  |
| **2007-08** | 27 | 371 | 26 | 422 |  |  |
| **2008-09** | 5 | 70 | 23 | 323 |  |  |
| **2009-10** | 21 | 205 | 36 | 500 | 25 | 353 |
| **2010-11** | 46 | 450 | 57 | 978 | 33 | 576 |
| **2011-12** | 39 | 439 | 47 | 848 | 25 | 466 |
| **2012-13** | 31 | 341 | 27 | 573 | 18 | 289 |
| **2013-14** | 67 | 852 | 48 | 817 | 35 | 777 |
| **2014-15** | 25 | 309 | 43 | 891 | 32 | 602 |
| **2015-16** | 45 | 556 | 41 | 588 | 38 | 585 |
| **2016-17** | 49 | 547 | 49 | 792 | 54 | 992 |
| **2017-18** | 62 | 792 | 45 | 759 | 33 | 722 |
| **2018-19** | 12 | 148 | 34 | 810 | 14 | 341 |
| **2019-20** | 42 | 396 | 85 | 1257 | 40 | 697 |
| **2020-21** | 58 | 551 | 39 | 606 | 46 | 791 |
| **2021-22** | 54 | 482 | 50 | 582 | 61 | 963 |
| **2022-23** | 26 | 283 | 33 | 448 | 40 | 720 |
| **2023-24** | 35 | 448 | 32 | 548 | 24 | 497 |
| **Average** | **35** | **391** | **42** | **691** | **34** | **625** |

TABLE D14

Historical Data For Selected Enterprise Measures – Gippsland

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Stocking Rate** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Wool Sheep** | **Prime Lamb** | **Prime Lamb** | **Beef Cattle** | **Beef Cattle** |
|  |  | **Micron** | **Wool Cut (Gr.)** | **Wool Price** | **Lamb** | **Ave Sale Price** | **Lamb** | **Calving** | **Ave Sale Price** |
|  | DSE/HA |  | KG/HA | REAL ($/KG) GR | % | REAL ($/HD) | % | % | REAL ($/HD) |
| **2004-05** | 11.4 | 19.0 | 36 | 9.0 | 74% |  |  |  |  |
| **2005-06** | 11.7 | 18.8 | 37 | 8.8 | 73% |  |  |  |  |
| **2006-07** | 11.2 | 18.4 | 36 | 10.3 | 74% |  |  |  |  |
| **2007-08** | 15.3 | 18.8 | 43 | 10.5 | 79% | 110 | 103% |  |  |
| **2008-09** | 13.0 | 18.5 | 34 | 8.2 | 70% | 115 | 99% |  |  |
| **2009-10** | 13.0 | 18.2 | 31 | 8.9 | 62% | 141 | 103% | 89% | 923 |
| **2010-11** | 15.4 | 18.6 | 34 | 12.1 | 66% | 182 | 103% | 88% | 1,074 |
| **2011-12** | 17.2 | 18.4 | 37 | 10.7 | 84% | 146 | 111% | 90% | 1,059 |
| **2012-13** | 17.0 | 18.7 | 44 | 10.3 | 81% | 104 | 109% | 90% | 897 |
| **2013-14** | 18.0 | 18.6 | 43 | 10.1 | 80% | 132 | 100% | 91% | 869 |
| **2014-15** | 18.2 | 18.2 | 48 | 9.7 | 77% | 132 | 106% | 89% | 1,072 |
| **2015-16** | 15.7 | 17.7 | 51 | 11.3 | 81% | 119 | 102% | 91% | 1,305 |
| **2016-17** | 17.4 | 18.0 | 43 | 13.9 | 59% | 157 | 111% | 89% | 1,562 |
| **2017-18** | 16.9 | 18.1 | 42 | 16.9 | 67% | 155 | 102% | 90% | 1,268 |
| **2018-19** | 18.1 | 17.7 | 35 | 16.2 | 71% | 150 | 100% | 92% | 1,186 |
| **2019-20** | 15.5 | 17.5 | 40 | 11.8 | 70% | 201 | 114% | 86% | 1,528 |
| **2020-21** | 14.8 | 17.9 | 38 | 12.5 | 99% | 180 | 115% | 87% | 2,129 |
| **2021-22** | 15.3 | 17.4 | 35 | 15.1 | 92% | 218 | 118% | 90% | 2,751 |
| **2022-23** | 17.5 | 18.0 | 38 | 12.0 | 90% | 152 | 109% | 87% | 2,045 |
| **2023-24** | 19.2 | 17.8 | 42 | 12.3 | 92% | 147 | 117% | 90% | 1,353 |
| **Average** | **15.6** | **18.2** | **39** | **11.5** | **77%** | **149** | **107%** | **89%** | **1,401** |

