BetterBeef - Conserving extra spring growth

Mirboo North-Boolarra Group, April 2020









Coordinator – John Bowman, Agriculture Victoria, Leongatha.

Group – Mirboo North-Boolarra; 18 businesses

Enterprise mix

• Steer traders and breeding enterprises

Conserving surplus spring growth: silage or hay?

One of the most interesting parts of a BetterBeef group meeting is the informal group 'whip around' where the coordinator asks each producer to share their current farming issues and challenges. John Bowman, the Mirboo-North Boolarra group coordinator, finds most of the solutions to questions raised can be found within the group's knowledge and experience, and they just need to be shared and discussed as a group.

Often a topic raised in the 'whip around' session can generate a lot of discussion, as was the case for the group at their October 2019 meeting. One of the producers raised the question: "I'm not sure if I should make silage this year or just stick with making hay rolls, what is the best way to conserve the extra spring growth?".

John Bowman said the ensuing discussion was lively. It began with a couple of ex-dairy farmers sprouting the benefits of silage quality and early regrowth while others explained the extra cost. A whiteboard came into action to capture the details of the discussion.

Table 1: A summary of the whiteboard notes from the silage versus hay discussion

Advantages of silage	Disadvantages of silage	
More megajoules of energy	Double the cost per bale	
Gets off the paddock early	Less kilograms of dry matter per bale	
Early paddock regrowth	Need specialist equipment	
Possible second cut for hay	Hard to find good contractor	
Cattle do better on silage	Weather may not be suitable	
Ideal feed in autumn	Sometimes goes mouldy	
Higher protein levels	Birds attack the plastic wrap	



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Only need two to three fine days	Need 'soft hands' to move rolls	
More palatable to stock.	Problem disposing of wrap	
Able to be stored outside	Environmental waste	
Spreads the workload, as not all	Need to move off paddock	
paddocks ready at once: early for silage	Extra time to feed out	
then hay later	Does not store beyond first year	

One of the participants in the group was a hay and silage contractor who John said was quietly taking it all in, before adding any comments. With a little prompting the contractor clarified the machinery requirements and the current costs for making the two fodders:

- Hay cost \$21 per large roll, producing 330 kg of dry matter (DM).
- Silage cost \$42 per roll (baled and wrapped), producing 250 kg of dry matter.

Cost analysis of silage and hay

There was considerable concern about the extra cost of making silage over hay, so the group listed some of the costs.

It was suggested the cost be calculated based on cents per megajoule (MJ) of energy per kg of dry matter (DM). So back to the whiteboard for a two-step process:

Step 1	Step 2	Answer
Total kg of DM per roll multiplied	Cost per roll divided by	cents per megajoule of
by MJ of energy per kg of DM.	the answer from Step 1	feed (c/MJ)

1. Silage: Bale weight = 250 kg DM. MJ per kg DM = 9.5 MJ. Baling cost = \$42 per roll.

250 kg x 9.5 = 2375 MJ	\$42.00 / 2375 MJ	= 1.76 cents per MJ

2. Hay: Bale weight = 330 kg DM. MJ per kg DM = 8.5 MJ. Baling cost = \$21 per roll.

330kg x 8 MJ = 2640 MJ	\$21.00 / 2640 MJ	= 0.7 cents per MJ
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While silage may produce less dry matter per roll, it provides more megajoules of energy per kilogram of dry matter. That is, it has a higher energy density per kilogram of dry matter.

The hay worked out to be the cheaper feed on a cents per megajoule basis, but silage has a higher feed value, is more palatable and therefore results in better stock performance. Stock must also eat more hay to consume the same amount of megajoules provided by the silage.

Discussion followed on the cost versus benefit of having the paddock back ready to graze after the early silage had been harvested from the paddock, allowing for an extra grazing in spring. The extra pasture can result in 1000 kg of dry matter per hectare at 11 MJ = 11,000 megajoules per hectare, which can be eaten by steers and potentially add on another 100 kilograms of beef produced. At a liveweight sale price of \$3.00 per kg = \$300 per hectare, there's the possibility of getting steers to market weight and off the farm earlier in the season.

John said these figures seemed to be 'the clincher' for the producer who had asked the initial question. He planned to make silage for the 2019 season and report back his findings for further discussion in winter 2020. Other group members are also reassessing their practices for conserving extra spring growth.