Table E1

Crop production – Statewide

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm number** | **Financial year rainfall** | **Wheat grain yield** | **Barley grain yield** | **Canola grain yield** | **Oats grain yield** | **Lupins grain yield** | **Nitrogen applied** | **Phosphorus applied** | **Potassium applied** | **Sulfur applied** |
|  | **mm** | **tDM/ha** | **tDM/ha** | **tDM/ha** | **tDM/ha** | **tDM/ha** | **kg/ Cropping ha** | **kg/ cropping ha** | **kg/ cropping ha** | **kg/ cropping ha** |
| G1038 | 465 | 3.8 | 3.8 | 1.2 | 0.0 | 0.3 | 27 | 5 | 5 | 4 |
| G1039 | 555 |  |  |  |  |  | 469 | 94 | 83 | 195 |
| G1041 | 715 |  |  |  |  |  | 361 | 190 | 181 | 15 |
| G1045 | 614 | 5.1 |  |  |  |  | 48 | 192 | 96 | 0 |
| G1046 | 684 |  |  |  |  |  | 0 | 0 | 0 | 0 |
| N1019 | 451 | 4.3 | 4.2 | 1.6 |  |  | 65 | 32 | 6 | 35 |
| N1039 | 568 |  | 1.8 |  |  |  | 8 | 17 | 0 | 1 |
| N1042 | 539 | 4.8 |  |  | 3.6 |  | 14 | 57 | 0 | 35 |
| N1044 | 609 |  |  |  | 1.2 |  | 124 | 27 | 0 | 7 |
| N1048 | 706 |  |  | 1.4 |  |  | 59 | 11 | 0 | 5 |
| SW55 | 414 | 4.7 | 3.4 |  |  |  | 46 | 23 | 0 | 2 |
| SW87 | 470 | 2.8 |  | 1.2 |  |  | 82 | 16 | 0 | 1 |
| SW114 | 418 |  |  |  |  |  | 10 | 21 | 0 | 2 |
| SW512 | 421 |  |  |  |  |  | 54 | 0 | 0 | 0 |
| SW759 | 416 | 1.8 | 2.2 | 0.5 | 1.0 |  | 322 | 133 | 0 | 11 |
| SW1018 | 395 | 6.9 | 5.9 | 1.4 | 4.9 | 1.6 | 371 | 21 | 0 | 1 |
| SW1024 | 474 |  |  |  | 2.9 |  | 7 | 14 | 0 | 1 |
| SW1037 | 356 | 3.7 | 4.3 | 2.9 |  |  | 110 | 24 | 0 | 5 |
| SW1042 | 412 |  | 3.7 |  |  | 2.0 | 94 | 32 | 0 | 24 |
| SW1043 | 351 |  |  |  |  |  | 44 | 0 | 0 | 0 |
| SW1047 | 512 | 2.3 | 1.8 |  |  |  | 43 | 1 | 0 | 0 |
| SW1052 | 392 | 4.8 |  | 2.8 |  |  | 69 | 31 | 0 | 3 |
| SW1053 | 358 | 3.1 |  | 1.5 |  |  | 51 | 12 | 0 | 1 |
| SW1064 | 407 | 5.4 |  | 2.4 |  |  | 50 | 28 | 0 | 2 |
| SW1071 | 428 | 5.8 | 5.7 | 2.8 |  | 1.0 | 89 | 22 | 0 | 2 |
| SW1072 | 442 | 5.6 | 2.4 | 3.4 |  |  | 83 | 22 | 4 | 7 |
| SW1076 | 359 | 4.5 | 4.8 | 2.7 |  |  | 112 | 19 | 0 | 3 |
| SW1077 | 409 | 2.3 | 3.2 | 1.4 |  |  | 24 | 18 | 0 | 4 |
| SW1081 | 365 | 2.9 |  |  |  |  | 0 | 0 | 0 | 0 |
| **Average** | **473** | **4.1** | **3.6** | **1.9** | **2.3** | **1.3** | **98** | **37** | **13** | **13** |

Table E2

Crop Gross Margin – Statewide

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Farm number** | **Cash crop sales** | **Non-cash crop sales** | **Crop inventory change** | **Total crop Income** | **Fertiliser** | **Seed** | **Weed and pest control** | **Hay/silage making** | **Contract grain harvest operations** | **Grain freight and cartage** | **Fuel and Oil** | **Other cropping costs** | **Total variable cost** | **Gross Margin** |
|  | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** | **$/ha** |
| G1038 | 869 | 32 | 187 | 1087 | 191 | 33 | 162 | 14 | 33 | 7 | 122 | 0 | 563 | 524 |
| G1039 | 6500 | 0 | 0 | 6500 | 1404 | 0 | 52 | 64 | 0 | 0 | 0 | 2896 | 4415 | 2085 |
| G1041 | 0 | 3589 | 336 | 3926 | 1052 | 578 | 563 | 600 | 938 | 0 | 0 | 845 | 4575 | -649 |
| G1045 | 5379 | 128 | 622 | 6129 | 542 | 317 | 225 | 0 | 0 | 0 | 483 | 410 | 1977 | 4152 |
| G1046 | 42185 | 0 | 646 | 42831 | 104 | 851 | 73 | 0 | 13478 | 1466 | 924 | 2149 | 19044 | 23787 |
| N1019 | 1124 | 76 | -93 | 1107 | 450 | 65 | 160 | 0 | 8 | 142 | 51 | 65 | 941 | 166 |
| N1039 | 0 | 988 | -213 | 775 | 78 | 24 | 96 | 0 | 125 | 53 | 7 | 109 | 492 | 283 |
| N1042 | 1149 | 611 | 81 | 1841 | 448 | 15 | 34 | 0 | 126 | 0 | 25 | 7 | 656 | 1185 |
| N1044 | 336 | 51 | -51 | 336 | 363 | 27 | 59 | 0 | 53 | 19 | 52 | 74 | 647 | -311 |
| N1048 | 3414 | 0 | 0 | 3414 | 212 | 20 | 404 | 0 | 0 | 0 | 285 | 317 | 1238 | 2175 |
| SW55 | 1308 | 51 | 361 | 1720 | 180 | 85 | 279 | 12 | 187 | 7 | 9 | 141 | 901 | 820 |
| SW87 | 521 | 670 | -255 | 936 | 210 | 144 | 212 | 0 | 181 | 21 | 0 | 0 | 768 | 168 |
| SW114 | 0 | 5020 | -3659 | 1361 | 110 | 29 | 100 | 0 | 0 | 0 | 92 | 32 | 362 | 999 |
| SW512 | 1383 | 0 | 0 | 1383 | 102 | 118 | 143 | 0 | 108 | 53 | 59 | 46 | 627 | 756 |
| SW759 | 66 | 213 | 0 | 279 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 279 |
| SW1018 | 1121 | 697 | -33 | 1785 | 346 | 14 | 122 | 0 | 0 | 0 | 142 | 35 | 658 | 1126 |
| SW1024 | 0 | 727 | 581 | 1308 | 74 | 0 | 91 | 0 | 55 | 0 | 145 | 0 | 365 | 943 |
| SW1037 | 1923 | 63 | -383 | 1603 | 318 | 46 | 211 | 0 | 52 | 11 | 79 | 57 | 773 | 830 |
| SW1042 | 352 | 736 | 16 | 1103 | 320 | 143 | 238 | 0 | 0 | 21 | 59 | 178 | 960 | 144 |
| SW1043 | 913 | 455 | 0 | 1369 | 69 | 11 | 178 | 0 | 209 | 83 | 11 | 5 | 566 | 803 |
| SW1047 | 264 | 1795 | -724 | 1334 | 66 | 28 | 16 | 26 | 0 | 26 | 80 | 223 | 466 | 869 |
| SW1052 | 1334 | 369 | 23 | 1726 | 257 | 92 | 223 | 0 | 153 | 4 | 0 | 73 | 802 | 924 |
| SW1053 | 437 | 726 | -110 | 1054 | 109 | 0 | 0 | 0 | 0 | 0 | 0 | 203 | 312 | 741 |
| SW1064 | 846 | 620 | 265 | 1731 | 204 | 10 | 223 | 0 | 170 | 0 | 94 | 20 | 721 | 1010 |
| SW1071 | 1560 | 274 | -20 | 1814 | 290 | 54 | 194 | 5 | 0 | 59 | 58 | 89 | 750 | 1064 |
| SW1072 | 2357 | 56 | -180 | 2232 | 235 | 36 | 148 | 0 | 41 | 99 | 75 | 108 | 741 | 1491 |
| SW1076 | 1751 | 78 | -158 | 1671 | 325 | 39 | 151 | 0 | 23 | 65 | 90 | 74 | 769 | 902 |
| SW1077 | 326 | 409 | 0 | 735 | 134 | 79 | 88 | 0 | 57 | 20 | 29 | 155 | 562 | 173 |
| SW1081 | 1023 | 0 | 0 | 1023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 716 | 716 | 307 |
| **Average** | **2,705** | **636** | **-95** | **3,245** | **283** | **99** | **153** | **25** | **552** | **74** | **102** | **311** | **1,599** | **1,646** |